## Oxford City Council: Local Plan Viability Assessment



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## 1 Summary

1.1 This report tests the ability of developments in the City of Oxford to accommodate emerging policies in the emerging Oxford Local Plan alongside prevailing and alternative rates of Community Infrastructure Levy ('CIL') in the Council's adopted Charging Schedule (subject to indexation).
1.2 The study takes account of the impact of the Council's planning requirements, in line with the requirements of the National Planning Policy Framework ('NPPF'); the National Planning Practice Guidance ('PPG'), the RICS Practice Statement 'Assessing viability in Planning under the National Planning Policy Framework for England (2021)' and the Local Housing Delivery Group guidance 'Viability Testing Local Plans: Advice for planning practitioners'.

## Methodology

1.3 The study methodology compares the residual land values of a range of development typologies reflecting the types of developments expected to come forward in the City over the life of the new Local Plan. The appraisals compare the residual land values generated by those developments (with varying levels of affordable housing, other emerging policy requirements and indexed CIL rates) to a range of benchmark land values to reflect the existing value of land prior to redevelopment. If a development incorporating the Council's emerging policy requirements and CIL generates a higher residual land value than the benchmark land value, then it can be judged that the site is viable and deliverable. Following the adoption of policies, developers will need to reflect policy requirements in their bids for sites, in line with the requirements of the PPG, except where this would be lower than existing use value plus a reasonable, site-specific premium.
1.4 The study utilises the residual land value method of calculating the value of each development. This method is used by developers when determining how much to bid for land and involves calculating the value of the completed scheme and deducting development costs (construction, fees, finance, sustainability requirements and CIL) and developer's profit. The residual amount is the sum left after these costs have been deducted from the value of the development, and guides a developer in determining an appropriate offer price for the site.
1.5 The housing and commercial property markets are inherently cyclical and the Council is testing the viability of its emerging policies at a time when the market has experienced a period of sustained growth following the coronavirus pandemic. Forecasts for future house price growth point to some short term uncertainty with medium term (five year) growth in sales values. The short term uncertainties result from supply chain issues and the UK's departure from the European Union which has resulted in labour shortages in many sectors; inflation arising from these issues and geo-political factors; and rising interest rates, which may dampen demand for housing. We have allowed for this medium term growth over the plan period by running a sensitivity analysis which applies growth to sales values and inflation on costs to provide an indication of the extent of improvement to viability that might result. The assumed growth rates for this sensitivity analysis are outlined in Section 4. We have also undertaken a 'downside' sensitivity to reflect short term reductions in value and lower overall medium term growth.
1.6 This sensitivity analysis is indicative only, but is intended to assist the Council in understanding the viability of potential development sites on a high level basis, both in today's terms but also in the future.

## Key findings

1.7 The key findings of the study are as follows:

- Affordable housing (Policy H2): We have appraised residential schemes with a range of affordable housing from $0 \%$ to $50 \%$ in line with emerging Policy H 2 which seeks $40 \%$. The tenure mix of the affordable housing also has a bearing on viability and we have tested two tenure options (Option $1-70 \%$ social rent; 5\% shared ownership and 25\% First Homes; and Option $2-80 \%$ social rent and $20 \%$ shared ownership), option 2 reflecting the emerging policy
requirement. There are significant variations in the percentages of affordable housing that can be provided, depending on private sales values, scheme composition (i.e. flats or houses) and benchmark land value. The results do not point to any particular level of affordable housing that most schemes can viably deliver and we therefore recommend that a $40 \%$ target be adopted to allow sufficient scope to meet other emerging policy requirements, and applied on a 'maximum reasonable proportion' basis taking site-specific circumstances into account. This reflects the Council's current practice and also the approach outlined in emerging policy S4.
- Setting a lower proportion of affordable housing (either in part or the whole of the City) is likely to result in a lower overall number of affordable units being delivered, as sites that could have delivered more than the revised target would no longer do so. Affordable housing delivery can therefore be maximised by adopting an ambitious target and accepting that this will not be universally achieved on all developments. Clearly it will be important for this to be understood by stakeholders to manage expectations.
- Financial contributions from student housing developments: Policy H3 requires affordable housing financial contributions from student housing developments of 25 or more rooms (or 10 or more self contained units) where these are not on existing university campuses or replacing existing student accommodation. Our appraisals indicate that student housing developments should be able to accommodate close to $50 \%$ affordable student housing, or financial contributions ranging from $£ 20,795$ to $£ 44,547$ per unit on sites outside the City Centre; and $£ 15,078$ to $£ 38,629$ per unit on sites within the City Centre (the latter being lower due to higher construction costs).
- Employer linked housing developments (Policy H5): emerging policy H5 that would permit employers to develop affordable housing for their staff on land that would not otherwise come forward for residential development (e.g. on operational sites and business campuses). This housing (and the terms of occupation, including rent levels and affordability) would be secured through a Section 106 agreement. Employer linked housing developments would be able to support an element of social rented housing ranging from $17 \%$ to $39 \%$. For ease of delivery, these units could be occupied by the lowest paid staff of the employer to ensure that the housing is only occupied by those with a functional link to the employer. This would ensure that employer linked housing schemes meet a range of needs, include among households that might otherwise need to join the Council's waiting list for social rented housing.
- Older person's housing: schemes developed for exclusive occupation by older people tend to have different economics to general purpose housing developments, which limit their ability to make contributions towards affordable housing and other planning policy requirements. Emerging Policy H4 requires that schemes of self-contained housing for older people of 10 or more units should provide an equivalent of $40 \%$ affordable housing through a payment in lieu. Our appraisals indicate that these schemes would be able to contribute payments in lieu ranging from $£ 1,980$ to $£ 87,644$ per unit, depending on the precise location of sites within the City.
- Affordable workspace: Emerging policy E3 encourages the provision of an affordable workspace strategy to deliver affordable workspace on certain named commercial sites across the City. Our appraisals indicate that provision of 10\% of floorspace at a $25 \%$ discount to market rent (in perpetuity) would reduce residual land values by circa $8 \%$, while a $50 \%$ discount to market rent (in perpetuity) reduce residual values by circa $15 \%$. The impact may be more significant when applied to developments that are only marginally viable and a flexible approach may be required in these cases.
- Climate change: emerging policies R1 and R2 seek developments that are net zero carbon in operational terms and also embodied carbon. The costs of achieving operational net zero carbon are typically $5 \%$ of construction costs. The costs of achieving net zero embodied carbon are still a matter of debate, with a range advised by specialists between $0 \%$ and $10 \%$ (in addition to the $5 \%$ for operational net zero carbon). The reduction in residual land values are typically $5 \%$ to $8 \%$ for operational NZC, while achieving both embodied and operational NZC would reduce residual land values by circa $23 \%$ to $40 \%$. As more developers build schemes to NZC standards, research and development is likely to lead to reduced costs over time.
- Accessibility requirements: emerging Policy HD14 seeks provision of 5\% of affordable units on sites of 20 or more units to achieve Part M4(3) (wheelchair accessible) of the Building Regulations, while all the remaining units and $15 \%$ of private units should meet Part M4(2) (accessible and adaptable). The impact of these requirements is typically a modest reduction in residual land values of around $5 \%$.
- Biodiversity Net Gain and urban greening: The cost of achieving a $10 \%$ increase in bio diversity net gain is relatively modest and results in a reduction in residual land values of 2 to $4 \%$. This reduction is unlikely to have a material impact on landowners' and developers' decision making.
- Cumulative impact of policies: In addition to the specific policies above, our appraisals have regard to the cumulative impact of other plan policies which may have cost implications. In this regard, our appraisals therefore comply with the requirement in national guidance for a comprehensive assessment of all relevant plan policies in the viability assessment. The cumulative impact on viability is hugely variable and it is likely that some trade-offs between policy objectives will be required at the development management stage. It would be difficult to set a suite of policies that are viable for all potential developments coming forward without reducing them to a 'lowest common denominator', which would reduce overall delivery of policy objectives below capacity on many schemes. A policy approach that sets ambitious targets which may not be fully achieved in all cases is better placed to optimise delivery of policy objectives, although this inevitably comes with the downside of a higher volume of site-specific viability testing at the development management stage.


## 2 Introduction

2.1 Oxford City Council has commissioned this study to test the ability of developments to accommodate emerging Draft Local Plan policies alongside prevailing and alternative rates of CIL in the adopted Charging Schedule, subject to indexation. The aim of the study is to assess at high level the viability of development typologies representing sites that are expected to come forward over the life of the Plan to test the impact of emerging policies.
2.2 In terms of methodology, we adopted standard residual valuation approaches to test the viability of development typologies, with particular reference to the impact on viability of the Council's emerging planning policies alongside adopted rates of CIL. However, due to the extent and range of financial variables involved in residual valuations, they can only ever serve as a guide. Individual site characteristics (which are unique), mean that the conclusions may need to be moderated by a level of flexibility in application of policy requirements at the development management stage.
2.3 The purpose of this viability study is to assist the Council in understanding changes to the capacity of schemes to absorb emerging policy requirements. The study will form part of the Council's evidence base for its emerging Local Plan. The Study therefore provides an evidence base to show that the requirements set out within the NPPF, CIL regulations and the PPG are satisfied.
2.4 As an area wide study, this assessment makes overall judgements as to viability of development within the City and does not account for individual site circumstances which can only be established when work on detailed planning applications is undertaken. The assessment should not be relied to inform the inputs into viability assessments for individual site applications. However, an element of judgement has been applied within this study with regard to the individual characteristics of the development typologies tested. The development typologies tested are based on assessments of likely development capacity and clearly this may differ from the quantum of development in actual planning applications that will come forward.
2.5 This position is recognised within Section 2 of the Local Housing Delivery Group guidance ${ }^{1}$, which identifies the purpose and role of viability assessments within plan-making. This identifies that: "The role of the test is not to give a precise answer as to the viability of every development likely to take place during the plan period. No assessment could realistically provide this level of detail. Some sitespecific tests are still likely to be required at the development management stage. Rather, it is to provide high level assurance that the policies within the plan are set in a way that is compatible with the likely economic viability of development needed to deliver the plan".

## Economic and housing market context

2.6 The positive economic start to 2020 was curtailed by the outbreak of COVID-19, declared a global pandemic by the World Health Organisation in March 2020. The virus continues to impact global financial markets and supply chains. The FTSE 100 initially fell from 6,474 points to 5,152 points between 9 to 19 March 2020, representing a fall of $20.42 \%$ - the largest fall since the 2008 financial crisis. The Band of England ("BoE") responded to the COVID-19 outbreak by lowering the base rate to $0.25 \%$ and introducing financial arrangements to help the bridge the downward economic pressure caused by COVID-19. These changes to the base rate have since been reversed.
2.7 The UK Government introduced a series of restrictive and economically disruptive measures to slow and mitigate the spread of the COVID-19. The UK Government pledged a support package of $£ 350$ bn to stabilise the economy during the shock caused by COVID-19. The Chancellor's Winter Economy Plan included a six-month Job Support Scheme, as well as other tax cuts and grants/loans to support businesses, including the furlough scheme which has since ended. Importantly for the housing market, a Stamp Duty holiday ran from June 2020 until the end of June 2021 tapering until September 2021. The successful vaccine production and subsequent rollout programme allowed for the full easing of restrictions within the UK, which has in turn led to a positive rebound in economic

[^0]activity. However, the rebound in economic activity has seen inflation rates increase above the BoE's inflation target of $2 \%$, with inflation in April 2022 at a level of $9 \%$, the highest in 40 years. This increase in inflation results from continued supply chain constraints, an energy production crisis and labour shortages in key sectors. Furthermore, the BoE indicates that it expects inflation to reach a level of $10 \%$ later in the year as economic activity continues to recover from the after effects of the coronavirus pandemic.
2.8 The BoE summarised the economic outlook in their 19 March 2020 press release published alongside the lowering of the base rate "The spread of Covid-19 and the measures being taken to contain the virus will result in an economic shock that could be sharp and large, but should be temporary". The BoE stated in June 2020 that "UK GDP contracted by around 20\% in April, following a 6\% fall in March. Evidence from more timely indicators suggests that GDP started to recover thereafter... and housing activity has started to pick up recently". More recently the BoE increased the $0.5 \%$ base rate to $0.75 \%$ in their March 2022 Monetary Policy Report. The BoE stated "The MPC sets monetary policy to meet the $2 \%$ inflation target, and in a way that helps to sustain growth and employment. At its meeting ending on 16 March 2022, the MPC voted by a majority of 8-1 to increase Bank Rate by 0.25 percentage points, to $0.75 \%$ ". The BoE also note the impact of increased pressure on energy supplies and food prices resulting from Russia's military invasion of Ukraine; "Regarding inflation, the invasion of Ukraine by Russia has led to further large increases in energy and other commodity prices including food prices. It is also likely to exacerbate global supply chain disruptions, and has increased the uncertainty around the economic outlook significantly. Global inflationary pressures will strengthen considerably further over coming months, while growth in economies that are net energy importers, including the United Kingdom, is likely to slow".
2.9 The International Monetary Fund ("IMF") produced a similar forecast for the UK economy in their October 2021 Global Economic Outlook. The IMF stated that the UK economy shrank by -9.8\% in 2020. The IMF has estimated a rate of growth of $4.4 \%$ in 2022. The IMF have stated that despite the prospect of economic growth the coronavirus and supply chain issues continues to impact the global economy; "The global economy enters 2022 in a weaker position than previously expected. As the new Omicron COVID-19 variant spreads, countries have reimposed mobility restrictions. Rising energy prices and supply disruptions have resulted in higher and more broad-based inflation than anticipated, notably in the United States and many emerging market and developing economies. The ongoing retrenchment of China's real estate sector and slower-than-expected recovery of private consumption also have limited growth prospects".
2.10 Despite the economic headwinds facing the UK, the housing market has outperformed expectations. In 2020, house prices grew by $7.96 \%$ and a further minimum of $10.8 \%$ in 2021 (based on the latest date available to the HPI). Halifax's Managing Director, Russell Galley states in the Halifax February 2022 House Price Index Report that "The UK housing market shrugged off a slightly slower start to the year with average property prices rising by another $0.5 \%$ in February, or $£ 1,478$ in cash terms. This was an eighth successive month of house price growth, as the resilience which has typified the market throughout the pandemic shows little sign of easing. Year-on-year prices grew by 10.8\%, the fastest pace of annual growth since June 2007, pushing the average house price up to another record high of $£ 278,123$ ".
2.11 However, in the third and fourth quarters of 2022, annual house price growth has fallen back, largely as a result of the Government's September 'Fiscal Event' which saw unfunded cuts to taxes and a consequent fall in sterling and increase in bond yields. Nationwide's Chief Economist, Robert Gardener, commented in Nationwide's November 2022 House Price Index Report that "The fallout from the mini-Budget continued to impact the market, with November seeing a sharp slowdown in annual house price growth to 4.4\%, from 7.2\% in October. Prices fell by 1.4\% month-on-month, after taking account of seasonal effects, the largest fall since June 2020". Both Nationwide and Halifax indicate the house price growth is expected to continue to slow as a result of continuing pressure on household budgets and the impact of higher interest rate rises. However, Robert Gardner comments that "much will depend on how the broader economy performs, but a relatively soft landing is still possible". Halifax observe in their November 2022 House Price Index report that recent falls in annual growth should be viewed in a wider context and reflecting a period or normalisation; "it is important to remember the context of the last few years, when we witnessed some of the biggest house price increases the market has ever seen".
2.12 In their December 2022 Housing Market Update, Savills reflect the trends reported by Halifax and Nationwide, although they observe that completions remained high in October and were $2.7 \%$ higher than the 2017-2019 average for the month.
2.13 Forecasts for house price growth identify that values are expected to increase over the next five years, however this price growth is identified as being more moderate than over the past 20 years. There is a consensus that there is likely to be a short term reduction in values in 2023-2024 with a period of growth between $2025-2027$. Additionally, positive growth will be further encouraged as more certainty emerges on the deal now agreed for the UK's exit from the EU and employment growth, wage growth and GDP growth return towards trend levels. In their December 2022 Housing Market Update, Savills are forecasting 6.2\% cumulative growth across the UK between 2023 and 2027.

## Local Housing Market Context

2.14 House prices in the City of Oxford have followed recent national trends, with values falling in 2008 to 2009 and recovering over the intervening years, as shown in Figure 2.14.1. Sales volumes fell below historic levels between 2009 and 2012, but have since recovered (see Figure 2.14.2), although somewhat volatile during the period after the first coronavirus lockdown. Between January 2017 and March 2020, average prices were flat, but subsequently increased by 26\% between March 2020 and October 2022. Sales volumes post March 2020 have generally reflected the pre-pandemic levels between 2016 to 2020.

Figure 2.14.1: Average sales value in City of Oxford


[^1]Figure 2.14.2: Sales volumes


Source: Land Registry
2.15 The future trajectory of house prices is currently uncertain, although Savills, Knight Frank and JLL all forecast increasing cumulative values over the next five years, although values may fall in 2023. Medium term predictions are that properties in mainstream London markets will grow over the period between 2022 and 2026. As noted above, Savills' medium forecast for mainstream UK markets is 6.2\% cumulative growth to 2026.
2.16 In common with other areas, there are variations in sales values between different parts of Oxford, as shown in Figure 2.16.1. Highest sales values are achieved in the centre and the north, with lower values to the south and east. To a degree this is due to the built form, with units in the peripheral areas more likely to be larger than in the City centre.

Figure 2.16.1: Sales values in Oxford (approx. £s per square metre) Sources: Map - Google; Values - Land Registry


## Private rented sector market context

2.17 The proportion of households privately renting is forecast to increase from under $10 \%$ in 1991 to circa $25 \%$ by 2025 , largely as a result of affordability issues for households who would have preferred to owner occupy ${ }^{2}$. Over the same period, the proportion of households owner occupying is forecast to fall from 69\% to under 60\%. These trends are set to continue in the context of a significant disparity between average household incomes and the amounts required to purchase a residential property.

[^2]2.18 Perceived softening of the housing for sale market has prompted developers to seek bulk sales to PRS operators, with significant flows of investment capital into the sector. 2022 saw record investment in the sector amounting to almost $£ 10$ billion, compared to just under $£ 4$ billion in 2014. Investment yields have remained stable in regional centres at circa 4\%. PRS housing as an asset class is still emerging and valuation portfolios and development opportunities is difficult in the context of lack of data. As the market matures, more information will become available, facilitating more sophisticated approaches to valuing and appraising PRS developments.
2.19 The PRS market is still immature and as a consequence there is little data available on management costs and returns that would assist potential entrants into the market. However, viability assessments of schemes brought forward to date confirm that profit margins are lower than build for sale on the basis that a developer will sell all the PRS units in a single transaction to an investor/operator. The income stream is therefore akin to a commercial investment where a $15 \%$ profit on GDV is typically sought.
2.20 A reduced profit margin helps to compensate (to some degree) for the discount to market value that investors will seek. PRS units typically transact at discounts of circa 15-20\% of market value on the basis of build to sell. However, forward funding arrangements will help to reduce finance costs during the build period which offsets the reduction in market value to some degree. When these factors are combined, PRS developers are sometimes able to outbid build for sale developers, especially on high-density developments in City centres, where there are good prospects for strong capital growth due to rising rents.
2.21 On larger developments, PRS can help to diversify the scheme so that the Developer is less reliant on build to sell units. Building a range of tenures will enable developers to continue to develop schemes through the economic cycle, with varying proportions of units being provided for sale and rent, depending on levels of demand from individual purchasers. However, demand for build for rent product will also be affected by the health of the economy generally, with starting and future rent levels more acutely linked to changes in incomes of potential tenants.

## National Policy Context

## The National Planning Policy Framework

2.22 In February 2019, the government published a revised NPPF and revised PPG, with subsequent updates to the PPG in May and September 2019.
2.23 Paragraph 34 of the NPPF states that "Plans should set out the contributions expected from development. This should include setting out the levels and types of affordable housing provision required, along with other infrastructure (such as that needed for education, health, transport, flood and water management, green and digital infrastructure). Such policies should not undermine the deliverability of the plan".
2.24 Paragraph 57 of the NPPF suggests that "Where up-to-date policies have set out the contributions expected from development, planning applications that comply with them should be assumed to be viable. It is up to the applicant to demonstrate whether particular circumstances justify the need for a viability assessment at the application stage. The weight to be given to a viability assessment is a matter for the decision maker, having regard to all the circumstances in the case, including whether the plan and the viability evidence underpinning it is up to date, and any change in site circumstances since the plan was brought into force. All viability assessments, including any undertaken at the plan-making stage, should reflect the recommended approach in national planning guidance, including standardised inputs, and should be made publicly available".
2.25 In Oxford and other major cities, the fine grain pattern of types of development and varying existing use values make it impossible to realistically test a sufficient number of typologies to reflect every conceivable scheme that might come forward over the plan period. Adopted Local Plan Policy H2 requires $50 \%$ affordable housing ( $80 \%$ as social rent and $20 \%$ intermediate housing) but is applied 'subject to viability' having regards to site-specific circumstances. This enables schemes that cannot provide as much as $50 \%$ affordable housing to still come forward rather than being sterilised by a
fixed or 'quota' based approach to affordable housing.
2.26 Prior to the publication of the updated NPPF, the meaning of a "competitive return" had been the subject of considerable debate. For the purposes of testing the viability of a Local Plan, the Local Housing Delivery Group ${ }^{3}$ concluded that the existing use value of a site plus an appropriate uplift (or a credible alternative use value), represents a competitive return to a landowner. Some members of the RICS considered that a competitive return should be determined by market value ${ }^{4}$, although there was no consensus around this view. The revised NPPF removes the requirement for "competitive returns" and is silent on how landowner returns should be assessed. The 2019 PPG indicates that viability testing of plans should be based on existing use value plus a landowner premium. The revised PPG also expresses a preference for plan makers to test the viability of planning obligations and affordable housing requirements at the plan making stage in the anticipation that this may reduce the need for viability testing developments at the development management stage. Local authorities have, of course, been testing the viability of their plan policies since the first NPPF was adopted ${ }^{5}$, but have adopted policies based on the most viable outcome of their testing, recognising that some schemes coming forward will not meet the targets. This approach maximises delivery, as there is flexibility for schemes to come forward at levels of obligations that are lower than the target, if a proven viability case is made. The danger of the approach in the revised NPPF is that policy targets will inevitably be driven down to reflect the least viable outcome; schemes that could have delivered more would not do so.

## CIL Policy Context

2.27 As of April 2015 (or the adoption of a CIL Charging Schedule by a charging authority, whichever was the sooner), the S106/planning obligations system' i.e. the use of 'pooled' S106 obligations, was limited to a maximum of five S106 agreements. However, changes in the CIL regulations in September 2019 removed the pooling restrictions, giving charging authorities a degree of flexibility in how they use Section 106 and CIL. The adoption of a CIL charging schedule is discretionary for a charging authority.
2.28 It is worth noting that some site specific S106 obligations remain available for negotiation, however these are restricted to site specific mitigation that meet the three tests set out at Regulation 122 of the CIL Regulations (as amended) and at paragraph 56 of the NPPF, and to the provision of affordable housing.
2.29 The CIL regulations state that in setting a charge, local authorities must strike "an appropriate balance" between revenue maximisation on the one hand and the potentially adverse impact upon the viability of development on the other. The regulations also state that local authorities should take account of other sources of available funding for infrastructure when setting CIL rates. This report deals with viability only and does not consider other sources of funding (this is considered elsewhere within the Council's evidence base).
2.30 From September 2019 onwards, the previous two stage consultation was amended to require a single consultation with stakeholders. Following consultation, a charging schedule must be submitted for independent examination.
2.31 The payment of CIL becomes mandatory on all new buildings and extensions to buildings with a gross internal floorspace over 100 square metres once a charging schedule has been adopted. The CIL regulations allow a number of reliefs and exemptions from CIL. Firstly, affordable housing and buildings with other charitable uses (if a material interest in the land is owned by the charity and the development is to be used wholly or mainly for its charitable purpose) are subject to relief. Secondly, local authorities may, if they choose, elect to offer an exemption on proven viability grounds. A local authority wishing to offer exceptional circumstances relief in its area must first give notice publicly of

[^3]its intention to do so. The local authority can then consider claims for relief on chargeable developments from landowners on a case by case basis. In each case, an independent expert with suitable qualifications and experience must be appointed by the claimant with the agreement of the local authority to assess whether paying the full CIL charge would have an unacceptable impact on the development's economic viability.
2.32 The exemption would be available for 12 months, after which time viability of the scheme concerned would need to be reviewed if the scheme has not commenced. To be eligible for exemption, regulation 55 states that the Applicant must enter into a Section 106 agreement; and that the Authority must be satisfied that granting relief would not constitute state aid. It should be noted however that CIL cannot simply be negotiated away or the local authority decide not to charge CIL.
2.33 CIL Regulation 40 includes a vacancy period test for calculating CIL liability so that vacant floorspace can be offset in certain circumstances. That is where a building that contains a part which has not been in lawful use for a continuous period of at least six months within the last three years, ending on the day planning permission first permits the chargeable development, the floorspace may not be offset.
2.34 The CIL regulations enable local authorities to set differential rates (including zero rates) for different zones within which development would take place and also for different types of development. The CIL Guidance set out in the PPG (paragraph 022 Reference ID: 25-022-20190901) clarifies that CIL Regulation 13 permits charging authorities to "apply differential rates in a flexible way [including] in relation to geographical zones within the charging authority's boundary; types of development; and/or scales of development". Charging Authorities taking this approach need to ensure that such different rates are justified by a comparative assessment of the economic viability of those categories of development. Further the PPG clarifies that the definition of "use" for this purpose is not tied to the classes of development in the Town and Country Planning Act (Use Classes) Order 1987, although that Order does provide a useful reference point. The PPG also sets out (paragraph 024 Reference ID: 25-024-20190901) that charging authorities may also set differential rates in relation to, scale of development i.e. by reference to either floor area or the number of units or dwellings.
2.35 The 2010 CIL regulations set out clear timescales for payment of CIL, which are varied according to the size of the payment, which by implication is linked to the size of the scheme. The 2011 amendments to the regulations allowed charging authorities to set their own timescales for the payment of CIL under regulation 69B if they choose to do so. This is an important issue that the Council will need to consider, as the timing of payment of CIL can have an impact on an Applicant's cashflow (the earlier the payment of CIL, the more interest the Applicant will bear before the development is completed and sold).
2.36 The Government published the findings of the independent CIL review alongside the Housing White Paper in February 2017. The White Paper identified at paragraph 2.28 that the Government "continue to support the existing principle that developers are required to mitigate the impacts of development in their area, in order to make it acceptable to the local community and pay for the cumulative impacts of development on the infrastructure of their area." The White Paper summarised the main finding of the CIL review to be that "the current system is not as fast, simple, certain or transparent as originally intended."

As a result, the Government committed to "examine the options for reforming the system of developer contributions including ensuring direct benefit for communities, and will respond to the independent review and make an announcement at Autumn Budget 2017." Revised regulations came into effect on 1 September 2019 which introduced the following changes:

- Consultation requirements to be amended to remove the current two stage consultation process and replace this with a single consultation.
- Removal of the pooling restrictions contained within Regulation 123.
- Charging authorities will no longer be required to publish a Regulation 123 list.
- Changes to calculations of chargeable amounts in different cases, including where granting of amended scheme under Section 73 leads to an increased or decreased CIL liability.
- Removal of provisions which resulted in reliefs being lost if a commencement notice was not served before a developer starts a development. A surcharge will apply in future but the relief will not be lost.
- Introduction of 'carry-over' provisions for a development which is amended by a Section 73 permission, providing the amount of relief does not change.
- Charging authorities are to be required to publish an annual infrastructure funding statement, setting out how much CIL has been collected and what it was spent on. Similar provisions to be introduced for Section 106 funds.
- Charging authorities to publish annual CIL rate summaries showing the rates after indexation.

CIL
2.38 The Council's CIL Charging Schedule came into effect on 21 October 2013. Table 2.38 .1 below summarises the prevailing and indexed rates of CIL. For C3, C4 and student housing developments, the adopted rate is $£ 100$ per square metre ( $£ 158$ per square metre including indexation). There are various rates for retail, business and non-residential institutions, as noted in Table 2.38.1. There is also an 'other chargeable development' rate of $£ 20$ per square metre which applies to uses not specifically identified in the Charging Schedule.

Table 2.38.1: CIL rates per net additional square metre in the Charging Schedule

| Development type | Adopted rate | Indexed rate <br> Jan 2023 |
| :--- | ---: | ---: |
| Former A1 - A5 (retail uses) | $£ 100$ | $£ 158.00$ |
| Former B1 and B2/B8 | $£ 20$ | $£ 31.59$ |
| C1 Hotels | $£ 20$ | $£ 31.59$ |
| C2 and C2A residential institutions | $£ 20$ | $£ 31.59$ |
| C3 residential | $£ 100$ | $£ 158.00$ |
| C4 Houses in multiple occupation | $£ 100$ | $£ 158.00$ |
| Student accommodation | $£ 100$ | $£ 158.00$ |
| D1/D2 uses | Nil | Nil |
| All other uses not stated above | $£ 20$ | $£ 31.59$ |

## Local Policy context

2.39 There are numerous policy requirements that are now embedded in base build costs for schemes in Oxford addressing adopted Local Plan requirements (i.e. secure by design, lifetime homes, landscaping, amenity space, internal space standards, car parking, waste storage, tree preservation and protection etc). Therefore, it is unnecessary to establish the cost of all these pre-existing policy requirements.
2.40 In order to assess the ability of schemes to absorb emerging plan policies, it is also necessary to factor in the pre-existing requirements in the adopted policies as well as the adopted CIL rates (with indexation). The affordable housing policy is tested at various percentages, as it has a significant bearing on the viability of developments, even though it has been in place for a considerable period.
2.41 The Council consulted on its Regulation 18 'Preferred Options' document between 3 October 2022 and 14 November 2022. The Council has considered the consultation responses and has prepared its Draft Local Plan (Regulation 19 version) which is due to be published shortly.
2.42 The emerging Plan has three overarching threads which run through the Plan and are supported by policies across the various chapters; (1) addressing climate change; (2) reducing inequalities in the City; and (3) making a liveable City. The regulation 19 plan policies with specific cost implications are identified below. A review of all emerging policies is provided at Appendix 1.

- Infrastructure: Policy S3 seeks to secure contributions towards infrastructure from new development through CIL and planning obligations to supplement funding from other sources.
- Space standards and amenity space: Policy HD12 proposes implementation of Nationally Described Space Standards (which is already a requirement in the adopted Local Plan). Policy HD13 seeks provision of outdoor amenity space in all new developments and is reflected in the ratios of built form to site area in our development typologies.
- Accessible and adaptable homes: Policy HD14 seeks to apply accessibility standards M4(2) and $\mathrm{M} 4(3)$ to varying proportions of private and affordable units. All affordable units and $15 \%$ of private units will be required to meet $M 4(2)$ requirements and $5 \%$ of affordable units will be required to meet $\mathrm{M} 4(3)$ (wheelchair accessible) standards.
- Affordable housing: Policy H 2 seeks $40 \%$ affordable housing (subject to scheme-specific viability), provided as $80 \%$ social rent and $20 \%$ intermediate.
- Affordable housing on student housing: Policy H3 seeks financial contributions from student accommodation developments of 25 or more rooms (or 10 or more self-contained units). Contributions will not be required on developments within existing university campuses, or replacements of existing student accommodation. .
- Housing mix: Policy H6 requires that developments of 25 units or more provide a mix of affordable housing unit types reflecting up-to-date housing needs.
- Housing for older people: Policy H13 requires that specialist housing provides an element of affordable housing.
- Self-build and community-led housing: Policy H 14 requires that a proportion of units on sites of over 100 units should make some plots available for self-build housing.
- Affordable workspace: Policy E3 encourages the provision of an affordable workspace strategy to deliver affordable workspace on certain named commercial sites across the City.
- Urban Greening: Policies G2 and G3 require that developments provide blue and green infrastructure and achieve urban greening factor of a minimum of 0.4 in residential developments and a minimum of 0.3 in non-residential developments.
- Biodiversity Net Gain: Policy G4 requires that developments achieve a $10 \%$ net gain in biodiversity.
- Net carbon zero: Policies R1 and R2 propose seeking net zero carbon standards (operational and embodied respectively) in new developments, extensions and changes of use.


## Development context

2.43 The City of Oxford is the county town and only city of Oxfordshire. It is a large urban area surrounded by green belt which is located partially within the City boundary (covering $27 \%$ of the City, mostly in floodplains) with the remainder within the neighbouring district council areas (Vale of White Horse, South Oxfordshire and Cherwell districts). The City has a total area of 46 square kilometres ( 4,600 hectares). When city parks and nature conservation areas are added to the green belt, $52 \%$ of the City is open space. The City accommodates buildings from every period since the $11^{\text {th }}$ Century, including 10 scheduled monuments; 18 conservation areas; and 1,500 listed buildings.
2.44 The City has a diverse range of industries, including motor manufacturing, education, publishing, information technology and science. It accommodates the thirty-nine colleges of the University of Oxford which collectively employ circa 6,995 members of staff and teaches circa 24,500 students.
2.45 The Council's draft Plan identifies that the City has a high quality built environment in some areas, but that there are other areas where developments have not made the best use of land or have not created successful places. There are also issues with traffic congestion and physical barriers which create problems for movement around the City.
2.46 The draft Plan document identifies the Council's aim of a '15 minute neighbourhoods' in which most shopping, community, primary education, health, socialising and recreational needs are within a short walk or cycle of people's homes.
2.47 The Council has identified 'areas of focus' across the City where new development is expected to be focused, as follows:

- North area: incorporating the 'Northern Edge of Oxford Area of Focus' and North Area proposed development sites;
- South area: incorporating the Cowley Branch Line; 'Littlemore and Leys Area of Focus' and South Area proposed development sites;
- East area: incorporating the 'Marston Road an Old Road Area of Focus' and East Area proposed development sites;

■ West and Central area: incorporating the University Sites Area, 'Botley Road Area of Focus', and West and Central Area proposed development sites.

## 3 Methodology and appraisal approach

3.1 Our methodology follows standard development appraisal conventions, using locally-based sites and assumptions that reflect local market and planning policy circumstances. The study is therefore specific to Oxford and tests the Council's emerging planning policy requirements alongside adopted CIL rates.

## Approach to testing development viability

3.2 Appraisal models can be summarised via the following diagram (Figure 3.2.1). The total scheme value is calculated, as represented by the left hand bar. This includes the sales receipts from the private housing (the hatched portion) and the payment from a Registered Provider ('RP') (the chequered portion) for the completed affordable housing units. For a commercial scheme, scheme value equates to the capital value of the rental income after allowing for rent free periods and purchaser's costs. The model then deducts the build costs, fees, interest, planning obligations, CIL and developer's profit. A 'residual' amount is left after all these costs are deducted - this is the land value that the Developer would pay to the landowner. The residual land value is represented by the brown portion of the right hand bar in the diagram.

Figure 3.2.1: Components of a residual valuation

3.3 The Residual Land Value is normally a key variable in determining whether a scheme will proceed. If a proposal generates sufficient positive land value (in excess of existing use value, discussed later), it will be implemented. If not, the proposal will not go ahead, unless there are alternative funding sources to bridge the 'gap'.
3.4 Issues with establishing key appraisal variables are summarised as follows:

- Development costs are subject to national and local monitoring and can be reasonably accurately assessed in 'normal' circumstances. In cities like Oxford, many sites will be previously developed. These sites can sometimes encounter 'exceptional' costs such as decontamination. Such costs can be very difficult to anticipate before detailed site surveys are undertaken. However, the PPG directs that such costs should be reflected in Benchmark Land Values applied for policy testing;
- Assumptions about development phasing, phasing of Section 106 contributions and infrastructure required to facilitate each phase of the development will affect residual values. Where the delivery of a planning obligation is deferred, the lower the real cost to the applicant (and the greater the scope for increased affordable housing and other planning obligations). This is because the interest cost is reduced if the costs are incurred later in the development cashflow; and
- While Developer's Profit has to be assumed in any appraisal, its level is closely correlated with risk. The greater the risk, the higher the profit level required by lenders. Typically, developers and banks are targeting around $17 \%-18 \%$ profit on value of the private housing element. On occasion, schemes with higher specific risk factors may require higher profits.
3.5 Ultimately, the landowner will make a decision on implementing a project on the basis of return and the potential for market change, and whether alternative developments might yield a higher value. The landowner's 'bottom line' will be achieving a residual land value that sufficiently exceeds 'existing use value ${ }^{6}$ ' or another appropriate benchmark to make development worthwhile. The margin above existing use value may be considerably different on individual sites, where there might be particular reasons why the premium to the landowner should be lower or higher than other sites.
3.6 Clearly, however, landowners have expectations of the value of their land which often exceed the value of the existing use. Ultimately, if landowners' reasonable expectations are not met, they will not voluntarily sell their land and (unless a Local Authority is prepared to use its compulsory purchase powers) some may simply hold on to their sites, in the hope that policy may change at some future point with reduced requirements. However, the communities in which development takes place also have reasonable expectations that development will mitigate its impact, in terms of provision of community infrastructure, which will reduce land values. It is within the scope of those expectations that developers have to formulate their offers for sites. The task of formulating an offer for a site is complicated further still during buoyant land markets, where developers have to compete with other developers to secure a site, often speculating on increases in value.


## Viability benchmark

3.7 In February 2019 (with a re-issue in July 2021), the government published a revised NPPF, which indicates at paragraph 34 that "Plans should set out the contributions expected from development. This should include setting out the levels and types of affordable housing provision required, along with other infrastructure (such as that needed for education, health, transport, flood and water management, green and digital infrastructure). Such policies should not undermine the deliverability of the plan". The revised PPG indicates that for the purposes of testing viability, local authorities should have regard to existing use value of land plus a premium to incentivise release for redevelopment.
3.8 The Local Housing Delivery Group published guidance ${ }^{7}$ in June 2012 which provides guidance on testing viability of Local Plan policies. The guidance notes that "consideration of an appropriate Threshold Land Value [or viability benchmark] needs to take account of the fact that future plan policy requirements will have an impact on land values and landowner expectations. Therefore, using a market value approach as the starting point carries the risk of building-in assumptions of current policy costs rather than helping to inform the potential for future policy".

[^4]3.9 In light of the weaknesses in the market value approach, the Local Housing Delivery Group guidance recommends that benchmark land value "is based on a premium over current use values" with the "precise figure that should be used as an appropriate premium above current use value [being] determined locally". The guidance considers that this approach "is in line with reference in the NPPF to take account of a "competitive return" to a willing land owner".
3.10 The examination on the Mayor of London's first CIL charging schedule considered the issue of an appropriate land value benchmark. The Mayor had adopted existing use value in his viability testing, while certain objectors suggested that 'Market Value' was a more appropriate benchmark. The Examiner concluded that:
"The market value approach.... while offering certainty on the price paid for a development site, suffers from being based on prices agreed in an historic policy context" (paragraph 8) and that "I don't believe that the EUV approach can be accurately described as fundamentally flawed or that this examination should be adjourned to allow work based on the market approach to be done" (paragraph 9).
3.11 In his concluding remark, the Examiner points out that
"the price paid for development land may be reduced [so that CIL may be accommodated]. As with profit levels there may be cries that this is unrealistic, but a reduction in development land value is an inherent part of the CIL concept. It may be argued that such a reduction may be all very well in the medium to long term but it is impossible in the short term because of the price already paid/agreed for development land. The difficulty with that argument is that if accepted the prospect of raising funds for infrastructure would be forever receding into the future. In any event in some instances it may be possible for contracts and options to be re-negotiated in the light of the changed circumstances arising from the imposition of CIL charges (paragraph 32 - emphasis added).
3.12 It is important to stress, therefore, that there is no single threshold land value at which land will come forward for development. The decision to bring land forward will depend on the type of owner and, in particular, whether the owner occupies the site or holds it as an asset; the strength of demand for the site's current use in comparison to others; how offers received compare to the owner's perception of the value of the site, which in turn is influenced by prices achieved by other sites. Given the lack of a single threshold land value, it is difficult for policy makers to determine the minimum land value that sites should achieve. This will ultimately be a matter of judgement for each planning authority.
3.13 Respondents to consultations on planning policy documents published by other authorities have made various references to the RICS Guidance on 'Viability in Planning' and have suggested that councils should run their analysis on market values. This would be an extremely misleading measure against which to test viability, as market values should reflect existing policies already in place, and would consequently tell us nothing as to how future (as yet un-adopted) policies might impact on viability. It has been widely accepted elsewhere that market values are inappropriate for testing planning policy requirements.
3.14 Relying upon historic transactions is a fundamentally flawed approach, as offers for these sites will have been framed in the context of current planning policy requirements, so an exercise using these transactions as a benchmark would tell the Council nothing about the potential for sites to absorb as yet unadopted policies. Various Local Plan inspectors and CIL examiners have accepted the key point that Local Plan policies and CIL will ultimately result in a reduction in land values, so benchmarks must consider a reasonable minimum threshold which landowners will accept. For local authority areas such as Oxford, where the vast majority of sites are previously developed, the 'bottom line' in terms of land value will be the value of the site in its existing use.
3.15 Commentators also make reference to 'market testing' of benchmark land values. This is another variant of the benchmarking advocated by respondents outlined at paragraph 3.14. These respondents advocate using benchmarks that are based on the prices that sites have been bought and sold for. There are significant weaknesses in this approach which none of the respondents who advocate this have addressed. In brief, prices paid for sites are a highly unreliable indicator of their actual value, due to the following reasons:

- Transactions are often based on bids that 'take a view' on squeezing planning policy requirements below target levels. This results in prices paid being too high to allow for policy targets to be met. If these transactions are used to 'market test' emerging policies, the outcome would be unreliable and potentially highly misleading.
- Historic transactions of housing sites are often based on the receipt of grant funding, which is no longer available in most cases.
- There would be a need to determine whether the developer who built out the comparator sites actually achieved a profit at the equivalent level to the profit adopted in the viability testing. If the developer achieved a sub-optimal level of profit, then any benchmarking using these transactions would produce unreliable and misleading results.
- Developers often build assumptions of growth in sales values into their appraisals, which provides a higher gross development value than would actually be achieved today. Given that our appraisals are based on current values, using prices paid would result in an inconsistent comparison (i.e. current values against the developer's assumed future values). Using these transactions would produce unreliable and misleading results.
3.16 These issues are evident from a recent BNP Paribas Real Estate review of evidence submitted in viability assessments where the differences between the value ascribed to developments by applicants and the amounts the sites were purchased for by the same parties. The prices paid exceeded the value of the consented schemes by between $52 \%$ and $1,300 \%$, as shown in Figure 3.16.1. This chart compares the residual value of four development proposals to the sites' existing use values and the price which the developers paid to acquire the sites (all the data is on a per unit basis).

Figure 3.16.1: Comparison of residual values to existing use value and price paid for site

3.17 For the reasons set out above, the approach of using current use values is a more reliable indicator of viability than using market values or prices paid for sites, as advocated by certain observers. Our assessment follows this approach, as set out in Section 4.
3.18 The PPG indicates that planning authorities should adopt benchmark land values based on existing use values. It then goes on to suggest that the premium above existing use value can be informed by land transactions. This would in effect simply level benchmark land values up to market value, with all the issues associated with this (as outlined above). The PPG does temper this approach by indicating that "the landowner premium should be tested and balanced against emerging policies" and that "the premium should provide a reasonable incentive for a land owner to bring forward land for development while allowing a sufficient contribution to comply with policy requirements". The guidance also stresses in several places that "price paid for land" should not be reflected in viability assessments. This would exclude use of transactional data thus addressing the issues highlighted in paragraphs 3.16 and 3.17 .

## 4 Appraisal assumptions

4.1 We have appraised 30 development scenarios on sites across the City to represent the types of sites that the Council expects to come forward over the life of the new Local Plan. The scenarios are identified in Table 4.1.1 overleaf (with further details at Appendix 2). The appraisals include sufficient gross floorspace to accommodate the space standards and amenity standards in emerging policies HD12 andHD13.

## Residential sales values

4.2 Residential values in the City vary between different sub-markets, as noted in Section 2. We have considered comparable evidence of new build schemes and resale units in the City to establish appropriate values for testing purposes. This exercise indicates that developments in the City will attract average sales values ranging from circa $£ 4,156$ per square metre ( $£ 386$ per square foot) to $£ 9,068$ per square metre ( $£ 842$ per square foot), as shown in Figure 2.16.1 and Table 4.2.1. As noted in Section 2, the highest sales values are achieved in the City Centre and the north. Developments in the south of the City are lowest.

Table 4.2.1: Residential sales values by postcode sector (per square metre)

| Postcode sector | Market Price per square foot | Market price per square metre |
| :--- | ---: | ---: |
| OX4 6 | $£ 386.08$ | $£ 4,156$ |
| OX4 7 | $£ 448.09$ | $£ 4,823$ |
| OX4 4 | $£ 463.55$ | $£ 4,990$ |
| OX4 2 | $£ 480.12$ | $£ 5,168$ |
| OX3 8 | $£ 484.87$ | $£ 5,219$ |
| OX3 9 | $£ 505.27$ | $£ 5,439$ |
| OX4 3 | $£ 522.08$ | $£ 5,620$ |
| OX3 7 | $£ 529.22$ | $£ 5,697$ |
| OX3 0 | $£ 572.06$ | $£ 6,158$ |
| OX1 4 | $£ 580.02$ | $£ 6,243$ |
| OX2 0 | $£ 586.59$ | $£ 6,314$ |
| OX4 1 | $£ 604.16$ | $£ 6,503$ |
| OX2 8 | $£ 621.75$ | $£ 6,693$ |
| OX1 1 | $£ 672.74$ | $£ 7,241$ |
| OX2 7 | $£ 708.08$ | $£ 7,622$ |
| OX1 2 | $£ 793.88$ | $£ 8,545$ |
| OX2 6 | $£ 842.40$ | $£ 9,068$ |

4.3 We have also tested the impact of the provision of private units as rented by discounting the market value for these units. Completed Built to Rent schemes tend to trade at a discount of circa $12 \%$ to the prices achieved on build for sale schemes. In Oxford City Centre, for example, a typical two bed rent is circa $£ 1,850$ per week, which generates a net rent of $£ 16,650$ per annum after deducting $25 \%$ for operating costs. This generates a capital value of $£ 416,250$, assuming an investment yield of $4 \%$, which equates to circa $£ 6,400$ per square metre. In this area, sales values equate to circa $£ 7,240$ per square metre, indicating that rented units will trade a discount of circa $12 \%$. As noted in Section 2, this discount is offset to a degree by a reduction in profit margin of circa $5 \%$, so the net reduction in value is circa $7 \%$.

Table 4.1.1: Development typologies

| Site | Description | Site area HA | Units | Ave <br> GIA <br> sqm <br> per <br> unit | Residential floorspace | Retail | Supermarket | Office/ R\&D | Light ind | Industrial and Warehouse | Hotel | Student | Community | Gross floorspace |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House | 0.02 | 1 | 89 | 89 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 89 |
| 2 | 2 Houses | 0.05 | 2 | 89 | 177 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 177 |
| 3 | 5 Houses | 0.12 | 5 | 89 | 443 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 443 |
| 4 | 10 houses | 0.25 | 10 | 89 | 886 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 886 |
| 5 | 30 flats - low density | 0.33 | 30 | 89 | 2,659 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,659 |
| 6 | 30 flats - medium density | 0.30 | 30 | 89 | 2,659 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,659 |
| 7 | 30 flats - high density | 0.21 | 30 | 89 | 2,659 | 0 | 250 | 0 | 0 | 0 | 0 | 0 | 0 | 2,909 |
| 8 | 100 houses | 2.48 | 100 | 89 | 8,862 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8,862 |
| 9 | 100 flats - medium density | 0.99 | 100 | 89 | 8,862 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 8,862 |
| 10 | 200 houses | 4.96 | 200 | 89 | 17,725 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 17,725 |
| 11 | 200 flats- medium density | 1.99 | 200 | 89 | 17,725 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 17,725 |
| 12 | 450 houses | 11.17 | 450 | 89 | 39,880 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 39,880 |
| 13 | 450 flats - medium density | 4.47 | 450 | 89 | 39,880 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 39,880 |
| 14 | Student housing - studios 150 units | 0.32 | 150 | 30 | 4,500 | 0 | 0 | 0 | 0 | 0 | 0 | 4,500 | 0 | 9,000 |
| 15 | Student housing - ensuite 150 units | 0.21 | 150 | 20 | 3,000 | 0 | 0 | 0 | 0 | 0 | 0 | 3,000 | 0 | 6,000 |
| 16 | Student housing - studios 250 units | 0.54 | 250 | 30 | 7,500 | 0 | 0 | 0 | 0 | 0 | 0 | 7,500 | 0 | 15,000 |
| 17 | Student housing - ensuite 250 units | 0.36 | 250 | 20 | 5,000 | 0 | 0 | 0 | 0 | 0 | 0 | 5,000 | 0 | 10,000 |
| 18 | Student housing - ensuite 300 units | 0.43 | 300 | 20 | 6,000 | 0 | 0 | 0 | 0 | 0 | 0 | 6,000 | 0 | 12,000 |
| 19 | C2 care scheme - flats | 0.30 | 60 | 73 | 4,376 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4,376 |
| 20 | Class E (light industrial) development | 0.42 | 0 |  |  | 0 | 0 | 0 | 2,500 | 0 | 0 | 0 | 0 | 2,500 |


| Site | Description | Site area HA | Units | Ave <br> GIA <br> sqm per unit | Residential floorspace | Retail | Supermarket | Office/ R\&D | Light ind | Industrial and Warehouse | Hotel | Student | Community | Gross floorspace |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 21 | Class E (retail comparison) development | 0.50 | 0 |  |  | 2,500 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2,500 |
| 22 | Class E (retail supermarket) development | 0.30 | - |  |  | 0 | 1,500 | 0 | 0 | 0 | 0 | 0 | 0 | 1,500 |
| 23 | Class E (office) / R\&D development | 0.09 | - |  |  | 0 | 0 | 2,500 | 0 | 0 | 0 | 0 | 0 | 2,500 |
| 24 | Class E (office) / R\&D development | 0.18 | 0 |  | - | 0 | 0 | 5,000 | 0 | 0 | 0 | 0 | 0 | 5,000 |
| 25 | Industrial (B2/B8) | 3.33 | 0 |  | - | 0 | 0 | 0 | 0 | 20,000 | 0 | 0 | 0 | 20,250 |
| 26 | Industrial (B2/B8) | 0.17 | 0 |  | - | 0 | 0 | 0 | 0 | 1,000 | 0 | 0 | 0 | 1,000 |
| 27 | Hotel (city centre) 50 rooms | 0.08 | 0 |  | - | 0 | 0 | 0 | 0 | 0 | 1,250 | 0 | 0 | 1,250 |
| 28 | Hotel (city centre) 75 rooms | 0.12 | 0 |  | - | 0 | 0 | 0 | 0 | 0 | 1,875 | 0 | 0 | 1,875 |
| 29 | Hotel (city centre) 100 rooms | 0.16 | 0 |  | - | 0 | 0 | 0 | 0 | 0 | 2,500 | 0 | 0 | 2,500 |
| 30 | Community use/leisure | 0.11 | 0 |  | - | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,100 | 1,100 |

4.4 As noted earlier in the report, major agents predict that sales values will increase over the medium term (i.e. the next five years). Whilst this predicted growth cannot be guaranteed, we have run a series of sensitivity analyses assuming growth in sales values accompanied by cost inflation as summarised in Table 4.4.1. While these growth scenarios are based on a number of forecasts, they cannot be guaranteed and the results must be viewed as indicative only. We have also run a downside scenario, in which there is lower growth over the five year period

Table 4.4.1: Growth scenario

| Year | $\begin{aligned} & 1 \\ & 2023 \end{aligned}$ | $\begin{aligned} & 2 \\ & 2024 \end{aligned}$ | $\begin{aligned} & 3 \\ & 2025 \end{aligned}$ | $\begin{aligned} & 4 \\ & 2026 \end{aligned}$ | $\begin{aligned} & 5 \\ & 2027 \end{aligned}$ | 6 <br> 2028 and each year thereafter |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Values | 0.0\% | 2.5\% | 4.0\% | 4.0\% | 4.0\% | 4.0\% |
| Costs | 2.0\% | 2.0\% | 2.0\% | 2.0\% | 2.0\% | 2.0\% |

Table 4.4.2: ‘Downside’ scenario

| Year | $\begin{aligned} & 1 \\ & 2023 \end{aligned}$ | $\begin{aligned} & 2024 \end{aligned}$ | $\begin{aligned} & 3 \\ & 2025 \end{aligned}$ | $\begin{aligned} & 4 \\ & 2026 \end{aligned}$ | $\begin{aligned} & 5 \\ & 2027 \end{aligned}$ | 6 <br> 2028 and each year thereafter |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Values | 0.0\% | 1.0\% | 1.0\% | 2.0\% | 3.0\% | 3.0\% |
| Costs | 2.0\% | 2.0\% | 2.0\% | 2.0\% | 2.0\% | 2.0\% |

4.5 The growth and inflation rates in tables 4.4.1 4.42 are intended to provide an illustration of the impact of potential sets of growth and inflation rates on the appraisals, but should be viewed with a degree of caution. Markets are cyclical and clearly values could rise as well as fall, but the long term trend over the period post 1945 has been real growth of $3 \%$ per annum (i.e. net of inflation) when the peaks and troughs are smoothed.

## Affordable housing tenure and values

4.6 Emerging policy H 2 seeks $40 \%$ affordable housing across the City, subject to scheme-specific viability, with a tenure split of $80 \%$ social rent and $20 \%$ intermediate housing.
4.7 For the purposes of testing the viability of the emerging affordable housing policy, our appraisals assume that the rented housing is let at social rents, as shown in Table 4.7.1. We provide (for comparison purposes only) the Local Housing Allowance caps, which reflect the maximum rents that RPs are permitted to charge. RPs are permitted to increase rents by CPI plus $1 \%$ per annum which we reflect in our assessment

Table 4.7.1: Affordable housing rents (per week)

| Rent type | 1 bed | 2 bed | 3 bed | 4 bed |
| :--- | ---: | ---: | ---: | ---: |
| Social rents | $£ 94.82$ | $£ 116.03$ | $£ 134.28$ | $£ 148.10$ |
| Local Housing Allowance (Oxford Broad <br> Rental Market Area) | $£ 178.36$ | $£ 210.00$ | $£ 253.15$ | $£ 364.77$ |

4.8 To establish the capital value of the affordable housing units, we have used a bespoke model specifically created for this purpose. This model reflects the approach adopted by registered providers and takes into account factors such management and maintenance costs; voids and bad debts; major repairs allowances; and finance rates currently obtainable in the sector.
4.9 The 'Affordable Homes Programme 2021-2026 - Prospectus' document provides a clear indication that Section 106 schemes are unlikely to be allocated Grant funding, except in exceptional circumstances. It is therefore considered imprudent to assume that Grant will be secured. Therefore, our assessment relies upon the assumption that none is provided.
4.10 For rented tenures the model operates a 35 year discounted cashflow in order to arrive at a net present value of the units today. Table 4.10 .1 summarises the capital values for each unit type and a blended rate.

Table 4.10.1: Affordable housing capital values (per square metre)

| One bed | Two bed | Three bed | Four bed | Blended value |
| :---: | ---: | ---: | ---: | ---: |
| $£ 1,775$ | $£ 1,596$ | $£ 1,532$ | $£ 1,535$ | $£ 1,507$ |

4.11 For the shared ownership tenure, the model values a percentage of the Initial Tranche sold to the purchaser and capitalises the net rent on the unsold equity. The rent on the retained equity is set at a level at which total housing costs (i.e. the rent plus mortgage on the initial tranche) do not exceed $40 \%$ of net household incomes.

## Student housing

4.12 We have modelled five typologies to test the ability of student housing developments to accommodate financial contributions towards affordable housing in line with emerging policy H 3 . These typologies include schemes of self-contained studio flats and also ensuite rooms within cluster flats.
4.13 Rents for existing student accommodation in the City range from $£ 225$ per week for an ensuite room in a cluster flat to $£ 384$ per week for a studio flat. For testing purposes, we have applied rents at the lower end of this range over a 42 week tenancy. We have deducted $25 \%$ of the gross rents to cover management, maintenance and services costs and have capitalised the net rent at a $4.5 \%$ investment yield.
4.14 For the purposes of establishing the capacity of student housing developments to absorb financial contributions towards affordable housing, we have assumed that a percentage of units are let at affordable rents, based on $50 \%$ of the maximum maintenance loan available to an undergraduate (currently $£ 9,488$ per annum). This results in a gross rent of $£ 113$ per week, which equates to just over $50 \%$ of the lower end of the range of market rents.

## Rents and yields for commercial development

4.15 The development typologies include Class E developments (convenience retail; comparison retail; and offices/R\&D); industrial and warehousing; hotels; and community uses. Due to the September 2020 changes to the Use Class Order, in practical terms the Class E floorspace is capable of being used for a variety of purposes. Our assumptions on rents and yields for the retail floorspace are summarised in Table 4.15.1. These assumptions are informed by lettings of similar floorspace in the City between November 2019 and November 2022 (attached as Appendix 3) and we have applied the upper quartile rent, reflecting higher rents achieved for newly built space. Our appraisals assume a 12 -month rent-free period for all types of commercial floorspace other than supermarkets, where a 6 month rentfree period is typically offered.
Table 4.15.1: Commercial rents (£s per square metre) and yields

| Commercial <br> floorspace | Rent per square metre | Investment yield | Rent free period <br> (months) |
| :--- | :--- | :---: | :---: |
| Retail | City Centre: $£ 820$ | $6.00 \%$ | 12 |
|  | Rest of City: $£ 475$ | $6.75 \%$ | 12 |
| Supermarkets | City wide: $£ 250$ | $4.50 \%$ | 12 |
| Offices/R\&D | City Centre: $£ 565$ | $5.75 \%$ | 12 |
|  | Rest of City: $£ 340$ | $6.00 \%$ | 12 |
| Industrial and <br> warehousing | City wide: $£ 175$ | $5.00 \%$ | 12 |

4.16 We have considered recent sales of hotels in Oxfordshire completed between January 2019 and January 2023 (as summarised in Table 4.16.1). The average achieved value equates to $£ 170,303$.

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Table 4.16.1: Hotel sales

| Hotel name | Location | Year built | Date of transaction | Price per room | Star rating |
| :---: | :---: | :---: | :---: | :---: | :---: |
| The Kingham Plough The Green Chipping Norton, OX7 6YD | West Oxfordshire | 2007 | 24/03/2021 | £295,833 | 3 |
| Beautiful Bedrooms by Fuller's Sheep St Burford, OX18 4LT | West Oxfordshire | 1753 | 31/10/2019 | £291,666 | 4 |
| The Crown \& Thistle 18 Bridge St Abingdon, OX14 3HS | Vale of White Horse | 1605 | 01/05/2019 | £286,984 | 4 |
| The Blue Boar Witney 28 Market Sq Witney, OX28 6BH | West Oxfordshire | 1680 | 01/05/2019 | £271,496 | 3 |
| Milton Hill House Steventon Abingdon, OX13 6AF | Vale of White Horse | 1790 | 17/01/2019 | £169,214 | 4 |
| The Prince of Burford 216 The Hill Burford, OX18 4HX | West Oxfordshire | 1825 | 13/01/2021 | £157,500 | 4 |
| Travelodge Ducklington Ln Witney, OX28 4TT | West Oxfordshire | 2021 | 16/03/2021 | £133,031 | 2 |
| The Manor Country House Hotel Northampton Rd Bicester, OX25 3QL | Cherwell | 1665 | 25/02/2020 | £131,445 | 4 |
| Premier Inn Abingdon Marcham Rd Abingdon, OX14 1TZ | Vale of White Horse | 2022 | 13/09/2022 | £130,233 | 3 |
| 88-90 Abingdon Rd Oxford, OX1 4PX | Oxford fringe | 1904 | 08/07/2022 | £126,667 | 4 |
| 178-184 Abingdon Rd Oxford, OX1 4RA | Oxford fringe | 1950 | 29/07/2019 | £125,000 | 3 |
| The Westwood Hotel Hinksey Hill Oxford, OX1 5BG | Vale of White Horse | 1930 | 21/09/2021 | £123,550 | 4 |
| The Feathers 16 Market St Woodstock, OX20 1SX | West Oxfordshire | 1880 | 06/07/2021 | £119,048 | 4 |
| The Romany Inn Bridge St Bampton, OX18 2HA | West Oxfordshire | 1850 | 01/06/2021 | £114,000 | 3 |
| The Randolph Hotel by Graduate Hotels Beaumont St Oxford, OX1 2LN | Oxford City | 1866 | 26/11/2019 | £78,877 | 5 |

## Build costs

4.17 We have sourced build costs from the RICS Building Cost Information Service (BCIS), which is based on tenders for actual schemes (see Appendix 4). Base costs (adjusted for local circumstances by reference to BICS multiplier) are summarised in Table 4.17.1. In response to feedback from stakeholders, we have applied 'upper quartile costs' on developments in the City Centre, where proximity to heritage assets and conservation areas requires the use of high quality materials.

Table 4.17.1: BCIS build costs

| Type of development |  | BCIS cost |  | Base cost |
| :--- | :--- | ---: | ---: | ---: |
| Houses (city centre) | 810.1 Estate housing <br> generally (UQ) | $£ 1,753$ | External <br> works | Total (before <br> policy costs) |
| Flats - fewer than 6 <br> storeys (city centre) | 816 Flats -3-5 storeys <br> (UQ) | $£ 2,106$ | $£ 2,016$ |  |
| Houses (outside city <br> centre) | 810.1 Estate housing <br> generally | $£ 1,538$ | $15 \%$ | $£ 2,317$ |
| Flats - fewer than 6 <br> storeys (outside city <br> centre) | 816 Flats -3-5 storeys | $£ 1,767$ | $10 \%$ | $£ 1,944$ |


| Type of development | BCIS cost | Base cost | External works | Total (before policy costs) |
| :---: | :---: | :---: | :---: | :---: |
| Hotels | 852 Hotels (UQ) | £3,350 | 10\% | £3,685 |
| Student housing | 856.2 Student residences (UQ) | £2,674 | 10\% | £2,941 |
| Offices | 320 Generally - air conditioned (UQ) | £2,839 | 10\% | £3,123 |
| Factories | 282 Factories generally | £1,098 | 10\% | £1,208 |
| Supermarkets | 344 Generally | £2,054 | 10\% | £2,259 |
| Shops | 345 Generally | £1,564 | 10\% | £1,720 |
| Community uses | 532 Generally | £2,544 | 10\% | £2,798 |
| Gyms and fitness centres | 562.2 Gyms and fitness centres | £2,938 | 10\% | £3,232 |

4.18 As noted in Table 4.17.1, the base costs above are increased by $15 \%$ for houses, $10 \%$ for flats and $10 \%$ for commercial to account for external works (including car parking spaces). These allowances incorporate the costs of landscaping of new open space provided to satisfy the requirements of emerging policy G2.

## Zero carbon and BREEAM

4.19 The Council has not yet commissioned a study of the cost of achieving net zero carbon and we have therefore relied upon studies undertaken by other authorities. Bath and North East Somerset have done a considerable amount of work on the costs of net zero carbon for their Local Plan Partial Review. They have drawn capital cost figures from the 'Cornwall Climate Emergency DPD - Energy review and modelling' by Currie Brown and Etude (February 2021). The following uplifts are for the lowest cost modelled route to net zero (Cornwall Scenario 2) from a range of baselines:

- $2.1 \%$ uplift from a baseline of Part L 2025 or from a baseline of BNES existing policy (19\% CO2 reduction) which is the equivalent of Cornwall's scenario 1a;
- $2.8 \%$ uplift from a baseline of Part L 2021;
- $4.9 \%$ uplift from a baseline of Part L 2013;
- 6\% uplift based on Currie \& Brown route to net zero regulated and unregulated emissions using SAP 10 emissions factors and air sourced heat pumps.
4.20 These costs are mirrored by a similar study by Etude on behalf of London Borough of Newham in September 2022, which indicates a range of costs for residential developments of $3.4 \%$ to $4.2 \%$ on base construction costs and $4.1 \%$ for commercial developments.
4.21 For net zero carbon on non-residential development, cost data from the Currie and Brown report indicates the following uplifts are applicable:
- Energy efficiency (Minimum carbon reduction of 15\%): 2\%;
- On-site saving (total carbon reduction of $35 \%$ ): $1 \%$;
- Allowable solutions (offset $65 \%$ of regulated CO2 emissions): 2-4\%;
- BREEAM (BREEAM Excellent rating): 1-2\%. (Not applicable)
4.22 The cost of achieving net zero embodied carbon is subject to a degree of debate, with Etude recently advising the London Borough of Newham that achieving this standard is broadly cost neutral, while other authorities (including Bath and North East Somerset) have adopted a more cautious approach with cost uplifts of circa $10 \%$. We have reflected the following cost uplifts in our appraisals:
- Cost uplift for operational carbon: $5 \%$ of build costs for domestic and $5 \%$ for non-domestic;
- Cost uplift for operational and embodied carbon: $15 \%$ of build costs for domestic and $15 \%$ for nondomestic. It should be noted that this is a worst case scenario and could be significantly lower (i.e. $5 \%$ only).
4.23 These cost allowances also address situations where developments might not be able to fully meet onsite renewables requirements and some degree of offsetting is still required (for example, taller buildings which have limited roof space to accommodate PVs). Currie and Brown indicate that carbon offsetting in addition to onsite renewables typically equates to $0.8-0.9 \%$ of construction costs, depending on typology. Whilst the typologies in Oxford are not expect to need to rely on offsetting as standard to meet policy requirements (this is only where physical constraints on a site make onsite renewable energy generation to match energy use unfeasible), offsetting costs are generally expected to fit within the overall $5 \%$ allowance used for meeting net zero in the study.


## Accessibility standards

4.24 We have tested the impact of applying accessible and adaptable dwellings standards (Category 2 and Category 3) at the rates summarised in Table 4.24.1. These costs are based on the MHCLG 'Housing Standards Review: Cost Impacts' study, but converted into percentages of base construction costs (see calculations at Appendix 5) so that they can be applied to contemporary costs.
Table 4.24.1: Costs of accessibility standards (\% uplift to base construction costs)

| Standard | Houses |  |
| :--- | ---: | ---: |
| M4(2) accessible | $1.15 \%$ | $0.54 \%$ |
| M4(3) (a) accessible and adaptable | $9.28 \%$ | $10.77 \%$ |
| M4(3) (b) wheelchair adaptable | $9.47 \%$ | $23.80 \%$ |

4.25 Our appraisals assume that all affordable units and $15 \%$ of private units are constructed to meet M4(2) standards and that $5 \%$ of affordable units meet M4(3) (b) wheelchair adaptable standards. These costs address both parts A and B of the requirements (i.e. that the communal areas are designed and fitted out to allow wheelchair access and also that the dwellings themselves are designed and fitted out to facilitate occupation by wheelchair users).

## Professional fees

4.26 In addition to base build costs, schemes will incur professional fees, covering design and valuation, highways consultants and so on. Our appraisals incorporate a $10 \%$ allowance, which is at the middle to higher end of the range for most schemes.

## Development finance

4.27 Our appraisals assume that development finance can be secured at a rate of $6.5 \%$, inclusive of arrangement and exit fees, reflective of current funding conditions.

## Marketing costs

4.28 Our appraisals incorporate an allowance of $2.5 \%$ for marketing costs, which includes show homes and agents' fees, plus $0.25 \%$ for sales legal fees.

## Oxford CIL

4.29 The Council's CIL Charging Schedule came into effect on 21 October 2013. Table 4.29.1 below summarises the prevailing and indexed rates of CIL. For C3, C4 and student housing developments, the adopted rate is $£ 100$ per square metre ( $£ 158$ per square metre including indexation). There are various rates for retail, business and non-residential institutions, as noted in Table 4.29.1. There is also an 'other chargeable development' rate of $£ 20$ per square metre which applies to uses not specifically identified in the Charging Schedule.

Table 4.29.1: CIL rates per net additional square metre in the Charging Schedule

| Development type | Adopted rate | Indexed rate <br> Jan 2023 |
| :--- | ---: | ---: |
| Former A1 - A5 (retail uses) | $£ 100$ | $£ 158.00$ |
| Former B1 and B2/B8 | $£ 20$ | $£ 31.59$ |
| C1 Hotels | $£ 20$ | $£ 31.59$ |
| C2 and C2A residential institutions | $£ 20$ | $£ 31.59$ |
| C3 residential | $£ 100$ | $£ 158.00$ |
| C4 Houses in multiple occupation | $£ 100$ | $£ 158.00$ |
| Student accommodation | $£ 100$ | $£ 158.00$ |
| D1/D2 uses | Nil | Nil |
| All other uses not stated above | $£ 20$ | $£ 31.59$ |

4.30 The amended CIL Regulations specify that if any part of an existing building is in lawful use for 6 months within the 36 months prior to the time at which planning permission first permits development, all of the existing floorspace will be deducted when determining the amount of chargeable floorspace. This is likely to be the case for many development sites in Oxford but not all existing floorspace will qualify. Therefore, for the purposes of our appraisals, we have assumed that there is no deduction for existing floorspace to ensure that the proposed CIL rate is viable for developments where there is no qualifying existing floorspace to net off.

## Section 106 costs

4.31 As noted previously, emerging policy S3 seeks contributions through planning obligations in addition to CIL but does not identify any specific amounts. For testing purposes, have assumed a 'base' level of contributions amounting to $£ 4,000$ per unit (plus $£ 1,000$ for Section 278 ) and $£ 25$ per square metre of commercial floorpsace. We have also run a separate exercise to identify the scope for additional contributions by converting any 'surplus' residual land value (in excess of Benchmark Land Value) into a value per unit.
4.32 The actual amounts will of course be subject to site-specific negotiations when schemes are brought forward through the development management process.

## Electric vehicle charging

4.33 In our experience, developers apply a cost of $£ 500$ per charging point for electric vehicle charging. The numbers of spaces that developments will require will vary between typologies, ranging from $10 \%$ to $100 \%$. Our appraisals assume provision of one charging point per space, with the number of space varying between typologies, depending on likely location.

## Biodiversity Net Gain

4.34 We have tested the requirement for a $10 \%$ increase in biodiversity in perpetuity by applying an increase in build costs of $1.4 \%$, as indicated in the 'Biodiversity net gain and local nature recovery strategies Impact Assessment' (DEFRA, 2019).

## Development and sales periods

4.35 Development and sales periods vary between type of scheme. However, our sales periods are based on an assumption of a sales rate of between 3 and 6 units per month, depending on the scale of the scheme and multiple sales outlets on the larger sites.
4.36 It should be noted that sales rate is not the same as total sales completions, as total completions will also include the affordable housing, a contract for which will be entered into prior to commencement of construction.

## Developer's profit

4.37 Developer's profit is closely correlated with the perceived risk of residential development. The greater the risk, the greater the required profit level, which helps to mitigate against the risk, but also to ensure that the potential rewards are sufficiently attractive for a bank and other equity providers to fund a scheme. It is important to emphasise that the level of minimum profit is not necessarily determined by developers (although they will have their own view and the boards of the major housebuilders will set targets for minimum profit).
4.38 The views of the banks which fund development are more important; if the banks decline an application by a developer to borrow to fund a development, it is very unlikely to proceed, as developers rarely carry sufficient cash to fund it themselves. Consequently, future movements in profit levels will largely be determined by the attitudes of the banks towards development proposals.
4.39 The PPG indicates that viability testing for plan making should assume profits on private housing ranging from $15 \%$ to $20 \%$. Perceived risk in the UK housing market is receding following the economic recovery in the second half of 2020 which continued into 2021, albeit a degree of caution remains regarding the short term economic outlook as the furlough scheme closes. We have therefore adopted a profit margin of $18 \%$ of private residential GDV for testing purposes, although individual schemes may require lower or higher profits, depending on site specific circumstances. Profit on commercial development is applied at $15 \%$ of GDV in line with normal market assumptions.
4.40 Our assumed return on the affordable housing GDV is $6 \%$. A lower return on the affordable housing is appropriate as there is very limited sales risk on these units for the developer; there is often a pre-sale of the units to an RP prior to commencement. Any risk associated with take up of intermediate housing is borne by the acquiring RP, not by the developer. 'First Homes' are not a traditional affordable tenure and completed units are sold by the developer to individual purchasers and not to a RP. They therefore carry more risk than traditional affordable tenures, but arguably less risk than market housing due to the significant discount which widens the pool of potential purchasers. Profit levels for First Homes are yet to be established as schemes including them are yet to come forward, but a profit of $12 \%$ is reflective of the risks.

## Exceptional costs

4.41 Exceptional costs can be an issue for development viability on previously developed land. These costs relate to works that are 'atypical', such as remediation of sites in former industrial use and that are over and above standard build costs. However, in the absence of details site investigations, it is not possible to provide a reliable estimate of what exceptional costs might be. Furthermore, the PPG directs that such costs should be reflected in the Benchmark Land Values adopted, resulting in a neutral impact. Our analysis therefore excludes exceptional costs, as to apply a blanket allowance would generate misleading results. An 'average' level of costs for abnormal ground conditions and some other 'abnormal' costs is already reflected in BCIS data, as such costs are frequently encountered on sites that form the basis of the BCIS data sample.

## Benchmark land value

4.42 Benchmark land value, based on the existing use value of sites is a key consideration in the assessment of development economics for testing planning policies and tariffs. Clearly, there is a point where the Residual Land Value (what the landowner receives from a developer) that results from a scheme may be less than the land's existing use value. Existing use values can vary significantly, depending on the demand for the type of building relative to other areas. Similarly, subject to planning permission, the potential development site may be capable of being used in different ways - as a hotel rather than residential for example; or at least a different mix of uses. Existing use value is effectively the 'bottom line' in a financial sense and therefore a key factor in this study.
4.43 Sites will be in various existing uses and we have adopted a range of benchmark land values from $£ 370,000$ to $£ 7,630,000$ per gross hectare, inclusive of any premium deemed to be required to incentivise release of land for development. Larger sites will be predominantly greenfield or vacant urban land, which will have an existing use value at the lower end of the range. Brownfield benchmark land values will be reflective of secondary office/retail buildings in the City Centre and similar uses which are reaching the end of their economic life. Redevelopment proposals that generate residual land values below existing use values are unlikely to
be delivered. While any such thresholds are only a guide in 'normal' development circumstances, it does not imply that individual landowners, in particular financial circumstances, will not bring sites forward at a lower return or indeed require a higher return. If proven existing use value justifies a higher benchmark than those assumed, then appropriate adjustments may be necessary. As such, existing use values should be regarded as benchmarks rather than definitive fixed variables on a site by site basis.

## Land in secondary office use

4.45 Lettings of office space in the area between November 2019 and November 2022 have achieved rents ranging from $£ 12.23$ per square foot to $£ 98.68$ per square foot, with lettings in the lower quartile averaging $£ 16.59$ per square foot. These rents are reflective of offices that are likely to have come to the end of their economic life and require significant refurbishment and reconfiguration to continue to be lettable. We have established the capital value of a site extending to one hectare by adopting the following assumptions:

- $25 \%$ plot ratio
- 2 storeys
- Yield $7 \%$, reflecting the risk of securing lettings in a building which is economically and functionally obsolete
- 2.5 year void and rent free period
- $£ 593$ per square metre ( $£ 55$ per square foot) including fees for essential refurbishment including M\&E, based on BCIS rehabilitation costs
- Purchaser's costs deducted at $6.8 \%$
- $15 \%$ letting agent and letting legal fees
- $10 \%$ premium.
4.46 The capital value generated is $£ 7.63$ million, including premium.


## Land in retail use

4.47 Lettings of retail space in the area between November 2019 and November 2022 have achieved rents ranging from $£ 10.05$ per square foot to $£ 187.07$ per square foot, with lettings in the bottom $25 \%$ averaging $£ 21.65$ per square foot. These rents are reflective of retail units that are likely to have come to the end of their economic life and require significant refurbishment and reconfiguration to continue to be lettable, or where there is no longer demand in the long term. We have established the capital value of a site extending to one hectare by adopting the following assumptions:

- $25 \%$ plot ratio
- 1 storey
- Yield $8.5 \%$, reflecting the risk of securing lettings in a building which is economically and functionally obsolete
- 2.5 year void and rent free period
- $£ 518$ per square metre ( $£ 48$ per square foot) including fees for essential refurbishment including M\&E, based on BCIS rehabilitation costs
- Purchaser's costs deducted at $6.8 \%$
- $15 \%$ letting agent and letting legal fees
- $10 \%$ premium.
4.48 The capital value generated is $£ 4.21$ million, including premium.

Land in industrial use
4.49 Lettings of industrial space in the area between November 2019 and November 2022 have achieved rents ranging from $£ 5.62$ per square foot to $£ 17.84$ per square foot, with lettings in the bottom $25 \%$ averaging $£ 7.81$ per square foot. These rents are reflective of industrial units that are likely to have come to the end of their economic life and require significant refurbishment and reconfiguration to continue to be lettable. We have established the capital value of a site extending to one hectare by adopting the following assumptions:

- $25 \%$ plot ratio
- 1 storey
- Yield $5.5 \%$, reflecting the risk of securing lettings in a building which is economically and

[^5]4.50 The capital value generated is $£ 1.61$ million, including premium.

## Cleared sites/undeveloped land/agricultural land

4.51 For cleared sites, urban undeveloped land and greenfield land, we have adopted a benchmark land value of $£ 0.37$ million per gross hectare, which is reflective of typical minimum option pricing for greenfield development land. This represents a multiple of 15 times agricultural land value, which is within the 10 to 15 times multiple typically applied in policy testing studies. This provides a significant premium above existing use value of $£ 22,000-£ 25,000$ agricultural land value to the landowner to incentivise them to bring forward land for development.

In summary, we have adopted four benchmark land values, as follows:

- Land in secondary office use: $£ 7.63$ million per gross hectare;
- Land in secondary retail use: $£ 4.21$ million per gross hectare;
- Land in secondary industrial use: $£ 1.61$ million per gross hectare;
- Greenfield or undeveloped land: $£ 0.37$ million per gross hectare.


## 5 Appraisal outputs

5.1 The full inputs to and outputs from our appraisals of the various developments are set out in Section 6 and appendices 6 to 15 . We have appraised 30 development typologies, reflecting different densities and types of development across the City. These typologies include non-residential uses, including offices/R\&D, retail, industrial and community uses.
5.2 Each appraisal incorporates (where relevant) the following levels of affordable housing to inform emerging Local Plan policy:

- 0\% to 50\% affordable housing; 70\% Social Rent, 5\% Shared Ownership and 25\% First Homes; and
- $0 \%$ to $50 \%$ affordable housing; $80 \%$ Social Rent and $20 \%$ Shared Ownership.
5.3 Each development typology is run with the full range of sales values ( $£ 4,156$ to $£ 9,068$ per square metre), but where the higher (City Centre) values are applied ( $£ 7,840$ per square metre to $£ 9,068$ per square metre), build costs are increased from the BCIS median cost to the upper quartile.
5.4 Where the residual land value of a typology exceeds the benchmark land value, we show the result shaded green, to indicate that the Scheme is viable. Where the residual land value is no more than $10 \%$ lower than the benchmark land value (and therefore on the margins of being viable), the results are shaded in orange. Where the residual land value is either negative or more than $10 \%$ lower than the benchmark land value, the result is shaded red, to indicate that it is unviable.
5.5 For other policy requirements (provision of affordable Class E space; climate change and so on), we have re-tested the appraisals above incorporating the additional cost of the policy requirements.
5.6 Finally, all the scenarios are tested with the growth and inflation rates summarised in tables 4.4.1 and 4.4.2. These results are attached at appendices 14 and 15.


## 6 Assessment of appraisal results

6.1 This section sets out the results of our appraisals with the residual land values calculated for scenarios with sales values and capital values reflective of market conditions across the City. We have tested the impact of emerging plan policies to assist the Council in its decision making on potential options.

## Affordable housing

6.2 As noted in Section 5, we have tested a series of tenure scenarios, as follows:

- 70\% Social Rent, $5 \%$ intermediate (shared ownership) and 25\% First Homes; and
- $80 \%$ Social Rent and $20 \%$ intermediate (shared ownership), reflecting the policy requirement in the emerging Plan.
6.3 The results for the appraisals with 70\% Social Rent, 5\% shared ownership and 25\% First Homes are summarised in tables 6.3.1 to 6.3.9 (and at Appendix 6). Each table shows the results compared to the four BLVs (secondary offices; secondary retail; secondary industrial; and greenfield/undeveloped sites). The results for the alternative tenure split of $80 \%$ Social Rent and $20 \%$ Shared Ownership are summarised in tables 6.3.10 to 6.3.18 (and at Appendix 7).
6.4 There are significant differences in the viability of schemes and the level of affordable housing that can be viably provided. These differences manifest themselves both on an area basis and also between different benchmark land values.
6.5 Where sales values are at the lower end of the City-wide range ( $£ 4,156$ per square metre), many schemes are unviable are unviable at zero or low levels of affordable housing when tested against the highest benchmark land values (secondary office and secondary retail uses). These results indicate that in lower value areas, sites with these benchmark land values are more likely to stay in those existing uses, rather than come forward for development. However, when considered against the secondary industrial and greenfield/cleared land benchmark land value, many schemes can viably provide between $35 \%$ and $50 \%$ affordable housing. Schemes of houses are more viable than schemes of flats, due to the higher build costs for the latter. Schemes in the lower value areas may therefore need to be delivered as houses to avoid viability issues in these areas.
6.6 Schemes which attract sales values at the higher end of the range can provide higher affordable housing percentages, but to varying degrees, depending on the mix of other uses in each individual scheme. Even at the highest sales values in the range ( $£ 9,068$ per square metre), the viable level of affordable housing does not universally exceed $35 \%$ when schemes are tested against the secondary offices benchmark land value (Typology 13 - 450 flats, is marginally unviable at $50 \%$ affordable, but viable at $45 \%$ affordable).
6.7 As can be noted from the results in tables 6.3.1 to 6.3.9, there is no uniform level of affordable housing where it can be said most schemes are viable. Setting any percentage below the current policy target of $50 \%$ would, in principle, mean that some schemes that could have delivered $50 \%$ would no longer be required to do so if the Council adopted a lower percentage target. However, there are new policy requirements in the emerging plan that are likely to use up this additional value, including the net zero carbon policies.
6.8 There is therefore a clear choice between two potential options. The first is to adopt a relatively low target that most schemes could viably deliver, but this would have two disadvantages; firstly, schemes that could have delivered more than the reduced target will no longer be required to do so; and secondly, even if the target is reduced, it is likely that some viability testing of individual schemes would still be required for those schemes that cannot viably deliver even the reduced percentage target. The second option is to maintain the current policy approach, which sets a relatively high target but implicitly accepts that some schemes may provide a lower level, based on scheme-specific viability factors. This option would maximise delivery of affordable housing by seeking the highest possible percentage on individual sites, in comparison to a reduced target tailored to the 'least viable' sites.

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Table 6.3.1: Appraisal results - 70\% Social Rent, 5\% Shared ownership and $\mathbf{2 5 \%}$ First Homes - sales values of $£ 4,156$ per square metre





Table 6.3.2: Appraisal results - 70\% Social Rent, $\mathbf{5 \%}$ Shared ownership and $\mathbf{2 5 \%}$ First Homes - sales values of $£ 4,770$ per square metre





Table 6.3.3: Appraisal results - 70\% Social Rent, 5\% Shared ownership and $\mathbf{2 5 \%}$ First Homes - sales values of $£ 5,384$ per square metre





Table 6.3.4: Appraisal results - 70\% Social Rent, 5\% Shared ownership and $\mathbf{2 5 \%}$ First Homes - sales values of $£ 5,998$ per square metre





Table 6.3.5: Appraisal results - 70\% Social Rent, 5\% Shared ownership and $\mathbf{2 5 \%}$ First Homes - sales values of $£ 6,612$ per square metre





Table 6.3.6: Appraisal results - 70\% Social Rent, 5\% Shared ownership and $\mathbf{2 5 \%}$ First Homes - sales values of $£ 7,226$ per square metre





Table 6.3.7: Appraisal results - 70\% Social Rent, 5\% Shared ownership and $\mathbf{2 5 \%}$ First Homes - sales values of $£ 7,840$ per square metre



| BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL) |  | £1,610,000 | 0\% AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV 0 |  |  |  |  | [20\% AH | 25\% AH | 30\% AH |  |  |  |  |
| 111 House | $\square 1$ | £39,961 | 255,804 | 239,232 | 222,722 | 206,273 | 189,885 | 173,558 | 157,293 | 141,089 | 124,947 | 108 | 92,845 |
| 2:2 Houses | 2 | ¢79,922 | 511,607 | 478,465 | 445,444 | 412,545 | 379,769 | 347,117 | 314,586 | 282,178 | 249,892 | 217,730 | 185.690 |
| 35 Houses | 5 | £199,805 | 1,279,020 | 1,196,161 | 1,113,609 | 1,031,363 | 949,424 | 867,792 | 786,465 | 705,445 | 624,732 | 544,324 | ${ }_{464,225}$ |
| 4110 houses | 10. | ¢ 5999.609 | 2,558,039 | 2,392,322 | 2.227.218 | 2,062,727 | $1,898,848$ | 1,735.583 | 1,572,930 | 1,410,891 | 1,249,463 | 1,088.650 | 928,448, |
| 5 3 30 flats-low density | 30 | ¢532, 813 | 4,402,186 | 4.014,714 | 3,628,724 | 3.244,216 | 2.861,192 | 2,479.649 | 2.099,590 | 1,721,013 | 1,343,918 | 968.306 | 594.177 |
| 6330 flats - medium density | 30 | ¢479,531 | 4,063,216 | 3,689,961 | 3,318,143: | 2,947,762 | 2,578,818 | 2,211,312 | 1,845,242 | 1,480,609 | 1,117,414 | 755,655 |  |
| 7.330 flats - high density | 30 | ¢342,733 | 3,805,637 | 3,446,598 | 3,088,952 | 2,732,698 | 2,377,835 | 2,024,364 | 1,672,284 | 1,321,596 | 972,300 | 624,394 |  |
| 8:100 houses | 260 | ¢3,996,094 | 60,273,709 | 56,799,725 | 53,336,978 | 49,885,467 | 46,445,192 | 43,016,154 | 39,591,684 | 36,171,880 | 32,763,357 | 29,366,116 | 25,980,155 |
| 9 9 100 flats - medium density | 100 | ¢1,598,438 | 12,644,629 | 11,471,069 | 10,302,030 | 9,137,512 | 7,977,514 | 6.822,038 | 5,671,082 | 4.524,647 | 3,371,917 | 2.221,760 |  |
| 10:200 houses | 200 | ¢7,992,189 | 45,001,334 | 42, 106,421 | 39,222,206 | 36,348,690 | 33,485,873 | 30,633,754 | 27,792,335 | 24,961.613 | 22,141,592 | 19,332,113 | 16.521,955 |
| 11.200 flats-medium density | 200 | $¢^{¢}, 196,876$ | 22,164,087 | 20,035,991 | 17,916,109 | 15,804,443 | 13,698,752 | 11,583,594 | 9,476,732 | 7,378,163 | 5,280,231 | 3,173.054 | 1.074 |
| 12.450 houses | 450 | £17,982,425 | 86,438,713 | 80,889,059 | 75,359,912 | 69,851,271 | 64,363,137 | 58,895,509 | 53,448,386 | 48,019,386 | 42,599,771 | 37,200,718 | 31,820,8 |
| 13 . 450 flats - medium density | 450 | ¢7,192,970 | 43,561,979 | 39,422,953 | 35,282,072 | 31,142,809 | 26,985,182 | 22,810,794 | 18,645,690 | 14,459,448 | 10,269,519 | 6.057 .556 |  |
| 14. Student housing - studios 150 units |  | E301,875 | 5,9913,282 | 5,172.078 | 4,430,874 | 3,689,671 | 2,948,467 | 2,207,264 | 1,466,060 | 724.856 | 16.597 : | 769.110 | 1.521, |
| 15.5 Student housing - ensuute 150 units |  | £201,250 | 3,896,734 | 3,402,599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 | 437,784 | 57.212 | 558888 | 1.060 |
| 16 Student housing -studios 250 units | - | ¢503,125 | 9,855,469 | 8,620,130 | 7,384,791 | 6,149,452 | 4,914,112 | 3,678,773 | 2,443,433 | 1,208,094 | 27,662: | 1.281.850 | 2.536 |
| 17. Student housing - ens uite 250 units |  | ¢335,417 | 7,073,147 | 6,236,204 | 5,399,261 | 4,562,319 | 3,725,376 | 2,888, 434 | 2,051,491 | 1.214,549 | 377,606 | 466.345 | 1.316 |
| 18 Student housing - ensuite 300 units |  | ¢402,500 | 8,487,775 | 7,483,445 | 6,479,114 | 5,474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453, 128 | 559.614 | 1.579 |
| 19.102 care scheme - flats | 60 | ¢489, 314 | 3,120,383 | 2,697,084 | 2,273,785 | 1,850,485 | 1,427,186 | 1,003,886 | 575,882 |  |  | 723754 |  |
| $20^{\circ} \mathrm{C}$ Class E (light industrial) development |  | 6670,833 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 |
| 21 Class E (retail - convenience) development | - | ¢805,000 | 12,200,591 | 12,200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12,200,591 |
| 22 Class E (retail -supermarket) development |  | E483,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482.378 | 482,378 | 482,378 | 482,378 |
| 23 Class E (office) development | - | ¢143,750 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 |  |  |
| 24. Class E (office) development | - | £287,500 | 8,362,678 | 8.362.678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362.678 | 8,362,678 | 8,362,678 | 8,362.678 |
| 25. Industrial ( $82 / 88$ ) | - | ¢5,366,667 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 : Industrial ( $82 / \mathrm{B}$ ) |  | $£ 268,333$ | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27. Hotel (city centre) 50 rooms | - | \&125,781 | 2051,794: | 2051,794 | 2051.794 | 2051.794 | 2051,794 | 2051.794 | 2051,794 | 2051,794 | 2051.794: | 2051,794: | 2051 |
| 28 Hotel (city centre) 75 rooms |  | ¢188,672 | 3.077691 | 3.077 .691 | 3.0776 | 3.077 .691 | 3.077691 | 3.077 .691 | 3.077 .691 | 3.077 6991 | 3.077691 | 3.077691 | 3.077 |
| 29. Hotel (ctiy centre) 100 rooms | - | £251,563 | 4.103.588 |  |  | 4.103.588 | 4.103 .588 | 4.103.588 |  |  |  |  |  |
| ${ }^{3} 0^{\text {a }}$ Community uselleisure | - | ¢177,100 | -1.058305 |  | - 1.058 .305 |  |  | 1.058.305 |  |  |  |  |  |



Table 6.3.8: Appraisal results - 70\% Social Rent, 5\% Shared ownership and $\mathbf{2 5 \%}$ First Homes - sales values of $£ 8, \mathbf{4 5 4}$ per square metre


| Benchmark land value 2 (SECONDARY Retail) |  |  | £4,210,000 | $\begin{gathered} \text { PER HA } \\ 0 \% \text { AH } \end{gathered}$ | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | [35\%AH | (40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
|  | 1 House | - $\times 1$ | ¢104,494 | 292,963 | 274,474 | 256,053 | 237,700 | 219,414 | 201,195 | 183,045 | 164,961 | 146,945 | 128.98 | 111 |
|  | 2 Houses | 2 | ¢208,988 | 585,925 | 548,949 | 512,107 | 475,400 | 438.829 | 402,391 | 366,089 | 329,922 |  | 257,993 | 222,231 |
|  | 5 Houses | 5 | E522,471 | 1,464,813 | 1,372,372 | 1,280,267 | 1,188,500 | 1,097.070 | 1,005,977 | 915,223 | 824,805 | 734,724 | 644,981 | 555,575 |
|  | 10 houses | 10 | ¢1,044,941 | 2,929,626 | 2.744.743 | 2.560,534 | 2,377,000 | 2,194,141 | 2,011,956 | 1,830,445 | 1,649,610 | 1,469,449 | 1,289,963 | 1,111,152 |
|  | 30 flats - low density | 30 | ¢1,393,255 | 5,306,460 | 4.875,068 | 4.445.297 | 4.014,885 | 3,585,315 | 3,157,378 | 2,731,075 | 2,306,407 | 1,883,373 | 1,461,972 |  |
|  | 30 flats - medium density | 30 | £1,253,930 | 4,944,042 | 4.528,129 | 4.111,470 | 3,695,764 | 3,281,643 | 2,869,106 | 2,458,154 | 2,048,786 | 1,641,001 | 1.234,802 |  |
|  | 30 flats - high density | 30 | ¢896,215 | 4,661,791 | 4.259,978 | 3,858,239 | 3,458,033 | 3,059,362 | 2,662,225 | 2,266,623 | 1,872,555 | 1,480,022 | 1,089,021 |  |
| 8 | 100 houses | 260 | £10,449,415 | 69,214,513 | 65,362,832 | 61,523,597 | 57,696,807 | 53,882,463 | 50,080,564 | 46,291, 111 | 42,514,104 | 38.749.542 | 34,985,671 | 31,230,577 |
|  | 100 flats - medium density | 100 | E4, 179,766 | 15,423,792 | 14,115,701 | 12,804,645 | 11,497, ,147 | 10,194,635 | 8.897,108 | 7,604,566 | 6.317,008 | 5.034,437 |  |  |
| 10 | 200 houses | 200 | £20,898,829 | 51,445,729 | 48,224,411 | 45.014,838 | 41,815,857 | 38,622,840 | 35,441,596 | 32,272, 127 | 29,114,432 | 25,9688511 | 22,834,363 | 19,711.990 |
| 11 | 200 flats-medium density | 200 | ¢8,359,532 | 27,269,383 | 24,885,929 | 22,503,132 | 20,129,400 | 17,764,734 | 15,409,133 | 13,060,563 | 10,700,416 | 8.349,423 |  |  |
| 12 | 450 houses | 450 | £47,022,366 | 98,786,881 | 92,608,639 | 86,452,921 | 80,319,730 | 74,200,893 | 68,102,960 | 62,027,595 | 55,974,793 | 49,944,557 | 43,932.939 | 37.932, |
| 13 | 450 flats - medium density | 450 | ¢18,808,946 | 53,430,379 | 48,809,872 | 44,206,864 | 39,597, 104 | 34,993.997 | 30,377,263 | 25,743,819 | 21,083,724 | 16.426 .427 | 1177438299 | 7.033 |
| 14 | Student housing - studios 150 units | - | ¢789,375 | 5,913,282 | 5,172,078 | 4,430,874 | 3,689,671 | 2,948,467 | 2,207,264 | 1,466,060 | 724.856 | 16.597 | 769.110 | 1.521.6 |
| 15 | Student housing - ensuite 150 units |  | ¢526,250 | 3,896,734 | 3,402,599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 |  | 57.212 | 558887 |  |
| 16 | Student housing - studios 250 units | - | ¢1,315,625 | 9,855,469 | 8,620,130 | 7.384,791 | 6,149,452 | 4,914,112 | 3,678,773 | 2,443,433 | 1,208,094 | 27.662 | 1.281 .850 | 2536 |
| 17. | Student housing - ensuite 250 units |  | ¢8777.083 | 7,073,147 | 6,236,204 | 5,399,261 | 4.562,319 | 3,725,376 | 2,888,434 | 2,051,491 | 1,214,549 | 377.606 | 466.345 |  |
| 18 | Student housing - ensuite 300 units | - | ¢1,052,500 | 8,487,775 | 7,483,445 | 6,479,114 | 5,474,782 | 4.470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453.128 | 559.614 | 1.579 |
| 19 | C2 care scheme - flats | 60 | ¢1,279,510 | 4,247,335 | 3,772,083 | 3.296.830 | 2.816,851 | 2,336,707 | 1,856,562 | 1,376,418 |  | 409.624 | 78.165: | 572 |
| 20 C | Classs E (light industrial) devevelopment |  | £1,754,167 |  |  |  |  |  |  |  | 1.088,467 | 1.088,467 | 1,088.467 | 1.088 |
| 21 | Class E (retail -convenience) development | - | £2, 105,000 | 12.200.591 | 12.200.591 | 12.200,591 | 12.200,591 | 12.200.591 | 12,200,591 | 12.200,591 | 12,200,591 | 12.200,591 | 12.200,591 | 12.200,591 |
| 22 | Class E (retail -supermarket) development | - | £1,263,000 |  |  |  |  |  |  |  |  |  |  |  |
| 23 | Class E (office) development | - | € $£ 75,893$ | 3,983,874 | 3,983,874 | 3.983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3.983,874 | 3,983,874 | 3,983,874 |
| 24 | Class E (office) development | - | ¢751, 786 | 8,362,678 | 8,362.678 | 8,362.678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362.678 |
| 25 | : industrial (82/B8) | - | £14.033,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19.572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 \% | Industrial ( $82 / 88$ ) |  | ¢701,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms | - | E328,906 | 2051,794: | 2051,794 | 2.051.794 | 2051.794: | 2051,794 | 2051,794 | 2051,794: | 2051,794 | 2051.794: | 2.051.794: | 2051, |
| 28 | Hotel (city centre) 75 rooms |  | ¢493,359 | 3.077691 | 3.077 .691 | 3.077 .691 | 3.0776961 | 3.077691 | 3.077691 | 3.07766 | 3.07769 | 3.077691 | 3.077691 | 3.077 |
|  | Hotel (city centre) 100 rooms | - | 6657, 813 |  | 4.103 .588 |  | 4.103.588 | 4.103 .588 | 4,103.588 |  |  |  |  |  |
|  | Community uselleisure | - | ¢463,100 | - 1.058 .305 |  | - $\mathbf{1}$ 1.058.305 | - 1.058 .305 | 1.058 .305 |  |  |  |  |  |  |




Table 6.3.9: Appraisal results - 70\% Social Rent, $5 \%$ Shared ownership and $\mathbf{2 5 \%}$ First Homes - sales values of $£ 9,068$ per square metre


| BENCHMARK LAND VALUE 2 (SECONDARY RETAIL) |  |  | ¢4,210,000 | PER HA$0 \%$ AH | 5\% AH | 10\% AH | [15\% AH | Residual land |  |  | 35\% Ah | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | [20\% AH | 25\% AH | 30\% AH |  |  |  |  |
|  | 1 House | 1 | ¢104,494 | 330,122 | 309,717 | 28 | 269,127 | 248.944 | 228.833 | 208,796 | 188.8 | 168,944 | 149,127 | 129 |
|  | 2 Houses | 2 | ¢208,988 | 660.243 | 619,433 | 578,770 | 538.254 | 497,887 | 457,666 | 417,592 | 377,666 | 337,887 | 298.255 | 258,771 |
| 3.5 | 5 Houses | 5 | ¢522,471 | 1,650,607 | 1,548.582 | 1,446,925 | 1,345,636 | 1,244,717 | 1,144,164 | 1,043,981 | 944,164 | 844,717 | 745.638 | 646,927 |
| 4 | 110 houses | 10 | £1,044,941 | 3,301,215 | 3,097,165 | 2,893, 851 | 2,691,273 | 2,489,433 | 2.288,328 | 2,087,961 | 1,888,330 | 1,689,435 | 1.491,276 | 1,293,855 |
| 5 | 30 flats - low density | 30 | £1,393,255 | 6.209.278 | 5,731,318 | 5.255,130 | 4,780,715 | 4,308,070 | 3,835,106 | 3,362,561 | 2.891,801 | 2,422,827 | 1,955,639 | 1,490,236 |
|  | 30 flats - medium density | 30 | E1,253,930 | 5,820,305 | 5,359,195 | 4.899,801 | 4.442, 126 | 3,984,468 | 3,526,901 | 3,071,067 | 2.616,963 | 2,164,590 | 1,713,948 | 1,265,038 |
|  | 30 flats - high density | 30 | ¢896,215 | 5.511,501 | 5,067,238 | 4.624,640 | 4,183,369 | 3,740,890 | 3,300,087 | 2,860,962 | 2,423,514 | 1,987,744 | 1.553.649 | 1,121,231 |
|  | 100 houses | 260 | ¢10,449,415 | 78,155,318 | 73,925,940 | 69,710,216 | 65,508,148 | 61,319,733 | 57,144,973 | 52,983,869 | 48,836,419 | 44,702,623 | 40,582,482 | 36,475,996 |
| 9 | 100 flats - medium density | 100 | ¢4, 179,766 | 18,187,890 | 16,737,226 | 15,291,971 | 13,852,122 | 12,411,757 | 10,972.179 | 9,538,051 | 8,109,370 | 6,686,140 | 5.268,357 | 3,853.909 |
|  | 200 houses | 200 | ¢20,898,829 | 57.885,844 | 54,332,343 | 50,791,659 | 47,263,793 | 433,748,744 | 40,246,512 | 36,751,919 | 33,267,250 | 29,795,430 | 26,336,459 | 22,890,337 |
| 11 | 200 flats-medium density | 200 | ¢8,359,532 | 32,335,397 | 29,699,251 | 27,072,946 | 24,454,357 | 21,828,477 | 19,212.513 | 16,606,465 | 14,010,331 | 11,410,956 | 8,809,259 |  |
|  | :450 houses | 450 | ¢47,022,366 | [111,131,561 | 104,316,576 | 97,526,172 | 90,760,346 | 84.019,100 | 77,302,433 | 70,606,802 | 63,927,816 | 57,273,454 | 50,643,717 | 44,038,605 |
| 13 | 450 flats - medium density | 450 | ¢18,808,946 | 63,209,184 | 58,110,361 | 53,030,561 | 47,953,958 | 42,882,688 | 37,808,065 | 32,730,546 | 27,634,565 | 22,504,350 | 17,358,046 |  |
| 14 | Student housing -studios 150 units | - | ¢789,375 | 5.913.282 | 5,172,078 | 4,430,874 | 3.689,671 | 2,948,467 | 2.207,264 | 1,466,060 | 724,856 |  |  | 1.521 |
| 15 | Student housing -ensulte 150 units | - | ¢526,250 | 3,896,734 | 3,402,599 | 2.908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 |  | 57.212: | 5588887 | 1.060 |
| 16 | Student housing - studios 250 units | - | £1,315,625 | 9,855,469 | 8,620,130 | 7,384,791 | 6,149,452 | 4,914,112 | 3,678,773 | 2,443,433 | 1,208,094 | 27,662: | 1.281.850 | 2536.0 |
| 17 | Student housing - ensuite 250 units |  | ¢877,083 | 7,073,147 | 6,236,204 | 5,399,261 | 4,562,319 | 3,725,376 | 2,888,434 | 2,051,491 | 1,214,549 | 377,606: | 466.345 | 1,316,0 |
| 18 | Student housing - ensulte 300 units |  | \$1,052,500 | 8,487,775 | 7,483,445 | 6.479,114 | 5,474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453,128: | 559.614 | 1579.2 |
| 19. | C2 care scheme - flats | 60 | £1, 279,510 | 5,371,074 | 4.839,635 | 4,308, 195 | 3,776.756 | 3.245,317 | 2.709.237 | 2,172,248 | 1.635.258 |  |  |  |
| 20 | Class E (light industrial) development | - | £1,754,167 |  |  |  |  |  |  |  |  |  |  |  |
| 21. | Class E (retail - convenience) development |  | £2,105,000 | 12.200.591 | 12.200.591 | 12.200,591 | 12.200.591 | 12.200.591 | 12,200,591 | 12.200.591 | 12.200.591 | 12,200,591 | 12.200,591 | 12.200.591 |
| 22 C | Class E (retail -supermarket) development | - | \$1,263,000 |  |  |  |  |  |  |  |  |  |  |  |
| 23 | Class E (office) development | - | £375,893 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 |  | 3,983,874 | 3,983,874 |
| 24 | Class E (office) development |  | ¢751,786 | 8,362.678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8.362,678 | 8,362,678 | 8,362.678 | 8,362.678 |
| 25 | Industrial (82/B8) | - | ¢14,033,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 261 | Industrial (82/B8) | - | ¢701,667 | 978.636 | 978.636 | 978.636 | 978.636 | 978.636 | 978,636 | 978.636 | 978.636 | 978,636 | 978.636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms | - | ¢ $¢ 288.906$ | 20517.794 | 20517994 | 2051794 : | 20517994 | 2051794 | 20511794 , | 2051794 | 2051794 | 2051.794 | 2.0517941 |  |
| 281 | Hotel (city centre) 75 rooms | - | ¢493,359 | 3.077 .691 | 3.077699 | 3.077691 | 3.077691 | 3077,691 | 3.077,691 | 3.077691 | 3.077691 | 3.077691 | 3.077 .691 | 3.077, |
| 29 | Hotel (city centre) 100 rooms |  | 6657.813 | 4.103 .588 | 4.103.588 | 4.103.588 | 4.103.588: | 4.103 .588 | 4.103 .588 : | 4.103 .588 | 4.103.588 | 4.103 .588 : | 4.103. |  |
|  | Community uselleisure |  | £463,100 |  |  |  |  |  |  |  |  |  |  |  |




Table 6.3.10: Appraisal results - $\mathbf{8 0 \%}$ Social Rent and $\mathbf{2 0 \%}$ Shared ownership - sales values of $£ 4,156$ per square metre


|  | Chmark land value |  | ¢4,210,000 | PER HA |  |  |  |  | dual land |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV | \%\% AH | 5\% AH | 10\% AH | [15\% AH | 20\% AH | 25\% AH | 30\% AH | [35\% AH | (40\% AH | (45\% AH | 50\% AH |
|  | 1 House | 1 | ¢104,494 |  |  |  |  |  |  |  |  | - 15.010 |  |  |
|  | 2 Houses | 2 | ¢208,988 | 115.010 | 104.35 | 93.672 | 83.024 | 72393 | 61.777 | 51.176 | 40.590 | 30.020 | 19.46 | 8.92 |
| 3 | 5 Houses | 5 | ¢522,471 | 287,52t | 260.83 | 234,178 | 207,561 | 180,983 | 154.443 | 127,940 | 101.476 | 75,049 | 48.66 |  |
| 4 | 10 houses | 10 | £1,044,941 | 575.051 | 521.6 | 468.356 | 415,123 | 361.965 |  | 255.881 | 02.95 | 150.099 | 97.322 | 44.65 |
| 5 | 30 flats - low density | 30 | E1, 393,2525 | 11.307 | 113.070 | 237,442 | 361.634 | 485647 | 609.481 | 733,136 | 856.61 | 979.91 | 1.1030 | 1.225.5 |
|  | 30 flats - medium density | 30 | E1, 253, ${ }^{\text {a }}$, 0 | 169,408 | 289.593 | 409.606 | 529.446 | 649.114 | 768.608 | 887,930 | 1.007.079 | 1.126.055 | 1.244 .85 | 11363.4 |
|  | 30 flats - high density | 30 | ¢896,215 | 267.661 | 383.483 | 499.138 | 614.626 | 729.948 | 845.102 | 960.090 | 1.074.912 | 1.189.567 | 1.304.055 | 1.418 .376 |
|  | 100 houses | 260 | ¢10,449,415 | 13,095,382 | 11,792,440 | 10,491,357 | 9.190 .808 | 78883816 | 6.578 .697 | 5275.449 | 3.974.074 | 2674.571 | 1.376.939 | 81,179 |
| 9 | 100 flats - medium density | 100 | £4,179,766 | 760.340 | 1.142 .511 | 1.524.132 | 1.905.205 | 2285.727 | 2665.700 | 3.045.123 | 3.423.997 | 3.802320 | 4.180.096 | 4.557,3 |
| 10 | 200 houses | 200 | $\pm 20,898,829$ | 10.327.499 | 9.379 .728 | 8.433,307 | 7.484 .624 | 6.536 .116 | 5.588.966 | 4.643,174 | 3.698.739 | 2750.695 | 1.801.593 |  |
| 11 | 200 flats-medium density | 200 | ¢8,359,532 | 2486.687 | 3.159.285 | 3.842.005 | 4.524.627 | 5308 | 5.886.916 | 6.566 .582 | 7245.262 | 7.922957 | ${ }^{8.5996}$ |  |
| 12 | 450 houses | 450 | ¢47,022,366 | 19.841.945 | 18.009 .878 | 16.180.420 | 14,353.575 | 12.523 .475 | 10.692875 | 8.862 .170 | 7.025.564: | 5.183.102: | 3.330.7833 | 1.461 .7 |
| 13 | 450 flats - medium density | 450 | ¢18,808,946 | 5.684,782 | 7.060 .770 | 8.445 .358 | 9.838.882 | 11.246918 | 12652919 | 14.0568883 | 15,4588810 | 16858,701 | 18256.557 | 19,6523 |
| 14 | Student housing -studios 150 units |  | E789,375 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4.234,743 | 3.493,541 | 2,752,337 | 2.011,133 | 1.269,929 | 528.725 | 215.721 |
| 15 | Student housing -ensulte 150 units |  | ¢526,250 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2.283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 |  |
| 16 | Student housing - studios 250 units |  | E1,315,625 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5.822,567 | 4,587,228 | 3,351,888 | 2.116,549 | 881.209 |  |
|  | Student housing -ensulte 250 units |  | E877,083 | 8,484,785 | 7,647,843 | 6.810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115.3 |
| 18 | Student housing - ensulte 300 units |  | £1,052,500 | 10,181,743 | 9,177,411 | 8.173.081 | 7,168,750 | 6,164,419 | 5,160,088 | 4.155.757 | 3,151,426 | 2,147,095 | 1,142,764 | 138.4 |
| 19 | C2 care scheme - flats | 60 | £1,279,510 |  |  |  |  |  |  | 2976.541 |  |  |  |  |
| 20 | Class E (light industria) develolopment |  | £1,754,167 | 1.088,467 | 1.088 .467 | 1.088.467 | 1.088.467 | 1.088.467 | 1.088 .467 | 1.088.467 | 1.088.467 | 1.088.467 | 1.088 467 | 1.088.467 |
| 21 | Class E (retail- -onvenience) development | - | £2,105,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3.750,426 | 3,750.426 | $3.750,426$ |
| 22 | Class E (retail - supermarket) development | - | £1,263,000 | 482,378 | -482378 |  |  |  | 482.378 |  |  |  |  |  |
| 23 | Class E (office) development | - | £375,893 | ${ }^{1.3255832}$ | ${ }^{1.3255832}$ | 1.325,832 | ${ }^{1.3258832}$ | 1.3225832 | 1.325.832 | ${ }^{1.3258 .832}$ | 1.325.832 | ${ }^{1,325.88}$ | ${ }^{1.32588}$ |  |
| 24 | Class E (office) development |  | ¢751,786 | 2481.728 | 2461728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2481.728 | 2461.72 | 2461 |
| 25 | Industrial ( $82 / 88$ ) | - | £14,033,333 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 |
| 26 | :Industrial ( $82 /$ P8) |  | £701,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | £328,906 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794: | 2.051.794 | 2051.794 | 2051.794: | 2051794 | 2.051.794 |  |
| 28 | Hotel (city centre) 75 rooms |  | £493,359 | 3.077 .691 | 3.077691 | 3.077 .691 | 3.077 .6 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.07 |
| 29 | Hotel (city centre) 100 rooms |  | ¢657,813 | 4.103 .588 | 4.103.588 | 4,103.588 |  |  |  |  |  |  |  |  |
|  | community uselleisure |  | £ 463,100 |  | 8.30 |  | So. |  |  |  |  |  | - |  |


|  | Chmark land value 3 ( SECONDARY |  | £1,610,000 |  |  |  |  |  | ual land |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV | 0\% АН | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | [35\% AH | (40\% AH | (45\% AH | 50\% AH |
|  | 1 House | 1 | ¢39,961 | 57,505 | 52,167 | 46,836 | 41,512 | 36,197 |  |  |  | - 115.010 |  |  |
|  | 2 Houses | 2 | ¢79,922 | 115,010 | 104,333 | 93.672 | 83.024 | 72,393 | 61.777 | 51,176 | 40.590 | 0.020 | 19.4 | 8.92 |
| 3 | 5 Houses | 5 | £199,805 | 287,525 | 260,832 | 234,178 | 207,561 | 180,983 | 154.443: | 127,940 | 101.476 | 75.049 | 48.6 | 23 |
| 4 | 10 houses | 10 | ¢ 399.609 | 575,051 | 521,665 | 468.356 | 415,123 | 361.965 |  | 255.881 | 202.951 | 150.099 | 97.322 | 44.6 |
| 5 | 30 flats - low density | 30 | ¢532,813 | 1.307 | 113.070 | 2374 |  |  | 609.4 | 733,136 | 6.61 | 979.91 | 103.0 |  |
|  | 30 flats - medium density | 30 | ¢479.531 | 169.408 | 289.593 | 409.606 | 529.446 | 649.114 | 100.600 | 887,930 | 1.007.079 | 1.126.055 | 1.244 .85 | 1.3633 .4 |
|  | 30 flats - high density | 30 | ¢342,733 | 267.661 | 383.483 | 499.138 | 614.626 | 729.948 | 845.102 | 0.090 | 1.074.912 | 1.189.567 | 1.304 .055 | 1.418 .376 |
|  | 100 houses | 260 | £3,996,094 | 13,095,382 | 11,792,440 | 10,491,357 | 9,190,808 | 7.883,816 | 6.578.697 | 5.275.449 | 3,974,074 | 2674.571 | 1.376.939 | 81.179 |
| 9 | 100 flats - medium density | 100 | E1, 598,438 | 0,340 | 11.142.5 |  |  | 2285.727 | 2665700 | 3.045.123 |  | 3.802320 | 4.180.096 | 4.557,3 |
| 10 | 200 houses | 200 | ¢7,992,189 | 10,327,499 | 9,379.728 | 8,433,307 | 7,484,624 | 6.536.116 | 5.5888 .966 | 4.643.174 | 3.6988739 | 2750.695 | 1.801.593 |  |
| 11 | 200 flats-medium density | 200 | £3,196,876 |  |  | 3.842.005 |  | 5205285 | 5.886.916 | 6.566.582 | 7245262 | 7.922957 | 8.599.6 |  |
| 12 | 450 houses | 450 | ¢17,982,425 | 19,841,945 | 18,009.878 | 16.180.420 | 14,353.575 | 12.523.475 | 10.692875 | 8.862 .170 | 7.025.564: | 5.183 .102 : | 3.330.783 | 1.461,7 |
| 13 | 450 flats - medium density | 450 | ¢7,192,970 |  | 7.060770 | 8.445.358 | 9.838 .882 | 11.246918 | 12652919 | 14.0568 .883 | 15,4588810 | 16.858701 | 18256,557 | 19,652,375 |
| 14 | Student housing - studios 150 units |  | E301,875 | 7,199,558 | 6,458,355 | 5,717,151 | 4.975,947 | 4.234,743 | 3,493,541 | 2,752,337 | 2.011,133 | 1.269,929 | 528,725 | 215.721 |
| 15 | Student housing -ensulte 150 units |  | £201,250 | 4,754,252 | 4,260,116 | 3,765.980 | 3,271,845 | 2,777,709 | 2.283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 |  |
| 16 | Student housing - studios 250 units | - | E503,125 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5.822,567 | 4,587,228 | 3,351,888 | 2.116,549 | 881,209 |  |
|  | Student housing -ensulte 250 units |  | E335,417 | 8,484,785 | 7,647,843 | 6.810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 |  |
| 18 | Student housing - ensulte 300 units |  | ¢402,500 | 10,181,743 | 9,177,411 | 8,173.081 | 7,168,750 | 6,164,419 | 5,160,088 | 4.155.757 | 3,151,426 | 2,147,095 | 1.142,764 | 138.4 |
|  | C2 care scheme - flats | 60 | ¢489,314 |  |  |  |  |  |  |  |  |  |  |  |
| 20 | Class E (light industria) develolopment |  | ¢670,833 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1.088,467 | 1,088,467 | 1.088,467 | 1,088,467 |
| 21 | Class E (retail-convenience) development | - | £805,000 | 3,750,426 | 3,750,426 | 3.750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development |  | £483,000 | 482,378 | 482.378 | 482,378 | 482.378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 | Class E (office) development | - | £143,750 |  |  |  |  |  |  |  |  |  |  |  |
| 24 | Class E (office) development |  | £287,500 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461728 | 461.728 | 2461.728 |
| 25 | Industrial ( $82 / 88$ ) | - | E5, 36,667 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 |
| 26 | Industrial (82/B8) |  | ¢268,333 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | £125,781 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 20517.794 | 2051794 | 20511794 | 205 |
| 28 | Hotel (city centre) 75 rooms |  | ¢188,672 | 3.077 .691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.07 |
| 29 | Hotel (city centre) 100 rooms |  | £251,563 | +103.588 | 4.103 .588 | 4.103 .588 |  |  |  |  | 4,103.588 |  |  |  |
|  | community uselleisure |  | £177,100 |  | 3.us |  | \%on |  |  |  |  |  | - $1,050,305$ |  |



Table 6.3.11 Appraisal results - 80\% Social Rent and $\mathbf{2 0 \%}$ Shared ownership - sales values of $£ 4,770$ per square metre


|  | Chmark land val |  | ¢4,210,000 | PER HA |  |  |  |  | dual land |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV | \%\% AH | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | [35\% AH | (40\% AH | (45\% AH | 50\% AH |
|  | 1 House | 1 | £104,494 | 94,664 |  |  |  |  |  |  |  |  |  |  |
|  | 2 Houses | 2 | ¢208,988 | 189,327 | 175.522 | 161736 | 147.970 | 134.223 | 120.495 | 106789 | 93,100 | 79.433 | 65.783 | 15 |
| 3 | 5 Houses | 5 | ¢522,471 | 473,319 | 43880 | 404.340 |  |  | 301239 | 266.970 | 232.751 | 198.58 | 164.460 |  |
| 4 | 10 houses | 10 | £1,044,941 | 946,638 | 877.60 | .680 | 739.848 | 671.115 | 602.479 | 533,942 | 465.502 | 397.162 | 328.919 | 260.7 |
| 5 | 30 flats - low density | 30 | E1, 393, 255 |  | 761.668 | 601.042 | 440.647 | 280.482 | 120.546 | 39756 | 201.664 | 363.339 | 524.780: |  |
|  | 30 flats - medium density | 30 | E1, 253, ${ }^{\text {a }}$, | 717.554 | 562120 | 406.908 | 251.920 | 97.153 | 58.267 | 214.943 | 371.394 | 527.618 | 683.616 |  |
|  | 30 flats - high density | 30 | ¢896,215 | 593.977 | 443.964 | 294.166 | 144.583 | 4.858 | 156.287 | 307,498 |  | 609.264 | 759.819 | 910.1 |
|  | 100 houses | 260 | ¢10,449,415 | 22, 170,269 | 20,490,703 | 18,807,722 | 17, 127, 139 | 15,448.956 | 13,773,171 | 12.099,784 | 10.428,796 | 8780.205 | 7094014 | 5.4302222 |
| 9 | 100 flats - medium density | 100 | £4,179,766 | 2082.550 | 1.593 .474 | 1.105.098 | 617.423 | 130.447 | 361.255 |  |  | 1.8599 .062 | 2357,189 | 2854 |
| 10 | 200 houses | 200 | ¢ $20.898,829$ | 16.860.385: | 15.640.4 | 14.422,159 | 13.205 .649 | 11.990 .874 | 10.774.280 | 9.5588.939 | 8.345 .339 | 7.133 .480 | 5.923.36 | 4.71 |
| 11 | 200 flats-medium density | 200 | ¢8,359,532 | 2839034 | 1.967, | 1.096.883 | 221.5 | ce 105 | 1.559,844 | 2450.297 | 3,346.535 | 4.250 .019 | 5.152,194: |  |
| 12 | 450 houses | 450 | ¢47,022,366 | 32.441255 | 30.090 .242 | 27.742.573 | 25.398.248 | 23.057.266 | 20.719 .629 | 18.384.682 | 16.046039 | 137710.750: | 11.376 .691 | 9.037 |
| 13 | 450 flats - medium density | 450 | ¢18,808,946 | 5.220 .818 | 3.473.661 | 1.729.006 | 32.244 | [.822285 | 3.625,119 | 5.437667 | 7.274,143 | 9,130,225 | 11.001 .829 | 12870.7 |
| 14 | Student housing -studios 150 units |  | E789,375 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4.234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1.269,929 | 528.725 | 215 |
| 15 | Student housing -ensulte 150 units |  | ¢526,250 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 |  |
| 16 | Student housing - studios 250 units |  | E1,315,625 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2.116,549 | 881.209 |  |
|  | Student housing -ensulte 250 units |  | E877,083 | 8,484,785 | 7,647,843 | 6.810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 |  |
| 18 | Student housing - ensulte 300 units |  | £1,052,500 | 10,181,743 | 9,177,411 | 8.173.081 | 7,168,750 | 6,164,419 | 5,160,088 | 4.155.757 | 3,151,426 | 2,147,095 | 1,142.764 | 138 |
| 19 | C2 care scheme - flats | 60 | E1,279,510 |  | 1,112,090 |  |  |  |  | 2.078 .642 | 2271,953 |  |  |  |
| 20 | Class E (light industria) develolopment |  | £1,754,167 | 1,088.467 | 1.0884687 | 1.088.467 | 1.088.467 | 1.088.467 | 1.088.467 | 1.088.467 | 1.088 .467 | 1.088.467 | 1.088467 | 1.088.4 |
| 21 | Class E (retail- -onvenience) development | - | £2,105,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3.750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail -supermarket) development | - | \$1,263,000 |  |  |  |  |  |  | 482378 |  |  |  |  |
| 23 | Class E (office) development | - | £375,893 | ${ }^{1.3255832}$ | 1.325,832 | 1.325,832 | ${ }^{1.3255 .832}$ | 1.3225832 | 1.325.832 | ${ }^{1.325 .832}$ | 1.325,832 | 1325.8: | ${ }^{1.32588}$ |  |
| 24 | Class E (office) development |  | ¢751,786 | 2481.728 | 2461728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2481.728 | 2461728 | 2461 |
| 25 | Industrial ( $82 / 88$ ) |  | £14,033,333 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 |
| 26 | :Industrial ( $82 /$ P8) |  | £701,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | ¢ 328,906 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051794 | 2051.794 | 2051.794 | 2051794 | 2051.794 |  |
| 28 | Hotel (city centre) 75 rooms |  | £493,359 | 3.077 .691 | 3.077691 | 3.077 .691 | 3.077 .6 | 3.077 .691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.07 |
| 29 | Hotel (city centre) 100 rooms |  | ¢657,813 | 4.103 .588 | 4.103.588 | 4,103.588: |  |  |  |  |  |  |  |  |
|  | community uselleisure |  | £ 463,100 | -1.058.305 | 8.30 | - 1.0588305 | So. |  |  |  |  |  | - |  |


| BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL) |  |  | £1,610,000 | Residual land values |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV | 0\% АН | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | [30\% AH | [35\% AH | (40\% AH | 45\% AH | 50\% AH |
|  | 1 House | 1 | ¢39,961 | 94.664 | 87,761 | - 80,888 | 73.985 | 67,111 | 60,248 | 53,394 | 46,551 | 39,716 |  |  |
|  | 2 Houses | 2 | ¢79,922 | 189,327 | 175,522 | 161,736 | 147,970 | 134,223 | 120,495 | 106,789 | 93,100 | 79,433 | 357 |  |
| 3 | 5 Houses | 5 | £199,805 | 473.319 | 438,805 | 404,340 | 369,924 | 335,557 | 301,239 | 266,970 | 232,751 | 198,581 | 164.460: |  |
| 4 | 10 houses | 10 | ¢ 399.609 | 946,638 | 877.609 | 808,680 | 739.848 | 671,115 | 602,479 | 533,942 | 465,502 | 397,162 | 28.919 |  |
| 5 | 30 flats - low density | 30 | ¢532,813 | 922,522 | 761,668 | 601,042 |  |  |  |  |  |  | 524,780: |  |
|  | 30 flats - medium density | 30 | ¢479.531 | 717,554 | 562,120 |  | 251.920 | 97.153 | 58.287 : | 214.943 | 371.394 | 527.618 | 683.616 |  |
|  | 30 flats - high density | 30 | ¢342,733 | 593,977 | 443,964 | 294.166 | 144.583 | 4.858 | 156.287 | 307,498 | 458.490 : | 609.264 | 759819 | 910. |
|  | 100 houses | 260 | £3,996,094 | 22,170,269 | 20,490,703 | 18,807,722 | 17,127, ,39 | 15,448,956 | 13,773,171 | 12.099.784 | 10,428,796 | 8.760,205 | 7.094,014 | 5,430,222 |
| 9 | 100 flats - medium density | 100 | E1, 598,438 | 2,082.550 | 1,593,474 |  |  | 30.447 |  |  |  |  | 2.357.189 |  |
| 10 | 200 houses | 200 | ¢7,992,189 | 16,860,385 | 15,640.405 | 14.422.159 | 13.205.649 | 11,990, 874 | 10,774.280 | 9.5588,939 | 8,345,339 | 7.133 .480 | 5.9233362 | 4.71 |
| 11 | 200 flats-medium density | 200 | £3,196,876 | 28389.034 |  |  |  |  |  | 2450.297 | 3,346.535 | 4.250 .019 | 5.152,194: |  |
| 12 | 450 houses | 450 | ¢17,982,425 | 32,441,255 | 30,090.242 | 27,742.573 | 25,398.248 | 23,057,266 | 20,719,629 | 18,384,682 | 16.046039 | 137710.750: | 11.376.691 | 9.037 |
| 13 | 450 flats - medium density | 450 | ¢7,192,970 |  | 3,473, | 1.729, |  |  |  | 5.437,667 | 7.274 .143 | 9,130.225 | 11.001.829 | 12870.7 |
| 14 | Student housing - studios 150 units |  | E301,875 | 7,199,558 | 6.458,355 | 5,717,151 | 4.975,947 | 4.234,743 | 3.493,541 | 2,752,337 | 2,011,133 | 1.269,929 | 528,725 | 215 |
| 15 | Student housing -ensulte 150 units |  | £201,250 | 4,754,252 | 4.260,116 | 3,765.980 | 3,271,845 | 2,777,709 | 2.283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 |  |
| 16 | Student housing - studios 250 units | - | ¢503,125 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881,209 |  |
| 17 | Student housing -ensulte 250 units |  | E335,417 | 8,484,785 | 7,647,843 | 6.810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 |  |
| 18 | Student housing - ensuite 300 units |  | £422,500 | 10,181,743 | 9.177,411 | 8.173.081 | 7,168,750 | 6.164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2.147,095 | 1.142.764 | 138 |
|  | C2 care scheme - flats | 60 | ¢489,314 |  |  |  |  |  |  |  |  |  |  |  |
| 20 | Class E (light industria) develolopment |  | ¢670,833 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1.088,467 | 1,088,467 |
| 21 | Class E (retail-convenience) development | - | £805,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development |  | £483,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 | Class E (office) development | - | £143,750 |  |  |  |  |  |  |  |  |  |  |  |
| 24 | Class E (office) development |  | £287,500 | 2461.728 | 24617281 | 2461.728 | 2481.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2.241 .728 | 2.461.728 | 2461.728 |
| 25 | Industrial ( $82 / 88$ ) | - | E5, 36,667 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 |
| 26 | Industrial ( $82 / 88$ ) |  | £268,333 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | £125,781 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794: | 2051794 | 20511794 |  |
| 28 | Hotel (city centre) 75 rooms |  | ¢188,672 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077.691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077 691 | 3.07 |
| 29 | Hotel (city centre) 100 rooms |  | £251,563 | 4.103 .588 | 4.103 .588 | 4.103.588 |  |  |  | 403530 | 4,3535 | 4.103.588 |  |  |
|  | community uselleisure |  | £177,100 |  | 3.305 |  | So. |  |  |  |  |  | - $1,050,305$ |  |


| ICHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) |  |  |  | Residual land values |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV | 0\% АН | [5\% AH | 10\% AH | 15\% AH | 20\% АН | 25\% AH | 30\% AH | [35\% AH | 40\% АН | 45\% AH | 50\% AH |
|  | 1 House | - 1 | ¢9, 184 | 94.664 | 87,761 | 80,868 | 73,985 | 67.111 | 60.248 | 53,394 | 46,551 | 39,716 | 32,892 | 26,077 |
|  | 2 Houses | 2 | ¢18,367 | 189,327 | 175,522 | 161,736 | 147,970 | 134,223 | 120,495 | 106,789 | 93,100 | 79,433 | 65,783 | 52,155 |
|  | 5 Houses | 5 | E45,998 | 473,319 | 438,805 | 404,340 | 369,924 | 335,557 | 301,239 | 266,970 | 232,751 | 198,581 | 164,460 | 130,387 |
| 4 | 10 houses | 10 | ¢991,836 | 946,638 | 877.609 | 808,680 | 739,848 | 671,115 | 602,479 | 533,942 | 465,502 | 397,162 | 328,919 | 260,775 |
|  | 30 flats - low density | 30 | £122,448 | 922,522 | 761,668 | 601,042 | 440,647 | 280,482 | 120.546 |  |  |  |  |  |
|  | 30 flats - medium density | 30 | E110,203 | 717,554 | 562,120 | 406,908 | 251,920 | 97.153 |  | 214.943 | 371394 | 527.618 | 683.616 |  |
|  | 30 flats - high density | 30 | ¢78,765 | 593,977 | 443,964 | 294,166 | 144,583 |  | 3.287 | 307,498 | 458.490 | 609.264 | 759.819 |  |
|  | 100 houses | 260 | ¢918,357 | 22,170,269 | 20,490,703 | 18,807,722 | 17,127,139 | 15,448,956 | 13,773,171 | 12,099,784 | 10,428,796 | 8.760,205 | 7.094,014 | 5,430,222 |
|  | 100 flats - medium density | 100 | £367,343 | 2,082,550 | 1,593,474 | 1,105,098 | 617,423 | 1300474 |  |  |  |  |  |  |
|  | 200 houses | 200 | E1, 836,714 | 16,860,385 | 15,640,405 | 14,422,159 | 13,205,649 | 11,990,874 | 10,774,280 | 9,558,939 | 8,345,339 | 7.133,480 | 5.923,362 | 4,714,986 |
| 11 | 200 flats-medium density | 200 | ¢734,686 | 2,839,034 | 1,967,335 | 1.096,883 |  |  |  |  |  |  |  |  |
| 12 | 450 houses | 450 | ¢4, 132,607 | 32,441, 255 | 30,090, 242 | 27,742.573 | 25,398.248 | 23,057,266 | 20,719,629 | 18,384,682 | 16,046,039 | 13,710,750 | 11,376,691 | 9.037,685 |
| 13 | 450 flats - medium density | 450 | E1, 1 ,63,.043 | 5,220,818 | 3,473,661 | 1,729,006 |  |  |  | 5.437,667 | 7.274,143 |  | 11.001 .82 | 2870.721 |
| 14 | Student housing - studios 150 units |  | ¢69, 375 | 7,199,558 | 6,458,355 | 5.777,151 | 4.975,947 | 4.234,743 | 3,493,541 | 2,752,337 | 2.011,133 | 1.269,929 | 528,725 |  |
| 15 | Student housing - ensuite 150 units |  | ¢46,250 | 4,754,252 | 4,260,116 | 3,765.980 | 3.271,845 | 2,777,709 | 2.283.573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189.5 |
| 16 | Student housing - studios 250 units |  | £115,625 | 11,999,264 | 10,763,924 | 9,528,585 | 8.293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881,209 |  |
| 17 | Student housing - ensulte 250 units | - | ¢77, 083 | 8,484,785 | 7,647,843 | 6.810,900 | 5,973.958 | 5,137,015 | 4.300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18 | Student housing - ensuite 300 units |  | ¢92,500 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6.164,419 | 5,160,088 | 4,1555,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19 | C2 care scheme - flats | 60 | E112,451 | 9,0780 | 1.1120090 | 8,173. | (1087 | -103023 | 510 | 2078.642 | 2271,953 |  |  |  |
| 20 | Class E (light industria) developonent | - | £154,167 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088.467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 |  |
| 21 | Class E (retail - convenience) development | - | E185,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,7500,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail-supermarket) development | - | E111,000 | 482,378 | 482,378 | 482.378 | 482,378 | 4882,378 | 482,378 | 482.378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 | Class E (office) development | - | ¢33,036 | 56.as2 | . | 325.032 |  | 22.032 | 5.032 | 325.832 | 325.832 | .325.832 | 32.u. |  |
| 24 | Class E (office) development |  | ¢66,071 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.72 |
| 25 | industrial (82/88) | - | £1,233,333 | 19,961,820 | 19,961, 820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 |
| 26 | Industrial (82]B8) |  | ¢61,667 | 978,636 | 978,636 | 978.636 | 978.636 | 978,636 | 978,636 | 978.636 | 978,636 | 978.636 | 978,636 | 978.636 |
| 27 | Hotel (city centre) 50 rooms |  | ¢28,906 | 2051794 | 2051.794 | 20511794 | 2.051794 | 2051794 | 20511794 | 2051794 | 2.051794 | 2051794 | 2.051.794: | 051.794 |
| 28 | Hotel (ctiy centre) 75 rooms |  | ¢43,359 | 3.077 .691 | 3.077 .691 | 3.077691 | 3.077 .691 | 3.077.691 | 3.077691 | 3.077691 | 3.077691 | 3077691 | 3.077.691 | 3.077, |
| 29 | Hotel (city centre) 100 rooms | - | 657,813 | 4.103 .588 | 4.103 .588 | 4.103.588 | 4.103.588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 |  |
|  | Community uselleisure | $-$ | ¢40,700 |  |  |  |  |  |  |  |  |  |  |  |

Table 6.3.12: Appraisal results - $\mathbf{8 0 \%}$ Social Rent and $\mathbf{2 0 \%}$ Shared ownership - sales values of $£ 5,384$ per square metre



| BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL) |  |  | £1,610,000 | 0\% AH | 15\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | [30\% AH |  |  |  |  |
|  | 1 House | 1 | ¢39,961 | 131.823 | 123,356 | 114,901 | 106,458 | 98.026 | -- 89.607 | 81,201 | 72.805 | 64,423 | 6,05 |  |
|  | 2 Houses | 2 | ¢79,922 | 263,645 | 246,711 | 229,800 | 212,914 | 196,053 | 179,214 | 162,401 | 145,611 | 128,845 | 112,103 | 95,386 |
| 3 | 5 Houses | 5 | £199,805 | 659,113 | 616,777 | 574,502 | 532.287 | 490,131 | 448,037 | 406,002 | 364,027 | 322,112 | 280,258 | 238,463 |
| 4 | 10 houses | 10 | ¢ 399.609 | 1,318,225 | 1,233,554 | 1,149,003 | 1,064,573 | 980,263 | 896,072 | 812,003 | 728,053 | 644,225 | 560.516 | 476.927 |
| 5 | 30 flats - low density | 30 | ¢532,813 | 1,833,739 | 1,634,706 | 1,435,957 | 1,237,492 | 1,039,310 | 841,413 | 643,8 | 446.47 |  |  |  |
|  | 30 flats - medium density | 30 | ¢479.531 | 1,601,970 | 1,409,481 | 1,217,268 | 1,025,328 | 833,664 | 642.274 , | 451,160 | 200.320 | 69756 | 122.37 |  |
|  | 30 flats - high density | 30 | ¢342,733 | 1,451,592 | 1.265,648 | 1,079,968 | 894,555 | 709,408 | 524.526. | 339,910 | 155.559 | 28.981 | 215.58 | 40 |
|  | 100 houses | 260 | £3,996,094 | 31,166,775 | 29,108,599 | 27,053,347 | 25,001,019 | 22,951,617 | 20,905,141 | 18,861.590 | 16,820,962 | 14,783.261 | 12.748,484 | 10,710,859 |
| 9 | 100 flats - medium density | 100 | E1, 598,438 | 4,901,022 | 4,299,071 | 3,693,816 | 3,088,391 | 2,483,831 | 1,880,139 | 1.277 ,315 |  |  |  |  |
| 10 | 200 houses | 200 | ¢7,992,189 | 23,361,036 | 21,866,657 | 20,374,400 | 18,884,287 | 17,396,256 | 15,910,369 | 14,426,604 | 12,944,963 | 11,465.443 | 9.9888,048 | 8.512.775 |
| 11 | 200 flats-medium density | 200 | £3,196,876 | 8,052,724 | 6,973.916 | 5.886,649 | 4,814,608 | 3,729,855 |  |  | 484.9 |  |  |  |
| 12 | 450 houses | 450 | ¢17,982,425 | 44,913,349 | 42,044,391 | 39,179,508 | 36,318,702 | 33,457,634 | 30,600,516 | 27,747,481 | 24,898,526 | 22,053,654 | 19,212,864 | 16,370.469 |
| 13 | 450 flats - medium density | 450 | ¢7,192,970 | 15,700,497 | 13,557,947 | 11,418,458 | 9,270,694 | 7.115.924 | 4.964.247 | 2793,192 | 622.159 : |  | 3.84279 |  |
| 14 | Student housing - studios 150 units |  | E301,875 | 7,199,558 | 6.458,355 | 5,717,151 | 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1.269,929 | 528,725 | 215.72 |
| 15 | Student housing -ensulte 150 units |  | £201,250 | 4,754,252 | 4.260,116 | 3,765.980 | 3,271,845 | 2,777,709 | 2.283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | -09 |
| 16 | Student housing - studios 250 units | - | E503,125 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4.587,228 | 3,351,8888 | 2,116,549 | 881,209 |  |
| 17 | Student housing -ensulte 250 units |  | E335,417 | 8,484,785 | 7,647,843 | 6.810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115 |
| 18 | Student housing - ensuite 300 units |  | £422,500 | 10,181,743 | 9.177,411 | 8.173,081 | 7,168,750 | 6.164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142.764 | 138.4 |
|  | C2 care scheme - flats | 60 | ¢489,314 |  |  |  |  |  |  |  |  |  |  |  |
| 20 | Class E (light industria) develolopment |  | ¢670.833 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 |
| 21 | Class E (retail-convenience) development | - | £805,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development | - | £483,000 | 482,378 | 482,378 | 482,378 | 482.378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 | Class E (office) development | - | £143,750 | - 11.3258382 |  |  |  |  |  |  |  |  |  |  |
| 24 | Class E (office) development |  | £287,500 | 2461.728 | 2461.728 | 2461.728 | 2481.728 | 2461.728 | 2461.7281 | 461.728 | 2461728 | 461.728 | 728 | - 2.461 .728 |
| 25 | Industrial ( $82 / 88$ ) | - | E5, 36,667 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 |
| 26 | : industrial (82/88) |  | ¢268,333 | 978,636 | 978.636 | 978.636 | 978,636 | 978,636 | 978.636 | 978,636 | 978,636 | 978.636 | 978,636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | £125,781 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794 | 2051.794: | 2051794 | 2.051794 |  |
| 28 | Hotel (city centre) 75 rooms |  | \&188,672 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.077 .691 | 3.077 .691 | 3.077 .691 | 3.0776,691 | 3.077691 | 3.077691 | 3.07 |
| 29 | Hotel (city centre) 100 rooms |  | ¢251,563 | 103.588 | 4.103 .5888 | 4.103 .588 |  |  |  |  | 4.103 .588 |  |  |  |
|  | community uselleisure |  | £177,100 |  | , |  | 58. |  |  |  |  |  | 1.058,305 |  |


| BENCHMARK LAND VALUE 4 |  | £370,000 |  |  |  |  |  | ual land |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% АН | 5\% AH | 10\% Ah | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 111 House | - 1 | ¢9, 184 | 131,823 | 123,356 | 114,901 | 106,458 | 98.026 | 89,607 | 81,201 | 72.805 | 64,423 | 56,051 |  |
| 2.2 Houses | 2 | £18,367 | 263,645 | 246,711 | 229.800 | 212,914 | 196,053 | 179,214 | 162,401 | 145,611 | 128,845 | 112,103 | 95,3 |
| 3 3.5 Houses | 5 | ¢45,918 | 659,113 | 616,777 | 574,502 | 532.287 | 490,131 | 448,037 | 406,002 | 364,027 | 322,112 | 280,258 | 238,463 |
| 411 houses | 10 | ¢91,836 | 1,318,225 | 1,233,554 | 1,149,003 | 1,064,573 | 980,263 | 896,072 | 812,003 | 728,053 | 644,225 | 560.516 | 476,927 |
| 5 5 30 flats - low density | 30 | £122,448 | 1,833,739 | 1,634,706 | 1,435.957 | 1,237,492 | 1,039,310 | 841,413 | 643,800 | 446,472 | 249,426 |  |  |
| 6 630 flats - medium density | 30 | E110,203 | 1,601,970 | 1,409,481 | 1,217,268 | 1,025, 328 | 833,664 | 642.274 | 451,160 | 260,320 |  | 122374 |  |
| 7130 flats - high density | 30 | ¢ 678.765 | 1,451,592 | 1,265.648 | 1,079,968 | 894,555 | 709,408 | 524.526 | 339,910 | 155.559 | 28.961 | 215.585 | 401 |
| 81100 houses | 260 | ¢918,357 | 31,166,775 | 29,108,599 | 27,053,347 | 25,001,019 | 22,951,617 | 20,905,141 | 18,861,590 | 16,820,962 | 14,783.261 | 12.748.484 | 10,710,859 |
| 9: 100 flats - medium density | 100 | £367,343 | 4,901,022 | 4.299,071 | 3.693.816 | 3.088,391 | 2,483,831 | 1,880,139 | 1,277,315 | 675,357 | 74,267 |  |  |
| 10.200 houses | 200 | ¢1.836,714 | 23,361,036 | 21,866,657 | 20,374,400 | 18,884,267 | 17,396,256 | 15,910,369 | 14,426,604 | 12,944,963 | 11,465.443 | 9.9888.048 | 8.512.775 |
| 11.200 flats-medium density | 200 | ¢734,686 | 8,052,724 | 6,973,916 | 5,896,649 | 4.814,608 | 3,729,855 | 2,646,658 | 1,565.019 |  | 614.3 |  |  |
| 12: 450 houses | 450 | ¢4, 132,607 | 44,913,349 | 42,044,391 | 39,179,508 | 36,318,702 | 33,457,634 | 30,600,516 | 27,747,481 | 24,898, 526 | 22,053,654 | 19,212,864 | 16,370.469 |
| 13.450 flats - medium density | 450 | ¢1,653,043 | 15,700,497 | 13,557.947 | 11,418,458 | 9,270,694 | 7,115,924 | 4.964,247 | 2,793,192 | 522.159 |  |  |  |
| 14. Student housing - studios 150 units |  | ¢669,375 | 7,199,558 | 6,458,355 | 5,717,151 | 4.975,947 | 4.234,743 | 3,493,541 | 2,752,337 | 2.011,133 | 1.269,929 | 528,725 | 215 |
| 15.5 Student housing - ensuite 150 units |  | ¢46,250 | 4,754,252 | $4.260,116$ | 3,765.980 | 3,271,845 | 2,777,709 | 2.283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189 |
| 16. Student housing - studios 250 units | - | £115,625 | 11,999.264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587.228 | 3,351,888 | 2.116,549 | 881,209 |  |
| 17 Student housing - ensuute 250 units |  | ¢77,083 | 8,484,785 | 7,647,843 | 6,810,900 | 5,973,958 | 5,137,015 | 4.300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18. Student housing -ensuite 300 units |  | ¢92,500 | 10,181,743 | 9,177,411 | 8.173.081 | 7,168,750 | 6.164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19.C2 care scheme - flats | 60 | E112,451 | 252,857 |  |  |  |  |  |  |  |  |  |  |
| 20. Class E (light industrial ) development |  | E154,167 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 |
| $21 . \mathrm{Class} \mathrm{E}$ (retail -convenience) development | - | £185,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22. Class E (retail -supermarket) development | - | £ 111,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 Class E (office) development | - | E33,036 | 1.325 .83 | 5.0 | 1.325.832 | - | 1.325.as2 |  | S32 | 583 | 325.0. | 1325.8 |  |
| 24 Class E (office) development |  | 666,071 | 2461.728 | 2481.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2481.728 | 2461.728 | 2461.728 | 2461728 | 2461.72 |
| 25. Industrial ( $82 / 88$ ) | - | E1, 23, ${ }^{\text {a }}$, 333 | 19,961,820 | 19,961.820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 |
| 26 Industrial (82/88) |  | ¢61,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978.636 | 978.636 | 978.636 | 978,636 | 978.636 | 978.636 | 978,636 |
| 27. Hotel (city centre) 50 rooms |  | ¢28,906 | 2051.794 | 2051794 | 2051,794: | 2051.794 | 2051.794 | 2051794 | 2051.794 : | 2051.794 | 2051.794 : | 2051.794 |  |
| 28 Hotel (city centre) 75 rooms |  | ¢43,359 | 3.077691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.077.691 | 3.077 |
| 29. Hotel (ctily centre) 100 rooms |  | ¢57,813 | 4.103.588 | 4.103.588 | 4.103.588 |  |  |  |  | 40353 |  |  |  |
| 30. Community uselieisure |  | \&40,700 | - 1.058 .305 | . | 8305 | 1.058 .3 |  |  |  |  |  | 1.058 .305 |  |

Table 6.3.13: Appraisal results - $\mathbf{8 0 \%}$ Social Rent and $\mathbf{2 0 \%}$ Shared ownership - sales values of $£ 5,998$ per square metre



| BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL) |  |  | £1,610,000 | 0\% AH | 5\% AH | 10\% AH | [15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% АН |  |  |  |  |
|  | 1 House | 1 | ¢39,961 | 168,981 | 158.803 | 148.638 | 138,4 | 128,35 | 118.232 | 108, ,125 | 3.. 98.033 | 37, | 77, |  |
|  | 2 Houses | 2 | ¢79,922 | 337,963 | 317,605 | 297.276 | 276,976 | 256,705 | 236,463 | 216,250 | 196,066 | 175,911 | 155,785 | 135,687 |
| 3 | 5 Houses | 5 | £199,805 | 844,906 | 794,013 | 743,191 | 692,442 | 641,764 | 591,159 | 540,626 | 490, 166 | 439,777 | 389,461 | 339,217 |
| 4 | 10 houses | 10 | ¢ 399.609 | 1,689,813 | 1,588,025 | 1,486,382 | 1,384,882 | 1.283,528 | 1,182,317 | 1.081,252 | 980,331 | 879.554 | 778,923 | 678,435 |
| 5 | 30 flats - low density | 30 | ¢532,813 | 2,744,955 | 2.504,046 | 2,263,479 | 2,023,256 | 1,783,376 | 1,543,840 | 1,304,647 | 1,065,797 | 827,291 | 589, 127 |  |
|  | 30 flats - medium density | 30 | £479,531 | 2,486,386 | 2,253,253 | 2,020,451 | 1,787,982 | 1,555,845 | 1,324,041 | 1,092,570 | 861,430 | 630,623 | 400, 148 |  |
|  | 30 flats - high density | 30 | ¢342,733 | 2,309,208 | 2,083,849 | 1.858,813 | 1,634,098 | 1,409,705 | 1,185,633 | 961,883 | 738.453 | 515,346 | 292.55 | 70 |
|  | 100 houses | 260 | E3,996,094 | 40,163,282 | 37,690,401 | 35,221,031 | 32,755,174 | 30,292,828 | 27,833,994 | 25,378,671 | 22,926,861 | 20,478,563 | 18.033,776 | 15,592,501 |
| 9 | 100 flats - medium density | 100 | £1,598,438 | 7,690,987 | 6,960,910 | 6,231,876 | 5,503,882 | 4,776,929 | 4,051,017 | 3,326,146 | 2,596,222 | 1,866,744 |  |  |
| 10 | 200 houses | 200 | ¢7,992,189 | 29,827,005 | 28,036,597 | 26,248,732 | 24,463,407 | 22,680,625 | 20,900,383 | 19,122,684 | 17,347,527 | 15.574.911 | 13,804,837 | 12.034,072 |
| 11 | 200 flats-medium density | 200 | ¢3, 196,876 | 13,221,231 | 11,908,502 | 10,594,784 | 9,282,943 | 7,972.979 | 6,664,889 | 5,358,677 | 4,052, 530 |  | 422,494 |  |
| 12 | 450 houses | 450 | ¢17,982,425 | 57,336,083 | 53,896,864 | 50,459,653 | 47,026,920 | 43,599,074 | 40,176,114 | 36,758,043 | 33,344,857 | 29,936,559 | 26,533,149 | 23,134,625 |
| 13 | 450 flats - medium density | 450 | 67,192,970 | 25,962,267 | 23,382,850 | 20,791,833 | 18,204,517 | 15,620,903 | 13,028,928 | 10,429,989 | 7,832,388 | 5213565 | 2.587878 |  |
| 14 | Student housing - studios 150 units |  | E301,875 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4.234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1.269,929 | 528,725 | 215.721 |
| 15 | Student housing -ensulte 150 units |  | £201,250 | 4,754,252 | 4.260,116 | 3,765.980 | 3,271,845 | 2,777,709 | 2.283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189.5 |
| 16 | Student housing - studios 250 units | - | E503,125 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5.822,567 | 4,587,228 | 3,351,888 | 2.116,549 | 881,209 |  |
| 17 | Student housing - ensulte 250 units |  | ¢335,417 | 8,484,785 | 7.647,843 | 6.810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 |  |
| 18 | Student housing - ensulte 300 units |  | £402,500 | 10,181,743 | 9,177,411 | 8.173,081 | 7.168,750 | 6.164,419 | 5,160,088 | 4.155,757 | 3,151,426 | 2,147,095 | 1.142.764 | 138 |
| 19 | C2 care scheme - flats | 60 | ¢489,314 | 1,398,317 | 1,115,374 | 832,430 | 546.606 |  |  |  |  |  |  |  |
| 20 | Class E (light industria) develolopment |  | ¢670,833 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 |
| 21 | Class E (retail-convenience) development | - | £805,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development | - | £483,000 | 482,378 | 482,378 | 482,378 | 482.378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482.378 |
| 23 | Class E (office) development | - | £143,750 | , |  |  |  |  |  |  |  |  |  |  |
| 24 | Class E (office) development | - | £287,500 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.7281 | 4.461 .728 | 2461.728 | 461.728 | 728 | 2461,728 |
| 25 | industrial (82/B8) | - | ¢5,366,667 | 19,961, 820 | 19,961,820 | 19,961,820 | 19,961, 828 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961, 820 |
| 26 | : industrial (82/88) |  | ¢268,333 | 978,636 | 978,636 | 978.636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978.636 | 978,636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | £ 125,781 | 2051.794: | 2051,794 | 2.051,794: | 2051,794 | 2051.794: | 2051.794 | 2051,794: | 2.051.794: | 2.051.794 | 2.051.794 |  |
| 28 | Hotel (city centre) 75 rooms |  | \&188,672 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077 .691 | 3.077691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.07 |
| 29 | Hotel (city centre) 100 rooms |  | £251,563 | +.103.588 | 4.103588 | 4.1035888 |  |  |  |  | 403530 |  |  |  |
|  | communty uselleisure |  | £177,100 |  | 1.058305 |  | Hsor |  |  |  |  |  | 1.058 .305 |  |


| benchmark Land value 4 (Greenileldundeveloped Land) |  |  | ¢370,000 | Residual land values |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV | 0\% AH | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | [35\% AH | 40\% AH | (45\% AH | 50\% AH |
|  | 1 House | 1 | ¢9,184 | 168,981 | 158,803 | 148,638 | 138,489 | 128,353 | 118,232 | 108,125 | 98,033 | 87,956 | 77,892 | 67,843 |
|  | 2 Houses | 2 | ¢18,367 | 337,963 | 317,605 | 297.276 | 276,976 | 256,705 | 236,463 | 216,250 | 196,066 | 175,911 | 155,785 | 135,687 |
| 3 | 5 Houses | 5 | ¢45,918 | 844,906 | 794,013 | 743,191 | 692,442 | 641,764 | 591,159 | 540,626 | 490,166 | 439,777 | 389,461 | 339,217 |
| 4 | 10 houses | 10 | ¢91,836 | 1,689,813 | 1,588,025 | 1,486,382 | 1,384,882 | 1,283,528 | 1,182,317 | 1,081,252 | 980,331 | 879,554 | 778,923 | 678,435 |
| 5 | 30 flats - low density | 30 | £ 122,448 | 2,744,955 | 2,504,046 | 2.263,479 | 2,023,256 | 1,783,376 | 1,543.840 | 1,304,647 | 1,065,797 | 827,291 | 589,127 | 351,307 |
| 6 | 30 flats - medium density | 30 | $¢_{110,2031}$ | 2,486,386 | 2.253.253 | 2,020,451 | 1,787,982 | 1,555,845 | 1,324,041 | 1,092,570 | 861,430 | 630,623, | 400,148 | 170.005 |
|  | 30 flats - high density | 30 | ¢78,765 | 2,309,208 | 2,083,849 | 1,8588,813 | 1,634,098 | 1,409,705 | 1,185,633 | 961,883 | 738,453 | 515,346 | 292,559 |  |
| 8 | 100 houses | 260 | £918,357 | 40,163,282 | 37,690,401 | 35,221,031 | 32,755,174 | 30,292,828 | 27,833,994 | 25,378,671 | 22,926,861 | 20,478,563 | 18,033,776 | 15,592,501 |
|  | 100 flats - medium density | 100 | £367,343 | 7,690,987 | 6.960,910 | 6,231.876 | 5,503,882 | 4,776,929 | 4,051,017 | 3,326,146 | 2.5996,222 | 1.866,744 | 1,138,315 | 410,938 |
| 10 | 200 houses | 200 | £1,836,714 | 29,827,005 | 28,036,597 | 26,248,732 | 24,463,407 | 22,680,625 | 20,900,383 | 19,122,684 | 17,347,527 | 15,574,911 | 13,804,837 | 12,034,072 |
|  | 200 flats-medium density | 200 | E734,686 | 13,221,231 | 11,908.502 | 10,594,784 | 9,282,943 | 7.972,979 | 6,664,889 | 5,358,677 | 4.052, 530 | 2,736,565 | 1,422,494 |  |
| 12 | 450 houses | 450 | ¢4, 132,607 | 57,336,083 | 53,896,864 | 50,459,653 | 47,026,920 | 43,599,074 | 40,176,114 | 36,758,043 | 33,344,857 | 29,936,559 | 26,533,149 | 23,134,625 |
|  | 450 flats - medium density | 450 | £1, 653,043 | 25,962,267 | 23,382,850 | 20,791,833 | 18,204,517 | 15,620,903 | 13,028,928 | 10,429,989 | 7.832,388 | 5,213,565 | 2,587,877 |  |
| 14 | Student housing - studios 150 units |  | 669,375 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4.234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1.269,929 | 528,725 | 215.721 |
| 15 | Student housing - ensuite 150 units | - | ¢46,250 | 4,754,252 | 4.2800 .116 | 3,765.980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 |  |
| 16 | Student housing - studios 250 units | - | £ 115,625 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5.822,567 | 4,587,228 | 3,351,888 | 2.116,549 | 881,209 |  |
| 17 | Student housing -ensulte 250 units | - | ¢77,083 | 8,484,785 | 7.647,843 | 6.810,900 | 5,973.958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18 | Student housing -ensulte 300 units |  | ¢92,500 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4.155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19 | C2 care scheme - flats | 60 | E112,451 | 1,398,317 | 1,115,374 | 832,430 | 546,606 | 260.250 |  |  |  |  |  |  |
| 20 | Class E (light industria) develolopment |  | ¢154,167 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 |
| -21 | Class E (retail - convenience) development | . | E185,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development | - | £ 111,000 | 482,378 | 482, 378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| -23 | Class E (office) development |  | ¢ 33,036 |  |  |  |  |  |  |  |  |  |  |  |
| 24 | Class E (office) development | - | 666,071 | 2461.728 | 2461.728 | 2.461 .728 | 2461.728 | 2481.728 | 2.461 .728 | 2481.728 | 2.461 .728 | 2.461,728 | 2461.728 | 2.461 |
| 25 | industrial (82/B8) |  | £1,233,333 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961, 828 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961, 820 |
| 26 | :Industrial (82/B8) | - | ¢61,667 | 978,636 | 978.636 | 978.636 | 978.636 | 978.636 | 978,636 | 978.636 | 978,636 | 978,636 | 978.636 | 978.636 |
| 27 | Hotel (city centre) 50 rooms |  | ¢28,906 | 2.051 .794 | 20511794 | 2051794 | 2051794 | 2051794 | 2051794 | 2051794 | 2051794 | 2.051794 | \% |  |
| 28 | Hotel (city centre) 75 rooms |  | ¢43,359 | 3.077.691 | 3.077.691 | 3.077 .691 | 3.077691 | 3.077 .691 | 3.077 .691 | 3.077 .691 | 3.077691 | 3077691 | 3.0776 |  |
| 29 | Hotel (city centre) 100 rooms |  | ${ }^{657,813}$ | 4.103.588 | 4.103.588 | 4.103 .588 | 4.103 .588 | +.103588 | 4.103.588 | 4.103.588 | 4.103.588 | 4.03 .58 | 4.103 |  |
|  | Community usenleisure |  | £40,700 |  |  |  |  |  |  |  |  |  |  |  |

Table 6.3.14: Appraisal results - $\mathbf{8 0 \%}$ Social Rent and $\mathbf{2 0 \%}$ Shared ownership - sales values of $£ 6,612$ per square metre


|  | CHMARK LAND VALUE 2 (SECONDARY | ¢4,210,000 |  | $\begin{aligned} & \text { PER HA } \\ & 0 \% \text { AH } \end{aligned}$ | 5\% АН | [10\% AH | [15\% AH | Residual land values |  |  | 35\% AH | (40\% AH | [45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
|  | 1 House | - 1 | ¢104,994 | 206,140 | 194,078 | 182,033 | 170,005 | 157,995 | 146,001 | 134,024 | 122,065 | 110,122 | 98,197 |  |
|  | 2 Houses | 2 | ¢208,988 | 412,280 | 388,156 | 364,066 | 340,010 | 315,989 | 292,001 | 268,049 | 244, 130 | 220,246 | 196,395 | 172.57! |
|  | 5 Houses | 5 | ¢522,471 | 1,030,701 | 970,390 | 910,165 | 850,026 | 789,973 | 730,004 | 670,121 | 610,325 | 550,614 | 490.988 | 431.447 |
| 4 | 10 houses | 10 | £1,044,941 | 2,061,401 | 1,940,780 | 1,820,330 | 1,700,052 | 1,579,944 | 1,460,008 | 1,340,243 | 1,220,649 | 1,101,226 | 981.975 | 862.8 |
|  | 30 flats - low density | 30 | £1, 393,255 | 3.656,172 | 3,369,079 | 3.082,396 | 2.796, 122 | 2.510,255 | 2.224,799 | 1,939,750 | 1,655,110 | 1,370,879 |  |  |
|  | 30 flats - medium density | 30 | E1, 253,930 | 3,370,802 | 3.0922.844 | 2,815,282 | 2,538,116 | 2.261,345 | 1,984,971 | 1,708,993 | 1,433,410 | 1,158,223 | 883.433 |  |
|  | 30 flats - high density | 30 | ¢896,215 | 3,166,823 | 2.897,999 | 2,629,559 | 2,361.501 | 2,093,827 | 1,826,535 | 1,559,627 | 1,293,101 | 1,026,959 | 761,199 |  |
|  | 100 houses | 260 | \&10,449,415 | 49,119,776 | 46,196,877 | 43,278,128 | 40,363,529 | 37,453,078 | 34,546,778 | 31,644,626 | 28,745,194 | 25,845,454 | 22,949,874 | 20,058,450 |
|  | 100 flats - medium density | 100 | £4,179,766 | 10,480,951 | 9.609,475 | 8,739, 238 | 7,870,243 | 7,002,490 | 6,135,978 | 5.270,706 | 4,406,677 |  | 2.681 .870 |  |
|  | 200 houses | 200 | $\pm 20,898,829$ | 36,291,223 | 34,173,195 | 32,058,172 | 29,946,154 | 27,837, 144 | 25,731,139 | 23,628,139 | 21,528,147 | 19,431,159 | 17,337.178 | 15246 |
| 11 | 200 flats-medium density | 200 | ¢8,359,532 | 18,334,934 | 16,769,093 | 15,205,483 | 13,644,103 | 12,084,955 | 10,528,037 | 8,963,040 |  |  | 4.277, 172 | 2711 |
| 12 | 450 houses | 450 | ¢47,022,366 | 69,715,646 | 65,649,003 | 61,588,130 | 57,533,029 | 53,483,700 | 49,440,142 | 45,402,356 | 41.370.340: | 37,344,097 | 33,323.513] |  |
| 13 | 450 flats - medium density | 450 | ¢18,808,946 | 35,995,359 | 32,942,445 | 29,886,094 | 26,825,038 | 23,764,766 | 20,692,114 | 17,610,828 | 14,523,096 | 11,435013 | 8.327,197 | 5207 |
| 14 | Student housing - studios 150 units |  | ¢789,375 | 7,199,558 | 6,458,355 | 5.777,151 | 4,975,947 | 4.234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528.725 |  |
| 15 | Student housing - ensuite 150 units | - | ¢526,250 | 4,754,252 | $4.2680,116$ | 3,765.980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307.030: |  |
| 16 | Student housing - studios 250 units |  | £1,315,625 | 11,999,264 | 10,763.924 | 9,528,585 | 8,293,245 | 7,057,906 | 5.822,567 | 4,587,228 | 3,351,888 | 2.116,549 | 881.209 |  |
| 17 | Student housing -ensulte 250 units | - | ¢877,083 | 8,484,785 | 7,647,843 | 6.810,900 | 5.973.958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115.3 |
| 18 | Student housing - ensulte 300 units |  | £1,052,500 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4.155.757 | 3,151,426 | 2,147,095 | 1,142.764 | 138.433 |
| 19 | C2 care scheme - flats | 60 | E1,279,510 | 2.535.219 | 2.195.429 | 1.855.641 | 1.515.851 | 1,176.063 | 836,274 |  |  |  |  |  |
| 20 | Class E (light industrial) devevelopment | - | £1,754,167 | 1.088,4 |  |  |  |  | 1.0884687 | 1.088.467 | 1.088.467 | 1.088467 |  |  |
| 21 | Class E (retail - convenience) development |  | ¢2,105,000 | 3,750,426 | 3.750.426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750.426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750.426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development | - | £1,263,000 | 482378 | 482378 | 482378 | 4882378 | 482378 | 482378 | 482378 | 482378 | 482378 | 4882378 |  |
| 23 | Class E (office) development |  | £375,893 | 325.832 | . | 1.325 .832 | 325..022: | .as: | 2...32 | 1.325 .832 | 1.325.832 | 1.325 .832 | 1.35.032 | , |
| 24 | Class E (office) development | - | ¢751,786 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2.461728 | 2461.728 | 2461728 | 2461.728 | 2461.728 | 2461 |
| 25 | : Industrial (82/B8) | - | ¢14,033,333 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961, 820 |
| 26 | Industrial (82]B8) |  | ¢701,667 | 978,636 | 978.636 | 978.636 | 978.636 | 978.636 | 978.636 | 978,636 | 978,636 | 978.636 | 978.636 | 978,636 |
| 27 | Hotel (cily centre) 50 rooms |  | £328,906 | 2051.794 | 2051.794 | 2051,794: | 2051.794 | 2051794 | 2051.794: | 2051794 | 2051.794 | 2051794 | 2.051,794 | 051 |
| 28 | Hotel (ctiy centre) 75 rooms |  | ¢493,359 | 3.077 .691 | 3.077 .691 | 3.077.691 | 3.077691 | 3.077 .691 | 3.077.691 | 3.077 .691 | 3.0776991 | 3.077 .691 | 3.077691 | 3.077. |
| 29 | Hotel (city centre) 100 rooms | - | 6657,813 | 4.103.588 | 4.103.588 | 4.103.588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103.588: | 4.103.588 | 4.103 .588 |  |
|  | Community userleisure | $-$ | ¢463,100 |  |  |  |  |  |  |  |  |  |  |  |


|  | Mmark land value 3 (SECONDARY |  | £1,610,000 |  |  |  |  |  | ual land v |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV | 0\% АН | 5\% AH | 10\% AH | [15\% AH | 20\% AH | 25\% AH | 30\% АН | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
|  | 1 House | 1 | ¢39,961 | 206,140 | 194,078 | 182,033 | 170,00 | 157,9 | 146,001 | 134,024 | 122,065 | 110,122 | 98,19 |  |
|  | 2 Houses | 2 | ¢79,922 | 412,280 | 388,156 | 364,066 | 340,010 | 315,989 | 292,001 | 268,049 | 244,130 | 220,246 | 196,395 | 172,579 |
| 3 | 5 Houses | 5 | £199,805 | 1,030,701 | 970,390 | 910,165 | 850,026 | 789,973 | 730,004 | 670,121 | 610,325 | 550,614 | 490,988 | 431,447 |
| 4 | 10 houses | 10 | $¢ 399.609$ | 2,061,401 | 1,940,780 | 1,820,330 | 1,700,052 | 1,579,944 | 1,460,008 | 1,340,243 | $1.220,649$ | 1,101,226 | 981,975 | 862,895 |
| 5 | 30 flats - low density | 30 | ¢532,813 | 3,656,172 | 3,369,079 | 3,082,396 | 2,796,122 | 2,510,255 | 2,224,799 | 1,939,750 | 1,655,110 | 1,370,879 | 1,087,057 | 803,643 |
|  | 30 flats - medium density | 30 | ¢479.531 | 3,370,802 | 3,092,844 | 2,815,282 | 2,538,116 | 2.261,345 | 1,984,971 | 1,708,993 | 1,433,410 | 1,158,223 | 883,433 | 609,038 |
|  | 30 flats - high density | 30 | ¢342,733 | 3,166,823 | 2,897,999 | 2,629,559 | 2,361,501 | 2,093,827 | 1,826,535 | 1,559,627 | 1,293,101 | 1.026,959 | 761,199 | 495,823 |
|  | 100 houses | 260 | £3,996,094 | 49,119,776 | 46,196,877 | 43,278,128 | 40,363,529 | 37,453,078 | 34,546,778 | 31,644,626 | 28,745,194 | 25,845,454 | 22,949,874 | 20,058,450 |
| 9 | 100 flats - medium density | 100 | E1, 598,438 | 10,480,951 | 9,609,475 | 8,739,238 | 7.870,243 | 7.002,490 | 6.135.978 | 5,270,706 | 4,406,677 | 3,543,888 | 2.681,870 | 1,813,155 |
| 10 | 200 houses | 200 | ¢7,992,189 | 36,291,223 | 34,173,195 | 32,058,172 | 29,946,154 | 27,837, 144 | 25,731,139 | 23,628,139 | 21,528,147 | 19,431,159 | 17,337, ,788 | 15,246,203 |
| 11 | 200 flats-medium density | 200 | ¢3,196,876 | 18,334,934 | 16,769,093 | 15,205,483 | 13,644,103 | 12,084,955 | 10,528,037 | 8,963,040 | 7,398,837 | 5,836,880 | 4,277,172 |  |
| 12 | 450 houses | 450 | ¢17,982,425 | 69,715,646 | 65,649,003 | 61,588, ,130 | 57,533,029 | 53,483,700 | 49,440, ,142 | 45,402,356 | 41,370,340 | 37,344,097 | 33,323,513 | 29,303.221 |
| 13 | 450 flats - medium density | 450 | 67,192,970 | 35,995,359 | 32,942,445 | 29,886,094 | 26,825,038 | 23,764,766 | 20,692,114 | 17.610.828 | 14,523,096 | 11,435,013 | 8,327,197 | 5207 |
| 14 | Student housing - studios 150 units |  | E301,875 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4.234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1.269,929 | 528,725 | 215.721 |
| 15 | Student housing -ensulte 150 units |  | £201,250 | 4,754,252 | 4.260,116 | 3,765.980 | 3,271,845 | 2,777,709 | 2.283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189.5 |
| 16 | Student housing - studios 250 units | - | E503,125 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5.822,567 | 4,587,228 | 3,351,888 | 2.116,549 | 881,209 |  |
| 17 | Student housing - ensulte 250 units |  | ¢335,417 | 8,484,785 | 7.647,843 | 6.810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 |  |
| 18 | Student housing -ensuite 300 units |  | £422,500 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4.155,757 | 3,151,426 | 2.147.095 | 1,142,764 | ${ }^{138}$ |
| 19 | C2 care scheme - flats | 60 | ¢489,314 | 2,535,219 | 2,195,429 | 1.855,641 | 1,515,851 | 1,176,063 | 836,274 | 494,509 |  |  |  |  |
| 20 | Class E (light industria) develolopment |  | ¢670,833 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 |
| 21 | Class E (retail-convenience) development | - | £805,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development | - | £483,000 | 482,378 | 482,378 | 482,378 | 482.378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 | Class E (office) development | - | £143,750 | , |  |  |  |  |  |  |  |  |  |  |
| 24 | Class E (office) development |  | £287,500 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 I | 2461.728 | 31.728 | 2.461728 | 11.728 | 2.461 .728 |  |
| 25 | industrial (82/B8) | - | ¢5,366,667 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961, 828 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961, 820 |
| 26 | : industrial (82/88) |  | ¢268,333 | 978,636 | 978,636 | 978.636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978.636 | 978,636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | £125,781 | 2051.794: | 2051,794 | 2.051,794: | 2051,794 | 2051.794: | 2051.794 | 2051,794 | 2.051.794: | 2.051.794 | 2.051.794 |  |
| 28 | Hotel (city centre) 75 rooms |  | £188,672 | 3.077691 | 3.077691 | 3.077691 | 3.0776 | 3.077 .691 | 3.077 .691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.07 |
| 29 | Hotel (city centre) 100 rooms |  | £251,563 | 4.103.588 | 4.103588 | 4.103.588 |  |  |  |  |  |  |  |  |
|  | communty uselleisure |  | £177,100 | -1.058.305 | . |  | 058, |  |  |  |  |  | 1.058 .305 |  |


| benchmark land value 4 |  | £370,000 |  |  |  |  |  | ual land |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% АН | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 111 House | 1 | ¢9, 184 | 206,140 | 194,078 | 182,033 | 170,005 | 157,995 | 146,001 | 134,024 | 122.065 | 110,122 | 98,197 |  |
| 2.2 Houses | 2 | ¢18,367 | 412,280 | 388,156 | 364,066 | 340,010 | 315,989 | 292,001 | 268,049 | 244,130 | 220,246 | 196,395 | 172,5 |
| 3 3.5 Houses | 5 | ¢45,918 | 1,030,701 | 970,390 | 910,165 | 850,026 | 789,973 | 730,004 | 670,121 | 610,325 | 550,614 | 490,988 | 431,447 |
| 411 houses | 10 | ¢91,836 | 2,061,401 | 1,940,780 | 1,820,330 | 1,700,052 | 1,579,944 | 1,460,008 | 1,340,243 | 1.220,649 | 1,101,226 | 981,975 | 862,895 |
| 5 5 30 flats - low density | 30 | £122,448 | 3,656,172 | 3,369,079 | 3.082,396 | 2,796, 122 | 2,510,255 | 2.224,799 | 1,939,750 | 1,655.110 | 1,370,879 | 1,087.057 | 803,643 |
| 6 630 flats - medium density | 30 | E110,203 | 3,370,802 | 3,092,844 | 2,815,282 | 2,538,116 | 2.261,345 | 1,984,971 | 1,708,993 | 1,433,410 | 1,158,223 | 883,433 | 609,038 |
| 7130 flats - high density | 30 | ¢ 678.765 | 3,166,823 | 2,897.999 | 2,629,559 | 2,361,501 | 2,093,827 | 1,826,535 | 1,559,627 | 1,293,101 | 1,026,959 | 761,199 | 495,823 |
| 81100 houses | 260 | ¢918,357 | 49,119,776 | 46,196,877 | 43,278,128 | 40,363,529 | 37,453,078 | 34,546,778 | 31,644,626 | 28,745,194 | 25,845,454 | 22,949,874 | 20,058,450 |
| 9: 100 flats - medium density | 100 | £367,343 | 10,480,951 | 9,609,475 | 8,739,238 | 7,870.243 | 7,002,490 | 6,135,978 | 5,270,706 | 4,406,677 | 3,543,888 | 2.681.870 | 1,813,155 |
| 10.200 houses | 200 | ¢1.836,714 | 36,291.223 | 34,173,195 | 32,058,172 | 29,946,154 | 27,837,144 | 25,731,139 | 23,628,139 | 21,528,147 | 19,431,159 | 17,337, 178 | 15,246,203 |
| 11.200 flats-medium density | 200 | ¢734,686 | 18,334,934 | 16,769,093 | 15,205,483 | 13,644,103 | 12,084,955 | 10,528,037 | 8,963,040 | 7,398,837 | 5,836,880 | 4.277,172 | 2,711,093 |
| 12: 450 houses | 450 | ¢4, 132,607 | 69,715,646 | 65,649.003 | 61,588,130 | 57,.533,029 | 53,483,700 | 49,440,142 | 45,402,356 | 41,370,340 | 37,344,097 | 33,323,513 | 29,303,221 |
| 13.450 flats - medium density | 450 | ¢1,653,043 | 35,995,359 | 32,942, 445 | 29,886,094 | 26,825,038 | 23,764,766 | 20,692, 114 | 17,610,828 | 14,523,096 | 11,435,013 | 8,327,197 | 5.207.595 |
| 14. Student housing - studios 150 units |  | ¢669,375 | 7,199,558 | 6,458,355 | 5,717,151 | 4.975,947 | 4.234,743 | 3.493,541 | 2,752,337 | 2.011,133 | 1.269,929 | 528,725 |  |
| 15. Student housing -ensuite 150 units |  | ¢46,250 | 4,754,252 | 4.260,116 | 3,765.980 | 3,271,845 | 2,777,709 | 2.283.573 | 1,789, 437 | 1,295,301 | 801,166 | 307,030 |  |
| 16. Student housing - studios 250 units | - | £ 115,625 | 11,999.264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5.822,567 | 4,587,228 | 3,351,888 | 2.116,549 | 881,209 |  |
| 17 Student housing - ensuute 250 units |  | ¢77,083 | 8,484,785 | 7,647,843 | 6.810,900 | 5,973,958 | 5,137,015 | 4.300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18. Student housing -ensuite 300 units |  | ¢92,500 | 10,181,743 | 9,177,411 | 8,173.081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19.C2 care scheme - flats | 60 | E112,451 | 2,535,219 | 2,195,429 | 1,855,641 | 1,515,851 | 1,176,063 | 836,274 | 494,509 | 150,511 |  |  |  |
| 20. Class E (light industrial ) development |  | E154,167 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 |
| $21 . \mathrm{Class} \mathrm{E}$ (retail -convenience) development | - | £185,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22. Class E (retail -supermarket) development | - | £ 111,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482.378 |
| 23 Class E (office) development | - | ¢33,036 | 1.325 .83 | H.32.a | 1.325.832 | 1.325.as | 1.325 .032 | , | \% | 325.832 | 1.325 .85 | ${ }^{13225.8}$ |  |
| 24 Class E (office) development |  | 666,071 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2481.728 | 2461.728 | 2461728 | 2461728 | 2461.7 |
| 25. Industrial (82/88) | - | E1, 23, ${ }^{\text {a }}$, 333 | 19,961,820 | 19,961.820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 |
| 26 Industrial (82/88) |  | ¢61,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978.636 | 978.636 | 978.636 | 978,636 | 978.636 | 978.636 | 978,636 |
| 27. Hotel (city centre) 50 rooms |  | ¢28,906 | 2051.794 | 2051794 | 2051,794: | 2051.794 | 2051.794 | 2051794 | 2051.794 | 20511794 | 2051.794 | 2051.794 | 2051 |
| 28 Hotel (city centre) 75 rooms |  | ¢43,359 | 3.077691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.077 .691 | 3.077691 | 3.077691 | 3077691 | 3.077.691 | 3.077 |
| 29. Hotel (city centre) 100 rooms |  | ¢57,813 | 4.103 .588 | 4.103 .588 | 4.103588 |  |  |  |  |  |  |  |  |
| 30. Community uselleisure |  | \&40,700 |  | - 1.058 .305 | 8.305 | Li.58: |  |  |  |  |  |  |  |

Table 6.3.15: Appraisal results - $\mathbf{8 0} \%$ Social Rent and $\mathbf{2 0 \%}$ Shared ownership - sales values of $£ \mathbf{£ 7} \mathbf{2 2 6}$ per square metre


|  | CHMARK LAND VALUE 2 (SECONDARY | ¢4,210,000 |  | $\begin{aligned} & \text { PER HA } \\ & 0 \% \text { AH } \end{aligned}$ | 5\% АН | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
|  | 1 House | - 1 | ¢104,994 | 243.299 | 229,353 | 215,428 | 201,522 | 187,636 | 173,770 | 159,924 | 146,097 | 132,290 | 118.503 | 104,735 |
|  | 2 Houses | 2 | £208,988 | 486,598 | 458,707 | 430,856 | 403,044 | 375,272 | 347,540 | 319,847 | 292,193 | 264,580 | 237,006 | 209,471 |
|  | 5 Houses | 5 | ¢522,471 | 1,216,495 | ${ }^{1,146,767}$ | 1,077,139 | 1,007.610 | 938,180 | 868.849 | 799,617 | 730,483 | 661,449 | 592,513 | 523,677 |
| 4 | 10 houses | 10 | £1,044,941 | 2,432,989 | 2.293,535 | 2,154,279 | 2.015,221 | 1,876,360 | 1,737,698 | 1.599,234 | 1,460,967 | 1,322,898 | 1,185,027 | 1,047,355 |
|  | 30 flats - low density | 30 | £1, 393,255 | 4.561,066 | 4.229,476 | 3,8988,357 | 3,567,709 | 3.237,135 | 2,905,757 | 2.574.853 | 2.244,424 | 1,914,468 | 1,584,986 | 1.255.979 |
|  | 30 flats - medium density | 30 | £1,253,930 | 4,251,755 | 3,930.596 | 3.609,895 | 3.288,250 | 2,966,846 | 2,645,901 | 2,325,416 | 2.005,391 | 1,685,824 | 1,366,717 |  |
|  | 30 flats - high density | 30 | ¢896,215 | 4,022,611 | 3.711,885 | 3,400,304 | 3.088.903 | 2,777,948 | 2,467,436 | 2,157,370 | 1,847,749 | 1,538,572 | 1.229,839 | 921,551 |
|  | 100 houses | 260 | ¢10,449,415 | 58,060,580 | 54,684,542 | 51,313,295 | 47,946,839 | 44,585, 175 | 41,228,302 | 37,876,222 | 34,528,932 | 31,186,434 | 27,848,727 | 24,515,812 |
|  | 100 flats - medium density | 100 | £4,179,766 | 13,260,506 | 12,252,764 | 11,246,455 | 10,236,604 | 9,228,050 | 8.220,937 | 7.215.267 | 6.211,037 | 5.208,250 | 4,206,904 |  |
| 10 | 200 houses | 200 | ¢20,898,829 | 42,751,282 | 40,307,676 | 37,867,536 | 35,428,903 | 32,993,663 | 30,561,894 | 28,133,595 | 25,708,766 | 23,287,408 | 20,869,519 | 18.455 |
| 11 | 200 flats-medium density | 200 | ¢8,359,532 | 23,439,451 | 21,623,551 | 19,801,206 | 17,981,386 | 16,164,166 | 14,349,543 | 12,537,518 | 10,728,092 | 8,921,263 |  | 5.28 |
| 12 | 450 houses | 450 | ¢47,022,366 | 82,089,621 | 77,398,666 | 72,713,734 | 68,032,988 | 63,358.902 | 58,691,475 | 54,030,710 | 49,376,605 | 44,729, 161 | 088.377 | 5.454: |
| 13 | 450 flats - medium density | 450 | ¢18.808,946 | 45,872,951 | 42,334,069 | 38,800.226 | 35.271,420 | 31,736,553 | 28,200,259 | 24,660, 192 | 21,112,514 | 17,547.909 | 13.963.552 | 10.376, |
| 14 | Student housing - studios 150 units |  | ¢789,375 | 7,199.558 | 6,458,355 | 5,777,151 | 4.975.947 | 4.234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528.725 | 215 |
| 15 | Student housing - ensuite 150 units |  | ¢526,250 | 4,754,252 | $4.2680,116$ | 3,765.980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307.030 | 189 |
| 16 | Student housing - studios 250 units |  | £1,315,625 | 11,999,264 | 10,763.924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881.209 |  |
| 17 | Student housing -ensulte 250 units | - | ¢877,083 | 8,484,785 | 7,647,843 | 6.810,900 | 5.973.958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115.3 |
| 18 | Student housing - ensulte 300 units |  | £1,052,500 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4.155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138.4 |
| 19 | C2 care scheme - flats | 60 | E1,279,510 | 3.663.116 | 3.269,931 | 2.876,747 | 2,482.218 | 2.085.584 | 1,688.950 | 1,2922.316 |  |  |  |  |
| 20 | Class E (light industrial) devevelopment | - | £1,754,167 |  |  |  |  |  |  |  | 1.088.467 | 1.088 .467 | 1.088467 |  |
| 21 | Class E (retail - convenience) development |  | ¢2,105,000 | 3,750,426 | 3.750.426 | 3,750,426 | 3,750.426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750.426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development | . | £1,263,000 | 482378 | 482378 | 482378 | 482378 | 482378 | 482378 | 482378 | 482378 | 482378 | 4882378 |  |
| 23 | Class E (office) development |  | £375,893 | 325.832 | .2. | 1.325 .832 | 325.0.22: | 325832: | 235.032 | ${ }^{1.325 .832}$ | 1.325.832 | 1.325 .832 | 325.032 |  |
| 24 | Class E (office) development |  | ¢751,786 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 2461.728 | 24617728 | 2461.728 | 2461.728 | 2.461 .728 | 2461728 | 2461 |
| 25 | : Industrial (82/B8) | - | ¢14,033,333 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961, 820 | 19,961,820 |
| 26 | Industrial (82]B8) |  | ¢701,667 | 978,636 | 978.636 | 978.636 | 978.636 | 978.636 | 978.636 | 978,636 | 978,636 | 978.636 | 978.636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | ¢ 328.906 | 2051.794 | 20517994 | 2.051 .794 | 20511794 | 2.051794 | 2.051794 | 2.051794 | 20511794 | 20511794 | 2.051 .794 | 255 |
| 28 | Hotel (ctiy centre) 75 rooms |  | ¢493,359 | 3.077 .691 | 3.077 .691 | 3.077.691 | 3.077691 | 3.077 .691 | 3.077.691 | 3.077 .691 | 3.077691 | 3.077 .691 | 3.077691 | 3.077 .6 |
| 29 | Hotel (city centre) 100 rooms | - | 6657,813 | 4.103.588 | 4.103 .588 ! | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103.588 | 4.103 .588 |  |
|  | Community userleisure | - | ¢463,100 |  |  |  |  |  |  |  |  |  |  |  |


| benchmark land val |  | £1,610,000 |  |  |  |  |  | ual land |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% АН | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 111 House | $\square 1$ | ¢39,961 | 243,299 | 229,353 | 215,428 | 201.522 | 187.636 | 173,770 | 159,924 | 146,097 | 132,290 | 118,503 | 104,735 |
| 2.2 Houses | 2 | ¢79,922 | 486,598 | 458,707 | 430,856 | 403,044 | 375,272 | 347,540 | 319,847 | 292,193 | 264,580 | 237,006 | 209,471 |
| 3 3.5 Houses | 5 | ¢199,805 | 1,216,495 | 1,146,767 | 1,077, ,39 | 1,007.610 | 938,180 | 868.849 | 799,617 | 730,483 | 661,449 | 592,513 | 523,677 |
| 411 houses | 10 | ¢ $¢ 099609$ | 2,432,989 | 2.293.535 | 2,154,279 | 2.015.221 | 1.876,360 | 1,737,698 | 1,599.234 | 1,460,967 | 1,322,898 | 1,185,027 | 1,047,355 |
| 5 5 30 flats - low density | 30 | ¢532,813 | 4.561,066 | 4.229,476 | 3,898,357 | 3,567,709 | 3,237,135 | 2,905,757 | 2.574,853 | 2.244,424 | 1.914,468 | 1,584,986 | 1,255,979 |
| 6 630 flats - medium density | 30 | ¢479.531 | 4,251,755 | 3,930,596 | 3,609,895 | 3.288,250 | 2.966,846 | 2,645,901 | 2,325,416 | 2,005,391 | 1.685,824 | 1,366,717 | 1,048,070 |
| 7130 flats - high density | 30 | ¢342,733 | 4.022,611 | 3,711,885 | 3,400,304 | 3,088,903 | 2,777,948 | 2,467,436 | 2,157,370 | 1,847,749 | 1,538, 572 | 1.229,839 | 921,551 |
| 81100 houses | 260 | £3,996,094 | 58,060,580 | 54,684,542 | 51,313,295 | 47,946,839 | 44,585,175 | 41,228,302 | 37,876,222 | 34,528,932 | 31,186,434 | 27,848,727 | 24,515,812 |
| 9: 100 flats - medium density | 100 | E1, 598,4388 | 13,260,506 | 12,252,764 | 11,246,455 | 10,236,604 | 9.2288 .050 | 8,220,937 | 7,215,267 | 6,211,037 | 5.208,250 | 4.206,904 | 3,207,000 |
| 10.200 houses | 200 | ¢7,992,189 | 42,751,282 | 40,307,676 | 37,867,536 | 35,428,903 | 32.993.663 | 30,561,894 | 28,133,595 | 25,708,766 | 23,287,408 | 20,869.519 | 18,455,101 |
| 11.200 flats-medium density | 200 | € $3,196,876$ | 23,439,451 | 21,623,551 | 19,801,206 | 17,981,386 | 16,164,166 | 14,349,543 | 12,537,518 | 10,728.092 | 8,921,263 | 7,103,042 | 5,286,828 |
| 12: 450 houses | 450 | ¢17,982,425 | 82,089,621 | 77,398,666 | 72,713,734 | 68,032,988 | 63,358,902 | 58,691,475 | 54,030,710 | 49,376,605 | 44,729, ,61 | 40,088,377 | 35,454,254 |
| 13 : 450 flats - medium density | 450 | ¢7, 192,970 | 45,872,951 | 42,334,069 | 38,800,226 | 35,271,420 | 31,736,553 | 28,200,259 | 24,660,192 | 21,112,514 | 17,547,909 | 13,963,552 | 10,376,123 |
| 14. Student housing - studios 150 units |  | £301,875 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4.234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1.269,929 | 528,725 |  |
| 15 Student housing -ensuite 150 units |  | ¢201,250 | 4,754,252 | 4.260,116 | 3,765.980 | 3,271,845 | 2,777,709 | 2.283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 |  |
| 16. Student housing - studios 250 units | - | ${ }^{6503,125}$ | 11,999.264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5.822,567 | 4,587,228 | 3,351,888 | 2.116,549 | 881,209 |  |
| 17 Student housing - enssute 250 units |  | ¢335,417 | 8,484,785 | 7,647,843 | 6.810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115 |
| 18. Student housing -ensuite 300 units |  | ¢402,500 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1.142,764 | 138.48 |
| 19. C2 care scheme - flats | 60 | ¢489,314 | 3,663,116 | 3,269,931 | 2,876,747 | 2,482, 218 | 2,085,584 | 1,688,950 | 1,292,316 | 895.682 | 498,205 |  |  |
| 20. Class E (light industrial) development |  | 6670,833 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1.088,467 | 1,088,467 |
| $21 . \mathrm{Class} \mathrm{E}$ (retail -convenience) development | - | ¢805,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22. Class E (retail -supermarket) development |  | £483,000 | 482,378 | 482,378 | 482,378 | 482.378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482.378 |
| 23 Class E (office) development | - | £143,750 |  |  | 11.325 .832 |  |  |  |  |  |  |  |  |
| 24 Class E (office) development |  | £287,500 | 2461.728 | 2461.728 | 2461.728 | 461.728 | 2461.728 | 2461.728 | 2.461 .728 | 2461.728 | 2.461 .728 | 2461728 | 2461, |
| 25 Industrial (82/88) | - | ¢5,366,667 | 19,961,820 | 19,961.820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961, 820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 |
| 26: Industrial (B2/88) |  | £288,333 | 978,636 | 978.636 | 978,636 | 978.636 | 978.636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 Hotel (city centre) 50 rooms |  | £125,781 | 2051.794 | 2051794 | 2051.794 : | 2051794 | 2051.794 | 2051794 | 2051.794 : | 20511794 | 2051.794 | 2051.794 | 2051 |
| 28 Hotel (city centre) 75 rooms |  | £188,672 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077.691 | 3.07 |
| 29. Hotel (ctiy centre) 100 rooms |  | £251,563 | 4.103.588 | 4.103.588 | 4.103.588 |  |  |  |  |  |  |  |  |
| 30. Community uselieisure |  | £177,100 | - 1.058 .305 | $\underline{-1.058 .305}$ | 3.305 | So. |  |  |  |  |  |  |  |


| benchmark land vaid |  | £370,000 |  |  |  |  |  | ual land |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% AH | 5\% AH | 10\% AH | 15\% AH | [20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 111 House | - 1 | ¢9, 184 | 243,299 | 229,353 | 215,428 | 201.522 | 187.636 | 173,770 | 159.924 | 146,097 | 132,290 | 118.503 | 104,735 |
| 2.2 Houses | 2 | ¢18,367 | 486,598 | 458,707 | 430,856 | 403,044 | 375,272 | 347,540 | 319,847 | 292,193 | 264,580 | 237,006 | 209,471 |
| 3 3.5 Houses | 5 | ¢45,918 | 1,216,495 | 1,146,767 | 1,077, 139 | 1,007.610 | 938,180 | 868.849 | 799,617 | 730,483 | 661.449 | 592,513 | 523,677 |
| 4110 houses | 10 | ¢91,836 | 2,432,989 | 2.293,535 | 2,154,279 | 2.015,221 | 1.876,360 | 1,737,698 | 1,599,234 | 1,460,967 | 1,322,898 | 1,185,027 | 1,047,355 |
| 5.30 flats - low density | 30 | £ 122,448 | 4.561,066 | 4,229,476 | 3,898,357 | 3,567,709 | 3,237,135 | 2,905,757 | 2,574,853 | 2,244,424 | 1,914,468 | 1,584,986 | 1,255,979 |
| 6330 flats - medium density | 30 | E110,203 | 4,251,755 | 3,930,596 | 3,609,895 | 3.288,250 | 2,966,846 | 2,645,901 | 2,325,416 | 2,005,391 | 1,685,824 | 1,366,717 | 1,048,070 |
| 7130 flats - high density | 30 | ¢ 678.765 | 4.022,611 | 3,711,885 | 3,400,304 | 3,088,903 | 2,777,948 | 2,467,436 | 2,157,370 | 1,847.749 | 1,5388.572 | 1.229,839 | 921,551 |
| 81100 houses | 260 | ¢918,357 | 58,060,580 | 54,684,542 | 51,313,295 | 47,946,839 | 44,585,175 | 41,228,302 | 37,876,222 | 34,528,932 | 31,186,434 | 27,848,727 | 24,515,812 |
| 9: 100 flats - medium density | 100 | £367,343 | 13,260,506 | 12.252,764 | 11,246,455 | 10,236,604 | $9,2288.050$ | 8,220,937 | 7,215,267 | 6,211,037 | 5.208,250 | 4.206,904 | 3,207,000 |
| 10.200 houses | 200 | E1,836,714 | 42,751,282 | 40,307,676 | 37,867,536 | 35,428,903 | 32.993.663 | 30,561,894 | 28,133,595 | 25,708,766 | 23,287,408 | 20,869.519 | 18,455,101 |
| 11.200 flats-medium density | 200 | ¢734,686 | 23,439,451 | 21,623,551 | 19,801,206 | 17,981,386 | 16,164,166 | 14,349,543 | 12,537,518 | 10,728.092 | 8,921,263 | 7,103,042 | 5,286, 828 |
| 12.450 houses | 450 | E4,132,607 | 82,089,621 | 77,398,666 | 72,713,734 | 68,032,988 | 63,358,902 | 58,691,475 | 54,030,710 | 49,376,605 | 44,729,161 | 40,088,377 | 35,454,254 |
| 13.450 flats - medium density | 450 | ¢1,653,043 | 45,872,951 | 42,334,069 | 38,800,226 | 35,271,420 | 31,736,553 | 28,200, 259 | 24,660, 192 | 21, 112,514 | 17,547,909 | 13,963,552 | 10,376,123 |
| 14. Student housing - studios 150 units |  | ¢669,375 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4.234,743 | 3,493,541 | 2,752,337 | 2.011,133 | 1.269,929 | 528,725 |  |
| 15. Student housing -ensuite 150 units |  | ¢46,250 | 4,754,252 | 4.260,116 | 3,765.980 | 3,271,845 | 2,777,709 | 2.283.573 | 1,789, 437 | 1,295,301 | 801,166 | 307,030 |  |
| 16. Student housing - studios 250 units | - | E115,625 | 11,999.264 | 10,763.924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4.587,228 | 3,351,888 | 2.116,549 | 881,209 |  |
| 17 Student housing - ensuute 250 units |  | ¢77,083 | 8,484,785 | 7.647.843 | 6.810,900 | 5,973,958 | 5,137,015 | 4.300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18. Student housing - enssuite 300 units |  | ¢92,500 | 10,181,743 | 9,177,411 | 8,173.081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1.142,764 | 138,433 |
| 19. C2 care scheme - flats | 60 | E112,451 | 3,663,116 | 3.269,931 | 2,876,747 | 2,482.218 | 2,085,584 | 1,688,950 | 1,292,316 | 895.682 | 498,205 |  |  |
| 20. Class E (light industrial ) development |  | E154,167 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 |
| $21 . \mathrm{Class} \mathrm{E}$ (retail -convenience) development | - | £185,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22. Class E (retail -supermarket) development | - | £ 111,000 | 482,378 | 482.378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 4882.378 |
| 23 Class E (office) development | $\cdots$ | E33,036 | ,25. |  | 1.325 .832 |  | 5032 |  |  |  |  |  |  |
| 24 Class E (office) development | - | 666,071 | 2461.728 | 2461.728 | 2461728 | 2461.728 | 2461.728 | 2461.728 | 2481.728 | 2461.728 | 2461.728 | 2481.728 | 2461728 |
| 25. Industrial ( $82 / 88$ ) | - | E1, 23, ${ }^{\text {a }}$, 333 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 | 19,961,820 |
| 26: Industrial (82/B8) |  | ¢661,667 | 978,636 | 978.636 | 978.636 | 978.636 | 978,636 | 978,636 | 978.636 | 978.636 | 978,636 | 978,636 | 978,636 |
| 27. Hotel (city centre) 50 rooms |  | ¢28,906 | 2051.794 | 2051794 | 2051,794: | 2051.794 | 2051.794 | 2051794 | 2051.794 : | 2051.794 | 2051.794 : | 2051.794 | 205 |
| 28 Hotel (city centre) 75 rooms |  | ¢43,359 | 3.077691 | 3.077 .691 | 3.077,691 | 3.077691 | 3.077691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.077.691 | 3.077 |
| 29. Hotel (ctily centre) 100 rooms |  | ¢57.813 | 4.103 .588 | 4.103 .588 : | 4.103 .5888 |  |  |  |  |  |  |  |  |
| 30. Community usenleisure |  | \&40,700 |  | - 1.058 .305 | 3..us | O58 |  |  |  |  |  |  |  |

Table 6.3.16: Appraisal results - $\mathbf{8 0 \%}$ Social Rent and $\mathbf{2 0 \%}$ Shared ownership - sales values of $£ \mathbf{£ 7 , 8 4 0}$ per square metre

| OXFORD CITY COUNCIL - LOCAL PLAN <br> BENCHMARK LAND VALUE 1 (SECONDARY OFFICES) | Sales value $£ 7,840 \mathrm{psm}$ |  |  | AH tenure | Rented 80.0\% | so 20.0\% | Frst Hms 0\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ¢7,630,000 | PER HA | 5\% AH | 10\% AH | [15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 145\% AH | 50\% AH |
| Description | No of units | BLV | 0\% AH |  |  |  | 20\% AH | 25\% Ah | 30\% AH |  |  |  |  |
| 111 House | - 1 | ¢189,380 | 255.804 | 239,993 | 224,205 | 208,438 | 192,695 | 176,974 |  |  |  | 114 |  |
| 2.2 Houses | 2 | ¢378,760 | 511,607 | 479.986 | 448,408 | 416,877 | 385,389 | 353,948 | 2.54 | 291,197 | 259.85 | 228.6: | 197.41 |
| 3.5 Houses | 5 | ¢946,901 | 1,279,020 | 1,199,965 | 1,121,022 | 1,042,191 | 963,474 | 884,868 | 37 | 727,994 | 649724 | 577.568 |  |
| 4110 houses | 10 | ¢1,893,801 | 2,558,039 | 2,399,929 | 2.242,044 | 2,084,384 | 1,926,947 | 1,769,736 | 1.612749 | 1.455.986 | 1.299.448 | 1,143,135 | 98704 |
| 5.330 flats - low density | 30 | £2,525,068 | 4,402,186 | 4,023,503 | 3,645,359 | 3,267,753 | 2,890,688 | 2.514,162 | 21388.177 | 1.782730 | 1.387.824 | 1.013.456 | 63962 |
| 6330 flats - medium density | 30 | £2, 272,562 | 4,063.216 | 3,696,383 | 3,330,072 | 2,964,285 | 2.599,020 | 2.234,279 | 1.870 .060 | 1.506 .365 | 1.143.191 | 780.542 | 418.41 |
| 7330 flats - high density | 30 | E1, 624.2586 | 3,805,637 | 3,450,654 | 3,096, 178 | 2,742,207 | 2,388,744 | 2,035,786 | 1,683,335 | 1.331.390 | 979.9 | 629.018 |  |
| 8100 houses | 260 | £18,938,013 | 60,273,709 | 56,449,362 | 52,630,448 | 48,816,969 | 45,008,922 | 41,206,309 | 37,409,130 | 33,610,677 | 29,812,944 | 26,020,661 | 22,233,828 |
| 99100 flats - medium denstiy | 100 | ¢7, 575, 205 | 12,644,629 | 11,492,801 | 10,342,616 | 9,194.073 | 8.047,171 | 6.901.912 |  | 4616.319 | 3.473.574: | 2323.1 | 1.174. |
| 10.200 houses | 200 | ¢37,876,026 | 45,001,334 | 42,231.093 | 39,464,785 | 36,702,413 |  |  | 28.438.900 | 25.692.265 | 22,949.564: | 20.210 .797 | 17.475 |
| 11.200 flats-medium density | 200 | ¢15,150,410 | 22,164,087 | 20,084,492 | 18,007,864 | 15,934,200 | 13,863.502 | 11.786 .141 | 9703.874: | 7.624.598 | 5.548 .312 | 3.458 .883 | 1.365 |
| 12:450 houses | 450 | ¢85,221,058 | 86,438,713 | 81,122,992 | 75.814.821 |  | 15.221,127 | 59.935605 | 54,657.631 | 49.387208 | 44.124.334 | 38.869 .010 | 33.611 .7 |
| 13.450 flats - medium density | 450 | £34,088,423 | 43,561,979 | 39,510,644 | 35,457,033 | 31,390,942 | 27,313.407 | 23.219.434 | 19,104.5 | 14.988.103 | 10.843540 | 6.674.813 | 2471. |
| 14. Student housing -studios 150 units |  | £1,430,625 | 5.913.282 | 5,172,078 | 4,430,874 | 3,689,671 | 2,948,467 | 2.207,264 | 1,466,060 | 724,856 | 16.597 | 769.110 | 1.521.6 |
| 15 Student housing - enssuite 150 units | - | ¢953, 750 | 3,896,734 | 3,402,599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 | 437784 | 57.212 |  |  |
| 16. Student housing - studios 250 units |  | £2,384,375 | 9,855,469 | 8,620,130 | 7.334,791 | 6,149,452 | 4.914,112 | 3,678,773 | 2,443,433 | 1.208 .094 | 27,662 | 1.281 .850 | 2536 |
| 17 Student housing -ensuute 250 units | - | £1,589,583 | 7,073,147 | 6.236,204 | 5,399,261 | 4,562,319 | 3.725,376 | 2,888,434 | 2,051,491 | 1.214 .549 | 377.606 | 466.345 | 1.316.05 |
| 18. Student housing -ensuite 300 units |  | E1,907,500 | 8,487,775 | 7,483,445 | 6.479,114 | 5,474,782 | 4.470.452 | 3,466,121 | 2,461,789 | 1.457,459 | 453.128 | 559.614 | 1.579 .2 |
| 19. C2 care scheme - flats | 60 | £2,318,922 | 3,120.383 | 2.666.904 | 2.213.424 | 1,759.946 |  |  |  | 66.224 | 532511 | 1.004 .155 | 1.478 .07 |
| 20 Class E (light industria) development | - | ¢3,179,167 | 1.000.40\%: | 1.000 .468 |  | 1.088,467 | 1.088.467 | 1.0888467 | 3,467 | 1.0888,467 | 1.088487 ; | 1.088.467 | 1.088, |
| 21. Class E (retail-convenience) development | - | E3,815,000 | 12.200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12.200.591 | 12.200.591 | 12.200.591 | 12.200,591 | 12.200.591 | 12.200.591 | 12.200,591 |
| 22. Class E (retail -supermarket) development | - | £2,289,000 | 482378 |  |  | 482378 |  |  |  |  | 482378 | 482378 |  |
| 23 Class E (office) development | - | ¢681,250 | 3,983,874 | 3.983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3.983,874 | 3.983.874 | 3,983,874 |
| 24 Class E (office) development | - | E1,362,500 | 8,362,678 | 8,362,678 | 8,362.678 | 8,362,678 | 8,362,678 | 8,362,678 | $8.362,678$ | ${ }_{8,362,678}$ | 8,362,678 | 8,362.678 | ${ }_{8}^{\text {8,362,678 }}$ |
| 25.1 Inuustrial ( $82 / \mathrm{B8}$ ) | - | $\pm 25,433,333$ | 19.572.721 | 19.572721 | 19.572721 | 19.572721 | 19.572721 | 19.572.721: | 19.572,721 | 19.572 .721 | 19.572721 | 19.572 .721. | 19.572721 |
| 26 Industrial (82/B8) | - | £1, 271,667 | 978.636 | 978.636 | 978.636 | 978.636 | 978.636 | 978.636 | 978.636 | 978.636 | 978.636 | 978.636 | 978.6: |
| 27. Hotel (city centre) 50 rooms | - | ¢596,094 | 2051794 | 2051.794 | 20511794 | 2051.794 | 2.051794 | 2051.794 | 20517894 | 2.051.794 | 20511794 | 2.0517 .794 | 20517 |
| 28 Hotel (ctiy centre) 75 rooms |  | ¢894,141 | 3.077 .691 | 3.077691 | 3.077 691 | 3.077691 | 3.077691 | 3.077 .691 | 3.077.691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077 |
| 29. Hotel (city centre) 100 rooms | - | £1, 192, 188 | 4.103 .5886 | 4.103 .588 | 4.103 .5888 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103.588 | 4.103 .588 | 4.103 |
| 30. Community uselleisure | $-$ | ¢839,300 | - | +.uso..35 | 1.uso...05 |  |  |  |  |  |  | - 1.0588 .305 |  |


|  | CHMARK LAND VALUE 2 (SECONDARY | £4,210,000 |  | PEER HA | 5\% АН | 10\% AH | Residual land values |  |  |  |  | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  | [15\% AH | 20\% AH | 25\% AH | 30\% AH | [35\% AH |  |  |  |
|  | 1 House | - 1 | ¢104,994 | 255,804 | 239,993 | 224,205 | 208,438 | 192,695 | 176,974 | 161.275 | 145,599 | 129.945 | 114,314 | 98.704 |
|  | 2 Houses | 2 | ¢208,988 | 511,607 | 479,986 | 448,408 | 416,877 | 385,389 | 353,948 | 322,549 | 291,197 | 259,890 | 228,627 | 197,410 |
|  | 5 Houses | 5 | ¢522,471 | 1,279,020 | 1,199,965 | 1,121,022 | 1,042,191 | 963,474 | 884,868 | 806,375 | 727,994 | 649,724 | 571,568 | 493.524 |
| 4 | 10 houses | 10 | £1,044,941 | 2,558,039 | 2,399,929 | 2,242,044 | 2,084,384 | 1,926,947 | 1,769,736 | 1.612,749 | 1,455,986 | 1,299, 448 | 1,143,135 | 987,047 |
|  | 30 flats - low density | 30 | £1, 393,255 | 4.402,186 | 4.023.503 | 3,645,359 | 3,267,753 | 2.890, 688 | 2.514,162 | 2,138,177 | 1,762,730 | 1,387,824 | 1.013.456 |  |
|  | 30 flats - medium density | 30 | E1, 253,930 | 4,063.216 | 3,696,383 | 3,330,072 | 2.964,285 | 2,599,020 | 2.234,279 | 1,870,060 | 1,506,365 | 1,143,191 | 780.542 | 418.4 |
|  | 30 flats - high density | 30 | ¢896,215 | 3,805,637 | 3,450,654 | 3.096,178 | 2,742.207 | 2,388,744 | 2,035,786 | 1,683,335 | 1,331,390 | 979,950 | 629,018 |  |
|  | 100 houses | 260 | ¢10,449,415 | 60,273,709 | 56,449,362 | 52,630,448 | 48,816,969 | 45,008,922 | 41,206,309 | 37,409,130 | 33,610,677 | 29,812,944 | 26,020,661 | 22,233,828 |
|  | 100 flats - medium density | 100 | £4,179,766 | 12,644,629 | 11,492,801 | 10,342,616 | 9,194,073 | 8,047,171 | 6,901,912 | 5,758,294 | 4,616,319 |  |  | 174 |
| 10 | 200 houses | 200 | $\pm 20,898,829$ | 45,001,334 | 42,231,093 | 39,464,785 | 36,702,413 | 33,943,974 | 31,189,469 | 28,438,900 | 25,692,265 | 22,949,564 | 20,210,797 |  |
| 11 | 200 flats-medium density | 200 | ¢8,359,532 | 22, 164,087 | 20,084,492 | 18,007,864 | 15,934,200 | 13,863,502 | 11,786,141 | 9,703,874 | 7,624,598 |  |  |  |
| 12 | 450 houses | 450 | ¢47,022,366 | 86,438,713 | 81, 122,992 | 75,814,821 | 70,514,199 | 65,221,127 | 59,935,605 | 54,657,631 | 49,387.208 | 44,124,334 | 8699010 |  |
| 13 | 450 flats - medium density | 450 | ¢18.808,946 | 43,561,979 | 39,510,644 | 35,457,033 | 31,390,942 | 27,313,407 | 23,219,434 | 19,104,588 |  | 5as. | 6.674.813 | 2471 |
| 14 | Student housing - studios 150 units |  | ¢789,375 | 5.993,282 | 5,172.078 | 4,430,874 | 3,689,671 | 2,948,467 | 2.207.264 | 1,466,060 | 724,856 | 16.597 : | 769.110 |  |
| 15 | Student housing - ensuite 150 units | - | ¢526,250 | 3,896,734 | 3,402,599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 |  | 57.212 : | 558.887 | 1.060 |
| 16 | Student housing - studios 250 units |  | £1,315,625 | 9,855,469 | 8,620,130 | 7,384,791 | 6,149,452 | 4.914,112 | 3,678,773 | 2,443,433 | 1,208,094 | 27.662 | 1.281 .850 | 25366 |
| 17 | Student housing -ensulte 250 units | - | ¢877,083 | 7,073,147 | 6.236,204 | 5.399,261 | 4.562.319 | 3,725,376 | 2,888,434 | 2,051,491 | 1,214,549 | 377.606 | 466.345 | 1.316, |
| 18 | Student housing - ensulte 300 units |  | £1,052,500 | 8,487,775 | 7,483,445 | 6.479,114 | 5,474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453.128 | 559.614 | 1.579 |
| 19 | C2 care scheme - flats | 60 | E1,279,510 | 3,120,383 | 2.666.904 | 2.213,424 | 1.759,946 | 1,306,466 |  |  |  |  | 1.004.15 | 1.478 |
| 20 | Class E (light industrial) devevelopment | - | £1,754,167 |  |  |  |  |  | 1.088 .467 | 1.088 .467 | 1.088.467 | 1.088 .467 | 1.088467 | 1.088 |
| 21 | Class E (retail - convenience) development |  | ¢2,105,000 | 12,200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 |
| 22 | Class E (retail -supermarket) development | - | £1,263,000 | 482,378 | 482378 |  |  | 482378 | 482378 | 482378 | 482378 |  |  |  |
| 23 | Class E (office) development |  | E375,893 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 |
| 24 | Class E (office) development | - | ¢751,786 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362.678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 |
| 25 | : Industrial (82/B8) | - | ¢14,033,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572.721 | 19,572,721 | 19,572.721 | 19,572,721 | 19,572.721 | 19,572,721 | 19,572,721 |
| 26 | ildustrial (82/B8) |  | ¢701,667 | 978,636 | 978.636 | 978.636 | 978.636 | 978,636 | 978.636 | 978.636 | 978,636 | 978,636 | 978.636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | ¢ 328.906 | 2051.794 | 2051.794 | 20511794 | 20511794 | 20511794 | 2.0517941 | 2.051 .794 | 2.051 .794 : | 2.051794 | 2.051 .794 | 2051 |
| 28 | Hotel (ctiy centre) 75 rooms |  | ¢493,359 | 3.077 .691 | 3.077691 | 3.077 .691 | 3.077691 | 3.077 .691 | 3.077 .691 | 3.077 .691 | 3.0776991 | 3.077 .691 | 3.077691 | 3.077 .6 |
| 29 | Hotel (city centre) 100 rooms | - | 6657,813 | 4.103 .588 | 4.103 .588 | 4.103.588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 : | 4.103.588 | 4.103 .588 |  |
|  | Community usenleisure | - | £463,100 |  |  |  |  |  |  |  |  |  |  |  |


| BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL) |  | £1,610,000 | 0\% AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
| 1:1 House | - 1 | ¢39,961 | 255,804 | 23,993 | 224,205 | 208,438 | 192,695 | 176.974 | 161.275 | 145,599 | 129,945 | 114,314 | 98,70 |
| 2.2Houses | 2 | ¢79,922 | 511,607 | 479,986 | 448,408 | 416,877 | 385,389 | 353,948 | 322,549 | 291,197 | 259,890 | 228,627 | 197,410 |
| 3 3 5 Houses | 5 | £199,805 | 1,279,020 | 1,199,965 | 1,121,022 | 1,042, 191 | 963,474 | 884,868 | 806,375 | 727,994 | 649,724 | 571,568 | 493,524 |
| 4110 houses | 10 | ¢ $£ 399.609$ | 2,558,039 | 2,399,929 | 2,242,044 | 2,084,384 | 1,926,947 | 1,769,736 | 1,612.749 | 1,455,986 | 1,299,448 | 1,143,135 | 987,047 |
| 5 5 30 flats - low density | 30 | ¢532, 813 | 4.402,186 | 4.023.503 | 3,645,359 | 3,267,753 | 2,890,688 | 2,514,162 | 2,138,177 | 1,762,730 | 1,387,824 | 1,013,456 | 639.628 |
| 6330 flats - medium density | 30 | ${ }^{6} 479.5311$ | 4,063.216 | 3,6966,383 | 3,330,072 | 2,964,285 | 2,599,020 | 2.234,279 | 1,870,060 | 1,506,365 | 1,143,191 | 780,542 | 418.4 |
| 7330 flats - high density | 30 | ¢342,733 | 3,805,637 | 3,450,654 | 3,096, 178 | 2,742,207 | 2,388,744 | 2,035,786 | 1,683,335 | 1,331,390 | 979,950 | 629,018 |  |
| 81100 houses | 260 | ¢3,996,094 | 60,273,709 | 56,449,362 | 52,630,448 | 48,816,969 | 45,008,922 | 41,206,309 | 37,409,130 | 33,610,677 | 29,812,944 | 26,020,661 | 22,233,228 |
| 9: 100 flats - medium density | 100 | E1, 598,438 | 12,644,629 | 11,492,801 | 10,342,616 | 9,194,073 | 8,047,171 | 6,901,912 | 5,758,294 | 4,616,319 | 3,473,574 | 2,323,017 |  |
| 10.200 houses | 200 | E7,992,189 | 45,001,334 | 42,231,093 | 39,464,785 | 36,702,413 | 33,943,974 | 31,189,469 | 28,438,900 | 25,692,265 | 22,949,564 | 20,210,797 | 17.475.966 |
| 11.200 flats-medium density | 200 | £3,196,876 | 22,164,087 | 20,084,492 | 18,007,864 | 15,934,200 | 13,863,502 | 11,786,141 | 9,703,874 | 7,624,598 | 5,548,312 | 3,458,883 |  |
| 12.450 houses | 450 | ¢17,982,425 | 86,438,713 | 81,122,992 | 75,814,821 | 70,514,199 | 65,221,127 | 59,935,605 | 54,657,631 | 49,387,208 | 44, ,124,334 | 38,869,010 | 33,611,795 |
| 13 : 450 flats - medium density | 450 | ¢7,192,970 | 43,561,979 | 39,510,644 | 35,457,033 | 31,390,942 | 27,313,407 | 23,219,434 | 19,104,588 | 14,988,103 | 10,843,540 | 6,674,813 | 2471. |
| 14. Student housing - studios 150 units |  | £301,875 | 5.913.282 | 5,172,078 | 4,430,874 | 3,689,671 | 2,948,467 | 2,207,264 | 1,466,060 | 724,856 |  |  | 1.521.6 |
| 15.5 Student housing - ensuite 150 units |  | ¢201,250 | 3,896,734 | 3,402,599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 | 437,784 | 57212 | 8.887 |  |
| 16. Student housing -studios 250 units | - | ¢503,125 | 9,855,469 | 8,620,130 | 7,384,791 | 6,149,452 | 4.914,112 | 3,678,773 | 2,443,433 | 1,208,094 | 27,662 | 1.2881 .850 | 2.536 |
| 17 Student housing - ensuite 250 units |  | ¢335,417 | 7,073,147 | 6.236,204 | 5,399,261 | 4.562,319 | 3,725, 376 | 2,888,434 | 2,051,491 | 1,214,549 | 377,606 | 466.345 | 1.316 |
| 18. Student housing -ensuite 300 units |  | ¢402,500 | 8,487,775 | 7,483,445 | 6,479,114 | 5,474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453,128 | 559.614 | 1.579 .2 |
| 19.C2 care scheme - flats | 60 | ¢489,314 | 3,120,383 | 2,666,904 | 2,213,424 | 1,759,946 | 1,306,466 | 852,988 |  |  |  | 1.004.155 | 1.478 .075 |
| 20. Class E (light industrial development |  | ¢670,833 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1.088,467 | 1,088,467 |
| 21. Class E (retail-convenience) development | - | ¢ 805,000 | 12.200,591 | 12.200,591 | 12.200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12.200,591 |
| 22.2 Class E (retail -supermarket) development |  | £483,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 Class E (office) development | - | ¢143,750 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 |
| 24. Class E (office) development | - | £287,500 | 8,362,678 | 8,362.678 | 8,362,678 | 8,362,678 | 8,362.678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362.678 | 8,362,678 | 8,362,678 |
| 25. Industrial (82/88) | - | ¢5,366,667 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 Industrial ( $82 / 88$ ) |  | £268,333 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27. Hotel (cty centre) 50 rooms |  | £ 125,781 | 2051.794 | 2051,794 | 2.051,794 | 2051,794: | 2.051.794 | 2051.794 | 2051.794 | 2051.794 | 2.051.794 | 2051,794 |  |
| 28 Hotel (city centre) 75 rooms |  | £188,672 | 3.077 .691 | 3.077691 | 3.077691 | 3.0776991 | 3.077691 | 3.077,691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077 |
| 29. Hotel (city centre) 100 rooms |  | ¢251,563 |  |  |  | 4.103.588 | 4.103 .588 |  |  |  |  |  |  |
| 30. Community uselleisure |  | ¢177,100 |  |  |  |  |  |  |  |  |  |  |  |


| benchmark land value |  | £370,000 |  |  |  |  |  | ual land |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% АН | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 111 House | $\square 1$ | ¢9, 184 | 255,804 | 23,993 | 224,205 | 208,438 | 192,695 | 176,974 | 161,275 | 145,599 | 129,945 | 114,314 |  |
| 2.2Houses | 2 | ¢18,367 | 511,607 | 479,986 | 448,408 | 416,877 | 385,389 | 353,948 | 322,549 | 291,197 | 259,890 | 228,627 | 197,410 |
| 3 3.5 Houses | 5. | ¢45,918 | 1,279,020 | 1,199,965 | 1,121,022 | 1,042,191 | 963,474 | 884,868 | 806,375 | 727,994 | 649,724 | 571,568 | 493,524 |
| 4110 houses | 10 | ¢91,836 | 2,558,039 | 2,399,929 | 2,242,044 | 2,084,384 | 1,926,947 | 1,769,736 | 1,612,749 | 1,455,986 | 1,299,448 | 1,143,135 | 987,047 |
| 5 5 30 flats - low density | 30 | £122,448 | 4,402,186 | 4,023,503 | 3,645,359 | 3.267,753 | 2,890,688 | 2,514,162 | 2,138,177 | 1,762,730 | 1,387,824 | 1,013,456 | 639,628 |
| 6 630 flats - medium density | 30 | £110.203 | 4,063,216 | 3,696, 383 | 3,330,072 | 2,964,285 | 2,599,020 | 2.234,279 | 1,870,060 | 1,506,365 | 1,143,191 | 780.542 | 418,415 |
| 7130 flats - high density | 30 | 678,765 | 3,805,637 | 3,450,654 | 3.096,178 | 2,742,207 | 2,388,744 | 2,035,786 | 1,683,335 | 1,331,390 | 979,950 | 629,018 | 278.593 |
| 81100 houses | 260 | ¢918,357 | 60,273,709 | 56,449,362 | 52,630,448 | 48,816,969 | 45,008,922 | 41,206,309 | 37,409,130 | 33,610,677 | 29,812,944 | 26,020,661 | 22,233,828 |
| 9 9 100 flats - medium density | 100 | £ 367,343 | 12,644,629 | 11,492,801 | 10,342,616 | 9,194,073 | 8,047,171 | 6.901,912 | 5,758,294 | 4.616,319 | 3,473.574 | 2,323,017 | 1,174,118 |
| 10.200 houses | 200 | ¢1.836,714 | 45,001,334 | 42,231.093 | 39,464,785 | 36,702,413 | 33,943,974 | 31,189,469 | 28,438,900 | 25,692,265 | 22,949,564 | 20,210,797 | 17,475,966 |
| 11.200 flats-medium denstity | 200 | ¢734,686 | 22,164,087 | 20,084,492 | 18,007,864 | 15,934,200 | 13,863,502 | 11,786,141 | 9.703,874 | 7.624,598 | 5,548,312 | 3,458,883 | 1,365,005 |
| 12.450 houses | 450 | ¢4, 132, 607 | 86,438,713 | 81,122,992 | 75,814,821 | 70,514,199 | 65,221,127 | 59,935,605 | 54,657,631 | 49,387,208 | 44,124,334 | 38,869,010 | 33,611,795 |
| 13.450 flats - medium density | 450 | ¢1,653,.043 | 43,561,979 | 39,510,644 | 35,457,033 | 31,390,942 | 27,313,407 | 23,219,434 | 19,104,588 | 14,988,103 | 10,843,540 | 6.674.813 | 2,471.603 |
| 14. Student housing - studios 150 units |  | ¢69,375 | 5.913,282 | 5,172,078 | 4,430,874 | 3.689,671 | 2,948,467 | 2.207,264 | 1,466,060 | 724,856 |  |  |  |
| 15. Student housing -ensulite 150 units |  | £46,250 | 3.896,734 | 3.402,599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 | 437,784 | 57.212: | 558.887 | 1.060 |
| 16. Student housing - studios 250 units |  | ¢115,625 | 9,855,469 | 8.620,130 | 7,384,791 | 6.149,452 | 4.914,112 | 3.678,773 | 2,443,433 | 1.208,094 | 27,662 | 1.281 .850 |  |
| 17 Student housing - ensuite 250 units |  | ¢77,083 | 7,073,147 | 6.236,204 | 5,399,261 | 4.562,319 | 3,725,376 | 2,888,434 | 2,051,491 | 1,214,549 | 377,606 | 466.345 | 1.316, |
| 18. Student housing-ensuite 300 units |  | ¢92,500 | 8,487,775 | 7.483,445 | 6,479,114 | 5,474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453,128 | 559.614 | $\underline{15792}$ |
| $19 . C 2$ care scheme - flats | 60 | E112,451 | 3,120,383 | 2.666,904 | 2,213,424 | 1,759,946 | 1,306,466 | 852,988 | 394,050 |  |  | .004,155 | 1.478 .0 |
| 20. Class E (light industrial development |  | ¢154,167 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1.088,467 | 1,088,467 | 1.088,467 | 1,088,467 |
| 21 Class E (retail - convenience) development |  | ¢185,000 | 12,200,591 | 12.200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12,200,591 |
| 22. Class E (retail - supermarket) development |  | £ 111,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 Class E (office) development | - | E33,036 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3.983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 |
| 24 Class E (office) development |  | 666,071 | 8,362,678 | 8.362.678 | 8,362,678 | 8.362,678 | 8,362,678 | 8.362.678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 |
| $25 . \operatorname{lndustrial~(82/88)~}$ | - | ${ }^{61,233,333}$ | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 Industrial (82/B8) |  | ¢61,667 | 978,636 | 978.636 | 978.636 | 978.636 | 978.636 | 978,636 | 978.636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27. Hotel (city centre) 50 rooms |  | £28,906 | -051,794 | 2.051794 | 2051,794 | 2051.794 | 2051.794 | 2051.794: | 2051.794 | 2.051.794 | 2.051.794: | 2.051.794: | 2051 |
| 28: Hotel (city centre) 75 rooms |  | ¢43,359 | 3.077691 | 3.077691 | 3.077691 | 3.077.691 | 3.077691 | 3.077.691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077 |
| 29. Hotel (ctily centre) 100 rooms |  | ¢57,813 |  |  | 4.103 .5 | 4.103.588 | 4.103 .588 |  |  |  |  |  |  |
| 30. Community uselieisure |  | £40,700 |  |  |  |  |  | 1.058 .305 |  |  |  |  |  |

Table 6.3.17: Appraisal results - $\mathbf{8 0 \%}$ Social Rent and $\mathbf{2 0 \%}$ Shared ownership - sales values of $£ 8,454$ per square metre


|  | CHMARK LAND VALUE 2 (SECONDARY | £4,210,000 |  | Per HA | 5\% AH | 10\% AH | [15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
|  | 1 House | - 1 | ¢104,994 | 292,963 | 275,268 | 257,599 | 23,956 | 222,336 | 204,743 | 187,174 | 169,631 | 152,112 | 134,619 | 117,151, |
|  | 2 Houses | 2 | ¢208,988 | 585.925 | 550,537 | 515,198 | 479,910 | 444,673 | 409,485 | 374,348 | 339,261 | 304,224 | 269,237 | 234,301 |
|  | 5 Houses | 5 | ¢522,471 | 1,464,813 | 1,376,342 | 1,287,996 | 1,199,777 | 1,111,682 | 1,023,712 | 935,870 | 848,153 | 760.560 | 673.094 | 585,754. |
| 4 | 10 houses | 10 | £1,044,941 | 2,929,626 | 2,752,684 | 2,575,993 | 2,399,552 | 2.223,363 | 2,047,426 | 1,871,739 | 1,696,304 | 1,521,120 | 1,346,187 | 1,171,506 |
|  | 30 flats - low density | 30 | £1, 393,255 | 5,306,460 | 4.884,117 | 4,462,376 | 4.040,619 | 3.617.567 | 3,195,121 | 2.773.280 | 2,352,043 | 1.931,412 | 1,511,385 |  |
|  | 30 flats - medium density | 30 | E1, 253,930 | 4,944,042 | 4.534,823 | 4,124,903 | 3,714,419 | 3,304,521 | 2,895,209 | 2,486,484 | 2,078,345 | 1,670,793 | 1,263,826 | 57,446 |
|  | 30 flats - high density | 30 | ¢896,215 | 4,661,791 | 4.264,803 | 3,866,923 | 3,469,610 | 3,072,865 | 2,676,688 | 2,281,078 | 1,886,037 | 1,491,563 | 1,097.658 |  |
|  | 100 houses | 260 | ¢10,449,415 | 69,214,513 | 64,937,026 | 60,665,614 | 56,400,279 | 52,141,019 | 47,887,835 | 43,640,726 | 39,399,692 | 35,164,735 | 30,935,854 | 26,699,778 |
|  | 100 flats - medium density | 100 | £4,179,766 | 15,423,792 | 14,138,283 | 12,849,978 | 11,560,434 | 10,272,731 | 8.986, 872 | 7,702,855 | 6,420,680 | 5,140,347 | 3,861,858 |  |
| 10 | 200 houses | 200 | $\pm 20,898,829$ | 51,445,729 | 48,352,330 | 45,263,322 | 42,178,706 | 39,098,483 | 36,020,225 | 32,944,356 | 29,872,884 | 26,805,812 | 23,743,139 | 20,684,864 |
| 11 | 200 flats-medium density | 200 | ¢8,359,532 | 27,269,383 | 24,939,022 | 22,603,586 | 20,271,484 | 17,942,713 | 15,617.275 | 13,295,169 | 10,969,092 | 8,633,310 |  |  |
| 12 | 450 houses | 450 | ¢47,022,366 | 98,786,881 | 92,850,354 | 86,922,256 | 81,002,587 | 75,091,347 | 69,186,938 | 63,285,987 | 57,393,472 | 51,509,398 | 45,633,762 |  |
| 13 | 450 flats - medium density | 450 | ¢18,808,946 | 53,430,379 | 48,901,555 | 44,379,185 | 39,853,551 | 35,318,057 | 30,773,118 | 26,214,122 | 21,626,486 | 17,008,977 | 12,376.577 | 77714 |
| 14 | Student housing - studios 150 units |  | E789,375 | 5,913,282 | 5,172,078 | 4,430,874 | 3,689,671 | 2,948,467 | 2.207,264 | 1,466,060 | 724,856 |  | 769.110 |  |
| 15 | Student housing - ensuite 150 units | - | ¢526,250 | 3,896,734 | 3,402,599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 |  | 57.212 : | 558.887 | 1.060 |
| 16 | Student housing - studios 250 units |  | £1,315,625 | 9,855,469 | 8.620,130 | 7,384,791 | 6,149,452 | 4.914,112 | 3,678,773 | 2,443,433 | 1,208,094 | 27.662 | 1.281 .850 | 2536.6 |
| 17 | Student housing -ensulte 250 units | - | ¢877,083 | 7.073,147 | 6.236,204 | 5.399,261 | 4.562.319 | 3,725,376 | 2,888,434 | 2,051,491 | 1,214,549 | 377.606 | 466,345 : | 1.316 |
| 18 | Student housing - ensulte 300 units |  | £1,052,500 | 8,487,775 | 7,483,445 | 6,479,114 | 5,474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453.128 | 559.614 | 1.579.2 |
| 19 | C2 care scheme-flats | 60 | £1,279,510 | 4,247,335 | 3,741,776 | 3.236,217 | 2.726,312 | 2.215,987 | 1,705.663 | 1,195,339 |  | 167, 182 |  | 883 |
| 20 | Class E (light industrial) devevelopment | - | £1,754,167 |  |  |  |  |  |  |  | 1.088.467 | 1.088 .467 | 1.088467 |  |
| 21 | Class E (retail - convenience) development |  | ¢2,105,000 | 12,200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12.200,591 | 12.200,591 | 12.200.591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 |
| 22 | Class E (retail - supermarket) development | - | £1,263,000 | 482378: | 482378 |  |  | 482378 | 482378 | 482378 | 482,378: |  |  |  |
| 23 | Class E (office) development | - | E375,893 | 3,983,874 | 3,983,874 | 3,983,874 | 3.983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 |
| 24 | Class E (office) development | - | $¢ 751,786$ | 8,362,678 | 8,362.678 | 8,362,678 | 8,362.678 | 8,362.678 | 8,362.678 | 8,362,678 | 8,362,678 | 8,362.678 | 8,362,678 | 8,362,678 |
| 25 | : Industrial (82/B8) | - | ¢14,033,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19.572.721 | 19,572,721 | 19,572.721 | 19,572,721 | 19,572.721 | 19,572,721 | 19,572,721 |
| 26 | ildustrial (82/B8) |  | ¢701,667 | 978.636 | 978.636 | 978.636 | 978.636 | 978,636 | 978.636 | 978.636 | 978,636 | 978,636 | 978.636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | ¢ 328.906 | 2051.794 | 2051794 | 20511794 | 20511794 | 20517994 | 2.0517941 | 2.051 .794 | 2.051 .794 : | 2.051794 | 2.051 .794 | 051 |
| 28 | Hotel (ctiy centre) 75 rooms |  | ¢493,359 | 3.077 .691 | 3.077 .691 | 3.077 .691 | 3.077691 | 3.077 .691 | 3.077 .691 | 3.077 .691 | 3.0776991 | 3.077 .691 | 3.077691 | 3.077 .6 |
| 29 | Hotel (city centre) 100 rooms | - | 6657,813 | 4.103.588 | 4.103 .588 ! | 4.103.588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 | 4.103 .588 : | 4.103.588 | 4.103 .588 |  |
|  | Community usenleisure | $-$ | £463,100 |  |  |  |  |  |  |  |  |  |  |  |


| BENCHMARK LAND |  | £1,610,000 |  |  |  |  |  | ual land |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | O\% AH | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | (35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 111 House | - 1 | ¢39,961 | 292,963 | 275, 268 | 257,599 | 23,956 | 222,336 | 204,743 | 187. 174 | 169,631 | 152,112 | 134,619 | 117,151 |
| 2.2Houses | 2 | ¢79,922 | 585,925 | 550,537 | 515,198 | 479,910 | 444,673 | 409,485 | 374,348 | 339,261 | 304,224 | 269,237 | 234,301 |
| 3 3.5 Houses | 5. | £199,805 | 1,464,813 | 1,376,342 | 1,287,996 | 1,199,777 | 1,111,682 | 1,023,712 | 935,870 | 848,153 | 760,560 | 673,.994 | 585,754 |
| 4110 houses | 10 | ¢399,609 | 2,929,626 | 2,752,684 | 2,575,993 | 2,399,552 | 2.223,363 | 2,047,426 | 1,871,739 | 1,696, 304 | 1,521,120 | 1,346,187 | 1,171,506 |
| 5330 flats - low density | 30 | ¢532, 813 | 5.306,460 | 4.884,117 | 4,462,376 | 4,040,619 | 3,617.567 | 3,195,121 | 2,773,280 | 2,352,043 | 1,931,412 | 1.511,385 | 1,091,965 |
| 6330 flats - medium density | 30 | ¢479,531 | 4.944,042 | 4.534,823 | 4,124,903 | 3,714,419 | 3,304,521 | 2,895,209 | 2,486,484 | 2,078,345 | 1,670,793 | 1.263,826 | 857,446 |
| 7330 flats - high density | 30 | ¢342,733 | 4.661,791 | 4.264,803 | 3,866,923 | 3,469,610 | 3,072,865 | 2,676,688 | 2,281,078 | 1,886,037 | 1,491,563 | 1,097.658 | 704,320 |
| 81100 houses | 260 | ¢3,996,094 | 69,214,513 | 64,937,026 | 60,665,614 | 56,400,279 | 52,141,019 | 47,887,835 | 43,640,726 | 39,399,692 | 35,164,735 | 30,935,854 | 26,699,778 |
| 9 9 100 flats - medium density | 100 | £1,598,438 | 15,423,792 | 14,138,283 | 12,849,978 | 11,560,434 | 10,272,731 | 8.986,872 | 7,702,855 | 6,420,680 | 5,140,347 | 3,861,858 | 2,576,335 |
| 10.200 houses | 200 | ¢7,992, 189 | 51,445,729 | 48,352,330 | 45,263,322 | 42,178.706 | 39,098,483 | 36,020,225 | 32,944,356 | 29,872,884 | 26,805,812 | 23,743,139 | 20,684,864 |
| 11.200 flats-medium density | 200 | $¢^{〔}, 196,876$ | 27,269,383 | 24,939,022 | 22,603,586 | 20,271,484 | 17,942,713 | 15,617,275 | 13,295,169 | 10,969,092 | 8,633,310 | 6,300,889 | 3,965,778 |
| 12.450 houses | 450 | £17,982,425 | 98,786,881 | 92,850,354 | 86,922,256 | 81,002,587 | 75,091,347 | 69,186,938 | 63,285,987 | 57,393,472 | 51,509,398 | 45,633,762 | 39,766,564 |
| 13 : 450 flats - medium density | 450 | ¢7,192,970 | 53,430,379 | 48,901,555 | 44,379,185 | 39,853,551 | 35,318,057 | 30,773,118 | 26,214,122 | 21,626,486 | 17,008,977 | 12,376,577 | 7,714.840 |
| 14. Student housing - studios 150 units |  | ¢ 501,875 | 5,913,282 | 5,172,078 | 4,430,874 | 3.689,671 | 2,948,467 | 2.207,264 | 1,466,060 | 724,856 | 16.597 | 769.110 | , |
| 15. Student housing-ensulite 150 units |  | ¢201,250 | 3,886,734 | 3.402.599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 | 437,784 | 57.212 | 558.887 | 1.060 |
| 16. Student housing - studios 250 units |  | ¢503,125 | 9,855,469 | 8,620,130 | 7,384,791 | 6,149,452 | 4.914,112 | 3,678,773 | 2,443,433 | 1.208,094 | 27,662: | 1.281 .850 |  |
| 17 Student housing -ensuite 250 units |  | ¢335,417 | 7,073,147 | 6.236,204 | 5,399,261 | 4,562,319 | 3,725,376 | 2,888,434 | 2,051,491 | 1,214,549 | 377,606 | 466.345 | 1.316 |
| 18. Student housing -ensuite 300 units |  | E402,500 | 8,487,775 | 7,483,445 | 6,479,114 | 5.474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453,128 | 559.614 | 1.579.2 |
| 19. C2 care scheme - flats | 60 | ¢489,314 | 4,247,335 | 3,741,776 | 3.236,217 | 2,726,312 | 2,215,987 | 1,705,663 | 1,195,339 | 684,102 |  | 355074 | 383,372 |
| 20. Class E (light industrial) development |  | 6670,833 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1.088,467 | 1,088,467 | 1.088,467 | 1,088,467 |
| 21 Class E (retail - convenience) development | - | ¢805,000 | 12,200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 |
| 22. Class E (retail -supermarket) development |  | £483,000 | 482.378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 Class E (office) development | - | ¢ 143,750 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983.874 |
| 24 Class E (office) development |  | $€ 287,500$ | 8,362,678 | 8,362.678 | 8,362,678 | 8.362,678 | 8,362,678 | 8,362.678 | 8,362,678 | 8.362.678 | 8,362,678 | 8,362,678 | 8,362,678 |
| 25. Industrial ( $82 / 88$ ) | - | ¢5,366,667 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 Industrial (82/B8) |  | ¢268,333 | 978,636 | 978.636 | 978.636 | 978,636 | 978.636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27. Hotel ( city centre) 50 rooms |  | £125,781 | 2.051 .794 | 2051.794 | 2051.794: | 2051794 | 2051.794 | 2051.794 | 2051.794 | 20511.794 | 2051.794 : | 2.051 .794 | 2051 |
| 28: Hotel (city centre) 75 rooms |  | £188,672 | 3.077691 | 3.077691 | 3.077691 | 3.077.691 | 3.077691 | 3.077.691 | 3.077 .691 | 3.077 | 3.077691 | 3.077691 | 3.077 |
| 29. Hotel (ctiy centre) 100 rooms |  | ¢251,563 |  |  |  | 4.103.588 | 4.103 .588 |  |  |  |  |  |  |
| 30. Community uselieisure |  | ¢177,100 |  |  | .usa,30s: |  | -1.058.305 | -1.058.305 | 1.058 .305 |  |  |  |  |


| BENCHMARK LAND VALUE 4 (GREENFIELDUNDEVELOPED LAND) |  | £370,000 | 0\% AH | 5\% AH | [10\% AH | [15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
| 1:1 House | - 1 | ¢9, 184 | 292,963 | 275,268 | 257,599 | 239,956 | 222,336 | 204,743 | 187, 174 | 169,631 | 152,112 | 134,6 | 117,151 |
| 2:2 Houses | 2 | ¢18,367 | 585,925 | 550,537 | 515,198 | 479,910 | 444,673 | 409,485 | 374,348 | 339,261 | 304,224 | 269,237 | 234,301 |
| 3.5 Houses | 5 | ¢45,918 | 1,464,813 | 1,376,342 | 1,287,996 | 1,199,777 | 1,111,682 | 1,023,712 | 935,870 | 848,153 | 760,560 | 673,094 | 585,754 |
| 410 houses | 10 | ¢91,836 | 2,929,626 | 2,752,684 | 2,575,993 | 2,399,552 | 2.223,363 | 2,047,426 | 1,871,739 | 1,696,304 | 1,521,120 | 1,346,187 | 1,171,506 |
| 5 5i30 flats - low density | 30 | £ 122,448 | 5,306,460 | 4.884,117 | 4,462,376 | 4,040,619 | ${ }_{3,617,567}$ | 3,195,121 | 2,773.280 | 2,352,043 | 1,931,412 | 1,511,385 | 1,091,965 |
| 6 630 flats - medium density | 30 | E110,203 | 4,944,042 | 4.534,823 | 4,124,903 | 3,714,419 | 3,304,521 | 2.895.209 | 2,486,484 | 2,078,345 | 1,670,793 | 1,263,826 | 857.446 |
| 7330 flats - high density | 30 | ¢ 678.765 | 4.661,791 | 4.264.803 | 3.886,923 | 3,469,610 | 3,072,865 | 2,676,688 | 2,281,078 | 1,886,037 | 1,491,563 | 1,097,658 | 704,320 |
| 81100 houses | 260 | ¢918,357 | 69,214,513 | 64,937,026 | 60,665,614 | 56,400,279 | 52,141,019 | 47,887,835 | 43,640,726 | 39,399,692 | 35,164,735 | 30,935,854 | 26,699,778 |
| 9 1100 flats-medium density | 100 | £367,343 | 15,423,792 | 14,138,283 | 12.849,978 | 11,560,434 | 10,272,731 | 8,986,872 | 7,702,855 | 6,420,680 | 5.140,347 | 3,861,858 | 2,576,335 |
| 10:200 houses | 200 | E1,836,714 | 51,445,729 | 48,352,330 | 45,263,322 | 42,178,706 | 39,098,483 | 36,020,225 | 32,944,356 | 29,872,884 | 26,805,812 | 23,743,139 | 20,684,864 |
| 11.200 flats-medium density | 200 | ¢734,686 | 27,269,383 | 24,939,022 | 22,603,586 | 20,271,484 | 17,942,713 | 15,617, 275 | 13,295,169 | 10,969.092 | 8,633,310 | 6,300,889 | 3,965,778 |
| 12,450 houses | 450 | ¢4, 132,607 | 98,786,881 | 92,850,354 | 86,922, 256 | 81,002,587 | 75,091,347 | 69,186,938 | 63,285,987 | 57,393,472 | 51,509,398 | 45,633,762 | 39,766,564 |
| 13.450 flats - medium density | 450 | ¢1,653,043 | 53,430,379 | 48,901,555 | 44,379, 185 | 39,853,551 | 35,318,057 | 30,773,118 | 26.214,122 | 21,626,486 | 17,008,977 | 12,376.577 | 7.714.840 |
| 14 Student housing - studios 150 units |  | ¢669,375 | 5,913.282 | 5,172,078 | 4,430,874 | 3,689,671 | 2,948,467 | 2.207.264 | 1,466,060 | 724,856 | 16.597 | 769.110 |  |
| 15 Student housing -ensulte 150 units |  | ¢46,250 | 3,896,734 | 3.402.599 | 2.908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 | 437,784 | 57.212 | 5588887 |  |
| 16 Student housing - studios 250 units | - | E115,625 | 9,855,469 | 8,620,130 | 7,384,791 | 6,149,452 | 4.914,112 | 3.678,773 | 2.443,433 | 1,208,094 | 27.662 | 1.281.850 |  |
| 17 Student housing - ensuute 250 units |  | ¢77,083 | 7,073,147 | 6.236,204 | 5,399,261 | 4.562,319 | 3,725,376 | 2,888,434 | 2,051,491 | 1,214,549 | 377,606 | 466.345 | 1.316 |
| 18 Student housing - ensuite 300 units |  | ¢92,500 | 8,487,775 | 7,483,445 | 6,479,114 | 5,474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453,128 | 559.614 | 1.579 .268 |
| 19.12 care scheme - flats | 60 | E112,451 | 4,247,335 | 3,741,776 | 3.236,217 | 2,726,312 | 2,215,987 | 1,705,663 | 1,195,339 | 684,102 | 167,182 | 355.074 | 3.372 |
| 20. Class E (light industria) development |  | E154,167 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 |
| 21. Class E (retail - -onvenience) development | - | £185,000 | 12,200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12.200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 |
| 22 Class E (retail - supermarket) development | - | E111,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 4882,378 |
| 23 Class E (office) development | $\cdots$ | E33,036 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 |
| 24 Class E (office) development | - | 666,071 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362.678 | 8,362,678 | 8,362,678 | 8,362.678 | 8,362,678 | 8.362,678 | 8,362.678 | 8,362,678 |
| 25.1 Industrial ( $82 / 88$ ) | - | E1, 23, ${ }^{\text {a }}$, 333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26. Industrial ( $82 / 88$ ) |  | ¢61,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 Hotel (city centre) 50 roms |  | ¢28,906 | 2051.794 | 2051794 | 2051,794: | 2051.7 | 2051.794 | 2051794 | 2051.794 : | 2051.794 | 2051.794 : | 2051794 | 2051 |
| 28. Hotel (city centre) 75 rooms |  | ¢43,359 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.077691 | 3.077 |
| $29:$ Hotel (city centre) 100 rooms |  | ¢57.813 | 4.103 .5888 | 4.103 .588 | 4.103 .5888 |  |  |  |  |  |  |  |  |
| 30 Communty uselelisure |  | \&40,700 |  |  |  | 058 |  |  |  |  |  |  |  |

Table 6.3.18: Appraisal results - $\mathbf{8 0 \%}$ Social Rent and $\mathbf{2 0 \%}$ Shared ownership - sales values of $£ 9,068$ per square metre


| BENCHMARK LAND VALUE 2 (SECONDARY RETAIL) |  | E44,210,000 | $\begin{gathered} \text { PER HA } \\ 0 \% \text { AH } \end{gathered}$ | 15\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 145\% AH | [50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units |  |  |  |  |  | 20\% AH | [25\% AH | 30\% AH |  |  |  |  |
| 111 House | - 1 | ¢104,494 | 330,122 | 310,544 | 290,994 | 271,472 | 251,978 | 232,512 | 213,073 | 193,662 | 174,279 | 154,924 | 135.597 |
| 2.2 Houses | 2 | ¢208,988 | 660,243 | 621,088 | 581,988 | 542,944 | 503,956 | 465,023 | 426,146 | 387,324 | 348,559 |  | 271,193 |
| 3 3.5 Houses | 5 | ¢522,471 | 1,650,607 | 1,552,719 | 1,454,970 | 1,357,361 | 1,259,890 | 1,162,558 | 1,065,366 | 968,311 | 871,396 | 774,620 | 677,983 |
| 4110 houses | 10 | ¢1,044,941 | 3,301,215 | 3,105,439 | 2,909,942 | 2,714,721 | 2,519,779 | 2,325,116 | 2,130,730 | 1,936,622 | 1,742,792 | 1,549.240 | 1,355,966 |
| 5. 30 flats - low density | 30 | ¢1,393,255 | 6.209,278 | 5,741,178 | 5,273,744 | 4.806,976 | 4,340,875 | 3.875,441 | 3,408,383 | 2.941,357 | 2,475,001 | 2.009.316 | 1,544,301 |
| 6330 flats - medium denstity | 30 | ¢1,253,930 | 5,820,305 | 5,366,676 | 4,913,691 | 4,461,354 | 4,009,661 | 3,556,139 | 3,102,908 | 2,650,326 | 2,198,393 | 1,747,111 | 1,296,479 |
| 7330 flats - high density | 30 | ¢896,215 | 5,511,501 | 5.072,341 | 4,633,807 | 4,195,898 | 3,756,986 | 3,317,590 | 2,878,823 | 2,440,685 | 2,003,176 | 1.566,298 | 1,130,048 |
| 81100 houses | 260 | £10,449,415 | 78,155,318 | 73,424,691 | 68,700,782 | 63,983,589 | 59,273,116 | 54,569,360 | 49,872, 321 | 45,182,000 | 40,498,397 | 35,821,512 | 31,151,345 |
| 9: 100 flats - medium density | 100 | E4, 179,766 | 18,187,890 | 16,762,291 | 15,338,722 | 13,917,183 | 12,497,675 | 11,071,832 | 9,647,415 | 8.225,041 | 6.804,709 | 5,386,420 | 3,970,175 |
| 10.200 houses | 200 | £20,898,829 | 57,885,844 | 54,466,045 | 51,051,101 | 47,641,010 | 44,235,775 | 40,835,395 | 37,439,869 | 34,049,199 | 30,662,060 | 27,275,480 | 23,893,761 |
| 11.200 flats-medium density | 200 | ¢8,359,532 | 32,335,397 | 29,753,752 | 27,175,783 | 24,601,492 | 22,021,924 | 19,438,781 | 16,859,338 | 14,283,594 | 11,711,551 | 9,126,761 |  |
| 12. 450 houses | 450 | £47,022,366 | 111,131,561 | 104,569,377 | 98,016,510 | 91,472,957 | 84,938,721 | 78,413,800 | 71,898,195 | 65,391,906 | 58,394,462 | 52,398,514 | 45,911.893 |
| 13 : 450 flats - medium density | 450 | ¢18,808,946 | 63,209,184 | 58,205,976 | 53,209,893 | 48,219,615 | 43,212,939 | 38,213,422 | 33,192,463 | 28,160,643 | 23,102, 107 | 18,000,720 |  |
| 14. Student housing - studios 150 units |  | ¢789, 375 | 5,993,282 | 5,172.078 | 4,430,874 | 3,689,671 | 2,948,467 | 2,207,264 | 1,466,060 | 724.856 |  |  | 1.521 |
| 15 Student housing - ensuite 150 units |  | ¢526,250 | 3,896,734 | 3,402,599 | 2,908,463 | 2.414,327 | 1,920,191 | 1,426,055 | 931,920 |  | 57.212 | 588887 |  |
| 16. Student housing - studios 250 units | - | ¢1,315,625 | 9,855,469 | 8,620,130 | 7,384,791 | 6,149,452 | 4.914.112 | 3,678,773 | 2,443,433 | 1,208.094 | 27.662 | 1.281.850 |  |
| 17 Student housing - ensuite 250 units |  | ¢877, 083 | 7,073,147 | 6.236,204 | 5,399,261 | 4.562,319 | 3,725,376 | 2,888,434 | 2,051,491 | 1.214,549 | 377.606 | 466.345 | 1.316 |
| 18.5 Student housing - ensuite 300 units |  | ¢1,052,500 | 8,487,775 | 7,483,445 | 6,479,114 | 5,474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453.128 | 559.614 | 1.579 |
| $19 . \mathrm{C} 2$ care scheme - flats | 60 | £1,279,510 | 5,371,074 | 4.809,328 | 4.247.583 | 3.685,836 | 3,124,091 | 2,5588,340 | 1,991,170 | 1,424,001 | 856.832 | 284.312 | 294.67 |
| 20. Class E (light industrial) development |  | ¢1,754,167 |  |  |  |  |  |  |  |  | 1.0888467 | 1.088.467 |  |
| 21 Class E (retail -convenience) development | - | £2, 105,000 | 12.200,591 | 12.200.591 | 12.200.591 | 12.200.591 | 12.200.591 | 12.200,591 | 12.200,591 | 12.200.591 | 12.200,591 | 12.200,591 | 12.200,591 |
| 22. Class E (retail - supermarket) development | - | ¢1,263,000 |  |  |  |  |  | 102 378 |  |  |  |  |  |
| 23 Class E (office) development | $\cdots$ | E375,893 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3.983,874 | 3,983,874 | 3.983,874 | 3.983.874 |
| 24. Class E (office) development | - | ¢751,786 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362.678 | 8.362.678 | 8,362,678 |
| 25.1 Industrial (82/B8) | - | ¢14.033,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 : Industrial (82/B8) |  | ¢701,667 | 978.636 | 978.636 | 978,636 | 978.636 | 978,636 | 978.636 | 978,636 | 978.636 | 978,636 | 978.636 | 978,636 |
| 27 Hotel (city centre) 50 rooms |  | ¢328,906 | 2051.794 : | 2051794 | 2051.794 | 2051.794 | 2051794 | 2051794 | 2051.794 | 2051794 | 2051794 | 2051.794 |  |
| 28 Hotel (city centre) 75 rooms |  | ¢493,359 | 3.077691 | 3.077.691 | 3.077 .691 | 3.077 .691 | 3.077.691 | 3.077691 | 3.077 .691 | 3.077691 | 3.077691 | 3.077691 | 3.077 |
| 29. Hotel (city centre) 100 rooms |  | 6657.813 | 4.103 .588 : | 4.103 .588 | 4.103 .588 | 4.103.588 | 4.103 .588 | 4.103 .5 | 4.103 .5 | 4.103 .5 |  |  |  |
| 30. Community usenleisure | - | ¢463,100 |  | $\underline{1}$ | -1.058.305 | $\underline{-1.058305}$ |  |  |  | 1.058 .305 |  |  |  |


| BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL) |  | £1,610,000 | 0\% АН | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | [35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV 0 |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
| 111 house | $\square 1$ | E39,961 | 330,122 | 310,544 | 290,994 | 271,472 | 251,978 | 232,512 | 213,073 | 193,662 | 174,279 | 154,924 | 135 |
| 2.2 Houses | 2 | ¢79,922 | 660,243 | 621,088 | 581.988 | 542,944 | 503,956 | 465,023 | 426,146 | 387,324 |  |  | 271,193 |
| 3.5 Houses | 5 | £199,805 | 1,650,607 | 1,552,719 | 1,454,970 | 1,357,361 | 1,259,890 | 1,162,558 | 1,065,366 | 968,311 | 871,396 | 774,620 | 677,983 |
| 410 houses | 10 | £399,609 | 3,301,215 | 3,105,439 | 2,909,942 | 2,714,721 | 2,519,779 | 2,325,116 | 2,130,730 | 1,936,622 | 1,742,792 | 1,549,240 | 1,355,966 |
| 5 5 30 flats - 10 w density | 30 | ¢532,813 | 6.209,278 | 5,741,178 | 5.273,744 | 4.806,976 | 4,340,875 | 3,875,441 | 3,408,383 | 2,941,357 | 2,475,001 | 2.009,316 | 1,544,301 |
| 6 630 flats - medium density | 30 | £479,531 | 5,820,305 | 5,366,676 | 4.913,691 | 4.461,354 | 4.009,661 | 3,556,139 | 3,102,908 | 2,650,326 | 2,198,393 | 1,747,111 | 1,296,479 |
| 7330 flats - high density | 30 | ¢342,733 | 5,511,501 | 5,072,341 | 4,633,807 | 4.195,898 | 3,756,986 | 3,317,590 | 2,878,823 | 2,440,685 | 2,003,176 | 1,566,298 | 1,130,048 |
| 81100 houses | 260 | ¢3,996,094 | 78,155,318 | 73,424,691 | 68,700,782 | 63,983,589 | 59,273,116 | 54,569,360 | 49,872,321 | 45,182,000 | 40,498,397 | 35,821,512 | 31,151,345 |
| 9 9 100 flats-medium density | 100 | ¢1,598,438 | 18,187,890 | 16,762,291 | 15,338,722 | 13,917, 183 | 12,497.675 | 11,071,832 | 9,647,415 | 8,225,041 | 6.884,709 | 5,386,420 | 3,970,175 |
| 10.200 houses | 200 | ¢7,992,189 | 57,885,844 | 54,466,045 | 51,051,101 | 47,641,010 | 44,235,775 | 40,835, 395 | 37,439,869 | 34,049,199 | 30,662,060 | 27,275,480 | 23,893,761 |
| 111200 flats-medium density | 200 | $¢^{53,196,876}$ | 32,335,397 | 29,753,752 | 27,175,783 | 24,601, 492 | 22,021,924 | 19,438,781 | 16,859,338 | 14,283,594 | 11,711,551 | 9,126,761 | 6,538,947 |
| 12:450 houses | 450 | £17,982,425 | 111,131,561 | 104,569,377 | 98,016,510 | 91,472,957 | 84,938,721 | 78,413,800 | 71,898,195 | 65,391,906 | 58,894,462 | 52,398,514 | 45,911,893 |
| 13.4500 flats - medium density | 450 | ¢7,192,970 | 63,209,184 | 58,205,976 | 53,209,893 | 48,219,615 | 43,212,939 | 38,213,422 | 33,192,463 | 28,160,643 | 23,102,107 | 18,000,720 | 12,876,924 |
| 14 Student housing - -studios 150 units | - | £301,875 | 5,913,282 | 5,172,078 | 4,430,874 | 3,689,671 | 2,948,467 | 2.207.264 | 1,466,060 | 724,856 |  | 769.110 | 1.52 |
| 15 Student housing - ensute 150 units |  | £201,250 | 3,896,734 | 3,402,599 | 2,908,463 | 2.414,327 | 1,920,191 | 1,426,055 | 931,920 | 437,784 | 57.212 |  | 1.06C |
| 16 Student housing - studios 250 units | - | ¢503,125 | 9,855,469 | 8.620,130 | 7,384,791 | 6,149,452 | 4.914,112 | 3,678,773 | 2,443,433 | 1,208,094 | 27,662: | 1.281 .850 | 253 |
| 17 Student housing - ensulte 250 units |  | ¢ 535.417 | 7,073,147 | 6,236,204 | 5.399.261 | 4.562,319 | 3,725,376 | 2,888,434 | 2,051,491 | 1,214,549 | 377,606 | 466.345 |  |
| 18 Student housing - ensulte 300 units |  | E402,500 | 8,487,775 | 7.483,445 | 6.479,114 | 5,474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453,128 | 559.614 | 1.579.2 |
| $19 . \mathrm{C} 2$ care scheme - flats | 60 | E489,314 | 5,371,074 | 4,809,328 | 4.247.583 | 3.685,836 | 3,124,091 | 2,558,340 | 1,991,170 | 1,424,001 | 856,832 | 284,312 | 94,677 |
| 20 Classs E (light industria) development |  | ¢670,833 | 1,088,467 | 1,088,467 | 1.088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1.088,467 | 1.088,467 | 1,088,467 |
| $21^{\text {C Class }} \mathrm{E}$ (retail - -onvenience) development | - | ¢ 805,000 | 12,200,591 | 12,200,591 | 12.200.591 | 12.200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 |
| 22 Class E (retail -supermarket) development |  | E483,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 Class E (office) development | - | ¢143,750 | 3,983,874 | 3,983,874 | 3,983,874 | 3.983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 |  |  |
| 24 Class E (office) development | - | £287,500 | 8,362,678 | 8,362,678 | 8,362,678 | 8.362.678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8,362,678 | 8.362.678 | 8,362,678 |
| 25. industrial ( $82 / 88$ ) | - | ¢5,366,667 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 : Industrial ( $82 / 88$ ) |  | £268,333 | 978.636 | 978.636 | 978.636 | 978.636 | 978.636 | 978.636 | 978,636 | 978.636 | 978.636 | 978.636 | 978.636 |
| 27 Hotel (city centre) 50 rooms |  | \&125,781 | 2051.794 | 2051.794 | 2051.794 | 2.051,794 | 2051.794 | 2051,794 | 2051.794 | 2.051,794 | 2051794 | 2.051.794 |  |
| 28. Hotel (city centre) 75 rooms | - | ¢188,672 | 3.077691 | 3.077691 | 3.077691 | 3.0776 | 3.077691 | 3.077 .691 | 3.077 6991 | 3.077691 | 3.077 .691 | 3.0776 | 3.077 |
| 29: Hotel (caty centre) 100 rooms |  | ¢251,563 | 4.103 .588 | 4.103 .5888 | 4.103.588 | 4.103 .58 | 4.103 .5888 | 4.103 .5888 | 4.103 .588 | 4.103 .6 |  |  |  |
| 30 Communty uselelisure | - | ¢177,100 | -1056.305 |  |  | -1.058305 |  |  |  | $\underline{1}$ |  |  |  |


| BENCHMARK LAND VALUE 4 (GREENFIELDUNDEVELOPED LAND) |  |  | ¢370,000 | Residual land values |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV | 0\% АН | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% A | 35\% AH | 40\% | [45\% AH | 150\% |
|  | 1 House | + 1 | ¢9, 184 | 330,122 | 310,544 | 290,994 | 271,472 | 251,978 | 232,512 | 213,073 | 193.662 | 174.279 | 154,924 | 135,597 |
|  | 2 Houses | 2 | ¢18,367 | 660,243 | 621,088 | 581.988 | 542,944 | 503,956 | 465.023 | 426,146 | 387,324 | 348,559 | 309,848 | 271,193 |
| 3 | 5 Houses | 5 | ¢45,918 | 1,650,607 | 1,552,719 | 1,454,970 | 1,357,361 | 1,259,890 | 1,162,558 | 1,065,366 | 968,311 | 871,396 | 774,620 | 677,983 |
| 4 | 10 houses | 10 | ¢91,836 | 3,301,215 | 3,105,439 | 2.909,942 | 2,714,721 | 2.519,779 | 2.325,116 | 2,130,730 | 1,936,622 | 1,742,792 | 1,549,240 | 1,355,966 |
| 5 | 30 flats - low density | 30 | £ 122,448 | 6.209,278 | 5,741,178 | 5,273,744 | 4.806,976 | 4,340,875 | 3.875,441 | 3,408,383 | 2,941,357 | 2,475,001 | 2,009,316 | 1,544,301 |
| 6 | 30 flats - medium density | 30 | £ 110,203 | 5,820,305 | 5,366,676 | 4.913,691 | 4,461,354 | 4.009,661 | 3,556,139 | 3,102,908 | 2,650,326 | 2,198,393 | 1,747,111 | 1,296,479 |
|  | 30 flats - high density | 30 | ¢78,765 | 5.511,501 | 5.072,341 | 4.633,807 | 4,195.898 | 3,756,986 | 3,317,590 | 2,878,823 | 2,440,685 | 2,003,176 | 1,566,298 | 1,130,048 |
| 8 | 100 houses | 260 | ¢9918,357 | 78,155,318 | 73,424,691 | 68,700,782 | 63,983,589 | 59,273,116 | 54,569,360 | 49,872,321 | 45,182,000 | 40,498,397 | 35,821,512 | 31,151,345 |
|  | 100 flats - medium density | 100 | £367,343 | 18,187,890 | 16,762,291 | 15,338,722 | 13,917, ,183 | 12,497,675 | 11,071,832 | 9,647,415 | 8.225,041 | 6,804,709 | 5,386,420 | 3,970,175 |
| 10 | 200 houses | 200 | E1, 836,714 | 57,885,844 | 54,466,045 | 51,051,101 | 47,641,010 | 44,235,775 | 40,835, 395 | 37,439,869 | 34,04, ,199 | 30,662,060 | 27,275,480 | 23,893,761 |
|  | 200 flats-medium density | 200 | ¢ 734.686 | 32,335,397 | 29,753,752 | 27,175,783 | 24,601, 492 | 22,021,924 | 19,438,781 | 16,859,338 | 14,283,594 | 11,711,551 | 9,126,761 | 6,538,947 |
| 12 | 450 houses | 450 | ¢4, 132,607 | 111,131,561 | 104,569,377 | 98,016,510 | 91,472,.957 | 84,938,721 | 78.413.800 | 71,898,195 | 65,391,906 | 58,394,462 | 52,398,514 | 45,911,893 |
| 13 | 450 flats - medium density | 450 | £1, 653,043 | 63,209,184 | 58,205,976 | 53,209,893 | 48.219,615 | 43,212,939 | 38,213,422 | 33,192,463 | 28,160,643 | 23,102, 107 | 18,000,720 | 12,876,924 |
| 14 | Student housing - studios 150 units | - | 669,375 | 5,913.282 | 5,172,078 | 4,430,874 | 3,689,671 | 2,948,467 | 2.207.264 | 1,466,060 | 724,856 |  |  |  |
| 15 | Student housing - ensuite 150 units | - | ¢46,250 | 3,896,734 | 3,402,599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 | 437,784 | 57.212 | 5588.887 | 1.060 .563 |
| 16 | Student housing - studios 250 units | - | E115,625 | 9,855,469 | 8,620,130 | 7.384,791 | 6.149,452 | 4.914,112 | 3,678,773 | 2,443,433 | 1.208.094 | 27.622 | 1.281.850 | 2.536 .038 |
| 17 | Student housing -ensulte 250 units | - | ¢77,083 | 7,073,147 | 6,236,204 | 5.399,261 | 4.562,319 | 3,725,376 | 2,888,434 | 2.051,491 | 1,214,549 | 377,606 | 466345 | 1.316 |
| 18 | Student housing - ensulte 300 units |  | ¢92,500 | 8,487,775 | 7,483,445 | 6,479,114 | 5,474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457.459 | 453,128 | 559614 | 1.579268 |
| 19 | C2 care scheme - flats | 60 | £112,451 | 5,371,074 | 4,809,328 | 4,247.583 | 3,685,836 | 3,124,091 | 2,558,340 | 1,991,170 | 1,424,001 | 856,832 | 284,312 | 294,677 |
| 20 | Class E (light industria) develolopment |  | E154,167 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 | 1,088,467 |
| 21 | Class E (retail - convenience) development | . | E185,000 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12.200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 |
| 22 | Class E (retail-supermarket) development |  | E111,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482.378 | 482,378 | 482,378 | 482,378 |
| 23 | Class E (office) development |  | ¢ 33,036 | 3,983, 874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983, 874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 | 3,983,874 |
| 24 | Class E ( (ffice) development | - | 666,071 | 8,362.678 | 8,362,678 | 8,362,678 | 8,362.678 | 8,362,678 | 8,362.678 | 8,362,678 | 8,362.678 | 8,362,678 | 8,362.678 | 8,362,678 |
| 25 | Industrial (82/B8) |  | E1.233, ${ }^{\text {a }}$, 33 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 | :Industrial (82/B8) | - | ¢61,667 | 978,636 | 978.636 | 978.636 | 978.636 | 978.636 | 978.636 | 978,636 | 978.636 | 978,636 | 978.636 | 978.636 |
| 27 | Hotel (city centre) 50 rooms |  | ¢28,906 | 2051.794 | 2051794 | 2051794 : | 2051794 | 20517949 | 2.0511794 | 20511794 | 2051794 | 20517949 | 2.051794 |  |
| 28 | Hotel (city centre) 75 rooms |  | ¢43,359 | 3.077 .691 | 3.077691 | 3.077.691 | 3.077691 | 3.07765 | 3.077, | 3.077, | 3.077 E | 3.077, | 3.0777691 | 3.077 |
| 29 | Hotel (city centre) 100 rooms |  | ¢57,813 | +.103.588 | 4.103.588 | 4.10 | 4.103.588 | 4.103.588 | 4,103, 5 | 4.103 | 4.1 | 4. | 4.103.588 |  |
|  | Community useeleisure |  | ¢40,700 |  |  |  |  |  |  |  |  |  |  |  |

6.9 Emerging policy S4 ('Viability Considerations') provides sufficient flexibility for schemes that are unable to meet the full $40 \%$ affordable housing requirement to provide alternative tenure mixes and (as a last resort) a reduced percentage upon submission and interrogation of a scheme-specific viability assessment. Taking the two policies ( H 2 and S4) together will help the Council to secure the maximum amount of affordable housing while also ensuring that sites are not prevented from coming forward.
6.10 As noted above, we have tested two affordable housing tenure mixes ( $70 \%$ social rent, $5 \%$ shared ownership and $25 \%$ First Homes; and $80 \%$ shared ownership and $20 \%$ shared ownership, reflecting the emerging policy requirement). While the impact of this change in tenure mix varies between individual schemes, the average change in residual land value across all 13 residential development scenarios is $5 \%$. This is sufficiently small in scale to conclude that the impact will not be material.

## Policy H5 (employer-linked housing developments)

6.11 Emerging policy H5 indicates that the Council intends to adopt an approach which allows employers to develop land within their ownership (and identified in the Plan) for use as staff accommodation, let at discounted rents or sold on shared ownership terms, secured through a legal agreement. The emerging policy indicates that it is likely that this approach will be applied selectively and be applied to developments that would not otherwise have come forward for residential development (e.g. land within operational campuses).
6.12 The emerging policy is not prescriptive on rent levels for employer-linked housing. The Council is keen to understand the capacity of such sites to provide an element of social rented housing, in addition to housing for staff. Clearly this will be heavily dependent upon the rent levels/shared ownership costs that the developing employer considers will be required by the staff they are seeking to house. These rent levels could, in some cases be set at levels equivalent to social rents, if employers are seeking to house very low paid workers (e.g. student nurses, porters etc).
6.13 We have re-run the appraisals assuming that they are delivered as $100 \%$ shared ownership schemes, as a proxy for the approach that employers might take. The total housing costs (combined mortgage and rent) are likely to be equivalent to an intermediate rent that employers might charge.
6.14 As employers will be developing the housing on their own land, the schemes would not be brought forward as a speculative development, but as a business tool to aid recruitment and retention of key staff. Consequently, we would not expect developments to generate a residual land value. The appraisals do, however, include a developer's profit of $6 \%$, which is equivalent to the rate of profit applied to affordable housing in our other appraisals.
6.15 The value of shared ownership housing is linked to private housing values to a degree, but this link becomes weaker when house prices increase towards the top end of the City range. This is because employers will wish to house lower income households who are the most difficult to recruit workers and maintaining a direct link between rents/housing costs and market values will render the housing unaffordable.
6.16 Table 6.16.1 summarises the residual land values generated by medium density flatted schemes (30, 100 and 200 units) assuming $100 \%$ shared ownership housing. We have then converted a percentage of the units from shared ownership to social rented until the residual land value reduces to zero. As can be noted, schemes would in principle be able to provide between $16.5 \%$ and $39.4 \%$ of units as social rent. In the higher end of the market price range, the percentage of viable social rent decreases as the appraisals assume higher build costs to reflect the additional requirements of schemes in the City centre.

Table 6.16.1: Potential social rented housing in employer-linked housing developments

| Scheme description | Market value per square metre / residual land values (£m) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | £4,156 | £4,770 | £5,384 | £5,998 | £6,612 | £7,226 | £7,840 | £8,454 | £9,068 |
| 30 flats (all SO) | -£0.188 | £0.486 | £1.149 | $£ 1.505$ | $£ 1.505$ | $£ 1.505$ | £0.639 | £0.639 | $£ 0.639$ |
| 30 flats (incl SR) | -£0.188 | £0.000 | £0.000 | $£ 0.000$ | £0.000 | £0.000 | £0.000 | $£ 0.000$ | $£ 0.000$ |


| Scheme description | Market value per square metre / residual land values (£m) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \% of social rent to deliver zero residual land value | n/a | 17.30\% | 33.10\% | 39.40\% | 39.40\% | 39.40\% | 16.70\% | 16.70\% | 16.70\% |
|  |  |  |  |  |  |  |  |  |  |
| 100 flats (all SO) | -£0.634 | $£ 1.559$ | $£ 3.698$ | $£ 4.849$ | $£ 4.849$ | $£ 4.849$ | $£ 2.053$ | $£ 2.053$ | $£ 2.053$ |
| 100 flats (incl SR) | -£0.634 | £0.000 | £0.000 | $£ 0.000$ | $£ 0.000$ | $£ 0.000$ | $£ 0.000$ | $£ 0.000$ | $£ 0.000$ |
| \% of social rent to deliver zero residual land value | n/a | 17.10\% | 33.00\% | 39.30\% | 39.30\% | 39.30\% | 16.60\% | 16.60\% | 16.60\% |
| 200 flats (all SO) | -£1.253 | $£ 2.923$ | $£ 6.934$ | $£ 9.092$ | $£ 9.092$ | $£ 9.092$ | $£ 3.850$ | $£ 3.850$ | $£ 3.850$ |
| 200 flats (incl SR) | -£1.253 | $£ 0.000$ | £0.000 | $£ 0.000$ | £0.000 | $£ 0.000$ | $£ 0.000$ | £0.000 | $£ 0.000$ |
| \% of social rent to deliver zero residual land value | n/a | 17\% | 32.90\% | 39.20\% | 39.20\% | 39.20\% | 16.50\% | 16.50\% | 16.50\% |

6.17 Table 6.16.1 summarises the residual land values generated by medium density flatted schemes (30, 100 and 200 units) assuming $100 \%$ shared ownership housing. We have then converted a percentage of the units from shared ownership to social rented until the residual land value reduces to zero. As can be noted, schemes would in principle be able to provide between $16.5 \%$ and $39.4 \%$ of units as social rent. In the higher end of the market price range, the percentage of viable social rent decreases as the appraisals assume higher build costs to reflect the additional requirements of schemes in the City centre.
6.18 If the City wishes to seek a fixed percentage of social rented housing from all employer-led staff accommodation schemes, this would need to be set at the lowest viable level (i.e. 16.5\%). For reasons of ease of management, it would be impractical for the social rented housing to be occupied by non-staff members. These units could therefore be occupied by staff on the lowest salaries, while other units with higher rents (or housing costs) occupied by those on intermediate salaries, but still unable to access market housing without some form of subsidy.

## Financial contributions from student housing

6.19 Emerging Policy H3 seeks financial contributions or on-site provision of affordable housing from student housing developments. On-site affordable housing could be in the form of affordable student accommodation, or 'traditional' affordable housing, although the latter gives rise to significant practical issues. In particular, this would result in two very different and potentially incompatible types of tenant being accommodated in the same developments and also result in college campuses accommodating people who have no functional link to the University. Furthermore, provision on traditional affordable housing on student development site would reduce the amount of floorspace available to meet the needs of students. Financial contributions in lieu of affordable housing or provision of affordable student housing are therefore likely to be the most practical policy options.
6.20 We have therefore tested the provision of varying percentages of affordable student accommodation, assumed to be let at rents that do not exceed $50 \%$ of the annual maintenance loan available to undergraduates studying in Oxford ( $£ 9,706$ for the academic year 2022/23).
6.21 The results summarised in tables 6.21 .1 and 6.21 .2 (see also Appendix 8) indicate that student housing developments would be able to incorporate an element of affordable rooms (up to $50 \%$ in most cases). Alternatively, student housing developments could fund payments in lieu towards 'traditional' affordable housing ranging from $£ 20,795$ to $£ 44,547$ per room, outside the City Centre and $£ 15,078$ to $£ 38,629$ in the City Centre. The potential range of payments in lieu is lower in the City Centre due to the higher build costs assumed in the appraisals.
6.22 Clearly the amount of 'surplus' residual land value (in excess of Benchmark Land Values) will vary between sites and depend on the precise rental amounts charged for each scheme (which will also vary). It is therefore unlikely that a fixed amount per unit would both (a) maximise potential receipts while also (b) be viable in all circumstances. There are several options for securing payments in lieu, which will achieve these objectives to varying degrees.

Table 6.21.1: Student housing affordable housing provision and potential payments in lieu (outside City Centre)
oxford city council - Local plan
Outside City Centre
benchmark Land value 1 (SECONoary offices)




Potential payments in lieu
Outside City Centre
BENCHMARK LAND VALUE 1 (SECONDARY OFFICES)

|  | Description | Plil per unit |
| :---: | :---: | :---: |
|  | Stuent housing - studios 150 units | 31,647 |
|  | Student housing - ensuite 150 units | 20,795 |
|  | Student housing - studios 250 units | 31,647 |
| $17 \mathrm{~s}$ | Student housing - ensuite 250 units | 23,039 |
|  | Student housing - ensulte 300 units | 23,039 |



|  | Description |  |
| :---: | :---: | :---: |
|  | It Student housing - studios 150 unts | 44.547 |
| $15$ | Student housing - ensuite 150 units | 29,395 |
|  | 6 Student housing-studios 250 unts | 44,547 |
| $17 \mathrm{~s}$ | Stuent housing - -ensite 250 unts |  |
|  | Student housing - ensuite 300 units |  |

benchmark land value 4 (Greenfilldundeveloped Land)


## Table 6.21.2: Student housing affordable housing provision and potential payments in lieu (City Centre)



| nchmark land value 2 (SECondary retall) |  | ¢4,210,000 | PER HA | Residual land values |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | \% AH | 15\% AH | 10\% AH | 115\% AH | [20\% AH | 125\% AH | 30\% AH | 135\% AH | 40\% AH | 145\% AH | 50\% AH |
| 14. Student housing-studios 150 units | 150 | E1,353,214 | 5.913,282 | 5,172,078 | 4,430,874 | 3,689,671 | 2,948,467 | 2,207,264 | 1,466,060 |  |  |  |  |
| 15 Student housing - -nssite 150 units | 150 | E902, 143 | 3,896,734 | 3.402,599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 | 437,784 | 57.212: | 58,887 |  |
| 16 Student housing-studios 250 units | 250 | ¢2,25, ${ }^{\text {c }}$ 577 | 9,855,469 | 8.620,130 | 7,384,791 | 6,149,452 | 4.914,112 | 3.678,773 | 2,443,433 | 1.208.094 | 27,662 | 281.850 | 2536 |
| 17 Student housing-ensinite 250 units | 250 | E1,503,571 | 7.073,147 | 6.236,204 | 5,399,261 | 4.562,319 | 3,725,376 | 2,888,434 | 2,051,491 | 1.214.549 | 37,606: | 466,345 | 1.316, |
| 18 Student housing - -nssute 3000 unts | 300 | E1, 1804,286 | 8,487,775 | 7,483,445 | 6.479, 114 | 5,474,782 | 4.470,452 | 3,466, 121 | 2,461,789 | 1.457.459 | 453.128: | 9.614: |  |
| benchmark Land value 3 (SECONDARY Industrial) |  | £1,610,000 |  |  |  |  |  | sidual land va |  |  |  |  |  |
| Description | No of units | BLV | 0\% AH | 5\% AH | 10\% AH | AH | \%AH | 25\% AH | 30\% AH | Ан | AH | [45\% AH | 50\% AH |
| 14 Student housing - studios 150 units | 150 | E517,500 | 5,913,282 | 5.172 .078 | 4,430,874 |  |  | ${ }^{2.2077 .264}$ | 1,466,060 |  |  |  |  |
| 15 S Student housing - ensinite 150 units | 150 | E345,000 | 3,896,734 | 3.402,599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 | 437,784 | 57.212 | 58.88 |  |
| 16 Student housing-studios 250 unts | 250 | ¢862,500 | 9,855,469 | 8,620,130 | 7,384,791 |  | 4,914,112 | 3,678,773 | 2,443,433 | 1,208,094 |  |  | 25356 |
| 17 Student housing - ensuite 250 units | 250 | ¢575,000 | 7,073,147 | 6,236,204 | 5,399,261 | 4,562,319 | 3.725,376 | 2,888,434 | 2,051,491 | 1,214,549 | 377,606 | 466,345 |  |
| 8 Student housing-ensite 300 units | 300 | 6690,000 | ${ }_{8,487,775}$ | 7,483,445 | 6,479,114 | 5,474,782 | 4,470,4 | 3,466, 121 | 2,461,789 | 1,457,459 |  |  | 1.579 |




benchmark land value 3 (secondary industrial)

|  | Description | Plil per unit |
| :---: | :---: | :---: |
|  | 4: Student housing- Studios 150 units | 35,972 |
| 15 | 5 Student housing - ensuite 150 units | 678 |
|  | Student housing - studios 250 units | 5,972 |
| 17 | 71 Student housing - ensuite 250 unts | 25,993 |
|  | Sent housing - ensuite 300 unt | 25.993 |

benchmark land value 4 (GReenfieldoundeveloped Land)

|  | Description | Pll per unit |
| :---: | :---: | :---: |
| 14 | Student housing -studios 150 units | 38,629 |
| 15 | Student housing- ensuite 150 units | 25,450 |
| 16 | Student housing-studios 250 units | 38,629 |
|  | Student housing-ensuite 250 units |  |

6.23 There are three main approaches to calculating payments in lieu ${ }^{8}$. The first is to run a hypothetical appraisal of the scheme incorporating the required level of affordable housing as on-site units, which is then compared to an appraisal of the same scheme, but with all units provided as private housing. The difference between the two residual land values would equate to the payment in lieu, leaving the Applicant no better and no worse off in comparison to on-site delivery. This approach is applied by many authorities, some of whom ${ }^{9}$ provide a simple residual valuation tool which applicants can complete to determine both the viable affordable housing percentage and the equivalent payment in lieu.
6.24 The second approach is to adopt a formulaic approach to calculating a payment in lieu which does not require any appraisals of the development proposal. The formula determines the uplift in value arising from the affordable housing not being physically provided on-site, in the same way as the first approach, but the calculations are more high level. The formula would be structured broadly as follows:

## Formula for calculating payments in lieu

$X=((A-B) \times C)-((A \times C) \times D)$ where
$X=$ the Payment in lieu
A = The market value of a square metre of floorspace in the development
$B=$ The value of affordable housing per square metre of floorspace (reflecting the blend between affordable rent and shared ownership)
$C=$ the notional number of square metres that would be required to meet the target in Policy $\mathrm{H} 2 / \mathrm{H} 3$.
$\mathrm{D}=$ Additional developer costs (the difference between the profit applied to market housing and affordable housing; and marketing costs on the affordable units converted to private housing ${ }^{10}$ )
6.25 If it is established to the Council's satisfaction that a development proposal could not viably provide the equivalent of $40 \%$ of units on site as affordable, the agreed 'viable' affordable housing percentage would be used when calculating the formula above. For example, on a 100 unit development, the payment in lieu would be based on an assumed 40 units to meet the $40 \%$ policy target. If it is agreed (based on a proven viability assessment) that the Scheme can only viably provide the equivalent of, say, $30 \%$ affordable housing, then the calculation of payment in lieu would be based on an assumption of 30 units of affordable housing.
6.26 A third alternative approach is a simple tariff approach, which is in place in other authority areas such as Islington. Islington apply a payment of $£ 50,000$ to $£ 60,000$ per unit across the scheme, which offers the advantage of simplicity for the purposes of calculating bids for land. However, as the approach adopts a fixed amount, this would need to allow sufficient headroom for it to be viable in most circumstances. Like its other policies, Islington applies this fixed tariff approach on a 'subject to viability' basis, with lower amounts accepted upon submission of a proven viability case, which the Council subjects to external scrutiny. This approach to setting payments in lieu is therefore likely to yield a lower overall contribution in comparison to the other approaches outlined above.

## Contributions towards affordable housing from extra care schemes

6.27 Care schemes have different economic profiles to general purpose developments which often limit their ability to contribute towards planning policy requirements. Firstly, they incorporate significant amounts of communal/amenity space, which reduces the typical net to gross ratio from $80 \%-85 \%$ to $65 \%-70 \%$. Secondly, the sales periods are typically longer in comparison to general purpose

[^6]developments. This is because the market is limited to older people, but also because fewer older people are prepared to buy off-plan, which limits the extent of sales agreed before practical completion. Thirdly, marketing costs are higher due to the extended sales period and also because the average number of viewings per purchaser is significantly higher for older person's schemes in comparison to general purpose developments. Fourthly, the developer will need to ensure services are in place from the first occupation and due to the lengthy sales period, many units will remain unoccupied and therefore not contribute towards the cost of running the services. To a degree, these factors are sometimes offset to a degree by premium sales values, the extent of which varies and is often location and scheme-specific.
6.28 The results summarised in Table 6.28 .1 (see also Appendix 9) indicate that older person's housing developments would be able to absorb payments in lieu towards 'traditional' affordable housing ranging from $£ 1,980$ to $£ 87,644$ per unit, depending on existing use value and sales values (within the City-wide range of $£ 4,156$ to $£ 9,068$ per square metre).
6.29 Clearly the amount of 'surplus' residual land value (in excess of Benchmark Land Values) will vary between sites and depend on the precise rental amounts charged for each scheme (which will also vary). It is therefore unlikely that a fixed amount per unit would both (a) maximise potential receipts while also (b) be viable in all circumstances. The same options considered above in relation to securing payments in lieu on student housing developments would apply equally to older person's housing schemes.

## Affordable Workspace floorspace

6.30 Emerging Policy E3 indicates that the Council will support the provision of affordable workspace within major developments as part of Community Employment Plans. However, this will not be a mandatory requirement. We have tested the viability of affordable workspace across all the Class E office/R\&D and light industrial floorspace typologies. The Policy does not provide any indication of the amount of floorspace to be discounted; the percentage discount to be sought; nor the length of time over which the discount will run, as these will presumably be determined through discussion on individual applications. We have therefore tested provision of $10 \%$ of floorspace as affordable (in line with affordable workspace policies adopted by other authorities) at a $25 \%$ and $50 \%$ discount to market rent in perpetuity.
6.31 Our appraisals incorporating the affordable floorspace requirement are summarised in Table 6.31 (see also Appendix 10). This compares the residual land values with no affordable workspace (the 'base' appraisal) to two potential levels of discount ( $25 \%$ and $50 \%$ of market rent).
6.32 Outside the City Centre, light industrial developments generate higher residual land values than secondary industrial and undeveloped land benchmark land values. After the introduction of a $25 \%$ or $50 \%$ discount on $10 \%$ of the floorspace, the residual land values would fall by $10 \%$ to $19 \%$, but would remain higher than the two lowest benchmark land values. In contrast, office/R\&D developments would generate negative residual land values and are therefore unlikely to come forward.
6.33 In the City Centre, the results for light industrial developments would be similar to those outside the City Centre and they would be viable with a discount of up to $50 \%$ on $10 \%$ of the floorspace when brought forward on the two lower value benchmark land values.
6.34 The residual land values generated by office/R\&D developments in the City Centre would exceed all four benchmark land values. Although the introduction of an affordable workspace requirement of a $50 \%$ discount to market rents applied to $10 \%$ of floorspace would reduce the residual land values by $8 \%$ to $15 \%$, they would remain well above the benchmark land values.
6.35 Where scheme viability is marginal, affordable floorspace requirements may have a much more significant impact on residual land values than those shown above and the policy may need to be applied flexibly in these circumstances. Any policy adopted should therefore provide clarity on the flexible nature of the policy and that lower discounts (or quanta of floorspace to which a discount is applied) may be accepted on the basis of a proven viability case. The policy may also need to make provision for a late stage review of viability of the workspace to test whether a payment in lieu is possible after construction and sale of the Affordable workspace element.

## Table 6.28.1: Older person's housing schemes: potential payments in lieu

oxford city council - Local plan

|  |  |  |  | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Value psm Description |  |  |  | [20\% AH |  |  | 25\% AH | 130\% AH |  |  |  |  |
| E9,0688 C2 care scheme - flats |  | £2,318,922 | 5.371,074 |  | 4,839,635 | 4,308,195 | 3,776,756 |  | 2.709, 2374 |  | 2,172,248 |  |  |  |
| E8.454 C2 care scheme-flats | 60 | ${ }^{2} 2.318 .922$ | 4,247,335 | 3,772,083 | 3.299,830 | 2.816,851 | 2,336,707 | 1.856.562 |  | 896.239 | 409.624 | 78.165 | 572.204 |
| E7, 840 CO: C2 care scheme - flats | 60 | ¢2,318,922 | 3,120,383 | 2,697,084 | 2,273,785 |  |  | 1.003.886 | 575.882 | 146.907 |  | 723.754 | 116651 |
| 57.226: C 2 care scheme - flats | 60 | ${ }^{2} 2.318 .922$ | 3,663,116 | 3,300.238 | 2,9377,359 | 2,572,757 | 2.206.302 | 1.839.848 | 1.473 .393 | 1,106.939 | 740.485 | 369314 | 2.04 |
| E6,612, C2 Care scheme - flats | 60 | ¢2, 318,922 | 2,535,219 | 2.218,995 | 1.902772 | 1,586.549 |  | 954,102 | 636,137 | 315.74 | 4.720 | 330.001 | 657.8 |
| E5,998 C2 C2 care scheme -flats | 60 | ¢2,318,922 | 1.398 .317 |  | 858,340 | 585,171 | 31.669 | 38,168: | 238.925 | 516.599 |  | 1.081,031 | 1,363: |
| E5,384. C2 care scheme - flats | 60 | £2,318,922 | ${ }^{2528857}$ | 24,828: | 206,302: | 437.810 | 671.030 | 906.444: | 1,141.857 | 1,377.270 | 1.612684 |  |  |
| ¢4.770: 22 care scheme - flats | 60 | E2.318,922 | 918781 | 1,108.525 | 1.298269 ; | 1.488.014 | 1.677759 | 1.887.504: | 2057.248 | 2246.993 | 2436738 | 2626.483 | 2816.2 |
| E4,156 C2 C2 care scheme - fiats | 60 | ¢2,318,922 | , |  |  | 2540413 |  |  |  |  |  |  | 35 |


| NCH | RK land value 2 (S | $\mathrm{E}_{4,210,000}$ |  | $\begin{aligned} & \text { PER HA } \\ & 0 \% \text { AH } \end{aligned}$ | 15\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | \% Ah |  | 30\% AH |  |  |  |  |
| ¢9,068 | C2 care scheme - flats | 60 | E1,279,510 | 5.371,074 | 4,839,635 | 4,308,195 | 3,776,756 | 3,245,31 | 2,709,2 | 2,172,248 | 1.635,258 |  |  |  |
| ¢8,454 | C2 care scheme - flats | 60 | £1,279,510 | 4,247,335 | 3,772,083 | 3,296,830 | 2,816,851 | 2,336,707 | 1,856,562 | 1,376,418 | 896.239 | 409.624 |  | 5722 |
| E7, 840 | C2 care scheme - flats | 60 | £1,279,510 | 3,120,383 | 2,697,084 | 2.273,785 | 1,850,485 | 1,427,186 | 1,003886 |  | 146.907 | 286370 | 723.754 | ,166.5 |
| 67,26, | C2 care scheme - flats | 60 | £1,279,510 | 3.663,116 | 3,300,238 | 2,937,359 | 2,572,757 | 2,206,302 | 1.839,848 | 1,473.393 | 1.106.939 | 740,485 | 369.314 | 2. |
| E6,612 | C2 care scheme - flats | 60 | £1,279,510 | 2,535.219 | 2.218,995 | 1.902.772 | 1,586,549 | 1,270,325 | 954.102 | 636,137 | 315.744 | 4.720 |  |  |
| ¢5,998 | C2 care scheme - flats | 60 | ${ }^{1} 1,279,510$ | 1,398,317 |  |  |  |  |  |  | 516.599 |  | 1.081,031 |  |
| E5,384 | C2 care scheme - flats | 60 | £1,279,510 |  | 24,828 | 206,302 | 437,810 | 671,030 | 906,444 | 1,141,857 | 1,377,270 | 1.612.684 | ${ }^{1.848,09}$ | 2083, |
| ¢4,70, | C2 care scheme - flats | 60 | £1,279,510 | 118781 | 108.525 | 298.269 | 1.488. 014 : | 1.677 .759 | 1.887.504 | 2057.248 | 2246.993 | 2436.738 | 2626.4 | - 2.816 |
| ${ }^{\text {4, }}$, 156 | C 2 care scheme - flats | 60 | ¢1,279,510 |  |  |  | 2540.413 |  |  | 2972640 | 16.7 |  |  |  |


| benchmark Land value 3 (secondary industrial) |  |  |  | £1,610,000 | 0\% AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 135\% AH | 40\% AH | 45\% AH | [5\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description |  | Noo of units | BLV |  |  |  |  | [20\% AH | 125\% AH | [30\% AH |  |  |  |  |
| ¢9,068 | C2 care scheme - |  | 60 | E486,314 | 5,371,074 | 4.839 | 4.308 | 3,776, | 3.245, | 2,709,2 | 2,172,248 |  | 1,098 | 557 |  |
| E8,444 | c2 care scheme - | flats | 60 | E486,314 | 4,247,335 | 3,772,083 | 3,296,830 | 2,816,851 | 2,336,707 | 1,856,562 | 1,376,418 | 896,239 | 409.624 | 78,165 | 122 |
| 67.840: | C2 care scheme - | flats | 60 | E486,314 | 3,120,383 | 2,697,084 | 2,273,785 | 1,850,485 | 1,427,186 | 1,003,886 | 575,882 |  |  | 723,754 | 1,166.518 |
| 87,268 | C2 care scheme. | flats | 60 | ¢486,314 | 3.663,116 | 3,300,238 | 2,937,359 | 2,572,757 | 2,206,302 | 1,839,848 | 1,473,393 | 1,106,939 | 740,485 | 369.314 | 20. |
| ¢6,612 | C2 care scheme - | flats | 60 | E486,314 | 2,535,219 | 2,218,995 | 1,902,772 | 1,586,549 | 1,270,325 | 954,102 | 636,137 | 315,744 |  |  | - 2.857 .8 |
| E5,998 | C2 care scheme - | flats | 60 | E486,314 | 1,398,317 | 1,128,329 | 858,340 | 585, 171 |  |  |  | 516.599 | 798.690 | 1,081.031 | 1.363: |
| E5,384 | c2 care scheme - |  | 60 | E486,314 |  | 24,828: |  | 437.810 | 671,030 | 906.444 | 1,141,857 | 1.377.270: | 1.612.684 | 1.848.098 | 2083.5 |
| ¢4,770 | c2 care scheme - |  | 60 | ¢486,314 | 918781 |  |  | 1.488 .014 | 1.677,7 |  | 2.057248 |  | 2436,78: |  |  |
| ${ }_{64,156}$ | C2 care scheme - |  | 60 | ¢486,314 | 21081866 |  | 2396 | 2.540 .413 | 2684.48 |  | 297264 | 3.116.716 |  | 3.404, | - 3.548943 |



## Potential payments in lieu

BENCHMARK LAND VALUE 1 (SECONDARY OFFICES)

| Value psm | Description | PIL per unit |
| :---: | :---: | :---: |
| 69,068 | C2 care scheme - flats | 50.86 |
| ${ }^{68,454}$ | C2 care scheme - flats | 32140 |
| ${ }_{67} 7.840$ | C2 care scheme - flats | 13.358 |
| ${ }_{\text {¢7,226 }}$ | C2 care scheme - flats | ${ }^{22,403}$ |
| 66,612 | C2 care scheme - flats | 3,605 |
| ¢5,998 | C2 care scheme - flats |  |
| ${ }^{65,384}$ | C2 care scheme - flats |  |
| E4,770 | C2 care scheme - flats |  |
| 4,156 | C2 care scheme - flats |  |

benchmark land value 2 (SECONDARY retal


E4, 156 C C2 care scheme - flats

| Value psm | Description | PIL per unit |
| :---: | :---: | :---: |
| ${ }^{\text {¢9,068 }}$ | C2 care scheme - filats | ${ }^{81413}$ |
| ${ }^{68,454}$ | C2 care scheme - flats | 62.684 |
| ${ }^{67}, 840$ | C2 care scheme - flats | 43,901 |
| 87,226 | C2 care scheme - flats | 52,947 |
| 66,612 | C2 care scheme - flats | 34,148 |
| ¢5,998 | C2 care scheme - flats | 15,200 |
| ${ }^{\text {E5,384 }}$ | C2 care scheme - flats |  |
| ¢4,770 | C2 care scheme - flats |  |
| ${ }^{64,156}$ | C2 care scheme - flats |  |

benchmark Land value 4 (GreenfieLoundovveloped Land)


## BNP PARIBAS REAL ESTATE

## Table 6.31.1: Affordable workspace results

OXFORD CITY COUNCIL - LOCAL PLAN
$10 \%$ of space let as affordable
benchmark land value 1 (SECONDARY OFFICES)

| Outside City | Centre |  |
| :---: | :---: | :---: |
| Base | 25\% discount | 50\% discount |
| 168,748 |  | 945,15 |
| 1,244,325 | 1,426,026 | 1.607 |

\% change from base $25 \%$ discount $50 \%$ discount
$-10 \%$
$-15 \%$
$-29 \%$
$-29 \%$
$-29 \%$

Outside City Centre

| BENCHMARK LAND VALUE 2 (SECONDARY RETAIL) |  |  | Outside City Centre |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | ¢4,210,000 |  |  |  |
|  | Description | BLV | Base | 25\% discount | 50\% discount |
| 20 | Class E (light industrial) development | ¢1,754,167 | 1,168,748 |  | 945.15 |
| 23 | Class E (office) development | £375,893 | 1,244,325 | 1,426,026 | 607,727 |
| 24 | Class E (office) development | $¢_{¢ 751,786}$ | 2.296 .12 | 2,671,07 | 046 |

benchmark land value 3 (SECONDARY industrial) Outside City Centre

| £1,610,000 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | BLV | Base | 25\% discount | 50\% discount |
| 20 | Class E (light industrial) development | ¢670,833 | 1,168,748 | 1,056,950 | 945,151 |
| 23 | Class E (office) development | ¢143,750 | 1,244,325 | 1,426,026 | -607,727 |
| 24 | Class E (office) development | ¢287,50 | 296, 12 | 2,671,071 | . 046.013 |


| 25\% discount | 50\% discount |
| :---: | :---: |
| -10\% | -19\% |
| -15\% | -29\% |
| -16\% | - -33\% |


| $25 \%$ discount | $50 \%$ discount |
| ---: | ---: |
| $-10 \%$ | $-19 \%$ |
| $-15 \%$ | $-29 \%$ |
| $-16 \%$ | $-33 \%$ |

benchmark land value 4 (Greenfield/undeveloped land) Outside City Centre

| £370,000 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | BLV | Base | [25\% discount | 50\% discount |
| 20 | Class E (light industrial) development | ¢154,167 | 1,168,748 | 1,056,950 | 945,151 |
| 23 | Class E (office) development | ¢33,036 | 1,244,325 | 1,426,026 | -607,727 |
|  | Class E (office) development | ¢66,071 | - 2,296,128 | 671 |  |


| 25\% discount | 50\% discount |
| :---: | :---: |
| -10\% | -19\% |
| -15\% | -29\% |
| -16\% | -33\% |

$10 \%$ of space let as affordable
City Centre

|  |  |  |
| :---: | :---: | :---: |
| Base | $25 \%$ discount |  |
| $1,160 \%$ discount |  |  |
| $4,064,748$ | $3,056,950$ | 945,151 |
| $8,523,341$ | $7,752,941$ | $3,441,727$ |

City Centre

| Base | 25\% discount | 50\% disco |
| :---: | :---: | :---: |
|  |  |  |
| 4,064,156 | 3,752,941 | 3,441,72 |
|  |  |  |

City Centre

| Base | 25\% discount | 50\% discount | 25\% discount | 50\% discount |
| :---: | :---: | :---: | :---: | :---: |
| 1,168,748 | 1,056,950 | 945,151 | -10\% | -19\% |
| 4,064,156 | 3,752,941 | 3,441,727 | -8\% | -15\% |
| 8,523,341 | 7,890,798 | 7,258,254 | -7\% | -15\% |

City Centre

| Base | 25\% discount | 50\% discount |
| :---: | :---: | :---: |
| $1,168,748$ | $1,056,950$ | 945,151 |
| $4,064,156$ | $3,752,941$ | $3,441,727$ |
| $8,523,341$ | $7,890,798$ | $7,258,254$ |


| \% change from base |  |
| :---: | :---: |
| 25\% discount | 50\% discount |
| -10\% | -19\% |
| -8\% | -15\% |


| 25\% discount | $50 \%$ discount |
| :---: | :---: |
| -10\% | -19\% |
| -8\% | -15\% |


| $25 \%$ discount | $50 \%$ discount |  |
| :---: | :---: | :---: |
|  | $-10 \%$ | $-19 \%$ |
|  | $-8 \%$ | $-15 \%$ |
| $-7 \%$ | $-15 \%$ |  |

## Impact of emerging Local Plan policies

6.36 We have assessed the viability of other emerging Local Plan policies individually so that the Council can delineate between the impacts of each policy (see tables 6.36.1 to 6.36.4 and Appendix 11). These appraisals all assume provision of $40 \%$ affordable housing ( $80 \%$ rented and $20 \%$ shared ownership). Clearly, as noted above, there may be scenarios where this target is unachievable and these are shown in the results of our assessments by either (a) a negative residual land value or (b) a residual land value that is positive, but nevertheless lower than the benchmark land value applied. In practice, if such situations emerged on live applications, there are several potential solutions, including applying CIL exceptional circumstances relief; CIL in Kind; provision of grant funding; variations to the affordable housing tenure or overall percentage; to achieve a viable position.
6.37 It is therefore important to focus not necessarily on whether schemes are 'viable' (shown with green shading) or 'unviable' (shown with red shading) in the tables, but on the degree of change in residual land value after the policy is applied. Where the starting 'pre-policy' residual land value is already low, the impact of a draft policy may be disproportionately large. This situation is prevalent in the areas with lower value price points. In these situations, it is also important to note that small changes to CIL (e.g. greater offsets for existing floorspace) or reductions in affordable housing will have an equally disproportionate positive impact on residual land values to offset policy costs, if these cannot be absorbed through a reduction to land value.
6.38 The tables show a 'baseline' residual land value for each typology, tested at each of the nine price points, ranging from $\mathrm{A}(£ 4,156$ per square metre) to I ( $£ 9,068$ per square metre). For each policy, we have provided the residual land value resulting from factoring in the additional costs associated with the necessary measures to comply.

Table 6.36.1: Biodiversity net gain/urban greening (assuming 40\% affordable housing, $\mathbf{8 0} \%$ rent and $\mathbf{2 0 \%}$ shared ownership, and adopted CIL)


Table 6.36.2: Accessibility standards (assuming 40\% affordable housing, $\mathbf{8 0 \%}$ rent and $\mathbf{2 0 \%}$ shared ownership, and adopted CIL)


| BLV: UNDEVELOPED LANDIGREENFIELD <br> Description | Noo of unis |  | BLV ( m ) | E4,156 psm |  | E4.770 psm |  | 65.384 psm |  | ¢5.998 psm |  | 66,612 psm |  | 67,226 psm |  | E7,840 psm |  | ¢8,454 psm |  | 69,068 psm |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | seline | Access | sseine | Access | Baseline | Access | aseline |  | Baseline | Access | Baseline |  | aseline | Access | Baseline | Access | sseine | Acces |
|  |  | 0.02 | ${ }^{6} 0.01$ |  | ¢0.025 |  | ¢0.05 |  | 60.07 | ¢0.10 |  | ¢0. 1 | ع0.12 | ¢0.14 | ${ }^{60.1431}$ | ¢0.1 | £0.142 |  | ¢0.164 | ¢0.192 |  |
| 2.2 Hosses | 2 | 0.05 | ¢0.02 | ¢0.0614 | ¢0.0517 | ¢0.1108 | ¢0.101 | ¢0.1602 | ${ }^{60.1505}$ | ${ }^{60.2073}$ | ¢0.1976 | ¢0.25 | $\mathrm{co}^{2}$ | ${ }^{6} 0.2959$ | ¢0.2862 | ¢0.29 | 60.28 | 60.33 | ¢0.328 | ${ }^{0} 0.38$ | ${ }^{\text {¢ }}$ |
| 3.5 Houses |  | 0.12 | E0.05 | ¢0.1535 | ¢0.1292 | ¢0.2770 | ع0.25 | ¢0.4005 | ع0.3762 | ¢0.5182 | ع0.4939 | ¢0.62 | ¢0.6 | 60.7399 | ¢0.7156 | ع0.73 | 60.7111 | ¢0.84 | 60.8220 |  |  |
| 4110 houses | 10 | 0.25 | 60.09 | ${ }^{60.3069}$ | ${ }_{60.2584}$ | ¢0.5540 | ${ }^{60.5054}$ | ع0.8011 | ¢0.7525 | ${ }^{81.0364}$ | ¢0.9878 | ¢1.2581 | E1.20 | 81.4797 | 81.4312 | ${ }^{1} 1.4776$ | ${ }^{1} 1.4222$ | ${ }^{61.6993}$ | ¢1.6439 | ${ }^{1} 1.9205$ | ¢1.8 |
| 5 [30 flats -low density | 3 | 0.33 | ${ }^{6} 0.12$ |  |  |  |  | 60.6739 | ${ }^{60.5887}$ | £1.2517 | ¢1.1666 | ¢1.7953 | 81.7101 | ¢23389 | ¢22537 | ¢1.8878 | ¢1.7907 | ¢2.4314 | ¢23343 | ¢29750 | ${ }_{62} 8$ |
| 6630 flats - medium denstiy | 30 | 0.30 | ¢0.11 | 0.6984 | -607845 |  |  | c0.4910 | ${ }^{60.4058}$ | ¢1.0518 | c0.9666 | ¢1.5794 | 81.4942 | ¢2.1070 | ¢2.0218 | 81.6399 | ¢1.5428 | ¢2.1675 | ¢2.0704 |  |  |
| 73 f flats - high density | 30 | 0.21 | ¢0.08 | ¢607264 | ${ }^{6} 8.8149$ |  | ¢02: | ${ }^{60.4257}$ | 60.3405 | 60.9696 | ¢0.8844 | ${ }^{1} 1.4812$ | ¢1.35 | 81.9228 | ¢1.9076 | ¢1.5097 | ${ }^{81.4126}$ | ¢20213 | ${ }^{1} 1.9242$ | ¢2.5329 | ¢2. |
| 81100 houses | 100 | 2.48 | 60.92 | ¢28892 | ¢2.4342 | E5. 2042 | 64.7551 | ¢7.5032 | ¢7.0541 | ${ }^{\text {¢9.6887 }}$ | ¢9.246 | ¢11.7401 | £11.2962 | £13.7915 | ¢13.3476 | ¢13.7971 | £13.2911 | ¢15.8485 | £15.3425 |  |  |
| 91100 flats - medium density | 100 | 0.99 | 60.37 |  |  |  |  | ¢1.4419 | 81.1674 | ¢3.2266 | ¢2.9562 | ¢4.8909 | ¢4.6206 | 66.5553 | 66.2850 | ${ }^{55.0627}$ | 84.7546 | 66.7271 | 66.4190 | ¢8.3915 | ¢8.083 |
| 10:200 houses | 200 | 4.96 | ${ }^{1} 1.84$ | ${ }^{65.5190}$ | 84.6663 | ${ }^{69.8569}$ | 69.0185 | £14.1686 | ¢13.3348 | £18.2584 | ¢17.4274 | £22.1146 | ¢21:2837 | £25.9623 | £25.1377 | ¢25.9977 | ¢25.0505 | £29.8461 | ¢28.9063 |  | E32748 |
| 11.200 flats-medium density | 200 | 1.99 | ${ }^{60.73}$ |  |  |  |  | ¢2.0069 | ¢1.4850 | E5.3132 | ¢4.7992 | ¢8.3935 | 67.8842 | £11.4441 | ¢10.9378 | c8.5655 | c7.9796 | ¢11.6328 | ¢11.0557 | ¢14.6 | ¢14. |
| 12:450 houses | 450 | 11.17 | ${ }^{2} 4.13$ | \&10.5754 | ¢8.9249 | ¢18.947 | ¢17.3316 | ¢27.2201 | £25.6272 | £35.0711 | ¢33.4879 | ¢42.4562 | ¢40.8732 | ¢49.8325 | ¢48.2582 | ¢4.93311 | ¢48.1268 | ع57.3056 | ¢55.5112 | ${ }^{664.6}$ | 662 |
| 13.450 flats - medium density | 450 | 4.47 | ${ }^{1} 1.65$ |  |  |  | ¢4.618 | E3.7519 | ${ }^{\text {¢2 } 2.6937}$ | £10.3889 | ¢9.3563 | ¢16.4927 | ¢15.4009 | ¢22.4746 | ¢21.5007 | ¢16.8228 | £15.7035 | ¢22.9282 | ¢21.7934 | ¢28.86 | E27.775 |
| 14 Student housing- -studios 150 units |  | 0.32 | $¢_{60.12}$ | ¢2.0268 | ¢2. 2268 | ¢20268 | ¢2. 2268 | ¢2.0268 | ¢2.0288 | ¢2.0268 | ¢2.0268 | ¢2.0268 | ¢20268 | ¢2.0268 | ¢2.0268 | ${ }^{60.8171}$ | ${ }^{0} 0.8171$ | 60.8171 | ${ }^{50.8171}$ | ¢0.8 |  |
| 15 Student housing -ensuite 150 units |  | 0.21 | ¢0.08 | ¢1.3057 | ¢1.3557 | ${ }^{1} 1.3557$ | £1.3057 | ع1.3057 | ¢1.3557 | \&1.3057 | ¢1.3057 | ${ }^{\text {¢1.3057 }}$ | ${ }^{\text {E1.3557 }}$ | ¢1.3057 | E1.3057 | ¢0.4993 | 60.4993 | ¢0.499 | 60.4993 | ¢0.499 | ¢0.49 |
| 16. Student housing- -studios 250 units |  | 0.54 | ¢0.20 | ¢3.3779 | ¢3.3779 | ع3.3779 | ¢3.3779 | ع3.3779 | ¢3.3779 | ¢3.3779 | ¢3.3779 | ¢3.3779 | ¢3.3779 | ¢3.3779 | ¢3.3779 | E1.3619 | ¢1.3619 | E1.361 | ¢1.3619 |  |  |
| 17 Student housing - ensuite 250 units |  | 0.36 . | 60.13 | ¢2.6198 | ¢2.6198 | ¢2.6198 | ¢2.6198 | ¢2.6198 | ¢2.6198 | ¢2.6198 | ¢2.6198 | ¢2.6198 | ¢2.6198 | ¢2.6198 | ¢2.6198 | ¢1.2923 | ¢1.2923 | \&1.2923 | ¢1.2923 | ¢1.28 | 1.22 |
| 18 Student housing - ensuite 300 units |  | 0.43 | ${ }_{60} 0.16$ | ¢3.1438 | ¢3.1438 | ¢3.1438 | ¢3.1438 | ${ }^{63} .1438$ | ¢3.1438 | ¢3.1438 | ${ }^{\text {¢ }}$ ¢ 14338 | ¢3.1438 | ¢3.1438 | ¢3.1438 | ¢3.1438 | ¢1.5508 | 81.5508 | ¢1.550 | ${ }^{1} 1.55$ | ¢1.55 |  |
| 19. C2 care scheme - flats | 60 | 0.30 | ¢0.11 |  |  |  |  |  |  |  |  | ${ }^{60.4887}$ | ¢0.3523 | ع1.1710 |  | ${ }^{60.2787}$ | ¢0.1232 | ¢0.965 | ${ }_{60.8126}$ | ¢1.64 |  |
| 20 Class E (ight industrial) development |  | 0.42 | 60.15 | 81.0576 | 81.0576 | 51.0576 | 1.0576 | ¢1.0576 | 81.0576 | ¢1.0576 | 81.0576 | ¢1.0576 | ¢1.0576 | ${ }^{1} 1.0576$ | ¢1.0576 | ¢1.0576 | ¢1.0576 | 81.0576 | 81.0576 | E1.0576 | 1.05 |
| 21. Class E (retail-convenience) development |  | 0.50 | ¢0.19 | 64.0283 | ¢4.0283 | ¢4.0283 | ¢4.0283 | ع4.0283 | 84.0283 | ع4.0283 | 64.0283 | ¢4.0283 | 84.0283 | 84.0283 | ¢4.0283 | ¢12.4784 | £12.4784 | ¢12.4784 | E12.4784 | £12.4784 | ¢12.478 |
| 22 Class E (retail-supermarket) de |  | 0.30 | ${ }_{60.11}$ | 60.7022 | 60.7002 | ¢0.7002 | 60.7022 | ¢0.7002 | ع0.7002 | ¢0.7002 | ع0,7002 | 60.7022 | ¢0.7002 | 60.702 | ${ }^{60.7002}$ |  | ¢0.7002 |  |  |  |  |
| 23. Class E (office) development |  | 0.09 | ¢0.03 | 60.3824 | 60.3824 | ${ }^{60.3824}$ | ¢0.3824 | ع0.3824 | 60.3824 | ¢0.3824 | ¢0.3824 | ¢0.3824 | ¢0.3824 | ¢0.3824 | ¢0.382 | ¢3.8570 | ¢3.8570 | ¢3.8570 | ¢3.8570 | ¢3.8570 | e3.85 |
| 24 Class E (office) development |  | 0.18 | E0.07 | 60.9927 | ¢0.9927 | ${ }^{60.9927}$ | ¢0.9927 | 60.9927 | ¢0.9927 | ¢0.9927 | ع0.9927 | ¢0.9927 | ع0.9927 | ${ }^{60.9927}$ | ¢0.992 | ¢8.2183 | ¢8.2183 | ¢8.2183 | ¢8.2183 | ¢8.2183 |  |
| 25 Industrial (82/B8) |  | 3.33 | ${ }^{1} 1.23$ | ¢21.2162 | £21.2162 | £21.2162 | ¢21.2162 | ¢21.2162 | ¢21.2162 | ¢21.2162 | ¢21.2162 | ¢21.2162 | £21.2162 | ¢21.2162 | ¢21.2162 | ¢21.2162 | ¢21.2162 | ¢21.2162 | ¢21.2162 | £21.2162 | ¢21.2 |
| 26 ildustrial (82788) |  | 0.17 | ¢0.06 | ¢1.0608 | ¢1.0608 | 81.0608 | ¢1.0608 | ¢1.0608 | ¢1.0608 | ¢1.0608 | ¢1.0608 | 81.0608 | 81.0608 | ¢1.0608 | 81.0608 | ¢1.0608 | 81.0608 | ${ }^{1} 1.060$ | 81.0608 | ¢1.06 |  |
| 27.1 Hotel (city centre) 50 rooms |  | 0.08 | ¢0.03 |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 28. Hotel (city centre) 75 rooms |  | 0.12 | $¢_{00.04}$ | 6388 | 638: |  |  |  |  |  | $-263$ |  |  |  |  |  |  |  |  |  |  |
| 29 Hotel (city centre) 100 rooms |  | 0.16 | ¢0.06 | ${ }^{8} 5177$ | 3517 | 35 |  | [3517 | . 83517 | 351 | -351 | e351 |  |  |  |  |  |  |  |  |  |

Table 6.36.3: Net zero carbon (operational only) (assuming 40\% affordable housing, $\mathbf{8 0} \%$ rent and $\mathbf{2 0 \%}$ shared ownership, and adopted CIL)
Net zero carbon $\mathrm{B} / \mathrm{Y}$ Sales value (f ps )


Table 6.36.4: Net zero carbon (operational and embodied carbon) (assuming $40 \%$ affordable housing, $\mathbf{8 0 \%}$ rent and 20\% shared ownership, and adopted CL)


## Climate change policy

6.39 Emerging policy R1 seeks zero carbon buildings in operation and emerging policy R2 seeks net zero embodied carbon. As noted in Section 4, studies by specialists elsewhere indicate that costs of achieving these standards are circa $5 \%$ of base construction costs for operational net zero carbon and between $0 \%$ and $10 \%$ for embodied carbon.

## Net Zero Carbon - operational only (scenarios A and X)

6.40 Net Zero Carbon scenarios A and X assume a cost uplift of 5\% of build costs for residential and $5 \%$ for non-residential, as noted in Section 4. Emerging work from other authorities (as noted in paragraphs 4.19 to 4.22 ) confirms that the solutions underlying these costs are capable of achieving net zero carbon standard. Table 6.40 .1 provides a summary of the change in residual land values for schemes assuming a price point of $£ 6,612$ per square metre (the middle of the City-wide average), which indicates that the reduction in residual land values is typically circa $5 \%$ to $8 \%$, but with higher reductions on larger residential schemes, student housing and retail/office/R\&D developments.

Table 6.40.1: Percentage change in residual land values with NZC operational only cost allowances

| Description |  | No of units | Site area ha | Baseline residual value | Residual reflecting NZC A+X | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House | 1 | 0.01 | $£ 0.126$ | $£ 0.118$ | 6.36\% |
| 2 | 2 Houses | 2 | 0.02 | £0.252 | $£ 0.236$ | 6.36\% |
| 3 | 5 Houses | 5 | 0.05 | £0.629 | $£ 0.589$ | 6.36\% |
| 4 | 10 houses | 10 | 0.10 | $£ 1.258$ | $£ 1.178$ | 6.36\% |
| 5 | 30 flats - low density | 30 | 0.21 | $£ 1.795$ | $£ 1.536$ | 14.44\% |
| 6 | 30 flats - medium density | 30 | 0.14 | $£ 1.579$ | $£ 1.320$ | 16.41\% |
| 7 | 30 flats - high density | 30 | 0.11 | $£ 1.481$ | $£ 1.194$ | 19.40\% |
| 8 | 100 houses | 100 | 1.11 | $£ 11.740$ | £11.008 | 6.23\% |
| 9 | 100 flats - medium density | 100 | 0.46 | $£ 4.891$ | $£ 4.068$ | 16.82\% |
| 10 | 200 houses | 200 | 2.37 | $£ 22.115$ | $£ 20.745$ | 6.19\% |
| 11 | 200 flats- medium density | 200 | 0.93 | £8.394 | $£ 6.834$ | 18.58\% |
| 12 | 450 houses | 450 | 5.34 | $£ 42.456$ | $£ 39.847$ | 6.15\% |
| 13 | 450 flats - medium density | 450 | 2.09 | $£ 16.493$ | $£ 13.412$ | 18.68\% |
| 14 | Student housing - studios 150 units | - | 0.32 | $£ 2.027$ | $£ 1.438$ | 29.06\% |
| 15 | Student housing - ensuite 150 units | - | 0.21 | $£ 1.306$ | $£ 0.913$ | 30.07\% |
| 16 | Student housing - studios 250 units | - | 0.54 | $£ 3.378$ | $£ 2.396$ | 29.06\% |
| 17 | Student housing - ensuite 250 units | - | 0.36 | £2.620 | $£ 1.973$ | 24.67\% |
| 18 | Student housing - ensuite 300 units | - | 0.43 | $£ 3.144$ | $£ 2.368$ | 24.67\% |
| 19 | C2 care scheme - flats | 60 | 0.30 | $£ 0.489$ | $£ 0.073$ | 84.97\% |
| 20 | Class E (light industrial) development | - | 0.42 | $£ 1.058$ | $£ 0.907$ | 14.25\% |
| 21 | Class E (retail - convenience) development | - | 0.50 | $£ 4.028$ | $£ 3.814$ | 5.33\% |
| 22 | Class E (retail - supermarket) development | - | 0.30 | $£ 0.700$ | $£ 0.531$ | 24.15\% |
| 23 | Class E (office)/R\&D development | - | 0.09 | $£ 0.382$ | $£ 0.070$ | 81.60\% |
| 24 | Class E (office)/R\&D development | - | 0.18 | $£ 0.993$ | $£ 0.358$ | 63.94\% |
| 25 | Industrial (B2/B8) | - | 3.33 | £21.216 | £20.180 | 4.88\% |
| 26 | Industrial (B2/B8) | - | 0.17 | $£ 1.061$ | $£ 1.009$ | 4.88\% |
| 27 | Hotel (city centre) 50 rooms | - | 0.03 | -£1.759 | -£1.989 | 13.06\% |


| Description |  | No of units | Site area ha | Baseline residual value | Residual reflecting NZC A+X | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 28 | Hotel (city centre) 75 rooms | - | 0.05 | -£2.638 | -£2.983 | 13.06\% |
| 29 | Hotel (city centre) 100 rooms | - | 0.06 | -£3.518 | -£3.977 | 13.06\% |
| 30 | Community use/leisure | - | 0.11 | -£0.859 | -£1.016 | 18.23\% |

6.41 Although the percentage change in residual land values can sometimes be significant, schemes which generate large surpluses above benchmark land values will be well placed to absorb both the NZC costs and other policy requirements. However, in cases where the surplus is small, the reduction in residual land value resulting from the NZC policy requirement may need to be balanced against other policy requirements.

## Net Zero Carbon - operational and embodied carbon (scenarios B and Y)

6.42 Net Zero Carbon scenarios B and Y seek assume a cost uplift of $15 \%$ of build costs for both residential and non-residential to address both operational and embodied carbon, as noted in paragraphs 4.19 to 4.22. As also noted in those paragraph, there is still a degree of debate between the specialists on the extent of cost uplift required to achieve net zero embodied carbon, with estimates ranging from zero to $10 \%$. We have adopted the top end of this range for testing purposes and therefore note that these results are a 'worst case scenario'. Table 6.42 .1 provides a summary of the change in residual land values for schemes assuming a price point of $£ 6,612$ per square metre (the middle of the Citywide average).

Table 6.42.1: Percentage change in residual land values with cost allowances for NZC operational and embodied carbon

| Description |  | No of units | Site area ha | Baseline residual value | Residual reflecting NZC B+Y | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House | 1 | 0.01 | $£ 0.126$ | $£ 0.102$ | 19.09\% |
| 2 | 2 Houses | 2 | 0.02 | £0. 252 | £0.204 | 19.09\% |
| 3 | 5 Houses | 5 | 0.05 | $£ 0.629$ | $£ 0.509$ | 19.09\% |
| 4 | 10 houses | 10 | 0.10 | $£ 1.258$ | $£ 1.018$ | 19.09\% |
| 5 | 30 flats - low density | 30 | 0.21 | $£ 1.795$ | $£ 1.018$ | 43.32\% |
| 6 | 30 flats - medium density | 30 | 0.14 | $£ 1.579$ | $£ 0.802$ | 49.24\% |
| 7 | 30 flats - high density | 30 | 0.11 | £1.481 | $£ 0.619$ | 58.21\% |
| 8 | 100 houses | 100 | 1.11 | $£ 11.740$ | $£ 9.537$ | 18.76\% |
| 9 | 100 flats - medium density | 100 | 0.46 | $£ 4.891$ | £2.414 | 50.65\% |
| 10 | 200 houses | 200 | 2.37 | $£ 22.115$ | £18.006 | 18.58\% |
| 11 | 200 flats- medium density | 200 | 0.93 | £8.394 | $£ 3.698$ | 55.95\% |
| 12 | 450 houses | 450 | 5.34 | $£ 42.456$ | $£ 34.617$ | 18.47\% |
| 13 | 450 flats - medium density | 450 | 2.09 | £16.493 | $£ 7.139$ | 56.72\% |
| 14 | Student housing - studios 150 units | - | 0.32 | $£ 2.027$ | $£ 0.260$ | 87.19\% |
| 15 | Student housing - ensuite 150 units | - | 0.21 | $£ 1.306$ | $£ 0.128$ | 90.22\% |
| 16 | Student housing - studios 250 units | - | 0.54 | $£ 3.378$ | $£ 0.433$ | 87.19\% |
| 17 | Student housing - ensuite 250 units | - | 0.36 | $£ 2.620$ | £0.681 | 74.02\% |
| 18 | Student housing - ensuite 300 units | - | 0.43 | $£ 3.144$ | £0.817 | 74.02\% |
| 19 | C2 care scheme - flats | 60 | 0.30 | £0.489 | -£0.771 | 257.83\% |
| 20 | Class E (light industrial) development | - | 0.42 | $£ 1.058$ | $£ 0.606$ | 42.74\% |
| 21 | Class E (retail - convenience) development | - | 0.50 | $£ 4.028$ | £3.384 | 15.98\% |


| Description |  | No of units | Site area ha | Baseline residual value | Residual reflecting NZC B+Y | \% change |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 22 | Class E (retail - supermarket) development | - | 0.30 | $£ 0.700$ | £0.193 | 72.46\% |
| 23 | Class E (office/R\&D) development | - | 0.09 | $£ 0.382$ | -£0.562 | 247.01\% |
| 24 | Class E (office/R\&D) development | - | 0.18 | $£ 0.993$ | -£0.926 | 193.23\% |
| 25 | Industrial (B2/B8) | - | 3.33 | £21.216 | £18.108 | 14.65\% |
| 26 | Industrial (B2/B8) | - | 0.17 | $£ 1.061$ | $£ 0.905$ | 14.65\% |
| 27 | Hotel (city centre) 50 rooms | - | 0.03 | -£1.759 | -£2.448 | 39.18\% |
| 28 | Hotel (city centre) 75 rooms | - | 0.05 | -£2.638 | -£3.672 | 39.18\% |
| 29 | Hotel (city centre) 100 rooms | - | 0.06 | -£3.518 | -£4.896 | 39.18\% |
| 30 | Community use/leisure | - | 0.11 | -£0.859 | -£1.329 | 54.68\% |

6.43 The impact of this scenario on the residual land values is higher, with a typical reduction of between circa $23 \%$ and $40 \%$ from the baseline residuals. In some cases, the percentage change is much higher, but this is typically where the starting residual land values are relatively low and the introduction of any cost increase will have a disproportionate impact on the residual land value. However, it should be noted that many schemes remain viable after the requirement has been applied (where they were viable at the baseline), depending on the benchmark land value selected. Some flexible application of policies may be required in cases where the policy costs result in a significant reduction in residual land value.

## Biodiversity Net Gain and urban greening

6.44 Table 6.36.1 summarises the results of our testing of the impact of the emerging requirement for Biodiversity Net Gain. As noted in Section 4, we have incorporated a cost allowance of $1.4 \%$ of build costs, in line with the DEFRA Impact Assessment. The impact on the residual land value of each scenario varies, but the impact is typically a reduction of $2 \%$ to $4 \%$. The impact can be more significant when the starting residual land value is very low.

## Accessibility standards

6.45 Emerging Policy HD14 requires that 15\% of affordable units meet Part M4 (3) of the Building Regulations (wheelchair accessible) and all other affordable housing and $5 \%$ of private housing is to meet Part M4 (2) (accessible and adaptable).
6.46 Although the costs per unit for meeting M4 (3) can be relatively high on a per unit basis, these standards apply to a small percentage of units. The cost of meeting M4 (2) is relatively modest, so the combined cost taken across a whole scheme is low on a per unit basis.
6.47 Consequently, the results of our appraisals indicate that the impact of the requirement is modest. For example, on a 100 house development (typology number 8 ) with a price point of $£ 6,612$ per square metre (the middle of the City-wide range) and $40 \%$ affordable housing, the baseline residual land value is $£ 11.74$ million. When the costs of meeting the accessibility policy are incorporated, the residual land value falls to $£ 11.30$ million, a reduction of $3.78 \%$.

## Car free development

6.48 Policy C8 indicates that the Council will expect developments in close proximity to local amenities and within controlled parking zones will have a reduced number of car parking spaces, subject to meeting the minimum provision required for blue badge holders. Limits on car parking in schemes in the City Centre are likely to have a limited impact on viability as residents are unlikely to own cars. However, if city centre schemes incorporate family housing, these units are likely to be less attractive to purchasers if they are to be sold without car parking. Schemes of houses in suburban areas of the City are likely to be more adversely affected by restrictions on car parking, both in terms of speed of sale and sale value. New build schemes in these areas would need to compete with existing
properties (which have access to car parking) and many potential purchasers would be unlikely to consider a car free new build house when existing properties would better meet their requirements.
6.49 It is difficult to definitively quantify the impact on value of restricting car parking on sales values but there would also undoubtedly be a slower sales rate on car free developments. We have tested the impact of a slower rate of sale on Typology 12 (development of 450 houses) from 3.75 units per month to 2 units per month. At a sales value of $£ 5,384$ per square metre, the residual land value assuming 3.75 sales per month would equate to $£ 15.95$ million. However, if the sales rate is reduced to 2 units per month, the residual land value would fall to $£ 10.01$ million. In order to mitigate this reduction, the level of affordable housing would need to reduce from $50 \%$ to $37 \%$. If sales values fell by $5 \%$ as a result of there be no car parking, then the residual land value would fall further and the affordable housing percentage would need to reduce from $37 \%$ to $29 \%$. Policy S4 explicitly recognises that reduced car parking may be a factor in scheme viability and this should be assessed as part of any open book appraisal submitted with planning applications.

## Cumulative impact of emerging policies

6.50 In addition to testing the emerging policies individually, we have also tested their cumulative impact on the residual land values generated by the development typologies. This introduces the policies individually so their cumulative impact can be seen, in the following order: BNG/UGF; Accessibility; NZC scenarios A and X (operational carbon only); and NZC scenarios B and Y (both operational and embodied carbon). The results are summarised in a similar format to the other tables, showing the impact of policies at each price point ( $£ 4,156$ to $£ 9,068$ per square metre) and also comparing the residual land values to each of the four benchmark land values. The results are summarised in tables 6.50.1 to 6.50.9 (see also Appendix 12).
6.51 In these tables, the column headed "baseline" shows the residual land value assuming 40\% affordable housing and other adopted Plan policies. The columns to the right then apply the emerging policies which are identified as having a cost impact on a cumulative basis. Where cells are green, the residual land value is higher than the relevant benchmark land value (all four benchmarks are tested). Conversely, where the cells are shaded red, the residual land value is lower than the benchmark land value.
6.52 The results present a mixed outcome, with high levels of viability against benchmark land values 3 and 4 (secondary industrial and greenfield/undeveloped land respectively) in most areas, although flatted schemes are less viable in the lower value areas due to their higher build costs in comparison to flats. The introduction of additional policy costs, while in themselves relatively modest, may have a disproportionate impact on residual land values where they are low before the policy requirement is applied. In these situations, some flexibility in terms of affordable housing tenures or overall percentages may be required for schemes to come forward.
6.53 There are a number of cases where viable schemes become unviable when the costs of embodied carbon are factored into the appraisals. This is unsurprising, given that the additional cost equates to $15 \%$ of base constructions costs, compared to a $5 \%$ cost uplift for operational carbon only. The costs of addressing embodied carbon are likely to reduce over time as developers invest more in technical solutions. Furthermore, as noted earlier, some specialists in this area are already indicating that the costs of addressing embodied carbon may be cost neutral.
6.54 Given that the appraisals factoring in the cumulative impact of policy demonstrate that there are many development scenarios where the full suite of policies is viable, there is no reason to depart from the main policies. Clearly, there are some circumstances where the full extent of emerging policies are not viable, but plan policy S4 make explicit provision for scheme-specific viability to be taken into account at the development management stage.

Table 6.50.1: Cumulative impact of policies - sales values of $£ 4,156$ psm per square metre


Table 6.50.2: Cumulative impact of policies - sales values of $£ 4,770$ per square metre


Table 6.50.3: Cumulative impact of policies - sales values of $£ 5,384$ per square metre


Table 6.50.4: Cumulative impact of policies - sales values of $£ 5,998$ per square metre


Table 6.50.5: Cumulative impact of policies - sales values of $£ 6,612$ per square metre

| oxford city council - Local plan |  | Aff hsg: $\quad 40 \%$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BENCHMARK LaND VaLUE 1 (SECONDARY OfFICES) |  |  |  |  |  |  |  |  |  |
| Site ref | site | No of units | blv | Baseline including affordable housing @ housing $40 \%$ | EV charging | BNG/UGF | Accessibility | $\begin{gathered} \text { NZC } \\ \text { Operational } \\ \text { Only } \end{gathered}$ | $\begin{gathered} \text { NZC } \\ \text { Operational } \\ \text { and Embodied } \end{gathered}$ |
|  | 1 House |  | 189.654 |  |  |  |  |  |  |
| 2 | 2 Houses | 2 | 379,308 | 251.612 | 250,733 | 246.658 | 236,945 | 220246 | 186.8 |
| 3 | [5 Houses | 5 | 948,271 | 629,030 | 626833 ! | 616.645 | 592362 | 550,614 | 467.1 |
| 4 | 10 houses | 10 | 1.896,541 | 1.258 .060 | 1.253 .666 ! | 1.233290: | 11,184725 | 1.101.226 |  |
| 5 | 30 flats -low density | 30 | 2,528,721 | 1.795.316 | 1,788.842 | 1.722854 | 1.637.676 | 1.370 .879 |  |
| 6 | 30 fats - medum density | 30 | ${ }^{2,275,849}$ | 1,579,423 | 1,576,186 | 1.510.198 | 1,425027 | 1,1588223 | 624.6 |
| 7 | 130 flats - high density | 30 | 1,626,405 | 1,481,179 | 1,481,179 | 1.407,452 | ${ }^{1.322274}$ | 1026.959 | 4363 |
| , | 100 houses | 100 | 18,965.410 | 11.740,103 | 11,699,936 | 11,513.672 | 11.069747 | 10.306,488 | ${ }^{8.763,52}$ |
| 9 | 1100 fats - medium density | 100 | 7,586,164 | 4.890.936 | 4.870 .387 | 4.660.959 | 4.390 .630 | 3.543.888 | 1.832517 |
| 10 | 200 houses | 200 | 37,930,820 | 22,114,633 | $22.039,446$ ! | 21,690,794 | 20,859,844 | 19,431,159] | 16.573 .79 |
| 11 | 200 fats-medium density | 200 | 15,172,328 | 8.393 .535 | 8355.050 | 7.960.949 | 7.446.927 | 5.836880 | 259278 |
| 12 | 1450 houses | 450 | 85,344,366 | ${ }^{42} 4.46 .208$ | 42312973 : | 41.648,79: | 40.065.792 | 37,344,097 | ${ }^{31.871 .8}$ |
| 13 | 1450 fats - medium density | 450 | 34, 137,738 | 16.492696 | 16.416.544 | 15.640,409 | 14.625 .685 | 11435.013 | 4.91936 |
| 14 | Student housing -studios 150 units | - | 2,442,541 | 2026751 | 2026751 | 1.866.452 | 1.866 .452 | 1269.929 |  |
| ${ }^{15}$ | Student housing - ensuite 150 units |  | 1,600,716 | 1.305773 | 1,305713 | 1,198.848 | 1,198.848 | 801, 166 [ |  |
| 16 | Student housing - studios 250 units |  | 4,120,369 | 3,377,918 | 3,377.918 | 3,10.754 | 3.10,754 | 2116.549 | 128.1 |
| 17 | Student housing - ensulte 250 units | $\cdots$ | 2,741,158 | 2619.829 | 2619,829 | 2.443 .907 | 2.443 .907 | 1.789246 | 479.92 |
| 18 | Student housing - enssitie 300 units |  | 3.274.886 | 3.143794 | 3.143.794 | 2932689 | 2932689 | 2147005 |  |
| 19 | C2 care scheme - flats | 60 | 2,318,922 |  | 476.048 | 370.341 | 233.897 | -196,438 | ${ }_{1}^{1.071 .447}$ |
| 20 | Class E (ight inustrial) development |  | 3,179,167 | 1.057.644 | 1,057.644 | 1.017470 | 1.017.470: | 864.870 | 559.6 |
| 21 | Class E (retail - convenience) development | - | 3,815,.000 | 4.0288 .279 | 4,028,279 | 3,967,790 | 3,967,790 | 3,750,426 | 3.315, |
| 22 | Class E (retail-supermarkel) development | - | 2.289,000 |  |  |  |  | 482378 | 139.8 |
| 23 | Class E (office) development | - | 681,250 | 382443 | 382443 | 301,189 | 301,189 |  |  |
| 24 | Class E (office) development |  | 1,362,500 | 992717 | 992717 | 816229 | 816.229 | 183751 | 1.113. |
| 25 | Inoustral (82/88) | - | 25,433,333 | 21,216,232 | 21,216,232 | 20,605,156 | 20,605,156 | 19.572721 | 17,507,851 |
| 26 | Industrial (82/88) | - | 1.271 .667 | 1.060.812 | 1.060.812 | 1.030.258 | 1.030258 | 977.636 |  |
| ${ }^{27}$ | Hotel (city centre) 50 rooms | - | 596,094 | -1.758855 | -1,758.855 | -1.819,124 | -1.819,124 | -2051,794 | 2.517,13 |
| ${ }^{28}$ | Hotel (ctiy centre) 75 rooms | - | 894,141 | -2638283 | -2638283 | -2728.686 | . 2728.686 | 3.077 .691 | 3.775.7 |
| 29 | Hotel (chly centre) 100 rooms |  | 1,192,188 | . 3.517711 | -3.517.711 | 3.638.248 | -3.638.248 | 4.103.588 | 5.034 |
| 30 | Cormunty useleiesure | . | 839,300 | -659,075 | --659.075 | -999,742 | -699,742 | 1.056.305 | -1.375,431 |



Table 6.50.6: Cumulative impact of policies - sales values of $£ 7,226$ per square metre


Table 6.50.7: Cumulative impact of policies - sales values of $£ 7,840$ per square metre


Table 6.50.8: Cumulative impact of policies - sales values of $£ 8,454$ per square metre


Table 6.50.9: Cumulative impact of policies - sales values of $£ 9,068$ per square metre

| OXford city council - Local plan |  | Afftsg: 40\% |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| BENCHMARK LaND VaLue 1 (SECONDARY OfFICES) |  |  |  |  |  |  |  |  |  |
| Site ref | site | No of units | BLV |  | EV charging | BNG/UGF | Accessibility | $\begin{gathered} \text { NZC } \\ \text { Operational } \\ \text { Only } \end{gathered}$ | $\begin{gathered} \mathrm{NZC} \\ \text { Operational } \\ \text { and Embodied } \end{gathered}$ |
| 1 | 1 House |  | 189.654 |  |  |  |  |  |  |
| 2 | ${ }^{2}$ Houses | 2 | 379,308 | 384,187 | 383.308 | ${ }^{378.663}$ | 367.593 | 348.559 | 310.490 |
| 3 | 5 Houses | 5 | 948.271 | 960,468 | 958,271 | 946.659 | 918.982 | 877.396 | 776.226 |
| ${ }_{4}^{4}$ | 10 houses | 10. | 1.896, 5441 | 1,920,936 | 1.916,541 | ${ }^{1.893316}$ | 1.837.963 | 1.742792 | 1.5524 |
| 5 | 330 flats -low density | 30 | 2,528,721 | 2,974,968 | 2,968,494 | 2,889,846 | 2,792,761 | 2.475 .001 | 1839,479 |
| 6 | 30 fatas - medium density | 30 | 2,275,849 | 2.695 .124 | 2.691 .886 | 2.613 .239 | 2,516,154 | 2.198393 | 1.562872 |
| 7 | 30 flats- -high denssty | 30 | 1,626,405 | 2,532,928 | 2,532.928 | 2.446 .541 | 2,349,456 | $2.003,176$ | 1.310 .619 |
| 8 | 100 houses | 100 | 18,965,410 |  |  | 17.647,415 | 17,441,4331 |  | 14,531,566 |
| 9 | 1100 fats -medium density | 100 | 7,586.164 | 8,391,470 | 8,370,921 | 8,121,314 | 7.813,195 | 6.804709 | 47887739 |
| 10 | 200 houses | 200 | ${ }^{37,930,820}$ | 33687,957 | ${ }^{33.613,3511}$ | 33219025 | 32279.924 | 30.662060 | 27,405253 |
| 11 | 200 flat-medum density | 200 | 15,172,328 | 14.683373 | 14,644.888 | 14,17,402 | 13.600.329 | 11771,551 | 7883,111 |
| 12 | 450 houses | 450 | 85, 344,346 | 64.698885 | 64,527,435 | 63,744.533 | 61.980 .127 : | 58.894.462 | 52,60, 130 |
| 13 | 450 fals - medium density | 450 | 34, $37,7,738$ | 28.865373 | 28.811 .346 | 27,912,14 | 26.800 .504 | 23,102,107 | 15.522281 |
| 14 | Student housing - studios 150 units |  | ${ }^{2.442,541}$ | 817 821 | 817,121 | 641428 | 641428 | -16,597 | -1.352279 |
| 15 | Student housing - ensulte 150 units |  | 1.600.716 | 499.294 | 499294 | 382865 | 382,165 | -57.212 | -947.627 |
| 16 | Stuent housing - studios 250 units |  | 4.120,369 | 1.361,868 | 11.361.868 | 1.069 .045 | 1.069 .045 |  | -2.235,698 |
| 17 | Student housing - ensuite 250 units | - | 2,741,158 | 1.292307 | 1.292307 | 1.099,489 | 1.099,489 | 377.606 | ${ }_{-1.082426}$ |
| 18 | Student housing- ensuite 300 units |  | ${ }^{3,274.886}$ | 1.550788 | 1.550,768 | 1.319387 | 1.319387 | ${ }^{455} 128$ | -1.298.912 |
| 19 | C2 care scheme - flats | 60 | 2,318,922 | 1.647 .966 | ${ }^{1.6355476}$ | ${ }^{1.511 .384}$ | 1.3588202 | 856.832 | ${ }^{161,596}$ |
| 20 | Class E (ight industria) development |  | 3,179, 167 | 1.057 .644 | 1.057.644 | 1.017.470 | 1.017 ,470 |  |  |
| ${ }^{21}$ | class E (retail - conveniencee) development |  | 3,815.000 | 12,47,445 | 12,478,445 | 12,417,955 | 12,417,955 | 12.200,591 | 11,765,862 |
| 22 | Class E (retail -supermarket) deveviopment | - | ${ }^{2} 2.289,000$ |  |  |  |  |  |  |
| ${ }^{23}$ | Class E (office) development |  | 681.250 | 3,856,999 | 3,356.999 | 3,756,008 | 3,756,008 | 3,361,445 | 2.572,318 |
| 24 | Class E (office) deverlopment | - | 1,362.500 | 8.218,253 | 8,218,253 | 7,887,214 | 7,887,214 | 7.097,590 | 5.518,342 |
| 25 | Industrai (82/8) | - | 25,433,333 | 21,216,232 | 21,216,232 |  |  | 19.572 .721 | 17.507.85 |
| ${ }^{26}$ | Industrial (82/88) | - | 1,277,667 | 1.060 .812 | 1.060.812 |  | 1.030258 | 977.636 |  |
| 27 | Hotel (cty centre) 50 roms |  | 596,094 | -1.758,855 | -1.758.855 | -1.819,124 | 1.819,124 | 2051,794 | .2517,134 |
| ${ }^{28}$ | Hotel (city centre) 75 rooms | - | 894,141 | -2.638,283 | -2638283 | -2728.686 | -2726.686 | . 3.077 .691 | -3.775.701 |
| 29 | Hotel (ctit centre) 100 rooms |  | 1,192, 188 | -3.517.711 | 3.517711 | -3.638.248 | 3.638248 | 4.103 .588 | 5.034.268 |
| 30 | Communty useliesure |  | 839,300 | -859.075 | -859.075 | -899,742 | -399,742 | 1.058.36 | -1.375, |



## CIL rates

6.55 In addition to considering the viability of emerging plan policies, we have tested the capacity of development typologies in the City to absorb alternative CIL rates to those in the adopted Charging Schedule. The Council's brief indicates that there is a need to identify appropriate CIL rates that balance the desirability of funding infrastructure with the need to ensure deliverable developments taking into consideration the requirements of the emerging Plan.
6.56 Before considering this proposition, it is important to note that significant cost inflation resulted in an increase in CIL rates by default in 2023, as rates are indexed by reference to the BCIS Tender Price Index. The BCIS CIL index for 2023 is $6.9 \%$, based on the change in the index between November 2022 and November 2021. In 2021 and 2022, the BCIS CIL index fell by $0.3 \%$ in both years.
6.57 We have run a set of appraisals which reflect the emerging policy requirements and which do not include CIL as an input cost, so that the potential 'surplus' above benchmark land values can be identified. We have then divided any surpluses by the gross floor area to identify maximum potential CIL rates on a per square metre basis.
6.58 The outputs of our appraisals are summarised in Table 6.56 .1 (with the full results at Appendix 13). In these tables, for each typology, we have deducted the benchmark land value from the residual land value to identify the maximum potential CIL and have divided this amount by the gross floorspace. These results indicate that the viability of developments is highly variable and there will be significant pressure on some schemes arising from both adopted and emerging policies. In this context, increasing rates above those in the adopted Charging Schedule may result in additional compromises being required in relation to Local Plan requirements.
6.59 The immediate economic outlook is relatively uncertain, with upwards pressure on build costs arising from labour shortages, increasing materials pricing caused by supply chain issues, and increased energy prices arising from geo-political issues. At the same time, the outlook for residential markets is less certain due to rising interest rates following the government's 'fiscal event' at the end of September. Revised forecasts published by the major agents now forecast lower cumulative growth over the next five years than was previously the case. In this context, it would appear premature to increase the rates in the adopted charging schedule at the current time, but this could be revisited after the longer term impact of the 'fiscal event' becomes clearer.
6.60 With regards to uses that currently attract the 'all other uses' rate of $£ 20$ per square metre ( $£ 31.77$ per square metre after indexation), industrial development and office/research \& development schemes have seen significant appreciation in capital values since the Charging Schedule was adopted. The outputs of our appraisals indicate that these uses could be brought into line with the rate for residential, student housing, and retail. However, the extent to which this will generate additional income will clearly depend on the volume of planned R\&D and industrial and logistics floorspace in the near future. The Council has advised that there is expected to be a significant volume of new industrial, logistics and R\&D development coming forward in the near future, to the additional CIL income is likely to justify the resources required to undertake a partial review/consultation on the Charging Schedule.

Table 6.56.1: Maximum CIL rates, assuming 40\% affordable housing (where relevant)
Where the maximum rates are shown in blue, they exceed the adopted rate (after indexation). Where the maximum rates are shown in red, they are lower than the adopted rate (after indexation).

| BENCHMARK LAND VALUE 1 (SECONDARY OFFICES) |  |  |  |  |  |  |  |  |  |  | Adopted rate (indexed) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | £4,156 | £4,770 | £5,384 | £5,998 | £6,612 | ¢7,226 | £7,840 | £8,454 | £9,068 |  |
| 1 | 1 House | - | - | - | - | - | - | - | - | - | 158.00 |
| 2 | 2 Houses | - | - | - | - | - | - | - | - | - | 158.00 |
| 3 | 5 Houses | - | - | - | - | - | - | - | - | - | 158.00 |
| 4 | 10 houses | - | - | - | - | - | - | - | - | - | 158.00 |
| 5 | 30 flats - low density | - | - | - | - | - | - | - | - | 66.84 | 158.00 |
| 6 | 30 flats - medium density | - | - | - | - | - | - | - | - | 57.82 | 158.00 |
| 7 | 30 flats - high density | - | - | - | - | - | 62.66 | - | 46.57 | 221.69 | 158.00 |
| 8 | 100 houses | - | - | - | - | - | - | - | - | - | 158.00 |
| 9 | 100 flats - medium density | - | - | - | - | - | - | - | - | - | 158.00 |
| 10 | 200 houses | - | - | - | - | - | - | - | - | - | 158.00 |
| 11 | 200 flats-medium density | - | - | - | - | - | - | - | - | - | 158.00 |
| 12 | 450 houses | - | - | - | - | - | - | - | - | - | 158.00 |
| 13 | 450 flats - medium density | - | - | - | - | - | - | - | - | - | 158.00 |
| 14 | Student housing - studios 150 units | - | - | - | - | - | - | - | - | - | 158.00 |
| 15 | Student housing - ensuite 150 units | - | - | - | - | - | - | - | - | - | 158.00 |
| 16 | Student housing - studios 250 units | - | - | - | - | - | - | - | - | - | 158.00 |
| 17 | Student housing - ensuite 250 units | - | - | - | - | - | - | - | - | - | 158.00 |
| 18 | Student housing - ensuite 300 units | - | - | - | - | - | - | - | - | - | 158.00 |
| 19 | C2 care scheme - flats | - | - | - | - | - | - | - | - | - | 158.00 |
| 20 | Class E (light industrial) development | - | - | - | - | - | - | - | - | - | 31.59 |
| 21 | Class E (retail - comparison) development | 134.78 | 134.78 | 134.78 | 134.78 | 134.78 | 134.78 | 3,514.84 | 3,514.84 | 3,514.84 | 158.00 |
| 22 | Class E (retail-supermarket) development | - | - | - | - | - | - | $\cdots$ | $\cdots$ | $\cdots$ | 158.00 |
| 23 | Class E (office) development | - | - | - | - | - | - | 1,104.19 | 1,104.19 | 1,104.19 | 31.59 |
| 24 | Class E (office) development | - | - | - | - | - | - | 1,179.15 | 1,179.15 | 1,179.15 | 31.59 |
| 25 | Industrial (B2/B8) | - | - | - | - | - | - | - | - | - | 31.59 |
| 26 | Industrial (B2/B8) | - | - | - | - | - | - | - | - | - | 31.59 |
| 27 | Hotel (city centre) 50 rooms | - | - | - | - | - | - | - | - | - | 31.59 |
| 28 | Hotel (city centre) 75 rooms | - | - | - | - | - | - | - | - | - | 31.59 |
| 29 | Hotel (city centre) 100 rooms | - | - | - | - | - | - | - | - | - | 31.59 |
| 30 | Community use/leisure | - | - | - | - | - | - | - | - | - | 31.59 |


| BENCHMARK LAND VALUE 2 (SECONDARY RETAIL) |  | $£ 4,156, \quad £ 4,770$ |  | £5,384 | £5,998 | £6,612 | ¢7,226 | ¢7,840 | ¢8,454 | £9,068 | Adopted rate (indexed) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description |  |  |  |  |  |  |  |  |  |  |
| 1 | 1 House | - | - | - | - | 149.04 | 397.97 | 371.64 | 620.58 | 869.52 | 158.00 |
| 2 | 2 Houses | - | - | - | - | 149.04 | 397.98 | 371.64 | 620.58 | 869.52 | 158.00 |
| 3 | 5 Houses | - | - | - | - | 149.04 | 397.98 | 371.64 | 620.58 | 869.52 | 158.00 |
| 4 | 10 houses | - | - | - | - | 149.04 | 397.98 | 371.64 | 620.58 | 869.52 | 158.00 |
| 5 | 50 flats - low density | - | - | - | - | 77.20 | 280.69 | 83.55 | 287.03 | 490.51 | 158.00 |
| 6 | 30 flats - medium density | - | - | - | - | 49.75 | 247.25 | 44.13 | 241.63 | 439.12 | 158.00 |
| 7 | 30 flats - high density | - | - | - | - | 136.74 | 311.87 | 120.65 | 295.77 | 470.90 | 158.00 |
| 8 | 100 houses | - | - | - | - | 64.34 | 294.72 | 273.46 | 503.84 | 734.21 | 158.00 |
| 9 | 100 flats - medium density | - | - | - | - | 11.29 | 198.20 | 3.67 | 190.58 | 377.48 | 158.00 |
| 10 | 200 houses | - | - | - | - | - | 210.17 | 191.67 | 407.93 | 623.65 | 158.00 |
| 11 | 200 flats-medium density | - | - | - | - | - | 111.31 | - | 96.36 | 267.98 | 158.00 |
| 12 | : 450 houses | - | - | - | - | - | 8.38 | - | 177.64 | 361.42 | 158.00 |
| 13 | 450 flats - medium density | - | - | - | - | - | 42.31 | - | 30.56 | 180.74 | 158.00 |
| 14 | Student housing - studios 150 units | 140.64 | 140.64 | 140.64 | 140.64 | 140.64 | 140.64 | - | - | - | 158.00 |
| 15 | Student housing - ensuite 150 units | 130.57 | 130.57 | 130.57 | 130.57 | 130.57 | 130.57 | - | - | - | 158.00 |
| 16 | Student housing - studios 250 units | 137.00 | 137.00 | 137.00 | 137.00 | 137.00 | 137.00 | - | - | - | 158.00 |
| 17 | Student housing - ensuite 250 units | 211.34 | 211.34 | 211.34 | 211.34 | 211.34 | 211.34 | - | - | - | 158.00 |
| 18 | Student housing - ensuite 300 units | 212.67 | 212.67 | 212.67 | 212.67 | 212.67 | 212.67 | - | - | - | 158.00 |
| 19 | C2 care scheme - flats | - | - | - | - | - | - | - | - | - | 158.00 |
| 20 | Class E (light industrial) development | - | - | - | - | - | - | - | - | - | 31.59 |
| 21 | Class E (retail - comparison) development | 818.78 | 818.78 | 818.78 | 818.78 | 818.78 | 818.78 | 4,198.84 | 4,198.84 | 4,198.84 | 158.00 |
| 22 | Class E (retail - supermarket) development | - | - | - | - | - | - | - | - | - | 158.00 |
| 23 | Class E (office) development | - | - | - | - | - | - | 1.226 .33 | 1,226.33 | 1,226.33 | 31.59 |
| 24 | Class E (office) development | - | - | - | - | - | - | 1,301.29 | 1,301.29 | 1,301.29 | 31.59 |
| 25 | Industrial (B2/B8) | 309.10 | 309.10 | 309.10 | 309.10 | 309.10 | 309.10 | 309.10 | 309.10 | 309.10 | 31.59 |
| 26 | Industrial (B2/B8) | 309.10 | 309.10 | 309.10 | 309.10 | 309.10 | 309.10 | 309.10 | 309.10 | 309.10 | 31.59 |
| 27 | Hotel (city centre) 50 rooms | - | - | - | - | - | - | - | - | - | 31.59 |
| 28 | Hotel (city centre) 75 rooms | - | - | - | - | - | - | - | - | - | 31.59 |
| 29 | Hotel (city centre) 100 rooms | - | - | - | - | - | - | - | - | - | 31.59 |
| 30 | Community use/leisure | - | - | - | - | - | - | - | - | - | 31.59 |

Table 6.56.1 (continued): Maximum CIL rates, assuming $40 \%$ affordable housing (where relevant)
Where the maximum rates are shown in blue, they exceed the adopted rate (after indexation). Where the maximum rates are shown in red, they are lower than the adopted rate (after indexation).

| BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL) |  | ¢4,156 | ¢4,770 | £5,384 | ¢5,998 | £6,612 | ¢7,226 | £7,840 | $£ 8,454$ | £9,068 | Adopted rate (indexed) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description |  |  |  |  |  |  |  |  |  |  |
| 1 | 1 House | - | 83.09 | 360.53 | 624.81 | 873.75 | 1,122.68 | 1,096.35 | 1,345.29 | 1,594.23 | 158.00 |
| 2 | 2 Houses | - | 83.08 | 360.53 | 624.81 | 873.75 | 1,122.69 | 1,096.35 | 1,345.29 | 1,594.23 | 158.00 |
| 3 | 5 Houses | - | 83.08 | 360.53 | 624.81 | 873.75 | 1,122.69 | 1,096.35 | 1,345.29 | 1,594.23 | 158.00 |
| 4 | 10 houses | - | 83.08 | 360.53 | 624.81 | 873.75 | 1,122.69 | 1,096.35 | 1,345.29 | 1,594.23 | 158.00 |
| 5 | 30 flats - low density | - | - | - | 195.81 | 399.30 | 602.78 | 405.64 | 609.12 | 812.61 | 158.00 |
| 6, | 30 flats - medium density | - | - | - | 142.14 | 339.64 | 537.14 | 334.01 | 531.51 | 729.01 | 158.00 |
| 7 | 30 flats - high density | - | - | - | 151.07 | 326.20 | 501.32 | 310.11 | 485.23 | 660.36 | 158.00 |
| 8 | 100 houses | - | 54.25 | 312.61 | 558.60 | 789.05 | 1,019.42 | 998.17 | 1,228.55 | 1,458.92 | 158.00 |
| 9 | 100 flats - medium density | - | - | - | 114.10 | 301.18 | 488.09 | 293.55 | 480.46 | 667.37 | 158.00 |
| 10 | 200 houses | - | 30.35 | 272.65 | 502.29 | 718.82 | 934.88 | 916.38 | 1,132.64 | 1,348.36 | 158.00 |
| 11 | 200 flats-medium density | - | - | - | 56.00 | 229.22 | 401.19 | 213.02 | 386.24 | 557.87 | 158.00 |
| 12 | 450 houses | - | - | 169.29 | 365.01 | 549.31 | 733.09 | 718.51 | 902.35 | 1,086.13 | 158.00 |
| 13 | 450 flats - medium density | - | - | - | 27.98 | 181.47 | 332.20 | 167.74 | 320.45 | 470.62 | 158.00 |
| 14 | Student housing - studios 150 units | 325.60 | 325.60 | 325.60 | 325.60 | 325.60 | 325.60 | 39.76 | 39.76 | 39.76 | 158.00 |
| 15 | Student housing - ensuite 150 units | 312.39 | 312.39 | 312.39 | 312.39 | 312.39 | 312.39 | 26.55 | 26.55 | 26.55 | 158.00 |
| 16 | Student housing - studios 250 units | 324.21 | 324.21 | 324.21 | 324.21 | 324.21 | 324.21 | 38.37 | 38.37 | 38.37 | 158.00 |
| 17 | Student housing - ensuite 250 units | 398.15 | 398.15 | 398.15 | 398.15 | 398.15 | 398.15 | 115.83 | 115.83 | 115.83 | 158.00 |
| 18 | Student housing - ensuite 300 units | 398.66 | 398.66 | 398.66 | 398.66 | 398.66 | 398.66 | 116.34 | 116.34 | 116.34 | 158.00 |
| 19 | C2 care scheme - flats | - | - | - | - | - | 84.65 | - | 10.08 | 166.40 | 158.00 |
| 20 | Class E (light industrial) development | 109.73 | 109.73 | 109.73 | 109.73 | 109.73 | 109.73 | 109.73 | 109.73 | 109.73 | 31.59 |
| 21 | Class E (retail - comparison) development | 1,338.78 | 1,338.78 | 1,338.78 | 1,338.78 | 1,338.78 | 1,338.78 | 4,718.84 | 4,718.84 | 4,718.84 | 158.00 |
| 22 | Class E (retail - supermarket) development | 160.19 | 160.19 | 160.19 | 160.19 | 160.19 | 160.19 | 160.19 | 160.19 | 160.19 | 158.00 |
| 23 | Class E (office) development | - | - | - | - | - | - | 1,319.19 | 1,319.19 | 1,319.19 | 31.59 |
| 24 | Class E (office) development | 11.38 | 11.38 | 11.38 | 11.38 | 11.38 | 11.38 | 1,394.15 | 1,394.15 | 1,394.15 | 31.59 |
| 25 | Industrial (B2/B8) | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 31.59 |
| 26 | Industrial (B2/B8) | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 31.59 |
| 27 | Hotel (city centre) 50 rooms | - | - | - | - | - | - | - | - | - | 31.59 |
| 28 | Hotel (city centre) 75 rooms | - | - | - | - | - | - | - | - | - | 31.59 |
| 29 | Hotel (city centre) 100 rooms | - | - | - | - | - | - | - | - | - | 31.59 |
| 30 | Community use/leisure | - | - | - | - | - | - | - | - | - | 31.59 |


| BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) |  | £4,156 | ¢4,770 | £5,384 | £5,998 | ¢6,612 | £7,226 | £7,840 | ¢8,454 | ¢9,068 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description |  |  |  |  |  |  |  |  |  |
| 1 | 1 House | 151.26 | 428.72 | 706.16 | 970.44 | 1,219.38 | 1,468.31 | 1,441.98 | 1,690.92 | 1,939.86 |
| 2 | 2 Houses | 151.26 | 428.71 | 706.16 | 970.44 | 1,219.38 | 1,468.32 | 1,441.98 | 1,690.92 | 1,939.86 |
| 3 | 5 Houses | 151.26 | 428.71 | 706.16 | 970.44 | 1,219.38 | 1,468.32 | 1,441.98 | 1,690.92 | 1,939.86 |
| 4 | 10 houses | 151.26 | 428.71 | 700.16 | 970.44 | 1.219 .38 | 1.468 .32 | 1.441 .98 | 1,690.92 | 1,939.86 |
| 5 | 30 flats - low density | - | - | 133.11 | 349.43 | 552.91 | 756.39 | 559.25 | 762.74 | 966.22 |
| 6 | 30 flats - medium density | - | - | 70.44 | 280.39 | 477.89 | 675.39 | 472.26 | 669.76 | 867.26 |
| 7 | 30 flats - high density | - | - | 55.26 | 241.43 | 416.55 | 591.68 | 400.46 | 575.59 | 750.71 |
| 8 | 100 houses | 138.93 | 399.88 | 658.24 | 904.23 | 1,134.68 | 1,365.06 | 1,343.80 | 1,574.18 | 1,804.55 |
| 9 | 100 flats - medium density | - | - | 51.05 | 252.35 | 439.43 | 626.34 | 431.80 | 618.71 | 805.62 |
| 10 | 200 houses | 131.68 | 375.98 | 618.28 | 847.92 | 1,064.45 | 1,280.51 | 1,262.01 | 1,478.27 | 1,693.99 |
| 11 | 200 flats-medium density | - | - | 7.64 | 194.25 | 367.47 | 539.44 | 351.27 | 524.49 | 696.12 |
| 12 | 450 houses | 99.42 | 308.58 | 514.92 | 710.64 | 894.94 | 1,078.72 | 1,064.14 | 1,247.98 | 1,431.76 |
| 13 | 450 flats - medium density | - | - | - | 166.23 | 319.72 | 470.45 | 305.99 | 458.70 | 608.87 |
| 14 | Student housing - studios 150 units | 413.81 | 413.81 | 413.81 | 413.81 | 413.81 | 413.81 | 127.97 | 127.97 | 127.97 |
| 15 | Student housing - ensuite 150 units | 399.11 | 399.11 | 399.11 | 399.11 | 399.11 | 399.11 | 113.27 | 113.27 | 113.27 |
| 16 | Student housing - studios 250 units | 413.49 | 413.49 | 413.49 | 413.49 | 413.49 | 413.49 | 127.65 | 127.65 | 127.65 |
| 17 | Student housing - ensuite 250 units | 487.25 | 487.25 | 487.25 | 487.25 | 487.25 | 487.25 | 204.92 | 204.92 | 204.92 |
| 18 | Student housing - ensuite 300 units | 487.37 | 487.37 | 487.37 | 487.37 | 487.37 | 487.37 | 205.04 | 205.04 | 205.04 |
| 19 | C2 care scheme - flats | - | - | - | - | 13.78 | 170.76 | - | 96.19 | 252.51 |
| 20 | Class E (light industrial) development | 316.39 | 316.39 | 316.39 | 316.39 | 316.39 | 316.39 | 316.39 | 316.39 | 316.39 |
| 21 | Class E (retail - comparison) development | 1,586.78 | 1,586.78 | 1,586.78 | 1,586.78 | 1,586.78 | 1,586.78 | 4,966.84 | 4,966.84 | 4,966.84 |
| 22 | Class E (retail - supermarket) development | 408.19 | 408.19 | 408.19 | 408.19 | 408.19 | 408.19 | 408.19 | 408.19 | 408.19 |
| 23 | Class E (office) development | 12.96 | 12.96 | 12.96 | 12.96 | 12.96 | 12.96 | 1,363.48 | 1,363.48 | 1,363.48 |
| 24 | Class E (office) development | 55.67 | 55.67 | 55.67 | 55.67 | 55.67 | 55.67 | 1,438.44 | 1,438.44 | 1,438.44 |
| 25 | Industrial (B2/B8) | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 |
| 26 | Industrial (B2/B8) | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 |
| 27 | Hotel (city centre) 50 rooms | - | - | - | - | - | - | - | - | - |
| 28 | Hotel (city centre) 75 rooms | - | - | - | - | - | - | - | - | - |
| 29 | Hotel (city centre) 100 rooms | - | - | - | - | - | - | - | - | - |
| 30 | Community use/leisure | - | - | - | - | - | - | - | - | - |

## 7 Conclusions and recommendations

7.1 The NPPF states that "Plans should set out the contributions expected in association with particular sites and types of development. This should include setting out the levels and types of affordable housing provision required, along with other infrastructure (such as that needed for education, health, transport, green and digital infrastructure). Such policies should not undermine the delivery of the plan". This report and its supporting appendices test the ability of development typologies in Oxford to support emerging Local Plan policies while making contributions to infrastructure that will support growth through CIL.
7.2 We have tested the impact of the main emerging policies which may have an impact on viability:

- Affordable housing (Policy H2): We have appraised residential schemes with a range of affordable housing from $0 \%$ to $50 \%$ in line with emerging Policy H2. The tenure mix of the affordable housing also has a bearing on viability and we have tested two tenure options (Option 1 - 70\% social rent; 5\% shared ownership and 25\% First Homes; and Option $2-80 \%$ social rent and $20 \%$ shared ownership, the latter reflecting the emerging policy requirement). There are significant variations in the percentages of affordable housing that can be provided, depending on private sales values, scheme composition (i.e. flats or houses) and benchmark land value. The results do not point to any particular level of affordable housing that most schemes can viably deliver and we therefore recommend that a $40 \%$ target be adopted, and applied on a 'maximum reasonable proportion' basis taking site-specific circumstances into account. This reflects the Council's current practice and also the approach outlined in emerging policy S4.
- Setting a lower proportion of affordable housing (either in part or the whole of the City) is likely to result in a lower overall number of affordable units being delivered, as sites that could have delivered more than the revised target would no longer do so. Affordable housing delivery can therefore be maximised by retaining the existing target and accepting that this will not be universally achieved on all developments. Clearly it will be important for this to be understood by stakeholders to manage expectations.
- Financial contributions from student housing developments: Policy H3 seeks affordable housing contributions from student housing developments. This could be in the form of a financial contribution (for use on general purpose residential developments) or on-site affordable student housing. Our appraisals indicate that student housing developments should be able to accommodate close to $50 \%$ affordable student housing, or financial contributions ranging from $£ 20,795$ to $£ 44,547$ per unit on sites outside the City Centre; and $£ 15,078$ to $£ 38,629$ per unit on sites within the City Centre (the latter being lower due to higher construction costs).
- Employer linked housing developments (Policy H5): this policy would permit employers to develop affordable housing for their staff on land that would not otherwise come forward for residential development (e.g. on operational sites and business campuses). Employer linked housing developments would be able to support an element of social rented housing ranging from $17 \%$ to $39 \%$. For ease of delivery, these units could be occupied by the lowest paid staff of the employer to ensure that the housing is only occupied by those with a functional link to the employer. This would ensure that employer linked housing schemes meet a range of needs, include among households that might otherwise need to join the Council's waiting list for social rented housing.
- Older person's housing: schemes developed for exclusive occupation by older people tend to have different economics to general purpose housing developments, which limit their ability to make contributions towards affordable housing and other planning policy requirements. Our appraisals indicate that these schemes would be able to contribute payments in lieu ranging from $£ 1,980$ to $£ 87,644$ per unit, depending on the precise location of sites within the City.
- Affordable workspace strategy: Emerging policy E3 encourages the provision of an affordable workspace strategy to deliver affordable workspace on certain named commercial sites across the City. The strategy would set out the size, marketing and operation of these workspaces. We have tested the provision of $10 \%$ of floorspace discounted by between $25 \%$ and $50 \%$ of market rent.

Our appraisals indicate that provision of $10 \%$ of floorspace at a $25 \%$ discount to market rent (in perpetuity) would reduce residual land values by circa $8 \%$, while a $50 \%$ discount to market rent (in perpetuity) would reduce residual values by circa $15 \%$. The impact may be more significant when applied to developments that are only marginally viable and a flexible approach may be required in these cases.

- Climate change: emerging policies R1 and R2 seek developments that are net zero carbon in operational terms and also embodied carbon. The costs of achieving operational net zero carbon are typically $5 \%$ of construction costs. The costs of achieving net zero embodied carbon are still a matter of debate, with a range advised by specialists between $0 \%$ and $10 \%$ (in addition to the $5 \%$ for operational net zero carbon). The reduction in residual land values are typically $5 \%$ to $8 \%$ for operational NZC, while achieving both embodied and operational NZC would reduce residual land values by circa $23 \%$ to $40 \%$. As more developers build schemes to NZC standards, research and development is likely to lead to reduced costs over time.
- Accessibility requirements: emerging Policy HD14 seeks provision of $15 \%$ of affordable units to achieve Part M4(3) (wheelchair accessible) of the Building Regulations, while the remaining affordable units and $5 \%$ of private units should meet Part M4(2) (accessible and adaptable). The impact of these requirements is typically a modest reduction in residual land values of around $5 \%$.
- Biodiversity Net Gain and urban greening: The cost of achieving a 10\% increase in bio diversity net gain is relatively modest and results in a reduction in residual land values of 2 to $4 \%$. This reduction is unlikely to have a material impact on landowners' and developers' decision making.
- CIL rates: although there is limited scope to increase rates of CIL on most uses, our appraisals indicate that the residual land values generated by industrial, logistics and R\&D development have increased significantly, providing scope for an increase in the rate for this use. An industrial, logistics and R\&D rate could be brought into line with the prevailing rate for residential, retail and student housing.
- Car free development: emerging policy C8 requires that new developments in defined locations will provide a reduced number of car parking spaces, subject to meeting minimum requirements for blue badge holders. This may not adversely impact City centre schemes which provide smaller units, but our testing indicates that there could be significant impacts on schemes incorporating family housing. The impact may be so significant in some cases that the capacity for provision of affordable housing could fall from $50 \%$ to less than $30 \%$. The Council may therefore wish to carefully consider the type of schemes that restrictions on car parking are applied to.
- Cumulative impact of policies: In addition to the specific policies above, our appraisals have regard to the cumulative impact of other plan policies which may have cost implications. In this regard, our appraisals therefore comply with the requirement in national guidance for a comprehensive assessment of all relevant plan policies in the viability assessment. The cumulative impact on viability is hugely variable and it is likely that some trade-offs between policy objectives will be required at the development management stage. It would be difficult to set a suite of policies that are viable for all potential developments coming forward without reducing them to a 'lowest common denominator', which would reduce overall delivery of policy objectives below capacity on many schemes. A policy approach that sets ambitious targets which may not be fully achieved in all cases is better placed to optimise delivery of policy objectives, although this inevitably comes with the downside of a higher volume of site-specific viability testing at the development management stage.


## Additional observations

7.3 Viability measured in present value terms is only one of several factors that determine whether a site is developed. Developers need to maintain a throughput of sites to ensure their staff are utilised and they can continue to generate returns for their shareholders. Consequently, small adjustments to residual land values resulting from changes in policy can often be absorbed by developers taking a commercial view on the impact. However, in most cases the impact on land value is sufficiently modest that this can be passed onto the land owner at the bid stage without adversely impacting on the supply of land for development.
7.4 In considering the outputs of the appraisals, it is important to recognise that some developments will be unviable regardless of the Council's requirements. In these cases, the value of the existing building will be higher than a redevelopment opportunity over the medium term. However, this situation should not be taken as an indication of the viability (or otherwise) of the Council's policies and requirements.
7.5 It is critical that developers do not over-pay for sites such that the value generated by developments is paid to the landowner, rather than being used to provide affordable housing and to meet other planning policy requirements. The Council should work closely with developers to ensure that landowners' expectations of land value are appropriately framed by the local policy context. There may be instances when viability issues emerge on individual developments, even when the land has been purchased at an appropriate price (e.g. due to extensive decontamination requirements). In these cases, some flexibility may be required on the basis of robust site-specific viability evidence.

## Appendix 1 - Policy review

| Policy Ref: | Summary of policy requirement | Cost implications for development |
| :---: | :---: | :---: |
| S1 | Directing new development to the right locations overarching strategy setting out where different types of development should be located. | Land use issue only. |
| S2 | Design Code and Guidance - sets out the Council's aim of conserving and enhancing heritage assets; protect and promote the City's archaeological remains; support conservation of the townscape and landscape; and adopt strategies for assets at risk. | Land use issue only. |
| S3 | Infrastructure considerations in new development - seeks to secure contributions towards infrastructure from developments. | To be secured through planning obligations and CIL, as well as other funding sources. Tested in the viability study. |
| S4 | Plan Viability- recognises that there may be a requirement for some policies to be applied flexibly to take account of site-specific viability. This is to be assessed through open book appraisals at the application stage, specifically in reference to Policy R1 (Net Zero Buildings), reduced car parking, and affordable housing. The policy approach on affordable housing is to reduce intermediate element first; then test a change in overall balance between social and intermediate housing; and finally, reduce the overall affordable housing percentage. | Viability of development tested in the viability study. |
| H1 | Housing requirement for the plan period of 10,668 new homes. Housing capacity to be maximised by making site allocations; promoting efficient use of land with highest appropriate densities; ensuring all new developments contribute towards mixed and balanced communities; and allowing an element of housing on all employment sites if suitable. | Land use issue only. |
| H2 | Affordable housing - all schemes of 10 or more units (or exceed 0.5 ha) to provide at least $40 \%$ affordable housing; $80 \%$ of which should be social rented and $20 \%$ intermediate. The affordable housing should include a mix of unit sizes in line with Policy H6. | Percentages and tenure mixes of affordable housing tested in the Viability Study. |
| H3 | Affordable housing: financial contributions for new student accommodation sites/campus and other non-selfcontained or specialist housing -schemes of 25 or more rooms (or 10 or more self-contained units) to make financial contributions towards affordable housing. Student housing developments within existing university campuses or proposals which redevelop existing student housing (which is still required by the University to meet its needs) will not be required to make financial contributions. | Affordable housing requirements tested in the Viability Study. |
| H4 | Affordable housing contributions to be sought from selfcontained older persons accommodation of 10 or more units, equivalent to $40 \%$ on site affordable housing. Provision of units on alternative sites may also be acceptable. | Tested in the Viability Study. |
| H5 | Employer-linked affordable housing - policy which would permit employers to deliver housing on identified sites to their employees at rent levels/purchase terms that would be agreed with the Council and secured through a legal agreement. | Land use issue only - employers would bring forward these types of development for wider operational purposes and not as speculative developments. Dynamics of development will therefore be specific to individual employers and therefore not possible to test. |


| $\begin{aligned} & \text { Policy } \\ & \text { Ref: } \end{aligned}$ | Summary of policy requirement | Cost implications for development |
| :---: | :---: | :---: |
| H6 | Mix of housing sizes (no. bedrooms) -proposals of 25 units or more (or sites of 0.5 ha or larger) will be expected to provide a mix of housing for the affordable housing element: <br> Rented affordable element: <br> 1 bed: 30\%-35\% <br> 2 bed: $25 \%-35 \%$ <br> 3 bed: 20\% - 35\% <br> 4 bed: 6\%-15\% <br> Intermediate element: <br> 1 bed: 20\%-35\% <br> 2 bed: $30 \%$ - $40 \%$ <br> 3 bed: 20\% - 35\% <br> 4 bed: 6\%-15\% | Viability study reflects this mix. |
| H7 | Loss of dwellings - seeks to prevent loss of self-contained dwellings other than for specific reasons (where essential modernisation is required and it can be shown that the loss of a dwelling is essential for operational reasons or to secure space standards; or a change of a C3 dwelling to a non-self contained C2 extra care scheme or similar type of housing; or as a result of conversion to a primary health facility, community hall or meeting place, or nursery) | Land use issue only. Large houses will not become available for redevelopment other than for the specific uses identified |
| H8 | House of Multiple Occupation (HMOs) - seeks to prevent concentrations of HMOs in areas where there are already high numbers of HMOs. | Not generally relevant to development of new housing. Development schemes in certain areas will need to be brought forward as C3 build for sale or rent and not C 4 . |
| H9 | Location of new student accommodation - seeks to restrict new student accommodation to existing campuses, existing student accommodation sites, district centres and city centre. | Land use issue only. |
| H10 | Ensuring there is enough student accommodation to meet needs generated by new academic facilities - seeks to restrict expansion of academic facilities if this will result in thresholds of students living outside university-provided accommodation being breached. | Land use issue only. |
| H11 | Gypsy and traveller accommodation - sets out criteria to be satisfied prior to granting permission for proposals for G\&T pitches | Land use issue only. |
| H12 | Homes for Boat Dwellers - sets out criteria to be met for proposals for new residential moorings | Not relevant to developments. |
| H13 | Elderly persons' accommodation and other specialist housing needs sets out criteria to be met by proposals for this type of housing, including close proximity to local amenities; appropriate scale, form and design; and meeting requirements of policies $\mathrm{H} 2 / \mathrm{H} 4$ on affordable housing. | Viability of housing for older people tested in the Study. |
| H14 | Self-build and custom house building - requires that on developments of over 100 dwellings, a proportion should be made available for self-build/custom build. | Cost neutral as the plot value would be equivalent to the residual land value that the developer would have secured through a directly developed housing unit. |


| Policy Ref: | Summary of policy requirement | Cost implications for development |
| :---: | :---: | :---: |
| H15 | Hostels - sets out criteria for granting planning permission for new hostels relating to location; avoidance of concentrations of hostels; has management regime in place to be agreed with the Council; design avoids disturbance to neighbouring properties; and requires provision of adequate garden/amenity space. | Land use issue only. |
| H16 | Boarding School Accommodation - sets out criteria to be met by proposals for new or extended boarding school accommodation; to be on or adjacent to teaching campus; must provide a safe and supervised environment; must not harm the amenity of neighbouring properties; will not cause traffic impacts that cannot be mitigated; and a management regime to be agreed with the Council. | Land use issue only. |
| E1 | Employment strategy - outlines strategy for meeting need for employment land, balanced against other needs. Makes provision for allowing residential development on 'category 3' employment sites where desirable and suitable, subject to not harming the continued operation of employment uses. | Land use issue only. |
| E2 | Warehousing and storage uses -. Seeks to limit new or expanded warehousing and storage where this is essential for supporting a category 1 employment site. Losses of B8 space will be accepted where this is no longer required to support a category 1 employment site. | Land use issue only. |
| E3 | Community Employment Plans - requires that developments of $50+$ residential units or 1,000 sqm + of non-residential floorspace provide a Community Employment Plan, identifying opportunities for supporting an exclusive economy and social value delivered. This will include securing construction job opportunities and apprenticeships for local people and forming links to local schools and colleges. Includes optional policy of delivery of affordable workspace. | Cost of producing the plan is demnimis. Other measures including providing apprenticeships and securing local employment are normal best practice for construction companies so in principle there is not an additional cost. <br> Affordable workspace tested as an option. |
| E4 | Tourism and short stay accommodation - identifies locations in which the Council will grant permission for new hotels and other visitor accommodation. Also outlines criteria for applications, including access, parking, highway safety; avoiding losses of existing residential dwellings; and does not result in unacceptable levels of noise and disturbance. | Land use issue only. |
| G1 | Protection of GI network and green features - seeks to protect a network of green and blue infrastructure, as well as other types of open space, including outdoor sports, biodiversity sites, allotments and greenbelt. <br> Sets out requirements for developments of new dwellings on garden land. <br> Seeks to restrict development that would result in the loss of trees and sets out mitigation required when tree loss is unavoidable. | Land use issue only. |
| G2 | Provision of new GI features - seeks to secure green and blue infrastructure features on all new developments, including urban greening factor (UGF) | UGF tested in the appraisals. New open space on larger sites allowed for within assumptions of net developable site areas. |


| Policy Ref: | Summary of policy requirement | Cost implications for development |
| :---: | :---: | :---: |
| G3 | Provision of new GI features - Urban Greening Factor proposals to demonstrate a betterment in score (above a minimum) as part of design development. Residential developments to secure a minimum score of 0.4 and nonresidential developments are to score a minimum of 0.3. | UGF tested in the appraisals. |
| G4 | Delivering mandatory net gains in biodiversity in Oxford developments to achieve a minimum of $10 \%$ net gain in biodiversity | $10 \%$ net biodiversity gain tested in the study. |
| G5 | Protecting and enhancing onsite biodiversity in Oxford Requirement to deliver ecological enhancements to be selected from a points list (including shelter and movement features for wildlife and supporting landscape features for wildlife | Can be designed into soft landscaping with little or no additional costs. |
| G6 | Protecting Oxford's biodiversity including the ecological network - seeks to protect national and locally designated sites from development. <br> No development to be allowed in nationally designated sites. The need for any development within locally designated sites must outweigh the harm and mitigation measures will be required. | Land use issue only. |
| G7 | Flood risk and Flood Risk Assessments (FRAs) - seeks to reiterate national policy and set out requirements for when FRAs will be required. | Land issue only. Where development is permitted on sites where mitigation is required, this would be reflected in benchmark land value in accordance with the requirements of the PPG. |
| G8 | Sustainable Drainage Systems (SuDS) - require SuDS on all new developments. | SuDS is now a standard requirement and reflected in base build costs. |
| G9 | Resilient design and construction - requires that developments address the risks from climate change on occupants. Developments are required to demonstrate (through DAS) that resilience requirements are built into development proposals. <br> Developments required to seek to limit use of water | Costs reflected in relation to other policies. <br> This can be achieved through selection of reduced-flow taps and showers, and reduced-flush cisterns. These fittings to not increase construction costs. |
| R1 | Net zero buildings in operation (including change of use, conversion and extension where appropriate) - seek to ensure developments achieve net zero carbon standard. Offsetting to be accepted in exceptional circumstances only. | Tested in the study. |
| R2 | Embodied carbon - developments to demonstrate consideration of embodied carbon in construction process and take actions to limit this as much as possible. Sets out principles to be applied and tested through an Energy and Carbon Statement. | Tested in the study. |
| R3 | Retrofitting existing buildings including heritage assets indicates the Council's support fro retrofitting existing buildings to secure energy efficiency and climate adaptation improvements. Sets out specific principles that will need to be followed on schemes involving designated heritage assets. | Policy is permissive not prescriptive and not relevant to new development. |


| $\begin{aligned} & \text { Policy } \\ & \text { Ref: } \end{aligned}$ | Summary of policy requirement | Cost implications for development |
| :---: | :---: | :---: |
| R4 | Air Quality Assessments and standards - requirement for all major developments to provide Air Quality Assessment. Where developments are expose to poor air quality, mitigation measures required. | De-Minimis cost incorporated into overall allowance for professional fees. Mitigation will be required to ensure marketability of the units so are not a specific cost arising from the policy. |
| R5 | Land contamination- requires developers to submit details of site investigations of sites suspected of being contaminated and details of remedial measures | Standard requirement which developers would need to undertake in order to sell units and achieve signoff for warranties. |
| R6 | Soil quality - applicants to demonstrate how the impact of the development on soils has been mitigated and opportunities for conserving and enhancing the capacity and quality of soil maximised. To be included in DAS. <br> Developments to avoid removing or dewatering 10 cubic metres or more of peat. <br> Developments within 200 m of known peat reserves should submit an assessment to enable the Council to determine the potential impact on reserves. | De-minimis cost associated with assessment and mitigation. <br> De-minimis additional cost of survey work |
| R7 | Amenity and environmental health impacts of development - require that developments do not result in unacceptable impacts on amenity as a result of light, dust, fumes etc. | No additional cost. |
| HD1 | Conservation areas - requires that developments respond to the character of CAs. Applications involving listed buildings to be supported by heritage assessments. To CAs caused by developments should be weighed against the public benefits and this should be justified in heritage assessments. | Reflective of national requirements and does not introduce additional policy requirements. |
| HD2 | Listed buildings - sets out requirements for heritage assessments that must accompany developments involving listed buildings. | Reflective of national requirements and does not introduce additional policy requirements. |
| HD3 | Registered parks and gardens - planning permission will only be granted for development that does not result in unacceptable harm to registered parks and gardens. Where there is less than substantial harm, this is to be weighed against public benefits. | Reflective of national requirements and does not introduce additional policy requirements. |
| HD4 | Scheduled monuments - planning permission will only be granted for development that does not result in unacceptable harm to scheduled monuments. Where there is less than substantial harm, this is to be weighed against public benefits. | Reflective of national requirements and does not introduce additional policy requirements. |
| HD5 | Archaeology - in the City Centre Archaeological Area, development proposals are to be accompanied by a Heritage Assessment. Developments to be designed to enhance or better reveal the significance of the asset. | Cost of archaeological works are a recognised abnormal cost that PPG requires should be reflected in benchmark land value |
| HD6 | Non-designated heritage assets - in determining any application affecting such assets, the Council will assess the significance of the asset, the extent of impact and the public benefits. | Reflective of national requirements and does not introduce additional policy requirements. |
| HD7 | Principles of high-quality design - development proposals to be of high quality design, responding to context and creating or enhancing local distinctiveness. | No direct costs - additional fees for design work reflected in overall professional fees allowance in appraisals. |


| Policy <br> Ref: | Summary of policy requirement | Cost implications for development |
| :---: | :---: | :---: |
| HD8 | Using context to determine appropriate density - schemes to make efficient use of land, appropriate for context and surroundings. Higher densities expected around transport hubs (indicatively at 100 dwellings per hectare). | No costs to development. |
| HD9 | Views and building heights - developments must be of appropriate height and massing. Sets out criteria for schemes which are above the prevailing heights in the area in which they are located. <br> Seeks to limit heights of buildings within 1.2 kilometre radius of Carfax Tower to the heights of existing buildings. | Land use issue only. |
| HD10 | Health Impact Assessment - assessments to be submitted for developments comprising 10 or more dwellings or 1,000 sqm of floorspace. | Cost of HIA is de-minimis and incorporated within overall fees allowance. |
| HD11 | Privacy, daylight and sunlight - development proposals to provide reasonable privacy, daylight and sunlight for occupants of both existing and new homes and sensitive workplaces such as schools. | No additional development costs can be achieved through best practice design. |
| HD12 | Internal space standards for residential developments seeks to apply Nationally Described Space Standards in developments (already applied through adopted Local Plan). | Nationally Described Space Standards applied in the Viability Study. Already required by adopted Local Plan, so no additional implications. |
| HD13 | Outdoor amenity space - sets out minimum requirements for amenity space in developments. | Typologies incorporate adequate site area to accommodate amenity space. |
| HD14 | Accessible and adaptable homes - all affordable units and $15 \%$ of market units are to comply with Part M4(2) of the building regulations. 5\% of affordable dwellings on sites of 20 or more dwellings should comply with M4(3) wheelchair standard. Low density flatted schemes of fewer than 50 units may be exempted from the requirement if there are strong design reasons and that alternative means of meeting the standards have been considered (e.g. by locating units on the ground floor). | Tested in the study. |
| HD15 | Bin and bike stores, and external servicing features - bike and bin stores to be an integral part of design process from the outset. External servicing features to be integrated to minimise their visual impact. Materials used for stores or rainwater goods to be high quality so they enhance the overall design. | Objectives can be achieved with little or no additional cost. |
| C1 | Focusing town centre uses in District Centres - seeks to define district centres and suitable locations for new Class E floorspace, residential accommodation (including student housing), visitor attractions and hotels. Seeks to protect vitality of town centres by use of a sequential approach to new out of town retail and leisure floorspace. | Land use issue only. |
| C2 | Maintaining vibrant centres - active frontages - seeks to designate frontages in city and district centres and require a high proportion (between $75 \%$ and $90 \%$ ) of Class E floorspace on ground floor. | Land use issue only. |


| Policy Ref: | Summary of policy requirement | Cost implications for development |
| :---: | :---: | :---: |
| C3 | Protection and alteration of existing local community assets (including swimming pools and outdoor sports loss of such uses to be prevented unless lack of need provided, or a replacement facility in a suitable location is provided. Permission will be granted for new facilities in locations easily accessible by sustainable modes of transport and if the proposal will not result in unacceptable environmental impacts. | Land use issue only. |
| C4 | Protection and alteration of existing learning and nonresidential institutions (including schools, libraries and places of worship) - seeks to prevent losses of such facilities unless there is no longer a demonstrable need or where reprovided | Land use issue only. Any reprovision would need to be factored into bid for land. EUV would also be low or nil. |
| C5 | Protecting cultural, social and visitor attractions - seeks to protect such facilities and requirements upon landowners to secure permission for their release. Sets out Council's requirements for proposals of new cultural social and visitor attractions. | Land use issue only. |
| C6 | Transport assessments, travel plans and servicing and delivery plans - developments which impact on transport to submit travel assessment and travel plans with clear objectives, targets and monitoring and review procedures. | De-Minimis additional cost of travel plan - incorporated within wider professional fees allowance. |
| C7 | Bicycle parking design standards - developments to meet or exceed minimum standards for secure cycle parking. | Minimal cost and reflective of existing requirements and best practice. |
| C8 | Motor vehicle parking design standards - reduced car parking (with a limited number of shared spaces) required in new developments that meet certain criteria in relation to proximity to services and are located in Controlled Parking Zones. <br> All developments to meet minimum requirements for blue badge holders. | Likely to be reflective of purchaser's requirements in most circumstances. |
| C9 | Electric Vehicle charging - charging points to be provided to all dwellings with a dedicated parking space. | Cost of charging points incorporated into appraisals. |

Appendix 2 - Typology details and appraisal inputs

| Xforo c | councll - Local plan vablity |  |  |  |  |  |  |  |  |  |  | Floor areas | proposed | sqm) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Site ref | Typology description | Gross Site area | Net site area | Site coverage | Heights | No of Houses | $\begin{array}{\|l\|} \hline \text { No of } \\ \hline \text { Flats } \\ \hline \end{array}$ | Resi costs Houses | $\begin{array}{\|l} \hline \text { Resi cost } \\ \hline \text { Flats } \\ \hline \end{array}$ | GIA Houses | $\begin{gathered} G\|A\| \\ \hline \text { flats } \end{gathered}$ | Retail A1-A | Retail S'Mar | Note: Offic Offices/R\& | Ces inlcudes | R2D ${ }^{\text {B2/B8 }}$ | C1 Hotel | C2 resi ins | D1 | D2 | Total resi units | Total resi FS |
| 1 | 1 House | 0.02 | 0.02 | 21\% |  | 1 |  | 1,538 | 1,767 | 89 |  |  |  |  |  |  |  |  |  |  | 1 | 89 |
| 2 | 2 Houses | 0.05 | 0.05 | 21\% | 2 | 2 |  | 1,538 | 1,767 | 178 | - | - | . | . |  |  |  | - |  |  | 2 | 178 |
| 3 | 5 Houses | ${ }^{0.12}$ | 0.12 | 21\% |  | - ${ }^{5}$ |  | +1,538 | ${ }_{1}^{1,767}$ | ${ }_{845}^{445}$ |  |  |  | - |  |  |  |  |  |  |  | ${ }^{445}$ |
| 4 | 10 houses | 0.25 | 0.25 | 21\% | 2 | 10 |  | ${ }^{1,538}$ | 1,767 | 890 |  |  |  |  |  |  |  |  |  |  |  |  |
| 5 | 30 flats - Iow density |  |  | 32\% | 3 |  | 30 | ${ }_{1}^{1,538}$ | 1,767 |  | 2,671 |  |  |  |  |  |  |  |  |  |  |  |
| 6 | 30 flats - medium density | 0.30 | 0.30 | 28\% | 4 |  | 30 | - 1,538 | 1,767 |  | ${ }^{2,671}$ |  |  |  |  |  |  |  |  |  | ${ }^{30}$ | ${ }^{2,671}$ |
| $\frac{7}{8}$ | ${ }^{30} 10$ dats - high density | 0.21 2.48 | 0.21 2.48 | 37\% | $\stackrel{5}{2}$ | 100 | 30 | 1,538 <br> 1.538 | 1,767 <br> 1,767 | 8.905 | 2,671 | : | 250 | : | . |  |  | - | - |  | 30 100 | 2,671 8895 |
| 9 | 100 flats - medium density | 0.99 | 0.99 | 28\% | 4 |  | 100 | 1,538 | 1,767 |  | 8,905 | . | . | . |  |  |  | - |  |  | 100 | 8,905 |
| 10 | 200 houses | 4.96 | 4.96 | 24\% | 2 | 200 |  | ${ }_{1}^{1,538}$ | 1,767 | 17,809 |  |  |  |  |  |  |  |  |  |  | 200 | 17.809 |
| 11 | 200 flats- medium density | 1.99 | 1.99 | 28\% | 4 |  | 200 | 1,538 | 1,767 |  | 17,809 |  |  |  |  |  |  |  |  |  | 200 | 17,809 |
| 12 | 450 houses | 11.17 | 11.17 | 24\% | 2 | 450 |  | ${ }_{1}^{1,538}$ | $\stackrel{4}{1,767}$ | 40,071 |  |  |  |  |  |  |  |  |  |  | 450 | 40,071 |
| 13 | 450 flats - medium density | 4.47 | 4.47 | 28\% | 4 |  | 450 | 1,538 | 1,767 |  | 40,071 | - | - | - |  |  |  |  |  |  | 450 | 40,071 |
| $\frac{14}{15}$ | Student housing - studios 150 units Student housing - ensuite a a | 0.32 | 0.32 | 35\% | 5 | - |  | 1,538 1588 1 | $\xrightarrow{1,767} 1$ |  |  |  |  |  |  |  |  | 4,500 |  |  |  |  |
| $\frac{15}{16}$ | Student housing - studuios 250 units | 0.54 | 0.54 | 35\% | 5 |  |  | ${ }_{1,538}^{1,588}$ | $\stackrel{4}{1,767}$ |  |  |  | - |  |  |  |  | 3,000 7,500 |  |  |  |  |
| 17 | Student housing - ensuite 250 units | 0.36 | 0.36 | 35\% | 5 |  | - | 1,538 | 1,767 |  | - |  |  | - |  |  |  | 5,000 |  |  | - |  |
| 18 | Student housing - ensuite 300 units | 0.43 | 0.43 | 35\% | 5 |  |  | 1,538 | 1,767 |  |  | . | - | - |  |  | . | 6,000 | - |  |  |  |
| 19 | C2 care scheme - flats | 0.30 | 0.30 | 60\% | 3 |  | 60 | 1,538 | 1,767 |  | 4,376 |  |  |  |  |  |  |  |  |  | 60 | 4,376 |
| $\frac{20}{21}$ | Class E (light industrial development | 0.42 0.50 0 | 0.42 0.50 | 年年\%\% | 1 | - | - | 1,538 1.538 1 | ${ }_{1}^{1,767}$ |  |  | 2.500 | - | - | 2,500 | - | - | - | : |  |  |  |
| 22 | Class E(retail - supupermarketel devevelopment | 0.30 | 0.30 | 50\% |  |  | - | $\stackrel{1,538}{1,588}$ | $\xrightarrow{1,767}$ | - |  |  | 1,500 |  |  |  |  | . |  |  |  |  |
| 23 | Class E (office) development | 0.09 | 0.09 | 70\% | 4 |  |  | 1,538 | ${ }^{1,767}$ |  |  |  |  | 2,500 | . |  |  |  |  |  |  |  |
| 24 | Class E (office) development | 0.18 | 0.18 | 70\% | 4 |  | - | 1,538 | 1,767 | - |  |  |  | 5,000 |  |  |  |  |  |  |  |  |
| 25 | Industrial ( (22/B8) | 3.33 | 3.33 | 60\% | 1 | - | - | 1,538 | 1,767 | - |  |  |  |  |  | 20,000 | - | . |  |  |  |  |
| ${ }^{26}$ |  | 0.17 0.08 | 0.17 0.08 | 60\% | 1 5 |  |  | 1,538 <br> 1.538 | 1,767 <br> 1,767 <br> 1 |  |  |  |  | . |  | 1,000 | 1.250 | - |  |  |  |  |
| 28 | Hotel (city centre) 75 rooms | 0.12 | 0.12 | 40\% | 5 |  | - | 1,538 | ${ }_{1}^{1,767}$ |  |  | - | - | - |  |  | ${ }_{1}^{1,875}$ | - |  |  |  |  |
|  | Hotel (city centre) 100 rooms | ${ }_{0}^{0.11}$ | 0.16 0.11 |  | 5 |  |  | 1,538 1,538 | $\xrightarrow{1,767}$ |  |  | - |  |  |  |  | 2,500 |  |  |  |  |  |

## 




|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  | Total new |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Site ref | Retail A1-A5 | Retail $\mathrm{S}^{\prime} \mathrm{M}=$ | ffices/R\&D | ght Ind | 22188 | 1 Hotel | C2 resi ins |  | D2 | \% costs | Retail A1-As | Retail S'M= | ffices/R8 | ght Ind |  | 82/B8 | 1 Hotel |  | C2 resi ins ${ }^{\text {d }}$ |  | D2 | Resi | floorspace | Highways/S278 |
| 1 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% | 89 | 1,000 |
| 2 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% |  |  |
| 3 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2.546 |  | 2,682 |  |  |  |  |  |  |  |  |  |  |  |  | 85.0\% | 445 | 5,000 |
| 4 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  |  |  |  |  |  |  |  |  |  | 85\% | 85\% | 85.0\% | 890 |  |
| 5 | 1.642 | 2,157 | 2,388 |  |  |  |  |  | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% |  |  | 85\% |  | 85\% | 85\% | 85.0\% | 2,671 | 30,000 |
| 6 | ${ }_{1,642}^{1,62}$ | 2,157 | 2,388 | 1,153 | 974 | 3,518 | ${ }^{2.546}$ | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% |  | 2,671 | 30,000 |
| 7 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | ${ }^{3,518}$ | ${ }^{2,546}$ | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 80.0\% | 2,921 | ${ }^{33,750}$ |
| 8 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% |  | 100,000 |
| 9 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | ${ }^{2,546}$ | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 82.5\% | 8,905 | 100,000 |
| 10 | 1.642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% | 17,809 | 200,000 |
| 11 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 82.5\% | 17,809 | 200,000 |
| 12 | ${ }_{1}^{1,642}$ | 2,157 | 2,388 2 | 1,153 <br> 1153 | 974 | ${ }^{3.518}$ | ${ }_{2}^{2,546}$ | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% |  |  |
| 13 | ${ }^{1,642}$ | 2,157 | ${ }_{2}^{2,388}$ | 1,153 <br> 1153 | 974 | ${ }^{3.518}$ | ${ }_{2}^{2,546}$ | 2,682 | 2,682 |  | ${ }_{85 \%}^{85 \%}$ | 85\% | 85\% |  | ${ }_{85 \%}$ | 100\% |  | 85\% | 85\% | 85\% | ${ }_{85 \%}$ |  |  | 450,000 217500 |
| $\frac{14}{15}$ | (1,642 | + $\begin{array}{r}2,157 \\ 2,157\end{array}$ | 2,388 2,388 | 1,153 <br> 1,153 | 974 | 3,518 <br> 3,518 | 2,546 | 2,682 | +2,682 |  | -85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% |  | 80.0\% | 4,500 3,000 | 217,500 195,000 |
| 16 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | ${ }^{3,518}$ | ${ }_{2,546}$ | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 80.0\% | 7,500 | 362,500 |
| 17 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | ${ }^{3,518}$ | ${ }_{2,546}$ | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 80.0\% | 5,000 | 325,000 |
| 18 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 80.0\% | 6,000 | 390,000 |
| 19 | ${ }^{1,642}$ | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 70.0\% | 4,376 |  |
|  | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% |  |  |
| 21 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% |  |  |  | 85\% | 100\% |  |  | 85\% | 85\% |  | 85.0\% | 2,500 |  |
| 22 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% |  |  |  | 85\% |  |  |  | 85\% | 85\% | 85\% | 85.0\% |  |  |
| 23 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% | 2,500 | 37,500 |
| 24 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% | 5,000 | 75,000 |
| 25 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% | 20,000 |  |
| 26 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% | 1,000 |  |
| 27 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 |  | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% | 1,250 |  |
| 28 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% | 1,875 |  |
| 29 | 1,642 | 2,157 | 2,388 | 1,153 | 974 | 3,518 | 2,546 | 2,682 | 2,682 |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% | 2,500 | 37,500 |
|  | 1,642 | 2,157 | 2,388 | 1,153 | 974 |  | 2,546 | 2,682 |  |  | 85\% | 85\% | 85\% |  | 85\% | 100\% |  | 85\% | 85\% | 85\% | 85\% | 85.0\% | 1,100 | 16,500 |



|  |  |  |  |  |  |  |  |  |  |  |  | Resisales period(qus) | Sales perodstar |  | \% of PRS | Onshear | \% |  | BNG cost | Car parking space: |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Site ref | Retail A1-A | Retail S'M= | Offices/R8 | Light lnd | B2/B8 |  | Hotel | 2 resi ins |  | D2 | Resi | Resi |  |  |  |  |  | Roof area |  |  |
|  | , | 6 | 6 | $6{ }^{6}$ |  | 6 | 6 | 6 | - 6 | 6 |  | 1 | -6 |  | 0.00\% | 50\% | 80\% | 44.52 | 1.4\% | 100\% |
| $\frac{2}{3}$ | 6 | - 6 | 6 | $6 \quad 6$ |  | ${ }_{6}^{6}$ | 6 | 6 | ${ }^{6}$ | 6 |  |  | - 6 |  | 0.00\% | 50\% | 80\% | \% ${ }^{89205}$ | ${ }_{\text {1.4\%\% }}^{1.4}$ | $100 \%$ $100 \%$ |
| $\frac{3}{4}$ | 6 | 6 | ${ }_{6}^{6}$ | $6 \quad 6$ |  | ${ }_{6}^{6}$ | 6 | - 6 | ${ }^{6}$ | 6 |  |  | 6 |  | 0.00\% | 50\% | 80\% | ${ }_{44524}^{222.62}$ | +1.4\%\% | 100\% |
| 4 |  | 8 | 8 | $8{ }^{8}$ |  | 8 | 8 | ${ }^{8}$ | , | 8 | 8 | 2 | ${ }^{8}$ |  | 0.00\% | 50\% | 80\% | ${ }_{890.47} 822.24$ | ${ }^{\text {P.4.4\% }}$ | 100\% |
| 6 | 8 | 8 | 8 | $8{ }^{8}$ |  | 8 | 8 | $8^{8}$ | $8^{8}$ | 8 |  |  | 8 |  | 0.00\% | 50\% | 80\% | ${ }^{667.85}$ | $1.4{ }^{\text {\% }}$ | 25\% |
|  | 8 | 8 | 8 | 8 |  | 8 | 8 | 8 | $8^{8}$ | 8 |  | 2 | 8 |  | 0.00\% | 50\% | 80\% | 584.28 | 1.4\%\% | 0\% |
| 8 | 8 | 8 | 8 | 38 |  | 8 | 8 | 8 | 8 | 8 |  | 6 | - 6 |  | 0.00\% | 50\% | 80\% | 4,452.35 | 1.4\% | 100\% |
| 9 | 8 | 8 | 8 | $8{ }^{8}$ |  | 8 | 8 | 8 | 8 | 8 |  |  | - 8 |  | 0.00\% | 50\% | 80\% | 2,226.18 | 1.4\% | 50\% |
| 10 |  |  | 10 | 10 |  | 0 | 10 | 10 | 10 | 10 |  |  | $6^{6}$ |  | 0.00\% | 50\% | 80\% | 8,904.71 | 1.4\% |  |
| 11 | 10 | 10 | 10 | 10 |  | 0 | 10 | 10 | 10 | 10 |  | 10 | 10 |  | 0.00\% | 50\% | 80\% | 4,452.35 | 1.4\% |  |
| 12 | 10 | 10 | - 10 | - 10 |  | 1 | 10 | 10 | 10 | 10 |  | 20 | 6 |  | 0.00\% | 50\% | 80\% | 20,035.59 | 1.4\% | 100\% |
| 13 | 10 | 10 | 10 | - 10 |  | 0 | 10 | 10 | - 10 | 10 |  | 20 | 10 |  | 0.00\% | 50\% | 80\% | 10,017.79 | 1.4\% | 50\% |
| 14 | 10 | 10 | - $\begin{array}{r}10 \\ 10\end{array}$ | - $\quad 10$ |  | 0 | 10 | 10 | - 10 | 10 |  |  | 1 |  | 0.00\% | 0\% | 80\% | ${ }^{900.00}$ | $1.4{ }^{1.4}$ |  |
| 15 | 10 | 10 | - 10 | - 10 |  | 0 | 10 | 10 | 10 | 10 |  |  | 1 |  | 0.00\% | \%\% | 80\% | 600.00 | $\frac{1.4 \%}{1.4}$ | 0\% |
| 16 | 10 | 10 | 10 | - 10 |  | 0 | 10 | 10 | 10 | 10 |  |  | 1 |  | 0.00\% | \%\% | 80\% | 1,500.00 | 1.4\% | 0\% |
| 17 | 8 | 8 | 8 | 38 |  | 8 | 8 | 10 | 8 | 8 |  |  | 1 |  | 0.00\% | 0\% | 80\% | 1,000.00 | 1.4\% | 0\% |
| 18 | 8 | 8 | 8 | $8{ }^{8}$ |  | 8 | 8 | 10 | ${ }^{8}$ | 8 |  |  |  |  | 0.00\% | 0\% | 80\% | 1,200.00 | $1.4 \%$ | 0\% |
| 19 | 8 | 8 | 8 | 8 |  | 8 | 8 | 8 | ${ }^{8}$ |  |  | 8 | ${ }^{8}$ |  | 0.00\% | 50\% | 80\% | 1,458.82 | 1.4\% | 50\% |
| $\frac{20}{21}$ | 8 | 8 | ${ }_{8}^{8}$ | 8 8 |  | ${ }_{8}^{8}$ | 8 | 8 <br> 8 |  |  |  |  | 8 |  |  |  | $80 \%$ $80 \%$ | $2,500.00$ 2.500 .00 | +1.4\%\% |  |
| ${ }_{22}^{21}$ | 8 | ${ }_{8}^{8}$ | ${ }_{8}^{8}$ | 8 8 |  | 8 | 8 | 8 | [ 8 | ${ }_{8}^{8}$ |  |  | ${ }_{8}^{8}$ |  | 0.00\% | $\begin{aligned} & 0 \% \\ & 0 \% \\ & 0 \% \end{aligned}$ | 80\% | $2,500.00$ $1,500.00$ | +1.4\%\% | 100\% |
| 23 | 8 | 8 | 8 | $8{ }^{8}$ |  | 8 | 10 | 8 | $8^{8}$ |  |  |  | 8 |  | 0.00\% | 0\% | 80\% |  | 1.4\% |  |
| 24 | 6 | 6 | 6 | $6{ }^{6}$ |  | 6 | 10 | 6 | 6 | 6 |  |  | ${ }^{8}$ |  | 0.00\% | 0\% | 80\% | 1,250.00 | 1.4\% | 100\% |
| 25 | 6 | 6 | 6 | $6{ }^{6}$ |  | 6 | 6 | 6 | 6 | 6 | 6 | 1 | 8 |  | 0.00\% | 0\% | 80\% | 20,000.00 | 1.4\% | 100\% |
| $\stackrel{26}{27}$ | ${ }_{8}^{6}$ | ${ }_{8}^{6}$ | ${ }_{8}^{6}$ | 6 $\quad 6$ |  | ${ }_{8}^{6}$ | ${ }^{6}$ | - ${ }^{6}$ | ${ }^{6}$ | ${ }_{8}^{6}$ |  |  | ${ }^{8}$ |  | 0.00\% | 0\% | 80\% | 1,000.00 | 年.4\%\% | 100\% |
| ${ }_{28}^{27}$ | 8 | 8 | 8 | 8 |  | 8 | 10 | 8 | 8 |  |  |  | 8 |  | ${ }_{0}^{0.000 \%}$ |  | 80\% |  | 1.4\%\% | 100\% |
| ${ }_{28}^{28}$ | 8 | 8 | 8 | ${ }^{8}$ 8 8 |  | 8 | 10 |  | 8 | 8 |  | 1 | 8 |  | 0.000\% | 0\% | 80\% | 500.00 | ${ }_{\text {l }}^{\text {l.4.4\% }}$ |  |
| 30 | 8 | 8 | 3 8 | - 8 |  | 8 | 8 | 8 | 8 | 8 | ) | 1 | , |  | 0.00\% | 0\% | 80\% | 550.00 | 1.4\% | 100\% |

## Appendix 3 - Commercial rents

| Sign Date | Start Date | Address | City | Floor | Total SF Leased | Rent/SF/ Yr | Rent Type | Service | Rent PA | Use | Lease Type | Term | Break Date | Review Date | Expiry Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15/12/2021 | 01/01/2022 | Ferry Hinksey Rd | Oxford | 1st | 2,775 | 17.84 | Achieved | FRI | 49,506.00 | Industrial | Direct | 5 yrs |  |  | 01/01/2027 |
| 16/08/2021 | 16/08/2021 | Ferry Hinksey Rd | Oxford | GRND | 2,472 | 16.18 | Achieved | FRI | 39,996.96 | Light industrial | Direct | 3 yrs |  |  | 16/08/2024 |
| 10/12/2021 | 01/02/2022 | Harrow Rd | Oxford | GRND | 3,003 | 16.15 | Achieved | FRI | 48,498.45 | Industrial | Direct | 5 yrs |  |  | 31/01/2027 |
| 16/09/2021 | 01/10/2021 | Pony Rd | Oxford | GRND | 4,849 | 16.09 | Achieved | FRI | 78,020.41 | Industrial | Direct | 10 yrs |  |  | 01/10/2031 |
| 07/08/2020 | 07/08/2020 | 7 Bobby Fryer Close | Oxford | GRND, 1 | 2,357 | 15.56 | Achieved | FRI | 36,674.92 | Industrial | Direct | 3 yrs |  |  | 07/08/2023 |
| 28/01/2020 | 28/01/2020 | Garsington | Oxford | GRND | 450 | 15.15 | Effective | FRI | 6,816.49 | Industrial | Direct | 5 yrs | 28/01/2023 |  | 27/01/2025 |
| 15/04/2021 | 15/04/2021 | Garsington Rd | Oxford | GRND | 958 | 13.75 | Achieved | FRI | 13,172.50 | Industrial | Direct | 5 yrs |  |  | 15/04/2026 |
| 19/12/2019 | 19/12/2019 | Garsington Rd | Oxford | Unkwn | 895 | 13.75 | Achieved | FRI | 12,306.25 | Industrial | Direct | 5 yrs | 19/12/2022 |  | 18/12/2024 |
| 04/05/2021 | 04/05/2021 | Garsington | Oxford | GRND | 915 | 13.00 | Achieved | FRI | 11,895.00 | Industrial | Direct | 5 yrs |  |  | 04/05/2026 |
| 08/04/2021 | 08/04/2021 | Sandy Ln W | Oxford | GRND | 6,141 | 12.33 | Achieved | FRI | 75,718.53 | Industrial | Direct | 10 yrs |  |  | 08/04/2031 |
| 10/03/2021 | 10/03/2021 | Pony Rd | Oxford | GRND, 1 | 4,934 | 12.06 | Effective | FRI | 59,502.39 | Industrial | Direct | 3 yrs | 10/03/2022 |  | 09/03/2024 |
| 31/12/2020 | 31/12/2020 | Oxford Rd | Cowley | GRND | 6,917 | 11.49 | Achieved | FRI | 79,476.33 | Industrial | Direct | 10 yrs |  |  | 31/12/2030 |
| 08/07/2020 | 08/07/2020 | 17 Pony Rd | Oxford | GRND | 1,685 | 11.28 | Achieved | FRI | 19,006.80 | Industrial | Direct | 5 yrs |  |  | 08/07/2025 |
| 22/11/2019 | 22/11/2019 | Sandy Ln W | Oxford | GRND, 1 | 6,178 | 11.25 | Achieved | FRI | 69,502.50 | Industrial | Direct | 5 yrs | 22/11/2022 |  | 22/11/2024 |
| 28/05/2021 | 28/05/2021 | Ledgers Close | Oxford | GRND | 2,914 | 10.50 | Effective |  | 30,596.72 | Industrial | Direct | 5 yrs |  |  | 27/05/2026 |
| 29/09/2020 | 29/09/2020 | 14 Pony Rd | Oxford | GRND,MEZZ, 1 | 3,257 | 10.44 | Effective | FRI | 34,003.02 | Industrial | Direct | 15 yrs |  | 28/09/2023 | 28/09/2035 |
| 01/12/2020 | 01/12/2020 | 22 Peterley Rd | Oxford | GRND, 1 | 4,335 | 10.38 | Achieved | FRI | 44,997.30 | Industrial | Direct | 10 yrs | 01/12/2025 | 01/12/2025 | 01/12/2030 |
| 28/10/2020 | 17/12/2020 | 13 Ledgers Close | Oxford | GRND | 6,694 | 9.50 | Achieved |  | 63,593.00 | Industrial | Direct | 15 yrs |  |  | 17/12/2035 |
| 17/03/2020 | 17/03/2020 | Unit A Peterley Rd | Oxford | GRND | 6,630 | 9.22 | Effective |  | 61,112.84 | Industrial | Direct | 10 yrs | 17/03/2025 | 17/03/2025 | 16/03/2030 |
| 23/04/2020 | 23/04/2020 | 37 Pony Rd | Oxford | GRND, 1 | 5,721 | 8.74 | Achieved | FRI | 50,001.54 | Industrial | Direct | 5 yrs | 23/04/2023 |  | 23/04/2025 |
| 25/11/2019 | 25/11/2019 | Unit 5-16a Pony Rd | Oxford | GRND | 2,691 | 8.73 | Effective | FRI | 23,492.12 | Industrial | Assignment | 5 yrs 1 mo |  | 25/12/2019 | 24/12/2024 |
| 19/03/2021 | 20/03/2021 | Pony Rd | Oxford | GRND, 1 | 9,843 | 8.13 | Achieved | FRI | 80,023.59 | Light industrial | Direct | 10 yrs |  |  | 20/03/2031 |
| 29/10/2021 | 29/10/2021 | 79-81 Magdalen Rd | Oxford | GRND, 1 | 3,728 | 6.42 | Effective | FRI | 23,952.00 | Light industrial | Direct | 3 yrs |  |  | 28/10/2026 |
| 07/04/2020 | 01/08/2020 | Ledgers Close | Oxford | GRND,MEZZ, 1 | 4,821 | 5.62 | Effective |  | 27,092.74 | Industrial | Direct | 10 yrs |  | 01/08/2025 | 31/07/2030 |


| Sign Date | Start Date | Address | City | Floor | Total SF Leased | Rent/SF/ <br> Yr | Rent Type | Service | Rent PA | Use | Lease Type | Term | Break Date | Review Date | Expiry Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 10/05/2022 | 10/05/2022 | 220-222 Cowley Rd | Oxford | GRND | 456 | 98.68 | Effective |  | 44,997.85 | Office | Direct | 10 yrs |  |  | 09/05/2032 |
| 11/07/2022 | 11/07/2022 | 287-291 Banbury Rd | Oxford | 1st | 140 | 60.00 | Effective | FRI | 8,399.38 | Office | Direct | 1 yr |  |  | 10/07/2023 |
| 09/04/2021 | 09/04/2021 | 75d Botley Rd | Oxford | GRND | 122 | 59.02 | Achieved | FRI | 7,200.44 | Office | Coworking | 3 yrs |  |  | 09/04/2024 |
| 16/02/2022 | 16/02/2022 | Golden Cross Walk | Oxford | GRND | 195 | 48.71 | Achieved |  | 9,498.45 | Office | Direct |  |  |  |  |
| 29/07/2020 | 27/10/2020 | 27-30 Park End St | Oxford | GRND,1-3 | 12,056 | 46.75 | Achieved | FRI | 563,618.00 | Office | Direct |  |  |  |  |
| 15/10/2021 | 01/11/2021 | Robert Robinson Ave | Oxford | GRND,1 | 10,625 | 45.18 | Achieved | FRI | 480,037.50 | Office | Direct |  |  |  |  |
| 28/09/2021 | 12/10/2021 | 7600 Alec Issigonis Way | Oxford | 1st | 5,792 | 39.50 | Achieved | FRI | 228,784.00 | Office | Direct |  |  |  |  |
| 17/10/2022 | 16/11/2022 | 52 St Giles | Oxford | 1-3 | 764 | 38.52 | Effective |  | 29,428.84 | Office | Direct | 8 yrs |  |  | 15/11/2030 |
| 10/06/2021 | 10/07/2021 | 7200 Alec Issigonis Way | Oxford | GRND | 8,500 | 36.50 | Achieved | FRI | 310,250.00 | Office | Direct | 3 yrs |  |  | 10/07/2024 |
| 04/04/2022 | 05/04/2022 | 16 Beaumont St | Oxford | BSMT,GRND, 1-3 | 2,409 | 35.10 | Achieved | FRI | 84,555.90 | Office | Direct |  |  |  |  |
| 18/08/2022 | 18/08/2022 | 16C Worcester PI | Oxford | GRND | 799 | 35.07 | Effective |  | 28,020.93 | Office | Sublease | 3 yrs | 20/09/2023 |  | 01/09/2025 |
| 15/08/2021 | 15/08/2021 | Edmund Halley Rd | Oxford | GRND | 8,411 | 35.00 | Achieved | FRI | 294,385.00 | Office | Direct | 10 yrs |  |  | 15/08/2031 |
| 15/01/2021 | 15/03/2021 | 3140 John Smith Dr | Oxford | GRND,1-2 | 25,274 | 33.50 | Effective |  | 846,670.27 | Office | Direct | 10 yrs |  |  | 15/03/2031 |
| 21/09/2020 | 21/09/2020 | 16C Worcester PI | Oxford | GRND, 1 | 1,782 | 33.12 | Achieved | FRI | 59,019.84 | Office | Direct | 5 yrs | 21/09/2023 |  | 21/09/2025 |
| 20/08/2020 | 19/11/2020 | Heatley Rd | Oxford | 3rd | 12,716 | 32.00 | Effective | FRI | 406,908.72 | Office | Assignment |  |  |  | 19/04/2033 |
| 15/01/2020 | 15/01/2020 | 130 High St | Oxford | 3rd | 335 | 31.34 | Achieved |  | 10,498.90 | Office | Direct | 3 yrs |  |  | 15/01/2023 |
| 21/05/2021 | 21/05/2021 | 8 South Parade | Oxford | GRND, 1 | 1,774 | 30.93 | Effective | FRI | 54,864.99 | Office | Direct | 3 yrs |  |  | 20/05/2026 |
| 02/03/2020 | 02/03/2020 | 4630-4640 Cascade Way | Oxford | 1 st | 4,109 | 30.00 | Achieved | FRI | 123,270.00 | Office | Direct | 5 yrs | 02/03/2022 |  | 02/03/2025 |
| 01/11/2019 | 01/11/2019 | 134 Cowley Rd | Oxford | 3 rd | 3,748 | 28.00 | Achieved |  | 104,944.00 | Office | Sublease | 10 yrs | 01/11/2024 |  | 01/11/2029 |
| 12/11/2021 | 01/12/2021 | 134 Cowley Rd | Oxford | 2nd | 4,825 | 27.89 | Achieved | FRI | 134,569.25 | Office | Sublease | 7 yrs | 11/11/2026 | 11/11/2026 | 01/12/2028 |
| 25/05/2022 | 26/05/2022 | 25 Beaumont St | Oxford | BSMT,GRND, 1-3 | 2,036 | 27.50 | Achieved | FRI | 55,990.00 | Office | Direct |  |  |  |  |
| 27/10/2021 | 01/11/2021 | 81 St Clements St | Oxford | GRND | 1,444 | 27.00 | Achieved | FRI | 38,988.00 | Office | Direct | 10 yrs | 27/10/2026 | 27/10/2026 | 01/11/2031 |
| 15/01/2022 | 01/02/2022 | 28-38 George St | Oxford | 1st | 1,630 | 25.23 | Achieved | FRI | 41,124.90 | Office | Direct | 15 yrs |  |  | 31/01/2037 |
| 15/11/2021 | 01/12/2021 | 1-1 Oxpens Rd | Oxford | 1st | 12,973 | 25.00 | Achieved | FRI | 324,325.00 | Office | Direct | 5 yrs |  |  | 01/12/2026 |
| 01/11/2019 | 01/11/2019 | 4610-4620 Cascade Way | Oxford | 1st | 8,133 | 24.41 | Effective | FRI | 395,165.84 | Office | Direct | 10 yrs | 01/11/2022 | 01/11/2024 | 31/10/2029 |
| 29/04/2020 | 29/04/2020 | 28-31 St Ebbes St | Oxford | BSMT,GRND | 6,938 | 23.58 | Effective |  | 163,599.13 | Office | Direct | 10 yrs |  | 29/04/2025 | 28/04/2030 |
| 20/01/2020 | 15/02/2021 | 274 Banbury Rd | Oxford | 1,3 | 5,875 | 21.80 | Effective | FRI | 128,049.33 | Office | Direct | 10 yrs | 20/01/2026 |  | 14/02/2031 |
| 13/01/2020 | 13/01/2020 | 1-6 Cambridge Ter | Oxford | 1st | 4,166 | 20.84 | Effective | FRI | 86,799.27 | Office | Direct | 8 yrs 2 mos | 24/03/2023 | 23/03/2023 | 23/03/2028 |
| 29/06/2020 | 29/06/2020 | 5700 John Smith Dr | Oxford | 2nd | 11,774 | 20.05 | Effective | FRI | 235,951.14 | Office | Direct | 10 yrs | 21/07/2025 | 29/06/2025 | 28/06/2030 |
| 15/01/2022 | 15/02/2022 | 112 Magdalen | Oxford | GRND, 1 | 2,390 | 19.44 | Effective | FRI | 46,471.83 | Office | Direct | 1 yr 6 mos |  |  | 14/08/2023 |
| 15/02/2022 | 15/03/2022 | 263-265 Banbury Rd | Oxford | 1st | 1,478 | 16.91 | Effective | FRI | 24,992.48 | Office | Direct | 5 yrs |  |  | 14/03/2027 |
| 16/09/2021 | 01/10/2021 | Pony Rd | Oxford | GRND | 4,849 | 16.00 | Achieved | FRI | 77,584.00 | Office | Direct | 10 yrs | 16/09/2026 | 16/09/2026 | 01/10/2031 |
| 09/08/2022 | 09/08/2022 | Pony Rd | Oxford | GRND, 1 | 3,177 | 15.58 | Effective |  | 49,496.91 | Office | Direct | 5 yrs |  |  | 08/08/2027 |
| 18/11/2019 | 18/11/2019 | Ferry Hinksey Rd | Oxford | Unkwn | 1,929 | 14.96 | Effective | IRI | 28,849.03 | Office | Direct | 5 yrs | 18/11/2022 |  | 17/11/2024 |
| 31/01/2020 | 31/01/2020 | Botley Rd | Oxford | GRND, 1 | 10,539 | 13.28 | Effective | FRI | 139,956.98 | Office | Direct | 15 yrs | 31/01/2031 | 31/01/2025 | 31/01/2035 |
| 14/01/2022 | 01/02/2022 | Peterley Rd | Oxford | GRND | 1,236 | 12.23 | Achieved | FRI | 15,116.28 | Office | Direct | 9 yrs | 14/01/2025 | 14/01/2025 | 31/01/2031 |


| Sign Date | Start Date | Address | City | Floor | Total SF Leased | Rent/SF/ <br> Yr | Rent Type | Service | Rent PA | Use | Lease Type | Term | Break Date | Review Date | Expiry Date |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 15/11/2019 | 15/11/2019 | 51 Cornmarket St | Oxford | GRND | 588 | 187.07 | Achieved | FRI | 110,000.00 | Reta | Direct | 10 yrs | 15/11/2025 |  | 15/11/2029 |
| 09/11/2021 | 11/01/2022 | 26 Little Clarendon St | Oxford | GRND | 820 | 97.56 | Effective | FRI | 79,999.96 | Retail | Direct | 10 yrs |  |  | 10/01/2032 |
| 27/06/2022 | 27/06/2022 | 194 Banbury Rd | Oxford | GRND | 450 | 83.14 | Effective | FRI | 37,412.03 | Retail | Direct | 10 yrs | 27/06/2027 | 27/06/2027 | 26/06/2032 |
| 02/06/2021 | 02/06/2021 | 5 Market St | Oxford | GRND | 364 | 82.42 | Achieved | FRI | 30,000.00 | Retail | Direct | 5 yrs |  |  | 01/06/2026 |
| 03/03/2022 | 11/04/2022 | 6-7 Cornmarket | Oxford | GRND | 3,249 | 70.79 | Achieved |  | 230,000.00 | Retail | Direct |  |  |  |  |
| 27/06/2022 | 26/10/2022 | 36-37 Queen St | Oxford | GRND | 2,667 | 59.85 | Effective |  | 159,624.67 | Retail | Direct | 10 yrs |  |  | 25/10/2032 |
| 23/05/2022 | 23/05/2022 | 220 Cowley Rd | Oxford | GRND | 757 | 59.31 | Effective | FRI | 44,894.44 | Retail | Direct | 10 yrs |  |  | 22/05/2032 |
| 02/09/2022 | 12/09/2022 | 240 Banbury Rd | Oxford | GRND | 1,556 | 57.84 | Achieved | FRI | 90,000.00 | Retail | Assignment |  |  |  |  |
| 04/02/2020 | 11/02/2020 | 2 Woodstock Rd | Oxford | BSMT,GRND | 541 | 57.38 | Effective | FRI | 20,999.62 | Retail | Assignment |  |  |  | 04/02/2024 |
| 01/05/2022 | 02/05/2022 | 90 High St | Oxford | GRND | 841 | 56.48 | Achieved | FRI | 47,500.00 | Retail | Direct |  |  |  |  |
| 29/11/2019 | 29/11/2019 | 13 Turl St | Oxford | GRND | 449 | 51.70 | Effective | FRI | 23,214.24 | Retail | Direct | 10 yrs |  | 29/11/2024 | 29/11/2029 |
| 04/12/2019 | 04/12/2019 | 135 High | Oxford | BSMT,GRND | 1,166 | 51.03 | Effective | FRI | 59,499.18 | Retail | Direct | 10 yrs | 04/12/2022 | 04/12/2024 | 03/12/2029 |
| 13/05/2022 | 13/05/2022 | 116 Cowley Rd | Oxford | GRND | 251 | 49.80 | Effective |  | 12,500.00 | Retail | Direct | 5 yrs |  |  | 12/05/2027 |
| 13/05/2022 | 13/05/2022 | 116 Cowley Rd | Oxford | GRND | 251 | 49.80 | Effective |  | 12,500.00 | Retail | Direct | 5 yrs |  |  | 12/05/2027 |
| 15/02/2022 | 15/03/2022 | 263-265 Banbury Rd | Oxford | GRND | 1,011 | 49.34 | Effective | FRI | 49,882.71 | Retail | Direct | 5 yrs |  |  | 14/03/2027 |
| 15/01/2022 | 01/02/2022 | 267 Banbury Rd | Oxford | GRND | 628 | 47.77 | Achieved | FRI | 30,000.00 | Retail | Direct | 10 yrs |  |  | 31/01/2032 |
| 14/04/2021 | 14/04/2021 | 85-87 St Aldate's | Oxford | GRND | 1,082 | 46.21 | Effective | FRI | 49,999.49 | Retail | Direct | 10 yrs |  | 01/04/2026 | 13/04/2031 |
| 16/09/2020 | 16/09/2020 | 29 Little Clarendon St | Oxford | GRND | 588 | 45.92 | Achieved | FRI | 27,000.00 | Retail | Direct | 5 yrs |  |  | 15/09/2025 |
| 28/10/2020 | 27/11/2020 | Cornmarket | Oxford | GRND | 440 | 45.45 | Achieved | FRI | 20,000.00 | Retail | Direct | 3 yrs |  |  | 27/11/2023 |
| 30/10/2020 | 30/10/2020 | 28 Cornmarket St | Oxford | BSMT,GRND, 1-2 | 927 | 45.32 | Effective |  | 42,009.23 | Retail | Direct | 10 yrs | 30/10/2026 | 30/10/2025 | 29/10/2030 |
| 07/05/2021 | 07/05/2021 | 74 Botley Rd | Oxford | GRND | 407 | 44.23 | Effective | FRI | 17,999.88 | Retail | Direct | 10 yrs | 06/05/2026 | 07/05/2026 | 06/05/2031 |
| 01/05/2021 | 31/05/2021 | 9-10 Queen St | Oxford | GRND | 3,898 | 40.95 | Effective | FRI | 159,624.67 | Retail | Direct | 10 yrs | 01/06/2026 | 01/06/2026 | 30/05/2022 |
| 01/06/2020 | 01/06/2020 | 49 St. Clements St | Oxford | GRND | 618 | 39.58 | Effective | FRI | 24,463.21 | Retail | Direct | 10 yrs | 01/06/2023 | 01/06/2025 | 31/05/2030 |
| 15/08/2021 | 15/08/2021 | 171 Cowley Rd | Oxford | GRND | 584 | 39.38 | Achieved | FRI | 23,000.00 | Retail | Assignment |  |  |  |  |
| 17/10/2022 | 16/11/2022 | 207 Cowley Rd | Oxford | GRND | 764 | 39.17 | Effective |  | 29,929.63 | Retail | Direct | 10 yrs |  |  | 15/11/2032 |
| 09/12/2019 | 09/12/2019 | 59-61 Cornmarket St | Oxford | BSMT,GRND,1-3 | 4,362 | 38.58 | Effective |  | 168,296.39 | Retail | Direct | 10 yrs | 09/12/2026 | 09/12/2024 | 08/12/2029 |
| 14/10/2020 | 24/10/2020 | Cornmarket St | Oxford | GRND | 661 | 37.82 | Achieved | FRI | 25,000.00 | Retail | Direct | 5 yrs |  |  | 24/10/2025 |
| 15/03/2022 | 01/04/2022 | 231 Banbury Rd | Oxford | GRND | 1,679 | 35.74 | Achieved | FRI | 60,000.00 | Retail | Direct | 10 yrs |  |  | 31/03/2032 |
| 19/12/2019 | 19/12/2019 | 189 Cowley Rd | Oxford | GRND | 1,600 | 34.49 | Effective | FRI | 55,178.53 | Retail | Direct | 10 yrs |  | 19/12/2024 | 18/12/2029 |
| 04/06/2021 | 04/06/2021 | 9B North Parade | Oxford | GRND | 523 | 34.42 | Effective | FRI | 17,999.93 | Retail | Direct | 10 yrs | 04/06/2026 | 04/06/2022 | 03/06/2031 |
| 17/11/2020 | 17/11/2021 | 274 Banbury | Oxford | GRND | 993 | 34.24 | Achieved | FRI | 34,000.00 | Retail | Direct | 1 yr 6 mos |  |  | 17/05/2023 |
| 29/11/2019 | 29/11/2019 | 2 Windmill | Oxford | GRND | 653 | 31.81 | Effective |  | 20,769.67 | Retail | Direct | 10 yrs | 29/11/2024 | 29/11/2024 | 28/11/2029 |
| 28/02/2021 | 01/03/2021 | 116-120 London Rd | Oxford | GRND | 1,577 | 29.65 | Effective |  | 46,751.05 | Retail | Direct | 10 yrs | 01/03/2027 | 01/03/2026 | 28/02/2031 |
| 11/05/2021 | 11/05/2021 | 9-10 Queen St | Oxford | GRND, 1-2 | 4,617 | 28.91 | Effective |  | 133,729.71 | Retail | Direct | 10 yrs | 11/05/2026 | 11/05/2026 | 10/05/2031 |
| 15/07/2021 | 15/07/2021 | 3 Woodstock | Oxford | GRND | 1,567 | 28.72 | Achieved | IRI | 45,000.00 | Retail | Direct | 10 yrs |  |  | 15/07/2031 |
| 15/07/2021 | 15/07/2021 | 27-33 New Inn Hall St | Oxford | GRND, 1 | 1,365 | 28.34 | Effective | FRI | 38,690.20 | Retail | Direct | 10 yrs | 14/07/2026 | 15/07/2026 | 14/07/2031 |
| 06/11/2020 | 06/11/2020 | 23 High St | Oxford | BSMT,GRND | 1,108 | 28.13 | Effective |  | 31,168.70 | Retail | Direct | 10 yrs | 06/11/2023 | 06/11/2025 | 05/11/2030 |
| 15/11/2021 | 01/01/2022 | 108-110 London Rd | Oxford | GRND | 931 | 26.85 | Achieved | FRI | 25,000.00 | Retail | Direct | 10 yrs |  |  | 01/01/2032 |
| 15/05/2020 | 17/05/2020 | 165-167 Botley Rd | Oxford | GRND | 1,786 | 24.37 | Effective |  | 43,526.47 | Retail | Direct | 10 yrs | 16/05/2025 | 17/05/2025 | 16/05/2030 |
| 10/03/2020 | 10/03/2020 | 17 Park End St | Oxford | GRND | 633 | 23.70 | Achieved | FRI | 15,000.00 | Retail | Direct | 13 yrs | 10/03/2027 | 10/03/2025 | 10/03/2033 |
| 15/07/2020 | 16/07/2020 | 92-94 London Rd | Oxford | GRND | 3,197 | 23.46 | Achieved |  | 75,000.00 | Retail | Direct | 10 yrs |  |  | 16/07/2030 |
| 11/04/2021 | 11/04/2021 | 92-94 London Rd | Oxford | GRND | 1,233 | 22.95 | Effective | FRI | 28,299.49 | Retail | Direct | 5 yrs | 10/04/2023 |  | 10/04/2026 |
| 30/09/2021 | 30/10/2021 | 12 St Giles | Oxford | GRND | 2,660 | 22.56 | Achieved | FRI | 60,000.00 | Retail | Direct |  |  |  |  |
| 14/07/2021 | 16/07/2021 | 156 Cowley | Oxford | GRND | 1,150 | 21.74 | Achieved | FRI | 25,000.00 | Retail | Direct | 5 yrs |  |  | 15/07/2026 |
| 01/10/2020 | 01/10/2020 | 7 Little Clarendon | Oxford | GRND, 1 | 1,877 | 20.42 | Effective |  | 38,334.09 | Retail | Direct | 10 yrs | 30/09/2025 | 01/10/2025 | 30/09/2030 |
| 06/01/2020 | 03/03/2020 | 11-12 Queen | Oxford | 1st | 3,668 | 19.56 | Effective | FRI | 71,733.18 | Retail | Direct | 10 yrs | 02/03/2025 | 03/03/2025 | 02/03/2030 |
| 14/05/2020 | 15/05/2020 | 328-330 Abingdon | Oxford | GRND | 1,453 | 15.98 | Effective |  | 23,214.12 | Retail | Direct | 10 yrs | 15/05/2025 | 15/05/2024 | 14/05/2030 |
| 19/01/2021 | 19/01/2021 | Pony Rd | Oxford | GRND, 1 | 3,840 | 10.05 | Effective |  | 38,583.54 | Retail | Direct | 10 yrs |  | 19/01/2026 | 18/01/2031 |

## Appendix 4 - BCIS cost data

## £/m2 study

Description: Rate per m 2 gross internal floor area for the building Cost including prelims.
Last updated: 05-Nov-2022 05:40
> Rebased to Oxford ( 111 ; sample 49 )

Maximum age of results: Default period


New build
282. Factories

| Generally (20) | 1,332 | 304 | 733 | 1,098 | 1,571 | 5,062 | 90 |
| :--- | ---: | ---: | ---: | ---: | ---: | :--- | :--- |
| Up to 500m2 GFA (20) | 1,695 | 1,082 | 1,216 | 1,433 | 2,121 | 2,924 | 13 |
| 500 to 2000 m 2 GFA (20) | 1,424 | 304 | 788 | 1,270 | 1,569 | 5,062 | 39 |
| Over 2000m2 GFA (20) | 1,114 | 551 | 659 | 912 | 1,230 | 2,905 | 38 |

### 282.1 Advance factories

| Generally (15) | 1,172 | 541 | 996 | 1,111 | 1,418 | 1,891 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Up to 500m2 GFA (15) | 1,288 | 1,082 | 1,093 | 1,215 | 1,404 | 1,696 |

282.12 Advance
factories/offices - mixed
facilities (class B1)

| Generally (20) | 1,595 | 584 | 988 | 1,618 | 1,919 | 2,924 | 18 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Up to 500m2 GFA (20) | 2,589 | 2,121 | - | 2,722 | - | 2,924 | 3 |
| 500 to 2000 m 2 GFA (20) | 1,468 | 584 | 1,312 | 1,618 | 1,776 | 1,949 | 6 |
| Over 2000 m 2 GFA (20) | 1,349 | 683 | 911 | 1,053 | 1,796 | 2,905 | 9 |

282.2 Purpose built
factories

| Generally (30) | 1,448 | 304 | 767 | 1,245 | 1,827 | 5,062 | 79 |
| :--- | ---: | :--- | ---: | :--- | ---: | :--- | :--- |
| Up to 500 m 2 GFA (30) | 1,679 | 901 | 1,159 | 1,426 | 2,261 | 2,588 | 7 |
| 500 to 2000 m 2 GFA (30) | 1,565 | 304 | 813 | 1,171 | 1,756 | 5,062 | 28 |
| Over 2000m2 GFA (30) | 1,336 | 406 | 725 | 1,241 | 1,806 | 2,678 | 44 |
| 282.22 Purpose built | 1,135 | 561 | 918 | 1,118 | 1,235 | 2,473 | 23 |

factories/Offices - mixed
facilities (15)
284. Warehouses/stores

| Generally (15) | 1,159 | 458 | 700 | 928 | 1,340 | 5,276 | 46 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Up to 500m2 GFA (15) | 2,124 | 761 | 1,175 | 1,505 | 2,542 | 5,276 | 8 |
| 500 to 2000m2 GFA (15) | 1,065 | 539 | 777 | 965 | 1,208 | 1,858 | 17 |
| Over 2000m2 GFA (15) | 868 | 458 | 643 | 703 | 1,000 | 1,831 | 21 |
| 284.1 Advance warehouses/stores (15) | 934 | 469 | 699 | 948 | 1,175 | 1,540 | 10 |

Building function (Maximum age of projects)
$£ / \mathbf{m}^{2}$ gross internal floor area
Mean Lowest Lower quartiles Median Upper quartiles Highest
Sample
284.2 Purpose built
warehouses/stores

| Generally (15) | 1,226 | 458 | 716 | 928 | 1,391 | 5,276 | 34 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Up to 500m2 GFA (15) | 2,449 | 761 | 1,459 | 1,928 | 3,105 | 5,276 | 6 |
| 500 to 2000m2 GFA (15) | 1,020 | 539 | 749 | 928 | 1,165 | 1,858 | 14 |
| Over 2000m2 GFA (15) | 908 | 458 | 682 | 800 | 1,078 | 1,831 | 14 |
| 284.5 Cold | 1,486 | 1,110 | - | 1,176 | - | 2,172 | 3 |

stores/refrigerated stores (25)
320. Offices

Generally (15)
2,429 1,210
1,755

| 2,020 | 2,411 |
| :--- | :--- |
| 2,063 | 2,279 |
| 1,878 | 2,279 |
| 2,452 | 2,703 |


| 2,862 | 5,907 | 65 |
| :--- | :--- | :--- |

Air-conditioned
Generally (15)
$1-2$ storey (15)
3-5 storey (15)
6 storey or above (20)

| 2,475 | 1,429 |
| :--- | :--- |
| 2,437 | 1,429 |
| 2,363 | 1,652 |
| 3,033 | 2,097 |

Not air-conditioned
Generally (15)
$1-2$ storey (15)
$3-5$ storey (15)
6 storey or above (25)

| 2,386 | 1,210 |
| :--- | :--- |
| 2,477 | 1,383 |
| 2,252 | 1,210 |
| 2,863 | 2,215 |
| 1,749 | 1,330 |


| 1,681 | 2,239 |
| ---: | ---: |
| 1,738 | 2,313 |
| 1,631 | 1,806 |
| - | 2,967 |
| - | 1,738 |


| 2,973 | 4,128 | 30 |
| ---: | ---: | ---: |
| 3,044 | 3,852 | 16 |
| 2,717 | 4,128 | 12 |
| - | 3,304 | 4 |
| - | 2,178 | 3 |

(30)
344. Hypermarkets,
supermarkets

| Generally (35) | 2,024 | 325 | 1,447 | 2,054 | 2,616 | 3,390 | 50 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Up to 1000m2 (35) | 2,023 | 1,353 | - | 1,754 | - | 3,231 | 4 |
| 1000 to 7000 m 2 GFA (35) | 2,055 | 325 | 1,447 | 2,200 | 2,630 | 3,390 | 42 |
| 7000 to 15000m2 (35) | 1,629 | - | - | - | - | - | 1 |
| Over 15000m2 GFA (35) | 2,134 | - | - | - | - | - | 1 |
| 345. Shops |  |  |  |  |  |  |  |
| Generally (30) | 1,931 | 733 | 1,055 | 1,564 | 2,489 | 5,040 | 20 |
| 1-2 storey (30) | 1,947 | 733 | 1,053 | 1,519 | 2,509 | 5,040 | 19 |
| 3-5 storey (30) | 1,610 | - | - | - | - | - | 1 |
| 532. Community Centres |  |  |  |  |  |  |  |
| Generally (25) | 2,692 | 1,090 | 2,150 | 2,554 | 3,078 | 8,095 | 113 |
| Up to 500m2 GFA |  |  |  |  |  |  |  |
| Generally (25) | 2,820 | 1,090 | 1,898 | 2,544 | 3,321 | 8,095 | 49 |
| Steel framed (25) | 3,128 | 1,503 | 1,987 | 2,664 | 3,659 | 8,095 | 23 |
| Concrete framed (50) | 1,682 | - | - | - | - | - | 1 |
| Brick construction (25) | 2,000 | 1,090 | 1,598 | 1,933 | 2,250 | 3,321 | 16 |


| Building function (Maximum age of projects) | $£ / m^{2}$ gross internal floor area |  |  |  |  |  | Sample |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Lowest | Lower quartiles | Median | Upper quartiles | Highest |  |
| Timber framed (25) | 3,425 | 2,530 | 3,055 | 3,307 | 3,883 | 4,553 | 9 |
| 500 to 2000 m 2 GFA |  |  |  |  |  |  |  |
| Generally (25) | 2,603 | 1,386 | 2,246 | 2,571 | 2,878 | 4,179 | 60 |
| Steel framed (25) | 2,620 | 1,587 | 2,263 | 2,594 | 2,984 | 4,161 | 38 |
| Concrete framed (30) | 2,554 | - | - | - | - | - | 1 |
| Brick construction (25) | 2,405 | 1,386 | 2,182 | 2,326 | 2,704 | 4,179 | 14 |
| Timber framed (25) | 2,916 | 2,230 | 2,658 | 2,740 | 3,253 | 3,624 | 7 |
| Over 2000m2 GFA |  |  |  |  |  |  |  |
| Generally (25) | 2,446 | 2,026 | - | 2,533 | - | 2,692 | 4 |
| Steel framed (30) | 2,392 | 1,758 | - | 2,533 | - | 2,743 | 4 |
| Concrete framed (50) | 1,788 | - | - | - | - | - | 1 |
| Brick construction (50) | 1,334 | - | - | - | - | - | 1 |
| Timber framed (15) | 2,692 | - | - | - | - | - | 1 |
| 562.2 Gymnasia, fitness centres, etc (25) | 2,706 | 1,059 | 1,717 | 2,938 | 3,608 | 4,156 | 6 |
| 810. Housing, mixed developments (15) | 1,594 | 872 | 1,396 | 1,552 | 1,741 | 3,584 | 1230 |
| 810.1 Estate housing |  |  |  |  |  |  |  |
| Generally (15) | 1,599 | 770 | 1,363 | 1,538 | 1,753 | 5,559 | 1420 |
| Single storey (15) | 1,808 | 1,085 | 1,543 | 1,748 | 2,008 | 5,559 | 231 |
| 2-storey (15) | 1,542 | 770 | 1,337 | 1,497 | 1,687 | 3,347 | 1102 |
| 3-storey (15) | 1,673 | 995 | 1,375 | 1,592 | 1,908 | 3,280 | 82 |
| 4-storey or above (15) | 3,369 | 1,631 | 2,698 | 3,013 | 4,485 | 5,017 | 5 |
| 810.11 Estate housing detached (15) | 2,064 | 1,186 | 1,628 | 1,798 | 2,155 | 5,559 | 23 |
| 810.12 Estate housing semi detached |  |  |  |  |  |  |  |
| Generally (15) | 1,600 | 940 | 1,366 | 1,570 | 1,755 | 2,929 | 341 |
| Single storey (15) | 1,778 | 1,163 | 1,534 | 1,744 | 1,962 | 2,929 | 73 |
| 2-storey (15) | 1,552 | 940 | 1,363 | 1,513 | 1,693 | 2,761 | 257 |
| 3-storey (15) | 1,548 | 1,176 | 1,239 | 1,520 | 1,757 | 2,282 | 11 |
| 810.13 Estate housing terraced |  |  |  |  |  |  |  |
| Generally (15) | 1,646 | 958 | 1,338 | 1,539 | 1,808 | 5,017 | 245 |
| Single storey (15) | 1,884 | 1,206 | 1,562 | 1,930 | 2,181 | 2,659 | 20 |
| 2-storey (15) | 1,574 | 958 | 1,323 | 1,502 | 1,730 | 3,347 | 186 |
| 3-storey (15) | 1,707 | 995 | 1,366 | 1,566 | 1,952 | 3,280 | 37 |
| 4-storey or above (10) | 4,751 | 4,485 | - | - | - | 5,017 | 2 |
| 816. Flats (apartments) |  |  |  |  |  |  |  |
| Generally (15) | 1,882 | 926 | 1,562 | 1,777 | 2,126 | 6,451 | 853 |
| 1-2 storey (15) | 1,795 | 1,100 | 1,511 | 1,688 | 2,023 | 3,836 | 186 |

## BCIS

| Building function (Maximum age of projects) | $£ / \mathrm{m}^{2}$ gross internal floor area |  |  |  |  |  | Sample |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Mean | Lowest | Lower quartiles | Median | Upper quartiles | Highest |  |
| 3-5 storey (15) | 1,852 | 926 | 1,557 | 1,767 | 2,106 | 3,931 | 568 |
| 6 storey or above (15) | 2,230 | 1,372 | 1,816 | 2,096 | 2,399 | 6,451 | 96 |
| 852. Hotels (15) | 2,724 | 1,469 | 2,159 | 2,611 | 3,350 | 3,854 | 15 |
| 856.2 Students' residences, halls of residence, etc (15) | 2,411 | 1,375 | 2,159 | 2,425 | 2,674 | 3,901 | 55 |

## Appendix 5 - Accessibility standards

## Accessibility standards

## DCLG - Housing Standards Review - Cost impacts (September 2014)

Note: The percentage uplifts generated by this analysis (final table on this page) are applied to contemporary construction costs to provide a current cost of meeting accessibility standards.

| Cost per dwelling (Table 45) |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 1B flat | 2B flat | 2B House | 3B House | 4b House |
| Cat 2 | $£ 940$ | $£ 907$ | $£ 523$ | $£ 521$ | $£ 520$ |
| Cat 3(a) | $£ 7,607$ | $£ 7,891$ | $£ 9,754$ | $£ 10,307$ | $£ 10,568$ |
| Car 3(b) | $£ 7,764$ | $£ 8,048$ | $£ 22,238$ | $£ 22,791$ | $£ 23,052$ |


| Dwelling construction costs (Tables 12 and 12b) |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Size sqm | 50 | 67 | 72 | 96 | 117 |
| Cost per unit | $£ 81,966$ | $£ 94,520$ | $£ 78,044$ | $£ 95,741$ | $£ 121,045$ |
| Cost psm | $£ 1,639.32$ | $£ 1,410.75$ | $£ 1,083.94$ | $£ 997.30$ | $£ 1,034.57$ |


| Standards as \% of construction costs |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | 1B flat | 2B flat | 2B House | 3B House | 4b House |
| Cat 2 | $1.15 \%$ | $0.96 \%$ | $0.67 \%$ | $0.54 \%$ | $0.43 \%$ |
| Cat 3(a) | $9.28 \%$ | $8.35 \%$ | $12.50 \%$ | $10.77 \%$ | $8.73 \%$ |
| Cat 3(b) | $9.47 \%$ | $8.51 \%$ | $28.49 \%$ | $23.80 \%$ | $19.04 \%$ |


| Cost uplifts applied in study |  | Flats |
| :--- | ---: | ---: |
|  | $1.15 \%$ | Houses |
| Cat 2 | $9.28 \%$ | $0.54 \%$ |
| Cat 3(a) | $9.47 \%$ | $10.77 \%$ |
| Cat 3(b) | $23.80 \%$ |  |

# Appendix 6 - Appraisal results (affordable housing - $70 \%$ SR, $5 \%$ SO, $25 \% \mathrm{FHs}$ ) 




OXFORD CITY COUNCIL - LOCAL PLAN

BENCHMARK LAND VALUE 2 (SECONDARY RETAIL) | Description |
| :---: |
| 1 D Huse |



OXFORD CITY COUNCIL - LOCAL PLAN
BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAN

| BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) |  |
| :---: | :---: |
|  |  |
| Description | No of units |


| 1 | 1 House |
| :--- | :--- |
| 2 | 2 Houses |
| 3 | 5 Houses |
| 4 | 10 houses |
| 530 flats | low density |
| 6 | 30 flats - medium dens |


| 530 flats - low density |
| :--- | :--- |
| 630 flats - medium dens |
| 730 flats - high density |

730 flats - high density
8100 houses
9100 flats - medium density
10200 houses

| 10200 houses |
| :--- |
| 11200 flats- medium density |
| 12450 hous |

12450 houses

| 14 Student housing - studios 150 units |
| :--- |
| 15 Student housing - ensuite 150 units |

15 Student housing - ensuite 150 units
16
17
Student housing - studios 250 nits
17 Student housing - ensuite 250 units

| 18 Student housing - -nsutite 300 units |
| :--- |
| 19 C 2 care scheme - flats |


| 19 C 2 care scheme - flats |
| :--- |
| 20 Class E (light industrial) development |
| 21 Class |

21 Class $E$ (retail - convenience) development
22 Class $E$ (retail - supermarket) development

| 23 Class E(office) development |
| :--- |
| 24 Class E (office) development |

$\frac{24}{}{ }^{25}$ Class $E$ (office) development
26 Industrial (B2/B8)
27 Hotel (city centre) 50 rooms
28 Hotel (city centre) 75 rooms
29 Hotel (city centre) 100 rooms
${ }_{30} 30$ Hotel (city centre)

Sales value $£ 4,770$ psm No of units $£ 1$, 30 Community use/leisure

Sales value $£ 4,770 \mathrm{psm}$
 No of units $\quad \overline{\text { ELV }} \quad$ 4,210,000 $0 \%$ PER





| 0,00 | 0\% AH | AH tenure | Rented 70.0\% | so 5.0\% Frst Hms 25\% |  |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Residual land values |  |  |  |  |  |  |  |
|  |  | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
| 80 | 94,664 | 87,512 | 80,391 | 73,300 | 66,241 | 59,212 | 52,214 | 45,247 | 38,310 | 31,405 | 24,530 |
| 9,161 | 189,327 | 175,024 | 160,781 | 146,601 | 132,481 | 118,424 | 104,428 | 90,493 | 76,621 | 62,809 | 49,060 |
| 02 | 473,319 | 437,559 | 401,953 | 366,502 | 331,204 | 296,060 | 261,070 | 226,234 | 191,551 | 157,023 | 122,649 |
|  | 946,638 | 875,118 | 803,907 | 733,003 | 662,407 | 592,119 | 522,139 | 452,467 | 383,103 | 314,047 | 245,299 |
| 40 | 922,522 | 765,189 | 608,589 | 452,726 | 297,596 | 143,202 | 10.617 | 165,876 |  | 474,152 | 627,17 |
| 4,966 | 717,554 | 566,748 | 416,439 | 266,627 | 117,315 | 31,982 | 182,562 | 332,637 | 482,207 | 631,273 | 779,831 |
| 9,749 | 593,977 | 448,623 | 303,750 | 159,358 | 15,447 | 129,937 | 275,068 | 419,710 | 563,8 | 707,532 | 0,71 |
| 8,049 | 8,896,571 | 8,228,671 | 7,563,070 | 6,897,107 | 6,234,035 | 5,573,856 | 4,916,568 | 4,262,172 | 3,610,668 | 2,962,054 | 2,310,557 |
| 3,219 | 2,082,550 | 1,606,143 | , 131,307 | , | 186,358 | 288,087 | 770,749 | 1,252,184 |  | 2,210,186 | 2,686,754 |
| 6,09 | 16,860,385 | 15,601,815 | 14,348,654 | 13,100,021 | 11,851,869 | 10,609,155 | 9,371,879 | 8,140,040 | 6,913,639 | 5,685,446 | 4,461,273 |
| 6,439 | 2,839,034 | 1,981,413 | 1,126,630 | 266,943 | 603,369 | 1,474,832 | 2,343,374 | 3,215,458 | 4,093,553 | 4,968,673 | 5,840,821 |
| 19 | 32,441,255 | 30,016,354 | 27,601,878 | 25,197,829 | 22,804,206 | 20,414,918 | 18,031,931 | 15,659,419 | 13,284,910 | 10,916,892 | 8,547,456 |
| 12,488 | 5,220,818 | 3,495,963 | 1,776,814 | 41,494 | 1,716,519 | 3,487,235 | 5,262,137 | 7,056,960 | 8,862,847 | 10,685,365 | 12,501,689 |
| 5,398 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528,725 | 215,721 |
| 66 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189,961 |
| 9,436 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881,209 | 359,534 |
| 8,409 | 8,484,785 | 7,647,843 | 6,810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 1,031 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 9,314 | 918,781 | 1,108,525 | 1,298,269 | 1,488,014 | 1,677,759 | 1,867,504 | 2,057,248 | 2,246,993 | 2,436,738 | 2,626,483 | 2,816,227 |
| 0,833 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 5,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 3,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 3,750 |  | 33 |  | ,234 |  |  |  |  |  |  | ,08 |
| 7,500 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 |
| 6,667 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 8,333 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 5,781 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 |
| 8,672 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 1,563 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 7,100 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,30 |





OXFORD CITY COUNCIL - LOCAL PLAN BENCHMARK LAND VALUE 2 (SECONDARY RETALL)


Sales value $£ 5,998 \mathrm{psm}$
No of units $1_{1}^{\mid B L V}$ $1 \begin{array}{llll} & \text { AH tenure } & \text { Rented } 70.0 \% & \text { SO } 5.0 \% \\ \text { Prst Hms } 25 \% \\ \text { Resis }\end{array}$ Residual land values

Sales value $£ 5,998 \mathrm{psm}$ | No of units |  |
| :--- | :--- | :--- |
| BLV |  |





| 273,042 | 251,574 | 230,190 | 208,892 | 187,680 | 166,552 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 682,607 | 628,934 | 575,476 | 522,230 | 469,19 | 416,381 |
| 1,365,213 | 1,257,868 | 1,150,951 | 1,044,461 | 938,398 | 832,762 |
| 2,003,257 | 1,758,079 | 1,513,930 | 1,270,808 | ,028, | 787.649 |
| 1,774,802 | 1,539,599 | 1,305,391 | T,072,17 | 839,96 | 608,743 |
| 1,627,738 | 1,402,508 | 1,178,243 | 954,94 | 732,60 | 511,2 |
| 12,788,349 | 11,786,785 | 10,789,207 | 9,795,615 | 8,806,00 | 7,820,389 |
| 5,457,808 | 4,719,672 | 3,984,665 | 3,241,0 | 2,510,57 | 1,777,307 |
| 24,144,466 | 22,265,232 | 20,393,471 | 18,526,040 | 16,663,01 | 14,807,499 |
| 9,164,477 | 7,822,699 | 6,486,635 | 5,156,28 | 3,816,58 | 2,482,451 |
| 46,420,511 | 42,809,474 | 39,212,797 | 35,630,479 | 32,061,42 | 28,497,482 |
| 17,965,552 | 310,681 | 12,646,949 | 9,994,622 | 7,325,08 | 4,660,732 |
| 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 |
| 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 |
| 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 |
| 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 |
| 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 |
| 585,171 | 311,669 |  | 238,925 |  |  |
| 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,42 | 3,750,426 |
| 482,378 | 482,378 | 482,378 | 482,378 | 482,37 | 482,3 |
| 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 |
| 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 |
| 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 |
| 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 1,058,305 | 1,058,30 | 1,058,3 | 1,058,3 | ,058, | 1.058.305 |



OXFORD CITY COUNCIL - LOCAL PLAN
BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL)
Description


OXFORD CITY COUNCIL - LOCAL PLAN
BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAN
Description

| Description | Sales value $£ 5,998 \mathrm{psm}$ |
| :--- | :--- |
| 11 (GREENFIELD/UNDEVELOPED LAND) |  |
| No of |  |


\section*{| 1 | 1 House |
| :--- | :--- |
| 2 | 2 Houses |
| 35 Houses |  |
| 410 horses |  |}


| 3 | 5 Houses |
| ---: | :--- |
| 4 | 10 houses |
| 5 | 30 |


| 530 flats - low density |
| :--- |
| 630 flats - medium density |
| 730 flats - high density |


| 730 flats - high density |
| :--- |
| 8100 houses |


| 9100 flats - medium density |
| :--- | :--- |
| 10200 houses |


| 10200 houses |
| :--- |
| 11200 flats- medium density |
| 12450 hoves |


| 12450 houses |
| :--- |
| 13450 flats - medium density |


| 14 Student housing - studios 150 units |
| :--- |
| 15 Student housing - ensuite 150 units |
| 15 |


| 15 Student housing - ensuite 150 units |
| :--- |
| 16 Student housing - studios 250 nits |
| 17 |


| 17 Student housing - studios 250 units |
| :--- |
| 18 Stude |


| 18 Student housing - -nsutite 300 units |
| :--- |
| 19 C 2 care scheme - flats |


| 19 C 2 care scheme - flats |
| :--- |
| 20 Class E (light industrial) development |
| 21 |

21 Class $E$ (retail - convenience) development

| 23 Class $E$ (office) development |
| :--- |
| 24 Class $E$ (office) development |

$\frac{24}{}{ }^{25}$ Class $E$ (office) development
26 Industrial (B2/B8)
27 Hotel (city centre) 50 rooms
28 Hotel (citi centre) 75 rooms
30 Community use/leisure




OXFORD CITY COUNCIL - LOCAL PLAN

|  | Description |
| :---: | :---: |
|  | 1 House |
| 2 | 2 Houses |
| 3 | 5 Houses |
| 4 | 10 houses |
| 5 | 30 flats - low density |
| 6 | 30 flats - medium density |
| 7 | 30 flats - high density |
| 8 | 100 houses |
| 9 | 100 flats - medium density |
| 10 | 200 houses |
| 11 | 200 flats-medium density |
| 12 | 450 houses |
| 13 | 450 flats - medium density |
| 14 | Student housing - studios 150 units |
| 15 | Student housing - ensuite 150 units |
| 16 | Student housing - studios 250 units |
| 17 | Student housing - ensuite 250 units |
| 18 | Student housing - ensuite 300 units |
| 19 | C2 care scheme - flats |
| 20 | Class E (light industrial) development |
| 21 | Class E (retail - convenience) development |
| 22 | Class E (retail - supermarket) development |
| 23 | Class E (office) development |
| 24 | Class E (office) development |
| 25 | Industrial (B2/B8) |
| 26 | Industrial (B2/B8) |
| 27 | Hotel (city centre) 50 rooms |
| 28 | Hotel (city centre) 75 rooms |
| 29 | Hotel (city centre) 100 rooms |
| 30 | Community use/leisure |



Sales value $£ 7,226 \mathrm{psm}$
No of units BLV

0 AH tenure Rented 70.0\% SO 5.0\% Frst Hms 25\%

Sales value $£ 7,226$ psm

 \begin{tabular}{r|r|r|r|r|r|r|r|r}
<br>
\hline

 

$£ 657,813$ <br>
$£ 463,100$ <br>
\hline
\end{tabular}



OXFORD CITY COUNCIL - LOCAL PLAN
BENCHMARK LAND VALUE 4 (GREENFIELDIUNDEVELOPED LAN
Description


\section*{| 1 | 1 House |
| :--- | :--- |
| 2 | 2 Housses |
| 3 | 5 Houses |
|  | 1 |
|  | 10 houses |}


| 410 houses |
| :--- |
| 530 flats - low density |


| 530 flats - low density |
| :--- |
| 630 flats - medium density |
| 730 flats - high density |

730 flats - high density
8100 houses

| 9100 flats - medium density |
| :--- | :--- |
| 10200 houses |


| 10200 houses |
| :--- |
| 11200 flats- medium density |
| 12450 |

13450 flats - medium densit

| 14 Studans housing m density |
| :--- |
| 15 Studios 5 units |
| 15 Sudent housing - ensuite 150 nuits |

15 Sudent housing - ensuite 150 units
16 Student housing - studios 250 nits

| 16 Student housing - studios 250 units |
| :--- |
| 17 Student housing - ensuite 250 units |
| 18 Student |

18 Student housing - ensuite 300 units
19 C 2 care scheme - flats

| 19 C2 care scheme - flats |
| :--- |
| 20 Class E ( light industrial) development |

21 Class E (retail - convenience) development
22 Class E (retail - supermarket) development

| 23 Class $E$ (office) development |
| :--- |
| 24 Class $E$ (office) development |

$\frac{24 \text { Class } E \text { (office) development }}{25 \text { Industrial (B2/B8) }}$
26 Industrial (B2/B8)
27 Hotel (city centre) 50 rooms
28 Hotel (citi centre) 75 rooms
30 Community uselleisure





OXFORD CITY COUNCIL - LOCAL PLA




Appendix 7 - Appraisal results (affordable housing
$-80 \%$ SR, $20 \%$ SO)

|  | No of units BLV <br> 10630,000  |  | $\begin{aligned} & \text { ) PER HA } \\ & \text { O\% AH } \end{aligned}$ | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | \|45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description |  |  | 20\% AH |  |  |  | 25\% AH | 30\% AH |  |  |  |  |
| 1 House | 1 | £189,380 |  | 57,50 | 52,167 |  | 41,512 | 36,197 | 30,888 | 25,588 | 20,295 |  | 9,732 | 2 |
| 22 Houses | 2 | £378,760 | 115,010 | 104,333 | 93,672 | 83,024 | 72,393 | 61,777 | 51,176 | 40,590 | 30,020 | 19,465 | 8,925 |
| 35 Houses | 5 | £946,901 | 287,525 | 260,832 | 234,178 | 207,561 | 180,983 | 154,443 | 127,940 | 101,476 | 75,049 | 48,662 | 22,311 |
| 410 houses | 10 | £1,893,801 | 575,051 | 521,665 | 468,356 | 415,123 | 361,965 | 308,885 | 255,881 | 202,951 | 150,099 | 97,322 | 44,622 |
| 530 flats - low density | 30 | £2,525,068 | 11,307 | 113,070 | 237,442 | 361,634 | 485,647 | 609,481 | 733,136 | 856,613 | 979,911 | 1,103,029 | 1,225,970 |
| 630 flats - medium density | 30 | £2,272,562 | 169,408 | 289,593 | 409,606 | 529,446 | 649,114 | 768,608 | 887,930 | 1,007,079 | 1,126,055 | 1,244,858 | 1,363,489 |
| 730 flats - high density | 30 | £1,624,256 | 267,661 | 383,483 | 499,138 | 614,626 | 729,948 | 845,102 | 960,090 | 1,074,912 | 1,189,567 | 1,304,055 | 1,418,376 |
| 8100 houses | 100 | £18,938,013 | 5,411,093 | 4,909,654 | 4,408,929 | 3,908,920 | 3,409,625 | 2,908,826 | 2,407,265 | 1,906,423 | 1,406,301 | 906,900 | 408,219 |
| 9100 flats - medium density | 100 | £7,575,205 | 760,340 | 1,142,511 | 1,524,132 | 1,905,205 | 2,285,727 | 2,665,700 | 3,045,123 | 3,423,997 | 3,802,320 | 4,180,096 | 4,557,320 |
| 10200 houses | 200 | £37,876,026 | 10,327,499 | 9,379,728 | 8,433,307 | 7,484,624 | 6,536,116 | 5,588,966 | 4,643,174 | 3,698,739 | 2,750,695 | 1,801,593 | 851,666 |
| 11200 flats- medium density | 200 | £15,150,410 | 2,486,687 | 3,159,285 | 3,842,005 | 4,524,627 | 5,206,265 | 5,886,916 | 6,566,582 | 7,245,262 | 7,922,957 | 8,599,666 | 9,275,390 |
| 12450 houses | 450 | £85,221,058 | 19,841,945 | 18,009,878 | 16,180,420 | 14,353,575 | 12,523,475 | 10,692,875 | 8,862,170 | 7,025,564 | 5,183,102 | 3,330,783 | 1,461,766 |
| 13450 flats - medium density | 450 | £34,088,423 | 5,684,782 | 7,060,770 | 8,445,358 | 9,838,882 | 11,246,918 | 12,652,919 | 14,056,883 | 15,458,810 | 16,858,701 | 18,256,557 | 19,652,375 |
| 14 Student housing - studios 150 units | - | £2,442,541 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528,725 | 215,721 |
| 15 Student housing - ensuite 150 units | - | £1,600,716 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189,961 |
| 16 Student housing - studios 250 units |  | £4,120,369 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881,209 | 359,534 |
| 17 Student housing - ensuite 250 units |  | £2,741,158 | 8,484,785 | 7,647,843 | 6,810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18 Student housing - ensuite 300 units |  | £3,274,886 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19 C 2 care scheme - flats | 60 | £2,318,922 | 2,108,186 | 2,252,911 | 2,397,637 | 2,542,364 | 2,687,089 | 2,831,816 | 2,976,541 | 3,121,267 | 3,265,994 | 3,410,719 | 3,555,445 |
| 20 Class E (light industrial) development |  | £3,179,167 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864.870 | 864,870 |
| 21 Class E (retail - convenience) development |  | £3,815,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 Class E (retail - supermarket) development | - | £2,289,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |  |  | 482,378 | 482,378 |
| 23 Class E (office) development |  | £681,250 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 |
| 24 Class E (office) development | - | £1,362,500 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | - 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 |
| 25 Industrial (B2/B8) |  | £25,433,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 Industrial (B2/B8) |  | £1,271,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 Hotel (city centre) 50 rooms |  | £596,094 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 |
| 28 Hotel (city centre) 75 rooms |  | £894,141 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 29 Hotel (city centre) 100 rooms |  | £1,192,188 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 30 Community use/leisure |  | £839,300 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 |
| OXFORD CITY COUNCIL - LOCAL PLAN | Sales value $£ 4,156 \mathrm{psm}$ | £4,210,000 |  | AH tenure | Rented 80.0\% | so 20.0\% | Frst Hms 0\% |  |  |  |  |  |  |
| BENCHMARK LAND VALUE 2 (SECONDARY RETAIL) |  |  |  | 5\% AH | 10\% AH |  | Residual land values |  |  |  |  |  |  |
| Description | No of units | BLV | 0\% AH |  |  | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | \|45\% AH | 50\% AH |
| 11 House | 1 | £104,494 | 57,505 |  |  |  |  |  |  |  |  |  |  |
| 22 Houses | 2 | £208,988 | 115,010 | 104,333 | 93,672 | 83,024 | 72,393 | 61,777 | 51,176 | 40,590 | 30,020 | 19,465 | 8,925 |
| 35 Houses | 5 | £522,471 | 287,525 | 260,832 | 234,178 | 207,561 | 180,983 | 154,443 | 127,940 | 101,476 | 75,049 | 48,662 | 22,311 |
| 410 houses | 10 | £1,044,941 | 575,051 | 521,665 | 468,356 | 415,123 | 361,965 | 308,885 | 255,881 | 202,951 | 150,099 | 97,322 | 44,622 |
| 530 flats - low density | 30 | £1,393,255 | 11,307 | 113,070 | 237,442 | 361,634 | 485,647 | 609,481 | 733,136 | 856,613 | 979,911 | 1,103,029 | 1,225,970 |
| 630 flats - medium density | 30 | £1,253,930 | 169,408 | 289,593 | 409,606 | 529,446 | 649,114 | 768,608 | 887,930 | 1,007,079 | 1,126,055 | 1,244,858 | 1,363,489 |
| 730 flats - high density | 30 | £896,215 | 267,661 | 383,483 | 499,138 | 614,626 | 729,948 | 845,102 | 960,090 | 1,074,912 | 1,189,567 | 1,304,055 | 1,418,376 |
| 8100 houses | 100 | £10,449,415 | 5,411,093 | 4,909,654 | 4,408,929 | 3,908,920 | 3,409,625 | 2,908,826 | 2,407,265 | 1,906,423 | 1,406,301 | 906,900 | 408,219 |
| 9100 flats - medium density | 100 | £4,179,766 | 760,340 | 1,142,511 | 1,524,132 | 1,905,205 | 2,285,727 | 2,665,700 | 3,045,123 | 3,423,997 | 3,802,320 | 4,180,096 | 4,557,320 |
| 10200 houses | 200 | £20,898,829 | 10,327,499 | 9,379,728 | 8,433,307 | 7,484,624 | 6,536,116 | 5.588.966 | 4,643,174 | 3,698,739 | 2,750,695 | 1,801,593 | 851,666 |
| 11200 flats-medium density | 200 | £8,359,532 | 2,486,687 | 3,159,285 | 3,842,005 | 4,524,627 | 5,206,265 | 5,886,916 | 6,566,582 | 7,245,262 | 7,922,957 | 8,599,666 | 9,275,390 |
| 12450 houses | 450 | £47,022,366 | 19,841,945 | 18,009,878 | 16,180,420 | 14,353,575 | 12,523,475 | 10,692,875 | 8,862,170 | 7,025,564 | 5,183,102 | 3,330,783 | 1,461,766 |
| 13450 flats - medium density | 450 | £18,808,946 | 5,684,782 | 7,060,770 | 8,445,358 | 9,838,882 | 11,246,918 | 12,652,919 | 14,056,883 | -15,458,810 | 16,858,701 | 18,256,557 | 19,652,375 |
| 14 Student housing - studios 150 units | - | £1,347,719 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528,725 | 215,721 |
| 15 Student housing - ensuite 150 units | - | £883,226 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189,961 |
| 16 Student housing - studios 250 units |  | £2,273,493 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881,209 | 359,534 |
| 17 Student housing - ensuite 250 units |  | £1,512,487 | 8,484,785 | 7,647,843 | 6,810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18 Student housing - ensuite 300 units | - | £1,806,981 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19 C 2 care scheme - flats | 60 | £1,279,510 | 2,108,186 | 2,252,911 | 2,397,637 | 2,542,364 | 2,687,089 | 2,831,816 | 2,976,541 | 3,121,267 | 3,265,994 | 3,410,719 | 3,555,445 |
| 20 Class E (light industrial) development |  | £1,754,167 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 21 Class E (retail - convenience) development |  | £2,105,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 Class E (retail - supermarket) development | - | £1,263,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 Class E (office) development | - | £375,893 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 |
| 24 Class E (office) development |  | £751,786 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 |
| 25 Industrial (B2/B8) | - | £14,033,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 Industrial (B2/B8) |  | £701,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 Hotel ( ciity centre) 50 rooms | - | £328,906 | 2,051,794 | 2,051,794 | 2,051,794. | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | -2,051,794 |
| 28 Hotel (city centre) 75 rooms | - | £493,359 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 29 Hotel (city centre) 100 rooms | - | £657,813 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 30 Community use/leisure | - | £463,100 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 |
| OXFORD CITY COUNCIL - LOCAL PLAN | Sales value $£ 4,156$ psm | £1,610,000 |  | AH tenure | Rented 80.0\% | SO 20.0\% | Frst Hms 0\% |  |  |  |  |  |  |
| BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL) |  |  |  | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | \|45\% AH | 50\% AH |
| Description | No of units | BLV | 0\% AH |  |  |  | 20\% AH | sidual land values$125 \% \mathrm{AH}$l30\% |  |  |  |  |  |
| 11 House | 1 | £39,961 | 57,505 | 52,167 | 46,836 | 41,512 | 36,19772,393 | 30,888 |  |  | 15,010 | 9,732 | 4,462 |
| 22 Houses | 2 | £ 79,922 | 115,010 | 104,333 | 93,672 | 83,024 |  | 61,777 | 51,176 | 40,590 | 30,020 | 19,465 | 8,925 |
| 35 Houses | 5 | £199,805 | 287,525 | 260,832 | 234,178 | 207,561 | 180,983 | 154,443 | 127,940 | 101,476 | 75,049 | 48,662 | 22,311 |
| 410 houses | 10 | £399,609 | 575,051 | 521,665 | 468,356 | 415,123 | 361,965 | 308,885 | 255,881 | 202,951 | 150,099 | 97,322 | 44,622 |
| 530 flats - low density | 30 | £532,813 | 11,307 | 113,070 | 237,442 | 361,634 | 485,647 | 609,481 | 733,136 | 856,613 | 979,911 | 1.103,029 | 1,225,970 |
| 630 flats - medium density | 30 | £479,531 | 169,408 | 289,593 | 409,606 | 529,446 | 649,114 | 768,608 | 887,930 | 1,007,079 | 1,126,055 | 1,244,858 | 1,363,489 |
| 730 flats - high density | 30 | £342,733 | 267,661 | 383,483 | 499,138 | 614,626 | 729,948 | 845,102 | 960,090 | 1,074,912 | 1,189,567 | 1,304,055 | 1,418,376 |
| 8100 houses | 100 | £3,996,094 | 5,411,093 | 4,909,654 | 4,408,929 | 3,908,920 | 3,409,625 | 2,908,826 | 2,407,265 | 1,906,423 | 1,406,301 | 906,900 | 408,219 |
| 9100 flats - medium density | 100 | £1,598,438 | 760,340 | 1,142,511 | 1,524,132 | 1,905,205 | 2,285,727 | 2,665,700 | 3,045,123 | 3,423,997 | 3,802,320 | 4,180,096 | 4,557,320 |
| 10200 houses | 200 | £7,992,189 | 10,327,499 | 9,379,728 | 8,433,307 | 7,484,624 | 6,536,116 | 5,588,966 | 4,643,174 | 3,698,739 | 2,750,695 | 1,801,593 | 851,666 |
| 11200 flats- medium density | 200 | £3,196,876 | 2,486,687 | 3,159,285 | 3,842,005 | 4,524,627 | 5,206,265 | 5,886,916 | 6,566,582 | 7,245,262 | 7,922,957 | 8,599,666 | 9,275,390 |
| 12450 houses | 450 | £17,982,425 | 19,841,945 | 18,009,878 | 16,180,420 | 14,353,575 | 12,523,475 | 10,692,875 | 8,862,170 | 7,025,564 | 5,183,102 | 3,330,783 | 1,461,766 |
| 13450 flats - medium density | 450 | £7,192,970 | 5,684,782 | 7,060,770 | 8,445,358 | 9,838,882 | 11,246,918 | -12,652,919 | 14,056,883 | 15,458,810 | 16,858,701 | 18,256,557 | 19,652,375 |
| 14 Student housing - studios 150 units | - | £515,398 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528,725 | 215,721 |
| 15 Student housing - ensuite 150 units |  | £337,766 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189,961 |
| 16 Student housing - studios 250 units |  | £869,436 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881,209 | 359,534 |
| 17 Student housing - ensuite 250 units |  | £578,409 | 8,484,785 | 7,647,843 | 6,810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18 Student housing - ensuite 300 units | - | £691,031 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19 C 2 care scheme - flats | 60 | £489,314 | 2,108,186 | 2,252,911 | 2,397,637 | 2,542,364 | 2,687,089 | 2,831,816 | 2,976,541 | 3,121,267 | 3,265,994 | 3,410,719 | 3,555,445 |
| 20 Class E (light industria) development |  | £670,833 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 21 Class E (retail - convenience) development |  | £805,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 Class E (retail - supermarket) development | - | £483,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 Class E (office) development | - | £143,750 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 |
| 24 Class E (office) development |  | £287,500 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 |
| 25 Industrial (B2/B8) |  | £5,366,667 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 Industrial (B2/B8) |  | £268,333 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 Hotel (city centre) 50 rooms | - | £125,781 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 |
| 28 Hotel (city centre) 75 rooms | - | £188,672 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 29 Hotel (city centre) 100 rooms |  | £251,563 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 30 Community uselleisure | - | £177,100 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 |



OXFORD CITY COUNCIL - LOCAL PLAN
BENCHMARK LAND VALUE 1 (SECONDARY OFFICES)


AH tenure Rented 80.0\% SO 20.0\% Frst Hms 0\%
Sales value $£ 4,770$ psm AND)
No of units

|  | ORD CITY COUNCIL - LOCAL PLAN <br> NCHMARK LAND VALUE 4 (GREENFIELD/UN | Sales value $£ 4,770$ psm AND) | £370,000 |  | AH tenure | ented 80.0\% | SO 20.0\% | Hms 0\% | land |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV | 0\% AH | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
|  | 1 House | 1 | £9,184 | 94,664 | 87,761 | 80,868 | 73,985 | 67,111 | 60,248 | 53,394 | 46,551 | 39,716 | 32,892 | 26,077 |
| 2 | 2 Houses | 2 | £18,367 | 189,327 | 175,522 | 161,736 | 147,970 | 134,223 | 120,495 | 106,789 | 93,100 | 79,433 | 65,783 | 52,155 |
| 3 | 5 Houses | 5 | £45,918 | 473,319 | 438,805 | 404,340 | 369,924 | 335,557 | 301,239 | 266,970 | 232,751 | 198,581 | 164,460 | 130,387 |
| 4 | 10 houses | 10 | £91,836 | 946,638 | 877,609 | 808,680 | 739,848 | 671,115 | 602,479 | 533,942 | 465,502 | 397,162 | 328,919 | 260,775 |
| 5 | 30 flats - low density | 30 | £122,448 | 922.522 | 761,668 | 601,042 | 440,647 | 280,482 | 120,546 | 39,756 | 201,664 | 363,33 | 524,780 | 685,987 |
| 6 | 30 flats - medium density | 30 | £110,203 | 717,554 | 562,120 | 406,908 | 251,920 | 97,153 | 8,267 | 214,943 | 371,394 | 527,618 | 683,616 | 839,389 |
| 7 | 30 flats - high density | 30 | £78,765 | 593,977 | 443,964 | 294,166 | 144,583 | 4,858 | 156,287 | 307,498 | 458,490 | 609,264 | 759,819 | 910,158 |
| 8 | 100 houses | 100 | £918,357 | 8,896,571 | 8,250,531 | 7,605,410 | 6,960,846 | 6,315,083 | 5,670,242 | 5,026,324 | 4,383,328 | 3,741,255 | 3,100,105 | 2,459,876 |
| 9 | 100 flats - medium density | 100 | £367,343 | 2,082,550 | 1,593,474 | 1,105,098 | 617,423 | 130,447 | 361,256 | 860,645 | 1,360,215 | 1,859,062 | 2,357,189 | 2,854,594 |
| 10 | 200 houses | 200 | £1,836,714 | 16,860,385 | 15,640,405 | 14,422,159 | 13,205,649 | 11,990,874 | 10,774,280 | 9,558,939 | 8,345,339 | 7,133,480 | 5,923,362 | 4,714,986 |
| 11 | 200 flats- medium density | 200 | £734,686 | 2,839,034 | 1,967,335 | 1,096,883 | 221,539 | 668,105 | 1,559,844 | 2,450,297 | 3,346,535 | 4,250,019 | 5,152,194 | 6,053,062 |
| 12 | 450 houses | 450 | £4,132,607 | 32,441,255 | 30,090,242 | 27,742,573 | 25,398,248 | 23,057,266 | 20,719,629 | 18,384,682 | 16,046,039 | 13,710,750 | 11,376,691 | 9,037,685 |
| 13 | 450 flats - medium density | 450 | £1,653,043 | 5,220,818 | 3,473,661 | 1,729,006 | 32,244 | 1,822,285 | 3,625,119 | 5,437,667 | 7,274,143 | 9,130,225 | 11,001,829 | 12,870,721 |
| 14 | Student housing - studios 150 units |  | £118,446 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528,725 | 215,721 |
| 15 | Student housing - ensuite 150 units |  | £77,623 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189,961 |
| 16 | Student housing - studios 250 units |  | £199,808 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881,209 | 359,534 |
| 17 | Student housing - ensuite 250 units | - | £132,926 | 8,484,785 | 7,647,843 | 6,810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18 | Student housing - ensuite 300 units |  | £158,808 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19 | C2 care scheme - flats | 60 | £112,451 | 918,781 | 1,112,090 | 1,305,401 | 1,498,711 | 1,692,022 | 1,885,333 | 2,078,642 | 2,271,953 | 2,465,263 | 2,658,574 | 2,851,884 |
| 20 | Class E (light industrial) development |  | £154,167 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 21 | Class E (retail - convenience) development |  | £185,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development |  | £111,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 | Class E (office) development |  | £33,036 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 |
| 24 | Class E (office) development | - | £66,071 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 |
| 25 | Industrial (B2/B8) |  | £1,233,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 | Industrial (B2/B8) |  | £61,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | £28,906 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 |
| 28 | Hotel (city centre) 75 rooms |  | £43,359 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 29 | Hotel (city centre) 100 rooms |  | £57,813 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 30 | Community use/leisure | - | £40,700 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 |




|  |  | £7,630,000 |  | $\begin{aligned} & \text { PER HA } \\ & \text { 0\% AH } \end{aligned}$ | 15\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | \|45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
|  | 11 House | 1 | £189,380 | 168,981 | 158,803 | 148,63 | 138,489 | 128 | 118,232 | 08 |  | 87,956 | 77,892 | 67,843 |
|  | 2 Houses | 2 | £378,760 | 337,963 | 317,605 | 297,276 | 276,976 | 256,705 | 236,463 | 216,250 | 196,066 | 175,911 | 155,785 | 135,687 |
|  | 5 Houses | 5 | £946,901 | 844,906 | 794,013 | 743,191 | 692,442 | 641,764 | 591,159 | 540,626 | 490,166 | 439,777 | 389,461 | 339,217 |
| 4 | 410 houses | 10 | £1,893,801 | 1,689,813 | 1,588,025 | 1,486,382 | 1,384,882 | 1,283,528 | 1,182,317 | 1,081,252 | 980,331 | 879,554 | 778,923 | 678,435 |
|  | 530 flats - low density | 30 | £2,525,068 | 2,744,955 | 2,504,046 | 2,263,479 | 2,023,256 | 1,783,376 | 1,543,840 | 1,304,647 | 1,065,797 | 827,291 | 589,127 | 351,307 |
|  | 630 flats - medium density | 30 | £2,272,562 | 2,486,386 | 2,253,253 | 2,020,451 | 1,787,982 | 1,555,845 | 1,324,041 | 1,092,570 | 861,430 | 630,623 | 400,148 | 170,005 |
|  | 30 flats - high density | 30 | £1,624,256 | 2,309,208 | 2,083,849 | 1,858,813 | 1,634,098 | 1,409,705 | 1,185,633 | 961,883 | 738,453 | 515,346 | 292,559 | 70,095 |
|  | 8100 houses | 100 | £18,938,013 | 15,816,961 | 14,865,548 | 13,915,487 | 12,966,777 | 12,019,417 | 11,073,408 | 10, 128,750 | 9,185,442 | 8,243,485 | 7,302,878 | 6,363,622 |
| 9 | 9100 flats - medium density | 100 | £7,575,205 | 7,690,987 | 6,960,910 | 6,231,876 | 5,503,882 | 4,776,929 | 4,051,017 | 3,326,146 | 2,596,222 | 1,866,744 | 1,138,315 | 410,938 |
| 10 | 200 houses | 200 | £37,876,026 | 29,827,005 | 28,036,597 | 26,248,732 | 24,463,407 | 22,680,625 | 20,900,383 | 19, 122,684 | 17,347,527 | 15,574,911 | 13,804,837 | 12,034,072 |
| 11 | 1200 flats- medium density | 200 | £15,150,410 | 13,221,231 | 11,908,502 | 10,594,784 | 9,282,943 | 7,972,979 | 6,664,889 | 5,358,677 | 4,052,530 | 2,736,565 | 1,422,494 | 110,320 |
| 12 | 2450 houses | 450 | £85,221,058 | 57,336,083 | 53,896,864 | 50,459,653 | 47,026,920 | 43,599,074 | 40,176,114 | 36,758,043 | 33,344,857 | 29,936,559 | 26,533,149 | 23,134,625 |
| 13 | 450 flats - medium density | 450 | £34,088,423 | 25,962,267 | 23,382,850 | 20,791,833 | 18,204,517 | 15,620,903 | 13,028,928 | 10,429,989 | 7,832,388 | 5,213,565 | 2,587,877 | 56,615 |
| 14 | Student housing - studios 150 units |  | £2,442,541 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528,725 | 215,721 |
| 15 | Student housing - ensuite 150 units |  | £1,600,716 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189,961 |
| 16 | Student housing - studios 250 units |  | £4,120,369 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881,209 | 359,534 |
| 17 | Student housing - ensuite 250 units |  | £2,741,158 | 8,484,785 | 7,647,843 | 6,810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18 | Student housing - ensuite 300 units | - | £3,274,886 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19 | C2 care scheme - flats | 60 | £2,318,922 | 1,398,317 | 1,115,374 | 832,430 | 546,606 | 260,250 | 26,505 | 317,230 | 608,534 | 904,044 | 1,199,553 | 1,495,062 |
| 20 | Class E (light industrial) development |  | £3,179,167 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 21 | Class E (retail - convenience) development |  | £3,815,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development |  | £2,289,000 |  |  |  | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 | Class E (office) development |  | £681,250 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 |
| 24 | Class E (office) development |  | £1,362,500 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 |
| 25 | Industrial (B2/B8) |  | £25,433,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
|  | Industrial (B2/B8) |  | £1,271,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | £596,094 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 |
| 28 | Hotel (city centre) 75 rooms |  | £894,141 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 29 | Hotel (city centre) 100 rooms |  | £1,192,188 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 30 | Community use/leisure |  | £839,300 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 |
|  | FORD CITY COUNCIL - LOCAL PLAN | Sales value $£ 5,998 \mathrm{psm}$ | £4,210,000 |  | AH tenure | Rented 80.0\% | So 20.0\% | Frst Hms 0\% |  |  |  |  |  |  |
| BENCHMARK LAND VALUE 2 (SECONDARY RETAIL) |  |  |  | PER HA | 5\% AH | 10\% AH | Residual land values |  |  |  |  |  |  |  |
|  | Description | No of units | BLV | $0 \% \mathrm{AH}$ |  |  | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | \|45\% AH | 50\% AH |
|  | 11 House | 1 | £104,494 | 168,981 | 158,803 | 148,638 | 138,489 | 128,353 | 118,232 | 108,125 | 98,033 |  |  | 67,843 |
|  | 2 Houses | 2 | £208,988 | 337,963 | 317,605 | 297,276 | 276,976 | 256,705 | 236,463 | 216,250 | 196,066 | 175,911 | 155,785 | 135,687 |
|  | 35 Houses | 5 | £522,471 | 844,906 | 794,013 | 743,191 | 692,442 | 641,764 | 591,159 | 540,626 | 490,166 | 439,777 | 389,461 | 339,217 |
| 4 | 410 houses | 10 | £1,044,941 | 1,689,813 | 1,588,025 | 1,486,382 | 1,384,882 | 1,283,528 | 1,182,317 | 1,081,252 | 980,331 | 879,554 | 778,923 | 678,435 |
| 5 | 530 flats - low density | 30 | £1,393,255 | 2,744,955 | 2,504,046 | 2,263,479 | 2,023,256 | 1,783,376 | 1,543,840 | 1,304,647 | 1,065,797 | 827,291 | 589,127 | 351,307 |
|  | 630 flats - medium density | 30 | £1,253,930 | 2,486,386 | 2,253,253 | 2,020,451 | 1,787,982 | 1,555,845 | 1,324,041 | 1,092,570 | 861,430 | 630,623 | 400,148 | 170,005 |
|  | 30 flats - high density | 30 | £896,215 | 2,309,208 | 2,083,849 | 1,858,813 | 1,634,098 | 1,409,705 | 1,185,633 | 961,883 | 738,453 | 515,346 | 292,559 | 70,095 |
|  | 8100 houses | 100 | £10,449,415 | 15,816,961 | 14,865,548 | 13,915,487 | 12,966,777 | 12,019,417 | 11,073,408 | 10,128,750 | 9,185,442 | 8,243,485 | 7,302,878 | 6,363,622 |
| 9 | 9100 flats - medium density | 100 | £4,179,766 | 7,690,987 | 6,960,910 | 6,231,876 | 5,503,882 | 4,776,929 | 4,051,017 | 3,326,146 | 2,596,222 | 1,866,744 | 1,138,315 | 410,938 |
|  | 200 houses | 200 | £20,898,829 | 29,827,005 | 28,036,597 | 26,248,732 | 24,463,407 | 22,680,625 | 20,900,383 | 19,122,684 | 17,347,527 | 15,574,911 | 13,804,837 | 12,034,072 |
| 11 | 1200 flats-medium density | 200 | £8,359,532 | 13,221,231 | 11,908,502 | 10,594,784 | 9,282,943 | 7,972,979 | 6,664,889 | 5,358,677 | 4,052,530 | 2,736,565 | 1,422,494 | 110,320 |
| 12 | 450 houses | 450 | £47,022,366 | 57,336,083 | 53,896,864 | 50,459,653 | 47,026,920 | 43,599,074 | 40,176,114 | 36,758,043 | 33,344,857 | 29,936,559 | 26,533,149 | 23,134,625 |
| 13 | 350 flats - medium density | 450 | $£ 18,808,946$ | 25,962,267 | 23,382,850 | 20,791,833 | 18,204,517 | 15,620,903 | 13,028,928 | 10,429,989 | 7,832,388 | 5,213,565 | 2,587,877 | 56,615 |
| 14 | Student housing - studios 150 units |  | £1,347,719 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528,725 | 215,721 |
| 15 | 5 Student housing - ensuite 150 units |  | £883,226 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189,961 |
| 16 | Student housing - studios 250 units |  | £2,273,493 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881.209 | 359,534 |
| 17 | Student housing - ensuite 250 units |  | £1,512,487 | 8,484,785 | 7,647,843 | 6,810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18 | Student housing - ensuite 300 units | - | £1,806,981 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
|  | C2 care scheme - flats | 60 | £1,279,510 | 1,398,317 | 1,115,374 | 832,430 | 546,606 | 260,250 | 26,505 | 317,230 | 608,534 | 904,044 | 1,199,553 | 1,495,062 |
| 20 | Class E (light industria) development |  | £1,754,167 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 21 | Class E (retail - convenience) development |  | £2,105,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | 2 Class E (retail - supermarket) development | - | £1,263,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 | Class E (office) development |  | £375,893 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 |
| 24 | 4 Class E (office) development |  | £751,786 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 |
| 25 | Industrial (B2/B8) | - | £14,033,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
|  | Industrial (B2/B8) |  | £701,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 | Hotel ( (iity centre) 50 rooms | - | £328,906 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | -2,051,794 |
| 28 | Hotel (city centre) 75 rooms | - | £493,359 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 29 | 29 Hotel (city centre) 100 rooms |  | £657,813 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 30 | Community usel/eisure |  | £463,100 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 |
|  | XFORD CITY COUNCIL - LOCAL PLAN | Sales value $£ 5,998 \mathrm{psm}$ | £1,610,000 |  | AH tenure | Rented 80.0\% | SO 20.0\% | Frst Hms 0\% |  |  |  |  |  |  |
| BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL) |  |  |  | 0\% AH | $5 \% \text { AH }$ | 10\% AH |  | Residual land values |  |  |  |  |  |  |
|  | Description | No of units | BLV |  |  |  | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | \|45\% AH | 50\% AH |
|  | 11 House | 1 | £39,961 | 168,981 | 158,803 | 148,638 | 138,489 | 128,353 | 118,232 | 108,125 | 98,033 | 87,956 | 77,892 | 67,843 |
|  | 22 Houses | 2 | £79,922 | 337,963 | 317,605 | 297,276 | 276,976 | 256,705 | 236,463 | 216,250 | 196,066 | 175,911 | 155,785 | 135,687 |
|  | 35 Houses | 5 | £199,805 | 844,906 | 794,013 | 743,191 | 692,442 | 641,764 | 591,159 | 540,626 | 490,166 | 439,777 | 389,461 | 339,217 |
| 4 | 410 houses | 10 | £399,609 | 1,689,813 | 1,588,025 | 1,486,382 | 1,384,882 | 1,283,528 | 1,182,317 | 1,081,252 | 980,331 | 879,554 | 778,923 | 678,435 |
| 5 | 530 flats - low density | 30 | £532,813 | 2,744,955 | 2,504,046 | 2,263,479 | 2,023,256 | 1,783,376 | 1,543,840 | 1,304,647 | 1,065,797 | 827,291 | 589,127 | 351,307 |
|  | 30 flats - medium density | 30 | £479,531 | 2,486,386 | 2,253,253 | 2,020,451 | 1,787,982 | 1,555,845 | 1,324,041 | 1,092,570 | 861,430 | 630,623 | 400,148 | 170,005 |
|  | 730 flats - high density | 30 | £342,733 | 2,309,208 | 2,083,849 | 1,858,813 | 1,634,098 | 1,409,705 | 1,185,633 | 961,883 | 738,453 | 515,346 | 292,559 | 70,095 |
|  | 100 houses | 100 | £3,996,094 | 15,816,961 | 14,865,548 | 13,915,487 | 12,966,777 | 12,019,417 | 11,073,408 | 10,128,750 | 9,185,442 | 8,243,485 | 7,302,878 | 6,363,622 |
|  | 100 flats - medium density | 100 | £1,598,438 | 7,690,987 | 6,960,910 | 6,231,876 | 5,503,882 | 4,776,929 | 4,051,017 | 3,326,146 | 2,596,222 | 1,866,744 | 1,138,315 | 410,938 |
|  | 200 houses | 200 | £7,992,189 | 29,827,005 | 28,036,597 | 26,248,732 | 24,463,407 | 22,680,625 | 20,900,383 | 19,122,684 | 17,347,527 | 15,574,911 | 13,804,837 | 12,034,072 |
| 11 | 1200 flats- medium density | 200 | £3,196,876 | 13,221,231 | 11,908,502 | 10,594,784 | 9,282,943 | 7,972,979 | 6,664,889 | 5,358,677 | 4,052,530 | 2,736,565 | 1,422,494 | 110,320 |
| 12 | 2450 houses | 450 | £17,982,425 | 57,336,083 | 53,896,864 | 50,459,653 | 47,026,920 | 43,599,074 | 40,176,114 | 36,758,043 | 33,344,857 | 29,936,559 | 26,533,149 | 23,134,625 |
| 13 | 3450 flats - medium density | 450 | £7,192,970 | 25,962,267 | 23,382,850 | 20,791,833 | 18,204,517 | 15,620,903 | 13,028,928 | 10,429,989 | 7,832,388 | 5,213,565 | 2,587,877 | 56,615 |
| 14 | 4 Student housing - studios 150 units |  | £515,398 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528,725 | 215,721 |
| 15 | 5 Student housing - ensuite 150 units |  | £337,766 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189,961 |
| 16 | Student housing - studios 250 units |  | £869,436 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881,209 | 359,534 |
| 17 | Student housing - ensuite 250 units |  | £578,409 | 8,484,785 | 7,647,843 | 6,810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18 | Student housing - ensuite 300 units | - | £691,031 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19 | 9 C 2 care scheme - flats | 60 | £489,314 | 1,398,317 | 1,115,374 | 832,430 | 546,606 | 260,250 | 26,505 | 317,230 | 608,534 | 904,044 | 1,199,553 | 1,495,062 |
| 20 | Class E (light industrial) development |  | £670,833 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 21 | 1 Class E (retail - convenience) development |  | £805,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development |  | £483,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 | 3 Class E (office) development | - | £143,750 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 |
| 24 | Class E (office) development |  | £287,500 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 |
| 25 | Industrial (B2/B8) |  | £5,366,667 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 | Industrial (B2/B8) |  | £268,333 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 | 7 Hotel (city centre) 50 rooms |  | £125,781 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 |
| 28 | 8 Hotel (city centre) 75 rooms | - | £188,672 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 29 | 29 Hotel (city centre) 100 rooms |  | £251,563 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
|  | Community use/leisure | - | £177,100 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 |

OXFORD CITY COUNCIL - LOCAL PLAN
BENCHMARK LAND VALUE (GREENFIELDIUNDEVELOPED LAND)

| BENCHMARK LAND VALUE 4 (GREENFIEL |  | £370,000 |  |  |  |  |  | sidual land valu |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% AH | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 11 House | 1 | £9,184 | 168,981 | 158,803 | 148,638 | 138,489 | 128,353 | 118,232 | 108,125 | 98,033 | 87,956 | 77,892 | 67,843 |
| 22 Houses | 2 | £18,367 | 337,963 | 317,605 | 297,276 | 276,976 | 256,705 | 236,463 | 216,250 | 196,066 | 175,911 | 155,785 | 135,687 |
| 35 Houses | 5 | £45,918 | 844,906 | 794,013 | 743,191 | 692,442 | 641,764 | 591,159 | 540,626 | 490,166 | 439,777 | 389,461 | 339,217 |
| 410 houses | 10 | £91,836 | 1,689,813 | 1,588,025 | 1,486,382 | 1,384,882 | 1,283,528 | 1,182,317 | 1,081,252 | 980,331 | 879,554 | 778,923 | 678,435 |
| 530 flats - low density | 30 | £122,448 | 2,744,955 | 2,504,046 | 2,263,479 | 2,023,256 | 1,783,376 | 1,543,840 | 1,304,647 | 1,065,797 | 827,291 | 589,127 | 351,307 |
| 630 flats - medium density | 30 | £110,203 | 2,486,386 | 2,253,253 | 2,020,451 | 1,787,982 | 1,555,845 | 1,324,041 | 1,092,570 | 861,430 | 630,623 | 400,148 | 170,005 |
| 730 flats - high density | 30 | £78,765 | 2,309,208 | 2,083,849 | 1,858,813 | 1,634,098 | 1,409,705 | 1,185,633 | 961,883 | 738,453 | 515,346 | 292,559 | 70,095 |
| 8100 houses | 100 | £918,357 | 15,816,961 | 14,865,548 | 13,915,487 | 12,966,777 | 12,019,417 | 11,073,408 | 10,128,750 | 9,185,442 | 8,243,485 | 7,302,878 | 6,363,622 |
| 9100 flats - medium density | 100 | £367,343 | 7,690,987 | 6,960,910 | 6,231,876 | 5,503,882 | 4,776,929 | 4,051,017 | 3,326,146 | 2,596,222 | 1,866,744 | 1,138,315 | 410,938 |
| 10200 houses | 200 | £1,836,714 | 29,827,005 | 28,036,597 | 26,248,732 | 24,463,407 | 22,680,625 | 20,900,383 | 19,122,684 | 17,347,527 | 15,574,911 | 13,804,837 | 12,034,072 |
| 11200 flats-medium density | 200 | £734,686 | 13,221,231 | 11,908,502 | 10,594,784 | 9,282,943 | 7,972,979 | 6,664,889 | 5,358,677 | 4,052,530 | 2,736,565 | 1,422,494 | 110,320 |
| 12450 houses | 450 | £4,132,607 | 57,336,083 | 53,896,864 | 50,459,653 | 47,026,920 | 43,599,074 | 40,176,114 | 36,758,043 | 33,344,857 | 29,936,559 | 26,533,149 | 23,134,625 |
| 13450 flats - medium density | 450 | £1,653,043 | 25,962,267 | 23,382,850 | 20,791,833 | 18,204,517 | 15,620,903 | 13,028,928 | 10,429,989 | 7,832,388 | 5,213,565 | 2,587,877 | 56,615 |
| 14 Student housing - studios 150 units |  | $£ 118,446$ | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528,725 | 215,721 |
| 15 Student housing - ensuite 150 units | - | £77,623 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189,961 |
| 16 Student housing - studios 250 units |  | £199,808 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881,209 | 359,534 |
| 17 Student housing - ensuite 250 units |  | £132,926 | 8,484,785 | 7,647,843 | 6,810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18 Student housing - ensuite 300 units |  | £158,808 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19 C 2 care scheme - flats | 60 | £112,451 | 1,398,317 | 1,115,374 | 832,430 | 546,606 | 260,250 |  | 317,230 |  |  | 1,199,553 | ,495,062 |
| 20 Class E (light industrial) development |  | £154,167 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 21 Class E (retail - convenience) development | - | £185,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 Class E (retail - supermarket) development | - | £111,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 Class E (office) development | - | £33,036 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 |
| 24 Class E (office) development |  | £66,071 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 |
| 25 Industrial (B2/B8) |  | £1,233,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 Industrial (B2/B8) |  | £61,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 Hotel ( city centre) 50 rooms |  | £28,906 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 |
| 28 Hotel (city centre) 75 rooms |  | £43,359 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 29 Hotel (city centre) 100 rooms |  | £57,813 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 30 Community use/leisure |  | £40,700 | 1,058,305 | 1,058,30 | 1,058,305 | 1,058,30. | 1,058,305 | 1,058,30 | 1,058,305 | 1,058,30 | 1,058,305 | 1,058,30 | 1,058,3 |

OXFORD CITY COUNCIL - LOCAL PLAN
BENCHMARK LAND VALUE 1 (SECONDARY OFFICES)


OXFORD CITY COUNCIL - LOCAL PLAN Sales value $£ 6,612$ psm

| BENCHMRK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) |  |  |
| :--- | :--- | :--- |
| Description | No of units | BLV |


|  | ORd CITY COUNCIL - Local plan | Sales value $£ 6,612$ ps |  |  | AH tenure | Rented 80.0\% | SO 20.0\% | \%\% |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | AND) | £370,000 | \% AH | 5\% AH | 10\% AH | 15\% AH | 20\% AH Res |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
|  | 1 House | 1 | £9,184 | 206,140 | 194,078 | 182,033 | 170,005 | 157,995 | 146,001 | 134,024 | 122,065 | 110,122 | 98,197 | 86,28 |
|  | 2 Houses | 2 | £18,367 | 412,280 | 388,156 | 364,066 | 340,010 | 315,989 | 292,001 | 268,049 | 244,130 | 220,246 | 196,395 | 172,579 |
| 3 | 5 Houses | 5 | £45,918 | 1,030,701 | 970,390 | 910,165 | 850,026 | 789,973 | 730,004 | 670,121 | 610,325 | 550,614 | 490,988 | 431,447 |
| 4 | 10 houses | 10 | £91,836 | 2,061,401 | 1,940,780 | 1,820,330 | 1,700,052 | 1,579,944 | 1,460,008 | 1,340,243 | 1,220,649 | 1,101,226 | 981,975 | 862,895 |
| 5 | 30 flats - low density | 30 | £122,448 | 3,656,172 | 3,369,079 | 3,082,396 | 2,796,122 | 2,510,255 | 2,224,799 | 1,939,750 | 1,655,110 | 1,370,879 | 1,087,057 | 803,643 |
|  | 30 flats - medium density | 30 | £110,203 | 3,370,802 | 3,092,844 | 2,815,282 | 2,538,116 | 2,261,345 | 1,984,971 | 1,708,993 | 1,433,410 | 1,158,223 | 883,433 | 609,038 |
|  | 30 flats - high density | 30 | £78,765 | 3,166,823 | 2,897,999 | 2,629,559 | 2,361,501 | 2,093,827 | 1,826,535 | 1,559,627 | 1,293,101 | 1,026,959 | 761,199 | 495,823 |
| 8 | 100 houses | 100 | £918,357 | 19,257,738 | 18,133,246 | 17,010,350 | 15,889,050 | 14,769,346 | 13,651,238 | 12,534,725 | 11,419,809 | 10,306,488 | 9,193,685 | 8,081,296 |
|  | 100 flats - medium density | 100 | £367,343 | 10,480,951 | 9,609,475 | 8,739,238 | 7,870,243 | 7,002,490 | 6,135,978 | 5,270,706 | 4,406,677 | 3,543,888 | 2,681,870 | 1,813,155 |
| 10 | 200 houses | 200 | £1,836,714 | 36,291,223 | 34,173,195 | 32,058,172 | 29,946,154 | 27,837,144 | 25,731,139 | 23,628,139 | 21,528,147 | 19,431,159 | 17,337, 178 | 15,246,203 |
| 11 | 200 flats- medium density | 200 | £734,686 | 18,334,934 | 16,769,093 | 15,205,483 | 13,644,103 | 12,084,955 | 10,528,037 | 8,963,040 | 7,398,837 | 5,836,880 | 4,277,172 | 2,711,093 |
| 12 | 450 houses | 450 | £4,132,607 | 69,715,646 | 65,649,003 | 61,588,130 | 57,533,029 | 53,483,700 | 49,440,142 | 45,402,356 | 41,370,340 | 37,344,097 | 33,323,513 | 29,303,221 |
| 13 | 450 flats - medium density | 450 | £1,653,043 | 35,995,359 | 32,942,445 | 29,886,094 | 26,825,038 | 23,764,766 | 20,692,114 | 17,610,828 | 14,523,096 | 11,435,013 | 8,327,197 | 5,207,595 |
| 14 | Student housing - studios 150 units |  | £118,446 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528,725 | 215,721 |
| 15 | Student housing - ensuite 150 units |  | £77,623 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189,961 |
| 16 | Student housing - studios 250 units |  | £199,808 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881,209 | 359,534 |
| 17 | Student housing - ensuite 250 units | - | £132,926 | 8,484,785 | 7,647,843 | 6,810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18 | Student housing - ensuite 300 units |  | £158,808 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19 | C2 care scheme - flats | 60 | £112,451 | 2,535,219 | 2,195,429 | 1,855,641 | 1,515,851 | 1,176,063 | 836,274 | 494,509 | 150,511 | 196,438 | 545,683 | 900,360 |
| 20 | Class E (light industrial) development |  | £154,167 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 21 | Class E (retail - convenience) development |  | £185,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development | - | £111,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 | Class E (office) development |  | £33,036 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 |
| 24 | Class E (office) development | - | £66,071 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 |
| 25 | Industrial (B2/B8) |  | £1,233,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 | Industrial (B2/B8) |  | £61,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | £28,906 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 |
| 28 | Hotel (city centre) 75 rooms |  | £43,359 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 29 | Hotel (city centre) 100 rooms |  | £57,813 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 30 | Community use/leisure |  | £40,700 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,30 |



OXFORD CITY COUNCIL - LOCAL PLAN
BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVES value $£ 7,226$ psm

| ben | Land value 4 (GREENFIELD/(1) | D) | £ 370,000 |  |  |  |  |  | sidual land valu |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV | 0\% AH | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
|  | 1 House | 1 | £9,184 | 243,299 | 229,353 | 215,428 | 201,522 | 187,636 | 173,770 | 159,924 | 146,097 | 132,290 | 118,503 | 104,735 |
|  | 2 Houses | 2 | £18,367 | 486,598 | 458,707 | 430,856 | 403,044 | 375,272 | 347,540 | 319,847 | 292,193 | 264,580 | 237,006 | 209,471 |
| 3 | 5 Houses | 5 | £45,918 | 1,216,495 | 1,146,767 | 1,077,139 | 1,007,610 | 938,180 | 868,849 | 799,617 | 730,483 | 661,449 | 592,513 | 523,677 |
| 4 | 10 houses | 10 | £91,836 | 2,432,989 | 2,293,535 | 2,154,279 | 2,015,221 | 1,876,360 | 1,737,698 | 1,599,234 | 1,460,967 | 1,322,898 | 1,185,027 | 1,047,355 |
| 5 | 30 flats - low density | 30 | £122,448 | 4,561,066 | 4,229,476 | 3,898,357 | 3,567,709 | 3,237,135 | 2,905,757 | 2,574,853 | 2,244,424 | 1,914,468 | 1,584,986 | 1,255,979 |
| 6 | 30 flats - medium density | 30 | £110,203 | 4,251,755 | 3,930,596 | 3,609,895 | 3,288,250 | 2,966,846 | 2,645,901 | 2,325,416 | 2,005,391 | 1,685,824 | 1,366,717 | 1,048,070 |
| 7 | 30 flats - high density | 30 | £78,765 | 4,022,611 | 3,711,885 | 3,400,304 | 3,088,903 | 2,777,948 | 2,467,436 | 2,157,370 | 1,847,749 | 1,538,572 | 1,229,839 | 921,551 |
| 8 | 100 houses | 100 | £918,357 | 22,696,510 | 21,397,733 | 20,100,799 | 18,805,708 | 17,512,460 | 16,221,055 | 14,931,493 | 13,643,774 | 12,357,897 | 11,073,864 | 9,791,672 |
| 9 | 100 flats - medium density | 100 | £367,343 | 13,260,506 | 12,252,764 | 11,246,455 | 10,236,604 | 9,228,050 | 8,220,937 | 7,215,267 | 6,211,037 | 5,208,250 | 4,206,904 | 3,207,000 |
| 10 | 200 houses | 200 | £1,836,714 | 42,751,282 | 40,307,676 | 37,867,536 | 35,428,903 | 32,993,663 | 30,561,894 | 28,133,595 | 25,708,766 | 23,287,408 | 20,869,519 | 18,455,101 |
| 11 | 200 flats- medium density | 200 | £734,686 | 23,439,451 | 21,623,551 | 19,801,206 | 17,981,386 | 16,164,166 | 14,349,543 | 12,537,518 | 10,728,092 | 8,921,263 | 7,103,042 | 5,286,828 |
| 12 | 450 houses | 450 | £4,132,607 | 82,089,621 | 77,398,666 | 72,713,734 | 68,032,988 | 63,358,902 | 58,691,475 | 54,030,710 | 49,376,605 | 44,729,161 | 40,088,377 | 35,454,254 |
| 13 | 450 flats - medium density | 450 | £1,653,043 | 45,872,951 | 42,334,069 | 38,800,226 | 35,271,420 | 31,736,553 | 28,200,259 | 24,660, 192 | 21,112,514 | 17,547,909 | 13,963,552 | 10,376,123 |
| 14 | Student housing - studios 150 units |  | £118,446 | 7,199,558 | 6,458,355 | 5,717,151 | 4,975,947 | 4,234,743 | 3,493,541 | 2,752,337 | 2,011,133 | 1,269,929 | 528,725 | 215,721 |
| 15 | Student housing - ensuite 150 units |  | £77,623 | 4,754,252 | 4,260,116 | 3,765,980 | 3,271,845 | 2,777,709 | 2,283,573 | 1,789,437 | 1,295,301 | 801,166 | 307,030 | 189,961 |
| 16 | Student housing - studios 250 units |  | £199,808 | 11,999,264 | 10,763,924 | 9,528,585 | 8,293,245 | 7,057,906 | 5,822,567 | 4,587,228 | 3,351,888 | 2,116,549 | 881,209 | 359,534 |
| 17 | Student housing - ensuite 250 units | - | £132,926 | 8,484,785 | 7,647,843 | 6,810,900 | 5,973,958 | 5,137,015 | 4,300,074 | 3,463,131 | 2,626,189 | 1,789,246 | 952,304 | 115,361 |
| 18 | Student housing - ensuite 300 units |  | £158,808 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 | 138,433 |
| 19 | C2 care scheme - flats | 60 | £112,451 | 3,663,116 | 3,269,931 | 2,876,747 | 2,482,218 | 2,085,584 | 1,688,950 | 1,292,316 | 895,682 | 498,205 | 96,567 | 309,726 |
| 20 | Class E (light industrial) development |  | £154,167 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 21 | Class E (retail - convenience) development |  | £185,000 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 | 3,750,426 |
| 22 | Class E (retail - supermarket) development | - | £111,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 | Class E (office) development |  | £33,036 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 | 1,689,234 |
| 24 | Class E (office) development |  | £66,071 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 | 3,211,612 |
| 25 | Industrial (B2/B8) |  | £1,233,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 | Industrial (B2/B8) | - | £61,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 | Hotel (city centre) 50 rooms |  | £28,906 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 |
| 28 | Hotel (city centre) 75 rooms |  | £43,359 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
|  | Hotel (city centre) 100 rooms |  | £57,813 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 30 | Community use/leisure |  | £40,700 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 |



OXFORD CITY COUNCIL - LOCAL PLAN
BENCHMARK LAND VALUE 2 (SECONDARY RETAIL)

410 houses
530 flats - low density
630 flats - medium densit
730 flats - high density
730 flats - high de
8100 houses

| 9100 flats - medium density |
| :--- |
| 10200 houses |

10200 houses
11200 flats- medium density
12450 houses
13450 flats - medium density
14 Student h housing - studios 150 units
15 Student housing - ensuite 150 units
15 Student housing - ensuite 150 units
16 Student housing - studios 250 nuits
17 S
17 Student housing - ensuite 250 units
18 Student housing - ensuite 300 units
18 Student housing - ens
19 C 2 care scheme - flats
20 Class E (light industrial) development
21 Class E (retail - convenience) development
21 Class E (retail - convenience) development
22 Class E (retail - supermarket) development
23 Class E (office) development

| 25 Industrial (B2/B8) |
| :--- |
| 26 Industrial (B2/B8) |

27 Hotel (city centre) 50 rooms
28 Hotel (city centre) 7 rooms
29 Hotel (city centre) 100 rooms
29 Hotel (city centre) 100 roo
30 Community use/leisure
OXFORD CITY COUNCIL - LOCAL PLAN
BENCHMAKK LAND VALUE 3 (SECONDARY INDUSTRIAL)
Description

| Description |  |
| :--- | :--- |
| 1 | 1 House |
| 2 | 2 Hewse |


| 22 Houses |
| :--- |
| 35 Houses |
| 410 houses |

5 30 flats - low density
630 flats - medium density
730 flats - high density
8100 to
9100 flats - medium density
10200 houses

| 10 | 200 |
| :--- | :--- |
| 11 | houses |

11200 flats- medium density

| 12450 houses |
| :--- |
| 13 |
| 140 flats - medium density |

14 Student housing - studios 150 units
15 Student housing - ensuite 150 units
16 Student housing - studios 250 units
17
17 Student housing - ensuite 250 units
18 Student housing - ensuite 300 units
19 C 2 care scheme - flats
20 Class E (light industrial) development
21 Class E(retail - convenience) development
22 Class E (retail - supermarket) development
22 Class E (retail - supermarket)
23 Class E (office) development
24 Class E (office) development

| 24 Class E (office) de |
| :--- |
| 25 Industrial (B2/B8) |
| 26 Industrial (B2 |


| 26 Industrial ( (2/B8) |
| :--- |
| 27 Hotel (city centre) 50 rooms |
| 28 Hotel (city centre) 75 rooms |


| 27 Hotel (City centre) 50 rooms |
| :--- |
| 28 Hotel (citi centre) 75 rooms |
| 29 Hotel (city centre) 100 rooms |

30 Community use/leisure
OXFORD CITY COUNCIL - LOCAL PLAN
OXFORD CITY COUNCIL-LOCAL PLAN
BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) value $£ 7,840$ psm

| OXFORD CITY COUNCIL - LOCAL PLAN <br> benchmark Land value 4 (GREENFIELD | Sales value $£ 7,840 \mathrm{psm}$ <br> AND) | £370,000 |  | AHtenure | Rented 80.0\% | SO 20.0\% | 0\% | sidual land |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | \%\% AH | 15\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 11 House | 1 | £9,184 | 255,804 | 239,993 | 224,205 | 208,438 | 192,695 | 176,974 | 161,275 | 145,599 | 129,945 | 114,314 | 98,704 |
| 22 Houses | 2 | £18,367 | 511,607 | 479,986 | 448,408 | 416,877 | 385,389 | 353,948 | 322,549 | 291,197 | 259,890 | 228,627 | 197,410 |
| 35 Houses | 5 | £45,918 | 1,279,020 | 1,199,965 | 1,121,022 | 1,042,191 | 963,474 | 884,868 | 806,375 | 727,994 | 649,724 | 571,568 | 493,524 |
| 410 houses | 10 | £91,836 | 2,558,039 | 2,399,929 | 2,242,044 | 2,084,384 | 1,926,947 | 1,769,736 | 1,612,749 | 1,455,986 | 1,299,448 | 1,143,135 | 987,047 |
| 530 flats - low density | 30 | £122,448 | 4,402,186 | 4,023,503 | 3,645,359 | 3,267,753 | 2,890,688 | 2,514,162 | 2,138,177 | 1,762,730 | 1,387,824 | 1,013,456 | 639,628 |
| 630 flats - medium density | 30 | £110,203 | 4,063,216 | 3,696,383 | 3,330,072 | 2,964,285 | 2,599,020 | 2,234,279 | 1,870,060 | 1,506,365 | 1,143,191 | 780,542 | 418,415 |
| 730 flats - high density | 30 | £78,765 | 3,805,637 | 3,450,654 | 3,096,178 | 2,742,207 | 2,388,744 | 2,035,786 | 1,683,335 | 1,331,390 | 979,950 | 629,018 | 278,593 |
| 8100 houses | 100 | £918,357 | 23,881,687 | 22,410,245 | 20,940,892 | 19,473,628 | 18,008,455 | 16,545,372 | 15,084,378 | 13,625,474 | 12,168,660 | 10,710,407 | 9,253,386 |
| 9100 flats - medium density | 100 | £367,343 | 12,644,629 | 11,492,801 | 10,342,616 | 9,194,073 | 8,047,171 | 6,901,912 | 5,758,294 | 4,616,319 | 3,473,574 | 2,323,017 | 1,174,118 |
| 10200 houses | 200 | £1,836,714 | 45,001,334 | 42,231,093 | 39,464,785 | 36,702,413 | 33,943,974 | 31,189,469 | 28,438,900 | 25,692,265 | 22,949,564 | 20,210,797 | 17,475,966 |
| 11200 flats-medium density | 200 | £734,686 | 22,164,087 | 20,084,492 | 18,007,864 | 15,934,200 | 13,863,502 | 11,786,141 | 9,703,874 | 7,624,598 | 5,548,312 | 3,458,883 | 1,365,005 |
| 12450 houses | 450 | £4,132,607 | 86,438,713 | 81,122,992 | 75,814,821 | 70,514,199 | 65,221,127 | 59,935,605 | 54,657,631 | 49,387,208 | 44,124,334 | 38,869,010 | 33,611,795 |
| 13450 flats - medium density | 450 | £1,653,043 | 43,561,979 | 39,510,644 | 35,457,033 | 31,390,942 | 27,313,407 | 23,219,434 | 19,104,588 | 14,988,103 | 10,843,540 | 6,674,813 | 2,471,603 |
| 14 Student housing - studios 150 units |  | £118,446 | 5,913,282 | 5,172,078 | 4,430,874 | 3,689,671 | 2,948,467 | 2,207,264 | 1,466,060 | 724,856 | 16,597 | 769,110 | 1,521,623 |
| 15 Student housing - ensuite 150 units |  | £77,623 | 3,896,734 | 3,402,599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 | 437,784 | 57,212 | 558,887 | 1,060,563 |
| 16 Student housing - studios 250 units |  | £199,808 | 9,855,469 | 8,620,130 | 7,384,791 | 6,149,452 | 4,914,112 | 3,678,773 | 2,443,433 | 1,208,094 | 27,662 | 1,281,850 | 2,536,038 |
| 17 Student housing - ensuite 250 units |  | £132,926 | 7,073,147 | 6,236,204 | 5,399,261 | 4,562,319 | 3,725,376 | 2,888,434 | 2,051,491 | 1,214,549 | 377,606 | 466,345 | 1,316,058 |
| 18 Student housing - ensuite 300 units |  | £158,808 | 8,487,775 | 7,483,445 | 6,479,114 | 5,474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453,128 | 559,614 | 1,579,268 |
| 19 C 2 care scheme - flats | 60 | £112,451 | 3,120,383 | 2,666,904 | 2,213,424 | 1,759,946 | 1,306,466 | 852,988 | 394,050 |  | 532,511 | 1,004,155 | 1,478,075 |
| 20 Class E (light industrial) development |  | £154,167 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 21 Class E (retail - convenience) development | - | £185,000 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 |
| 22 Class E (retail - supermarket) development |  | £111,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 Class E (office) development |  | £33,036 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 |
| 24 Class E (office) development |  | £66,071 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 |
| 25 Industrial (B2/B8) |  | £1,233,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 Industrial (B2/B8) |  | £61,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 Hotel (city centre) 50 rooms |  | £28,906 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 |
| 28 Hotel (city centre) 75 rooms |  | £43,359 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 29 Hotel (city centre) 100 rooms |  | £57,813 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 30 Community use/leisure |  | £40,700 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 |



OXFORD CITY COUNCIL - LOCAL PLAN
BENCHMARK LAND VALUE 2 (SECONDARY RETAIL) BENCHMARK LA

410 houses
630 flats - medium dens
8300 lats - high
9100 flats - medium density
10200 houses

| 10200 houses |
| :--- |
| 11200 flats-medium density |
| 12450 houses |

13450 flats - medium density
13 Stald - medium density
1450 Student housing studios 5150 units
15 Student housing - ensuite 150 nuits
15 Student housing - ensuite 150 units
16 Student housing - studios 250 units
17
16 Student housing - studios 250 units
17 Student housing - ensuite 250 units
18 Student housing - ensuite 300 units
19 C 2 care scheme - flats
20 Class E (light industrial) development
21 Class E (retail - convenience) development
22 Class E (retail - supermarket) development
23 Class E (office) development
25 Industrial (B2/B8)
26 Industrial (B2/B8)
27 Hotel (city centre) 50 rooms
28 Hotel (city centre) 7 rooms
29 Hotel (city centre) 100 rooms
29 Hotel (city centre) 100 roo
30 Community use/leisure
OXFORD CITY COUNCIL - LOCAL PLAN
BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL)

Description | Description |  |
| :--- | :--- |
| 1 | 1 House |
| 2 | 2 Huse |

|  | Description |  |
| :---: | :---: | :---: |
| 1 | 1 House |  |
|  | 2 Houses |  |
| 3 | 5 Houses |  |
| 4 | 10 houses |  |
| 5 | 30 flats - low density |  |
| 6 | 30 flats - medium density |  |
|  | 30 flats - high density |  |
| 8 | 100 houses |  |
|  | 100 flats - medium density |  |
| 10 | 200 houses |  |
| 11 | 200 flats- medium density |  |
| 12 | 450 houses |  |
| 13 | 450 flats - medium density |  |
| 14 | Student housing - studios 150 units |  |
| 15 | Student housing - ensuite 150 units |  |
| 16 | Student housing - studios 250 units |  |
| 17 | Student housing - ensuite 250 units |  |
| 18 | Student housing - ensuite 300 units |  |
| 19 | C2 care scheme - flats |  |
| 20 | Class E (light industria) development |  |
| 21 | Class E (retail - convenience) development |  |
| 22 | Class E (retail - supermarket) development |  |
| 23 | Class E (office) development |  |
| 24 | Class E (office) development |  |
| 25 | Industrial (B2/B8) |  |
| 26 | Industrial (B2/B8) |  |
| 27 | Hotel (city centre) 50 rooms |  |
| 28 | Hotel (city centre) 75 rooms |  |
| 29 | Hotel (city centre) 100 rooms |  |
| 30 | Community uselleisure |  |

OXFORD CITY COUNCIL - LOCAL PLAN Sales value $£ 8,454$ psm
BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND)

| OXFORD CITY COUNCIL - LOCAL PLAN BENCHMARK LAND VALUE 4 (GREENFIEL | Sales value $£ 8,454 \mathrm{psm}$ <br> AND) | £370,000 |  | AHtenure | Rented 80.0\% | SO 20.0\% | Res | sidual land |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% AH | 15\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 11 House | 1 | £9,184 | 292,963 | 275,268 | 257,599 | 239,956 | 222,336 | 204,743 | 187,174 | 169,631 | 152,112 | 134,619 | 117,151 |
| 22 Houses | 2 | £18,367 | 585,925 | 550,537 | 515,198 | 479,910 | 444,673 | 409,485 | 374,348 | 339,261 | 304,224 | 269,237 | 234,301 |
| 35 Houses | 5 | £45,918 | 1,464,813 | 1,376,342 | 1,287,996 | 1,199,777 | 1,111,682 | 1,023,712 | 935,870 | 848,153 | 760,560 | 673,094 | 585,754 |
| 410 houses | 10 | £91,836 | 2,929,626 | 2,752,684 | 2,575,993 | 2,399,552 | 2,223,363 | 2,047,426 | 1,871,739 | 1,696,304 | 1,521,120 | 1,346,187 | 1,171,506 |
| 530 flats - low density | 30 | £122,448 | 5,306,460 | 4,884,117 | 4,462,376 | 4,040,619 | 3,617,567 | 3,195,121 | 2,773,280 | 2,352,043 | 1,931,412 | 1,511,385 | 1,091,965 |
| 630 flats - medium density | 30 | £110,203 | 4,944,042 | 4,534,823 | 4,124,903 | 3,714,419 | 3,304,521 | 2,895,209 | 2,486,484 | 2,078,345 | 1,670,793 | 1,263,826 | 857,446 |
| 730 flats - high density | 30 | £78,765 | 4,661,791 | 4,264,803 | 3,866,923 | 3,469,610 | 3,072,865 | 2,676,688 | 2,281,078 | 1,886,037 | 1,491,563 | 1,097,658 | 704,320 |
| 8100 houses | 100 | £918,357 | 27,320,459 | 25,674,731 | 24,031,340 | 22,390,286 | 20,751,569 | 19,115,189 | 17,481,146 | 15,849,439 | 14,220,069 | 12,593,036 | 10,968,340 |
| 9100 flats - medium density | 100 | £367,343 | 15,423,792 | 14,138,283 | 12,849,978 | 11,560,434 | 10,272,731 | 8,986,872 | 7,702,855 | 6,420,680 | 5,140,347 | 3,861,858 | 2,576,335 |
| 10200 houses | 200 | £1,836,714 | 51,445,729 | 48,352,330 | 45,263,322 | 42,178,706 | 39,098,483 | 36,020,225 | 32,944,356 | 29,872,884 | 26,805,812 | 23,743,139 | 20,684,864 |
| 11200 flats-medium density | 200 | £734,686 | 27,269,383 | 24,939,022 | 22,603,586 | 20,271,484 | 17,942,713 | 15,617,275 | 13,295,169 | 10,969,092 | 8,633,310 | 6,30,889 | 3,965,778 |
| 12450 houses | 450 | £4,132,607 | 98,786,881 | 92,850,354 | 86,922,256 | 81,002,587 | 75,091,347 | 69,186,938 | 63,285,987 | 57,393,472 | 51,509,398 | 45,633,762 | 39,766,564 |
| 13450 flats - medium density | 450 | £1,653,043 | 53,430,379 | 48,901,555 | 44,379,185 | 39,853,551 | 35,318,057 | 30,773,118 | 26,214,122 | 21,626,486 | 17,008,977 | 12,376,577 | 7,714,840 |
| 14 Student housing - studios 150 units |  | £118,446 | 5,913,282 | 5,172,078 | 4,430,874 | 3,689,671 | 2,948,467 | 2,207,264 | 1,466,060 | 724,856 | 16,597 | 769,110 | 1,521,623 |
| 15 Student housing - ensuite 150 units |  | £77,623 | 3,896,734 | 3,402,599 | 2,908,463 | 2,414,327 | 1,920,191 | 1,426,055 | 931,920 | 437,784 | 57,212 | 558,887 | 1,060,563 |
| 16 Student housing - studios 250 units |  | £199,808 | 9,855,469 | 8,620,130 | 7,384,791 | 6,149,452 | 4,914,112 | 3,678,773 | 2,443,433 | 1,208,094 | 27,662 | 1,281,850 | 2,536,038 |
| 17 Student housing - ensuite 250 units |  | £132,926 | 7,073,147 | 6,236,204 | 5,399,261 | 4,562,319 | 3,725,376 | 2,888,434 | 2,051,491 | 1,214,549 | 377,606 | 466,345 | 1,316,058 |
| 18 Student housing - ensuite 300 units |  | £158,808 | 8,487,775 | 7,483,445 | 6,479,114 | 5,474,782 | 4,470,452 | 3,466,121 | 2,461,789 | 1,457,459 | 453,128 | 559,614 | 1,579,268 |
| 19 C 2 care scheme - flats | 60 | £112,451 | 4,247,335 | 3,741,776 | 3,236,217 | 2,726,312 | 2,215,987 | 1,705,663 | 1,195,339 | 684,102 | 167,182 | 355,074 | 883,372 |
| 20 Class E (light industrial) development |  | £154,167 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 | 864,870 |
| 21 Class E (retail - convenience) development | - | £185,000 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 | 12,200,591 |
| 22 Class E (retail - supermarket) development |  | £111,000 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 | 482,378 |
| 23 Class E (office) development |  | £33,036 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 | 3,361,445 |
| 24 Class E (office) development |  | £66,071 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 | 7,097,590 |
| 25 Industrial (B2/B8) |  | £1,233,333 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 | 19,572,721 |
| 26 Industrial (B2/B8) |  | £61,667 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 | 978,636 |
| 27 Hotel (city centre) 50 rooms |  | £28,906 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 | 2,051,794 |
| 28 Hotel (city centre) 75 rooms |  | £43,359 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 | 3,077,691 |
| 29 Hotel (city centre) 100 rooms |  | £57,813 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 | 4,103,588 |
| 30 Community use/leisure |  | £40,700 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 | 1,058,305 |




## Appendix 8 - Student housing affordable housing contributions

Xford city councll - Local plan


| BENCHMARK LAND VALUE 2 (SECONDARY RETALL) | No of | 10,000 |  | $\begin{gathered} \text { PER HA } \\ \text { O\% AH } \end{gathered}$ | AH | 10\% AH | 15\% AH | 1 land |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | No of units |  | BL |  |  |  |  | 20\% AH |  | 30\% AH |  |  |  |  |  |
| 15 Student tousing - ensuite 150 units |  | ${ }_{150}$ | ${ }_{\text {cien }}$ | 4,754, 252 |  | ${ }_{\text {3,765,980 }}$ | ${ }_{\text {3,271, }}$ | ${ }_{\text {2,777, }}$ |  |  | ${ }_{1}^{\text {2,295,301 }}$ |  | 07,030 |  | ${ }^{89,961}$ |
| 16 Student housing - studios 250 units |  | 250 | ${ }^{\text {¢2,255, } 357}$ | 11,999,264 | 10,763,924 | 0,528,585 | ${ }^{8,293,245}$ | $\stackrel{7,057,906}{ }$ | ${ }^{5,822,567}$ | 4,587,228 | ${ }^{3,3,351,888}$ | 2,116,549 | 812 |  | 9,534 |
| 17 Student housing - ensuite 250 units |  | 250 300 |  | $8,484,785$ 10.181 .743 | $7, .647,843$ 0.177 .411 | 6.810,900 8.173 .081 | 5,973,958 | $5,137,015$ $6.164,419$ | $4,300,074$ 5.160 .088 | ${ }^{3,463,131} \begin{aligned} & \text { 4,155,757 }\end{aligned}$ | $2,626,189$ 3.151 .426 | 1,789,246 2,147,095 | 952,304 .142 .764 |  | ${ }^{3}$ |



| BENCHMARK LAND VALUE 4 (GREENFIELDUUNDEVELOPED LAND) |  | £370,000 |  | AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 145\% AH | 50\% AH |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units |  | BLV |  |  |  |  | \% AH | 25\% AH | 30\% AH |  |  |  |  |  |
| 14 Student housing - studios 150 units |  | 150 150 | ${ }_{\text {£118,929 }}$ | 4754 | ${ }_{\substack{6,458,355 \\ 4.260116}}$ |  |  | 4,234,743 2777709 | 2283.573 | ${ }^{2,752,337} 1$ | ${ }_{\text {2,011,133 }}^{1.295,301}$ |  | 528.725 307030 |  |  |
| 16 Student thusing -stuulios 250 units |  | 250 | ${ }_{\text {E198,214 }}$ | -1, $11,599,264$ | 4, $10,763,924$ | ${ }^{\text {o, } 528,5855}$ |  | 7,057,006 | ${ }_{5}^{\text {5,822,567 }}$ |  | ${ }^{1}$ | ${ }_{\text {2,110,549 }}$ | -881,209 |  | 0,534 |
| 17 Student housing - ensuite 250 units |  | ${ }^{250}$ | £132, 143 | 8,484,785 | 7,647,843 | 6,810,900 | $\stackrel{5}{5,973,958}$ | ${ }^{5,137,015}$ | $\stackrel{4,300,074}{ }$ | 3,463,131 | 2,626,189 | $1,789,246$ 2,1705 | 952,304 |  |  |
| Student housing - ensuite 300 units |  | 200 | £158,571 | 10,181,743 | 9,177,411 | 8,173,081 | 7,168,750 | 6,164,419 | 5,160,088 | 4,155,757 | 3,151,426 | 2,147,095 | 1,142,764 |  | 138,438 |



| BENCHMARK LAND VALUE 2 (SECONDARY RETAL) | 211,000 |  |  | $\begin{aligned} & \text { PER HA } \\ & 0 \% \text { AH } \end{aligned}$ | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 15\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 14 Description ${ }^{\text {S }}$ Student housing - studios 150 units | Noo of units | 150 |  |  |  |  |  | 20\% AH |  | 30\% AH |  |  |  |  |
| 15 Student housing - ensuite 150 units |  | 150 | $\underset{\substack{\text { E1,353,214 } \\ \text { E902, } 143}}{\text { c, }}$ |  | 3,402,599 | 2,908,463 |  | 1,920,191 | ${ }_{1}^{1.426,055}$ |  |  |  |  | .060,563 |
| 16 Student housing - studios 250 units |  | 250 | ${ }_{\text {£2,25, } 237}$ | 9,855.469 | $8.622,130$ | 7,384,791 | 6,149,452 | 4,914,112 | 3.678,773 | 2,443,433 | 1,208,094 | 27,662 | 1.281,8 | 2,536,0 |
| 17 Student housing - ensuite 250 units |  | 250 | £1,50,571 | 7,073,147 | 6,236,204 | 5,399,261 | 4,562,319 | ${ }^{3,725,376}$ | 2,888,434 | 2,051,491 | 1,214,549 | 377,600 |  |  |
| 18 Student housing - ensuite 300 units |  | 300 | £1,804,286 | 8,487,775 | 7,483,445 | 6,479,114 | 5,474,782 | 4,470,452 | 3,466,121 | $2,461,789$ | 1,457,459 | 453,128 | 9.614 | 1,579,268 |




Potential payments in lieu Outside City Centre


| Description |  | per unit |
| :---: | :---: | :---: |
|  |  |  |
| 14 Student housing - | studios 150 units |  |
| 15 Student housing - | ensuite 150 units | 25,681 |
| 16 Student housing - | studios 250 units | 38,976 |
| Student housing - | ens |  |
| 18 Student housing - | ensuite 300 units | ${ }^{27,925}$ |



|  | Desscription | Plu perunit |
| :---: | :---: | :---: |
| 14 | Student hous | 204 |
| 15 | Student housing - ensuite 150 units | 1166 |
|  | Student housing - studios 250 units | 204 |
| 17 | Student housing - ensuite 250 units | 11 |
|  | Student housing - ensuite 300 units |  |


| OXFORD CITY COUNCIL - LOCAL PL benchmark Land value 1 (SECO | Sity Cen |
| :---: | :---: |
| Description | PlL per unit |
| 14 Student housing - studios 150 unis |  |
| 15 Student housing - ensuite 150 unit |  |
| 16 Student housing - studios 250 units | 23,072 |
|  |  |
| 17 Student housing - ensuite 250 unit |  |



| Dessription |  |
| :---: | :---: |
| Student housing - studios 150 units |  |
| 15 Student housing - ensuite 150 units | 23,6 |
| 16 Student housing - studios 250 units |  |
| Student housing - ensuite 250 unit | 25,9 |
| 18 Student housing - ensuite 300 units | 25,993 |


|  | Description | nit |
| :---: | :---: | :---: |
|  | Student housing - studios 150 units |  |
| 15 | Student housing - ensutite 150 units | 25,450 |
|  | Student housing - studios 250 units | 38,629 |
| 17 | Student housing - ensuite 250 units | 27,764 |
|  | Student housing - ensuite 300 units | 27,764 |

## Appendix 9 - Older person's housing affordable housing contributions

OXFORD CITY COUNCIL - LOCAL PLAN
benchmark Land value 1 (SECONDARY OfFICES)
Value psm Description

 $£ 7,226 \mathrm{C}$ care scheme - fla
$\mathrm{E}, 612 \mathrm{C}$ care scheme - flat £5,998 C2 care scheme - fla £5,384 C2 care scheme - flat $£ 4,770 \mathrm{C} 2$ care scheme - flat

| benchmark land value 2 (SECONDARY retail) |  |  | $\mathrm{BLV}^{£ 4,210,000}$ | PER HA | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units |  |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
| £9,068 | C2 care scheme - flats | 60 | £1,279,510 | 5,371,074 | 4,839,635 | 4,308,1 | 3,776,756 | 3,245,317 | 2,709,237 | 2,172,248 | 1,635 |  |  |  |
| £8,454 | C2 care scheme - flats | 60 | £1,279,510 | 4,247,335 | 3,772,083 | 3,296,830 | 2,816,851 | 2,336,707 | 1,856,562 | 1,376,418 | 896,239 | 409,624 | 78,165 | 572,204 |
| £7,840 | C2 care scheme - flats | 60 | £1,279,510 | 3,120,383 | 2,697,084 | 2,273,785 | 1,850,485 | 1,427,186 | 1,003,886 | 575,882 | 146,907 | 286,370 | 723,754 | 1,166,518 |
| £7,226 | C2 care scheme - flats | 60 | £1,279,510 | 3,663,116 | 3,300,238 | 2,937,359 | 2,572,757 | 2,206,302 | 1,839,848 | 1,473,393 | 1,106,939 | 740,485 | 369,314 | 2.049 |
| £6,612 | C2 care scheme - flats | 60 | £1,279,510 | 2,535,219 | 2,218,995 | 1,902,772 | 1,586,549 | 1,270,325 | 954,102 | 636,137 | 315,744 | 4,720 | 330,001 | 657,869 |
| £5,998 | C2 care scheme - flats | 60 | £1,279,510 | 1,398,317 | 1,128,329 | 858,340 | 585,171 |  | 38,168 | 238,925 | 516,599 | 798,690 | 1,081,031 | 1,363,371 |
| £5,384 | C2 care scheme - flats | 60 | £1,279,510 | 252,857 | 24,828 | 206,302 | 437,810 | 671,030 | 906,444 | 1,141,857 | 1,377,270 | 1,612,684 | 1,848,098 | 2,083,511 |
| £4,770 | C2 care scheme - flats | 60 | £1,279,510 | 918,781 | 1,108,525 | 1,298,269 | 1,488,014 | 1,677,759 | 1,867,504 | 2,057,248 | 2,246,993 | 2,436,738 | 2,626,483 | 2,816,227 |
| £4,156 | C2 care scheme - flats | 60 | £1,279,510 | 2,108,186 | 2,252,262 | 2,396,337 | 2,540,413 | 2,684,489 | 2,828,565 | 2,972,640 | 3,116,716 | 3,260,792 | 3,404,86 | 3,548,943 |


| CHMARK LAND VALUE 3 (SECONDARY INDUSTRIAI $£ 1,610,000$ |  |  |  | 0\% AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 10\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
| £9,068 | C2 care scheme - flats | 60 | £486,314 | 5,371,074 | 4,839,635 | 4,308,195 | 3.776,756 | 3,245,317 | 2,709,237 | 2,172,248 | 1,635,258 | 1,098,269 | 557,060 |  |
| £8,454 | C2 care scheme - flats | 60 | £486,314 | 4,247,335 | 3,772,083 | 3,296,830 | 2,816,851 | 2,336,707 | 1,856,562 | 1,376,418 | 896,239 | 409,624 | 78,165 | 572,204 |
| £7,840 | C2 care scheme - flats | 60 | £486,314 | 3,120,383 | 2,697,084 | 2,273,785 | 1,850,485 | 1,427,186 | 1,003,886 | 575,882 | 146,907 | 286,370 | 723,754 | 1,166,518 |
| £7,226 | C2 care scheme - flats | 60 | £486,314 | 3,663,116 | 3,300,238 | 2,937,359 | 2,572,757 | 2,206,302 | 1,839,848 | 1,473,393 | 1,106,939 | 740,485 | 369,314 | 2,049 |
| £6,612 | C2 care scheme - flats | 60 | £486,314 | 2,535,219 | 2,218,995 | 1,902,772 | 1,586,549 | 1,270,325 | 954,102 | 636,137 | 315,744 | 4,720 | 330,001 | 657,8 |
| £5,998 | C2 care scheme - flats | 60 | £486,314 | 1,398,317 | 1,128,329 | 858,340 | 585,171 | 311,669 | 38,168 | 238,925 | 516,599 | 798,690 | 1,088,031 | 1,363,371 |
| £5,384 | C2 care scheme - flats | 60 | £486,314 | 252,857 | 24,828 | 206,302 | 437,810 | 671,030 | 900,444 | 1,141,857 | 1,377,270 | 1,612,684 | 1,848,098 | 2,083,511 |
| £4,770 | C2 care scheme - flats | 60 | £486,314 | 918,781 | 1,108,525 | 1,298,269 | 1,488,014 | 1,677,759 | 1,867,504 | 2,057,248 | $2,2446,993$ 3116716 | 2,436,738 | 2,626,483 | 2,816,227 |
| £4,156 | C2 care scheme - flats | 60 | £486,314 | 2,108,186 | 2,252,262 | 2,396,337 | 2,540,413 | 2,684,489 | 2,828,565 | 2,972,640 | 3,116,716 | 3,260,792 | 3,404,868 | 3,548,943 |


| benchmark Land value 4 (GREENFIELD/UNDEVELO £ ${ }^{\text {a }}$ (0,000 |  |  |  | 0\% AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
| £9,068 | C2 care scheme - flats | 60 | £112,451 | 5,371,074 | 4,839,635 | 4,308,195 | 3,776,756 | 3,245,317 | 2,709,237 | 2,172,248 | 258 | 1,098,269 | 060 |  |
| £8,454 | C2 care scheme - flats | 60 | £112,451 | 4,247,335 | 3,772,083 | 3,296,830 | 2,816,851 | 2,336,707 | 1,856,562 | 1,376,418 | 896,239 | 409,624 | 78,165 | 572,204 |
| £7,840 | C2 care scheme - flats | 60 | £112,451 | 3,120,383 | 2,697,084 | 2,273,785 | 1,850,485 | 1,427,186 | 1,003,886 | 575,882 | 146,907 | 286,370 | 723,754 | 1,166,518 |
| £7,226 | C2 care scheme - flats | 60 | £112,451 | 3,663,116 | 3,300,238 | 2,937,359 | 2,572,757 | 2,206,302 | 1,839,848 | 1,473,393 | 1,106,939 | 740,485 | 369,314 | 2,049 |
| £6,612 | C2 care scheme - flats | 60 | £112,451 | 2,535,219 | 2,218,995 | 1,902,772 | 1,586,549 | 1,270,325 | 954,102 | 636,137 | 315,744 | 4,720 | 330,001 | 57, |
| £5,998 | C2 care scheme - flats | 60 | £112,451 | 1,398,317 | 1,128,329 | 858,340 | 585,171 | 311,669 | 38,168 | 238,925 | 516,599 | 798,690 | 1,081,031 | 1,363,371 |
| £5,384 | C2 care scheme - flats | 60 | £112,451 | 252,857 | 24,828 | 206,302 | 437,810 | 671,030 | 906,444 | 1,141,857 | 1,377,270 | 1,612,684 | 1,848,098 | 2,083,511 |
| £4,770 | C2 care scheme - flats | 60 | £112,451 | 918,781 | 1,108,525 | 1,298,269 | 1,488,014 | 1,677,759 | 1,867,504 | 2,057,248 | 2,246,993 | 2,436,738 | 2,626,483 | 2,816,227 |
| £4,156 | C2 care scheme - flats | 60 | £112,451 | 2,108,186 | 2,252,262 | 2,396,337 | 2.540,413 | 2,684,489 | 2,828,565 | 2,972,640 | 3,116,716 | 3,260,792 | 3,404,868 | 3,548,943 |

Potential payments in lieu
benchmark Land value 1 (SECONDARY Offices) Value psm Description $£ 9,008 \mathrm{C2}$ care scheme - flats
$£ 8,454 \mathrm{C2}$ care scheme - flat ${ }_{\S}^{£ 8,454 \mathrm{C} 2}$ care scheme -

enchmark Land value 2 (SECONDARY Retail)


NCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL)


Benchmark Land value 4 (GREENFIELD/UNDEVELOPED LAN
benchmark Land value 4 (GREenfield/undeveloped Land)


## Appendix 10 - Affordable workspace

## $10 \%$ of space let as affordable


benchmark land value 2 (SECONDARY retail)


BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) Outside City Centre

| £370,000 |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | BLV | Base | 25\% discount | 50\% discount |
| 20 | Class E (light industrial) development | £154,167 | 1,168,748 | 1,056,950 | 945,15 |
| 23 | Class E (office) development | £33,036 | 1,244,325 | 1,426,026 | 1,607,727 |
| 24 | Class E (office) development | £66,071 | 2,296,128 | 2,671,071 | 3,046,013 |


| $25 \%$ discount | 50\% discount |
| ---: | ---: |
| $-10 \%$ | $-19 \%$ |
| $-15 \%$ | $-29 \%$ |
| $-16 \%$ | $-33 \%$ |

$10 \%$ of space let as affordable

## City Centre



City Centre


City Centre


City Centre


Appendix 11 - Policy by policy analysis
















Appendix 12 - Cumulative policy impacts

OXFORD CITY COUNCIL - LOCAL PLAN

| Aff Hsg : | $40 \%$ |
| :--- | :--- |
| Mkt value: |  |



| Site ref | Site | No of units | BLV | Baseline including affordable housing @ 40\% | BNG/UGF | Accessibility | NZC Operational Only | NZC Operationa and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House | 1 | £104,645 |  |  |  |  |  |
| 2 | 2 Houses | 2 | £209,291 | 61,386 | 56,433 | 46.719 | 30,020 | -3,432 |
| 3 | 5 Houses | 5 | £523,227 | 153,467 | 141,081 | 116,799 | 75,049 | -8,578 |
| 4 | 10 houses | 10 | £1,046,453 | 306,933 | 282,162 | 233,597 | 150,099 | -17,156 |
| 5 | 30 flats - low density | 30 | £1,395,271 | -548,997 | -622,566 | -709,043 | -979,911 | -1,521,648 |
| 6 | 30 flats - medium density | 30 | £1,255,744 | -698,429 | -768,710 | -855,187 | ${ }^{-1,126,055}$ | -1,667,792 |
| 7 | 30 flats - high density | 30 | £897,400 | -728,415 | -803,267 | -889,745 | -1,189,567 | -1,789,211 |
| 8 | 100 houses | 100 | £10,464,532 | 2.889,237 | 2,657,115 | 2,200,682 | 1,406,301 | -185,243 |
| 9 | 100 flats - medium density | 100 | £4,185,813 | -2,392,667 | -2,633,332 | $-2.916,226$ | -3,802,320 | -5,574,510 |
| 10 | 200 houses | 200 | £20,929,063 | 5,518,991 | 5,086,157 | 4,229,150 | 2,750,695 | -267,387 |
| 11 | 200 flats-medium density | 200 | £8,371,625 | -5,201,654 | -5.660,252 | -6,212,372 | -7,922,957 | -11,344,126 |
| 12 | 450 houses | 450 | £47,090,393 | 10,575,402 | 9,735,629 | ${ }^{8,076,512}$ | 5,183,102 | ${ }^{-880,545}$ |
| 13 | 450 flats - medium density | 450 | £18,836,157 | -11,137,673 | -12,114,404 | 13,262,518 | 16,858,701 | -24,051,067 |
| 14 | Student housing - studios 150 units | - | £1,347,719 | 2,026,751 | 1,866,452 | 1,866,452 | 1,269,929 | 76,8 |
| 15 | Student housing - ensuite 150 units |  | £88,226 | 1,305,713 | 1,198,848 | 1,198,848 | 801,166 | 5.80 |
| 16 | Student housing - studios 250 units | - | £2,273,493 | 3,377,918 | 3,110,754 | 3,110,754 | 2.116,549 | 128,137 |
| 17 | Student housing - ensuite 250 units | - | £1,512,487 | 2,619,829 | 2,443,907 | 2,443,907 | 1,789,246 | 479,923 |
| 18 | Student housing - ensuite 300 units |  | £1,806,981 | 3,143,794 | 2,932,689 | 2,932,689 | 2,147,095 | 575,907 |
| 19 | C2 care scheme - flats | 60 | £1,279,510 | -2,562,802 | $-2,684,829$ | $-2,825,470$ | -3,265,994 | -4,147,040 |
| 20 | Class E (light industrial) development |  | £1,754,167 | 1,057,644 | 1,017,470 | 1,017,470 | 864,870 | 559,671 |
| 21 | Class E(retail - convenience) development | . | £2,105,000 | 4,028,279 | 3,967,790 | 3,967,790 | 3,750,426 | 3,315,696 |
| 22 | Class E (retail - supermarket) development |  | £1,263,000 | 700,221 | 653,657 | 653,657 | 482,378 | ${ }^{139,820}$ |
| 23 | Class E (office) development |  | £375,893 | 382,443 | 301,189 | 301,189 | -15,078 | -656,803 |
| 24 | Class E (office) development | - | £751,786 | 992,717 | 816,229 | 816,229 | 183,751 | -1,113,987 |
| 25 | Industrial (B2/B8) |  | £14,033,333 | 21,216,232 | 20,605, 156 | 20,605, 156 | 19,572,721 | 17,507,851 |
| 26 | Industrial (B2/B8) | . | £701,667 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,392 |
| 27 | Hotel (city centre) 50 rooms |  | £328,906 | 1,758,855 | -1,819,124 | 1.819,124 | -2,051,794 | -2,517,134 |
| 28 | Hotel ( (iity centre) 75 rooms | . | £493,359 | -2,638,283 | -2,728,686 | $-2,728,686$ | -3,077,691 | -3,775,701 |
| 29 | Hotel (city centre) 100 rooms | - | £657,813 | -3,517.711 | ${ }^{-3.638,248}$ | -3,638,248 | -4,103,588 | -5.034,2 |
| 30 | Community uselelisure |  | £463,100 | -859,075 | -899,742 | -899,742 | ${ }^{-1,0058,305}$ | ${ }^{-1,375,431}$ |


| Site ref | Site | No of units | BLV | Baseline including affordable housing@ | BNG/UGF | Accessibility | $\begin{array}{\|c\|l\|} \text { NZC Operational } \\ \text { Only } \end{array}$ | NZC Operationa and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House |  | 40,019 |  |  |  |  |  |
| 2 | 2 Houses | 2 | 80,038 | 61,386 | 56,433 | 46,719 | 30,020 | 3,432 |
| 3 | 5 Houses | 5 | 200,094 | 153,467 | 141,081 | 116,799 | 75,049 | -8,578 |
|  | 10 houses | 10 | 400,188 | 306,933 | 282,162 | 233,597 | 150,099 | 17,156 |
| 5 | 30 flats - low density | 30 | 533,583 | -548,997 | -622,566 | -709,043 | -979,911 | ${ }^{-1,521,648}$ |
| 6 | 30 flats - medium density | 30 | 480,225 | -698,429 | -768,710 | -855,187 | ${ }^{-1,126,055}$ | -1,667,792 |
| 7 | 30 flats - high density | 30 | 343,186 | -728,415 | -803,267 | -889,745 | ${ }^{-1,189,567}$ | -1,789,211 |
| 8 | 100 houses | 100 | 4,001,876 | 2,889,237 | 2,657,115 | 2,200,682 | 1,406,301 | -185,243 |
| 9 | 100 flats - medium density | 100 | 1,600,750 | -2,392,667 | -2,63, 332 | -2,916,226 | ${ }^{3,802,320}$ | 5.574,510 |
| 10 | 200 houses | 200 | 8,003,751 | 5,518,991 | 5.086,157 | 4,229,150 | 2,750,695 | -267,387 |
| 11 | 200 flats- medium density | 200 | 3,201,500 | -5,201,654 | 5.666,252 | -6,212,372 | -7,922,957 | -11,344,126 |
| 12 | 450 houses | 450 | 18,008,440 | 10,575,402 | 9,735,629 | 8,077,512 | 5,183,102 | -880,545 |
| 13 | 450 flats - medium density | 450 | 7,203,376 | -11,137,673 | $-12,114,404$ | -13,262,518 | 16,858,701 | 24,051,067 |
| 14 | Student housing - studios 150 units |  | 515,398 | 2,026,751 | 1,866,452 | 1,866,452 | 1,269,929 | 76,883 |
| 15 | Student housing - ensuite 150 units |  | 337,766 | 1,305,713 | 1,198,848 | 1,198,848 | 801,166 | 5,802 |
| 16 | Student housing - studios 250 units |  | 869,436 | 3,377,918 | 3,110,754 | 3,110,754 | 2,116,549 | 128,137 |
| 17 | Student housing - ensuite 250 units | - | 578,409 | 2,619,829 | 2,443,907 | 2,443,907 | 1,789,246 | 479,923 |
| 18 | Student housing - ensuite 300 units |  | 691,031 | 3,143,794 | 2,932,689 | 2,932,689 | 2,147,095 | 575,907 |
| 19 | C2 care scheme - flats | 60 | 489,314 | -2,562,802 | -2,684,829 | ${ }^{2,8825,470}$ | -3,265,994 | -4,147,040 |
| 20 | Class E (light industrial) development |  | 670,833 | 1,057,644 | 1,017,470 | 1,017,470 | 864,870 | 559,671 |
| 21 | Class E(retail - convenience) development |  | 805,000 | 4,028,279 | 3,967,790 | 3,967,790 | 3,750,426 | 3,315,696 |
| 22 | Class E (retail - supermarket) development | - | 483,000 | 700,221 | 653,657 | 653,657 | 482,378 | 139,820 |
| 23 | Class E (office) development |  | 143,750 | 382,443 | 301,189 | 301,189 | -15.078 | -656,803 |
| 24 | Class E (office) development | - | 287,500 | 992,717 | 816,229 | 816,229 | 183,751 | ${ }^{-1,113,987}$ |
| 25 | Industrial (32/B8) | - | 5,366,667 | 21,216,232 | 20,605,156 | 20,605,156 | 19,572,721 | 17,507,851 |
| 26 | Industrial (B2/B8) |  | 268,333 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,392 |
| 27 | Hotel ( city centre) 50 rooms |  | 125,781 | -1,758,855 | -1,819,124 | -1,819,124 | -2,051,794 | -2,517, 134 |
| 28 | Hotel (city centre) 75 rooms |  | 188,672 | ${ }^{-2,638,283}$ | $-2,728,686$ | $-2,728,686$ | -3.077,.691 | 3,775,701 |
| 29 30 | Hotel (City centre) 100 rooms Community useliesure |  | 251,563 177,100 | $\xrightarrow{-3,517,711}-8.80975$ |  <br>  <br> $-3,638,248$ <br> $-899,742$ | $\begin{array}{r}-3,638,248 \\ -899,742 \\ \hline\end{array}$ | $\begin{array}{r}\text { - } 4,103,588 \\ -1.058,305 \\ \hline\end{array}$ | $\xrightarrow{-5.034,268}$$-1,375.431$ |


| Site ref | Site | No of units | BLV | Baseline including affordable housing @ 40\% | BNG/UGF | Accessibility | $\begin{array}{\|c\|c\|c\|} \text { NZC Operational } \\ \text { Only } \end{array}$ | NZC Operational and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House | 1 | BLV |  |  |  |  |  |
| 2 | 2 Houses | 2 | 9,197 | 61,386 | 56,433 | 46,719 | 30,020 | -3,432 |
| 3 | 5 Houses | 5 | 18,394 | 153,467 | 141,081 | 116,799 | 75,049 | -8,578 |
| 4 | 10 houses | 10 | 45,984 | 306,933 | 282,162 | 233,597 | 150,099 | -17,156 |
| 5 | 30 flats - low density | 30 | 91,969 | -548,997 | -622,566 | -709,043 | -979,911 | -1,521,648 |
| 6 | 30 flats - medium density | 30 | 122,625 | -698,429 | -768,710 | -855,187 | -1,126,055 | -1,667,792 |
| 7 | 30 flats - high density | 30 | 110,362 | -728,415 | -803,267 | -889,745 | -1,189,567 | -1,789,211 |
| 8 | 100 houses | 100 | 78,869 | 2,889,237 | 2,657,115 | 2,200,682 | 1,406,301 | -185,243 |
| 9 | 100 flats - medium density | 100 | 919,686 | -2,392,667 | ${ }^{-2,633,332}$ | -2,916,226 | -3,802,320 | -5,574,510 |
| 10 | 200 houses | 200 | 367,874 | 5,518,991 | 5,086,157 | 4,229,150 | 2,750,695 | $-267,387$ |
| 11 | 200 flats-medium density | 200 | 1,839,371 | -5,201,654 | -5,666,252 | -6,212,372 | -7,922,957 | -11,344,126 |
| 12 | 450 houses | 450 | 735,749 | 10,575,402 | 9,735,629 | 8,076,512 | 5,183,102 | -880,545 |
| 13 | 450 flats - medium density | 450 | 4,138,586 | -11,137,673 | 12,114,404 | -13,262,518 | 16,858,701 | 24,051,067 |
| 14 | Student housing - studios 150 units | - | 1,655,434 | 2,026,751 | 1,866,452 | 1,866,442 | 1,269,929 | 76,883 |
| 15 | Student housing - ensuite 150 units |  | 118,446 | 1,305,713 | 1,198,848 | 1,198,848 | 801,166 |  |
| 16 | Student housing - studios 250 units | . | 77,623 | 3,377,918 | 3,110,754 | 3,110,754 | 2.116,549 | 128,137 |
| 17 | Student housing - ensuite 250 units |  | 199,808 | 2,619,829 | 2,443,907 | 2,443,907 | 1,789,246 | 479,923 |
| 18 | Student housing - ensuite 300 units |  | 132,926 | 3,143,794 | 2,932,689 | 2,932,689 | 2,147,095 | 575,907 |
| 19 | C2 care scheme - flats | 60 | 158,808 | -2,562,802 | -2,684,829 | -2,825,470 | -3,265,994 | -4,147,040 |
| 20 | Class E (light industrial) development |  | 112,451 | 1,057.644 | 1.017.470 | 1.017.470 | 864,870 | 559,671 |
| 21 | Class E (retail - convenience) development | . | 154,167 | 4,028,279 | 3,967,790 | 3,967,790 | 3,750,426 | 3,315,696 |
| 22 | Class E (retail - supermarket) development |  | 185,000 | 700,221 | 653,657 | 653,657 | 482,378 | 139,820 |
| 23 | Class E (office) development |  | 111,000 | 382,443 | 301,189 | 301,189 | 15,078 | ${ }^{-656,803}$ |
| 24 | Class E (office) development | - | 33,036 | 992,717 | 816,229 | 816,229 | 183,751 | -1,113,987 |
| 25 | Industrial (B2/B8) |  | 66,071 | 21,216,232 | 20,605,156 | 20,605,156 | 19,572,721 | 17,507, 851 |
| 26 | Industrial (B2/B8) |  | 1,233,333 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,392 |
| 27 | Hotel (city centre) 50 rooms |  | 61,667 | -1,758,855 | -1,819,124 | -1,819,124 | -2,051,794 | -2,517, ,134 |
| 28 | Hotel (city centre) 75 rooms |  | 28,906 | -2,638,283 | $-2,728,686$ | -2,728,686 | -3,077,691 | 3,775,701 |
| 29 | Hotel (city centre) 100 rooms |  | 43,359 | -3,517,711 | ${ }^{-3,638,248}$ | ${ }^{-3,638,248}$ | -4,103,588 | -5,034,268 |
| 30 | Community uselelisure | . | 57,813 | -859.075 | -899,742 | -899,742 | -1,058,305 | -1,375,431 |

OXFORD CITY COUNCIL - LOCAL PLAN
$\begin{array}{ll}\text { Aff Hsg: } & \quad 40 \% \\ \text { Mkt value: } & £ 4,770\end{array}$


BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL)


OXFORD CITY COUNCIL - LOCAL PLAN
$\begin{array}{ll}\text { Aff Hsg: } & \quad 40 \% \\ \text { Mkt value: } & £ 5,384\end{array}$


BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL)


OXFORD CITY COUNCIL - LOCAL PLAN
Aff Hsg: $\quad \begin{aligned} & \text { 40\% } \\ & \text { Mkt value: }\end{aligned}$


BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL)


| Site ref | Site | No of units | BLV | Baseline including affordable housing @ 40\% | EV charging | BNG/UGF | Accessibility | NZC Operational Only | NZC Operational and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House |  | BLV |  |  |  |  |  |  |
| 2 | 2 Houses | 2 | 9,197 | 207,278 | 206,399 | 202,323 | 192,611 | 175,911 | 142,511 |
| 3 | 5 Houses | 5 | 18,394 | 518,194 | 515,997 | 505,809 | 481,526 | 439,777 | 356,278 |
| 4 | 10 houses | 10 | 45,984 | 1,036,389 | 1,031,994 | 1,011,617 | 963,053 | 879,554 | 712,558 |
| 5 | 30 flats - low density | 30 | 91,969 | 1,251,728 | 1,245,254 | 1,179,265 | 1,094,088 | 827,291 | 293,696 |
| 6 | 30 flats - medium density | 30 | 122,625 | 1,051,823 | 1,048,586 | 982,597 | 897,420 | 630,623 | 97,028 |
| 7 | 30 flats - high density | 30 | 110,362 | 969,567 | 969,567 | 895,839 | 810,662 | 515,346 | -76,435 |
| 8 | 100 houses | 100 | 78,869 | 9,688,695 | 9,648,526 | 9,462,263 | 9,015,560 | 8,243,485 | 6,699,333 |
| 9 | 100 flats - medium density | 100 | 919,686 | 3,226,574 | 3,206,025 | 2,996,597 | 2,726,268 | 1,866,744 | 147,422 |
| 10 | 200 houses | 200 | 367,874 | 18,258,384 | 18,183,198 | 17,834,545 | 17,003,596 | 15,574,911 | 12,695,930 |
| 11 | 200 flats- medium density | 200 | 1,839,371 | 5,313,244 | 5,274,172 | 4,875,952 | 4,361,931 | 2,736,565 |  |
| 12 | 450 houses | 450 | 735,749 | 35,071,144 | 34,927,910 | 34,263,715 | 32,675,403 | 29,936,559 | 24,436,440 |
| 13 | 450 flats - medium density | 450 | 4,138,586 | 10,388,937 | 10,310,443 | 9,510,442 | 8,477,801 | 5,213,565 | ${ }^{-1,483,575}$ |
| 14 | Student housing - studios 150 units |  | 1,655,434 | 2,026,751 | 2,026,751 | 1,866,452 | 1,866,452 | 1,269,929 | 76,883 |
| 15 | Student housing - ensuite 150 units |  | 118,446 | 1,305,713 | 1,305,713 | 1,198,848 | 1,198,848 | 801,166 | 5,802 |
| 16 | Student housing - studios 250 units |  | 77,623 | 3,377,918 | 3,377,918 | 3,110,754 | 3,110,754 | 2.116,549 | 128,137 |
| 17 | Student housing - ensuite 250 units | - | 199,808 | 2,619,829 | 2,619,829 | 2,443,907 | 2,443,907 | 1,789,246 | 479,923 |
| 18 | Student housing - ensuite 300 units |  | 132,926 | 3,143,794 | 3,143,794 | 2,932,689 | 2,932,689 | 2,147,095 | 575,907 |
| 19 | C2 care scheme - flats | 60 | 158,808 | 206,060 | -218,933 | -326,252 | -464,779 | -904,044 | 1,785,090 |
| 20 | Class E (light industrial) development |  | 112,451 | 1,057,644 | 1,057,644 | 1,017,470 | 1,017,470 | 864,870 | 559,671 |
| 21 | Class E (retail - convenience) development |  | 154,167 | 4,028,279 | 4,028,279 | 3,967,790 | 3,967,790 | 3,750,426 | 3,315,696 |
| 22 | Class E (retail - supermarket) development |  | 185,000 | 700,221 | 700,221 | 653,657 | 653,657 | 482,378 | 139,820 |
| 23 | Class E (office) development |  | 111,000 | 382,443 | 382,443 | 301,189 | 301,189 | -15,078 | -656,803 |
| 24 | Class E (office) development |  | 33,036 | 992,717 | 992,717 | 816,229 | 816,229 | 183,751 | ${ }^{-1,113,987}$ |
| 25 | Industrial (B21B8) |  | 66,071 | 21,216,232 | 21,216,232 | 20,605,156 | 20,605,156 | 19,572,721 | 17,507,851 |
| 26 | Industrial (B21B8) |  | 1,233,333 | ${ }^{1.060,812}$ | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,392 |
| 27 | Hotel (city centre) 50 rooms | . | 61,667 | -1,758,855 | -1,758,855 | -1,819,124 | --1,819,124 | -2,051,794 | -2,517,134 |
| 28 | Hotel (city centre) 75 rooms |  | 28,906 | -2,638,283 | -2,638,283 | -2,728,686 | -2,728,686 | -3,077,691 | -3,775,701 |
| 29 | Hotel ( (city centre) 100 rooms |  | 43,359 | -3,517,711 | --3,517,711 | ${ }^{-3,638,248}$ | 3,638,248 | -4,103,588 | 5,034,268 |
| 30 | Community uselleisure |  | 57,813 | -859,075 | -859,075 | -899,742 | -899,742 | ${ }^{-1,058,305}$ | 1,375,431 |

OXFORD CITY COUNCIL - LOCAL PLAN
$\begin{array}{ll}\text { Aff Hsg: } & \quad 40 \% \\ \text { Mkt value: } & £ 6,612\end{array}$


| Site ref | Site | No of units | BLV | Baseline including affordable housing @ 40\% | EV charging | BNG/UGF | Accessibility | NZC Operational | NZC Operational and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House |  | BLV |  |  |  |  |  |  |
| 2 | 2 Houses | 2 | 9,197 | 251,612 | 250,733 | 246,658 | 236,945 | 220,246 | 186,845 |
| 3 | 5 Houses | 5 | 18,394 | 629,030 | 626,833 | 616,645 | 592,362 | 550,614 | 467,115 |
| 4 | 10 houses | 10 | 45,984 | 1,258,060 | 1,253,666 | 1,233,290 | 1,184,725 | 1,101,226 | 934,229 |
| 5 | 30 flats - low density | 30 | 91,969 | 1,795,316 | 1,788,842 | 1,722,854 | 1,637,676 | 1,370,879 | 837,285 |
| 6 | 30 flats - medium density | 30 | 122,625 | 1,579,423 | 1,576,186 | 1,510,198 | 1,425,021 | 1,158,223 | 624,629 |
| 7 | 30 flats - high density | 30 | 110,362 | 1,481,179 | 1,481,179 | 1,407,452 | 1,322,274 | 1,026,959 | 436,327 |
| 8 | 100 houses | 100 | 78,869 | 11,740,103 | 11,699,936 | 11,513,672 | 11,069,747 | 10,306,488 | ${ }_{\text {8,763,522 }}$ |
| 9 | 100 flats - medium density | 100 | 919,686 | 4,890,936 | 4,870,387 | 4,660,959 | 4,390,630 | 3,543,888 | 1,832,517 |
| 10 | 200 houses | 200 | 367,874 | 22,114,633 | 22,039,446 | 21,690,794 | 20,859,844 | 19,431,159 | 16,573,790 |
| 11 | 200 flats- medium density | 200 | 1,839,371 | 8,393,535 | 8,355,050 | 7,960,949 | 7,446,927 | 5,836,880 | 2,592,780 |
| 12 | 450 houses | 450 | 735,749 | 42,456,208 | 42,312,973 | 41,648,779 | 40,065,792 | 37,344,097 | 31,871,898 |
| 13 | 450 flats - medium density | 450 | 4,138,586 | 16,492,696 | 16,416,544 | 15,640,409 | 14,625,685 | 11,435,013 | 4,919,364 |
| 14 | Student housing - studios 150 units |  | 1,655,434 | 2,026,751 | 2,026,751 | 1,866,452 | 1,866,452 | 1,269,929 | 76,883 |
| 15 | Student housing - ensuite 150 units |  | 118,446 | 1,3057713 | 1,305,713 | 1,198,848 | 1,198,848 | 801,166 | 5,802 |
| 16 | Student housing - studios 250 units |  | 77,623 | 3,377,918 | 3,377,918 | 3,110,754 | 3,110,754 | 2.116,549 | 128,137 |
| 17 | Student housing - ensuite 250 units | - | 199,808 | 2,619,829 | 2,619,829 | 2,443,907 | 2,443,907 | 1,789,246 | 479,923 |
| 18 | Student housing - ensuite 300 units |  | 132,926 | 3,143,794 | 3,143,794 | 2,932,689 | 2,932,689 | 2,147,095 | 575,907 |
| 19 | C2 care scheme - flats | 60 | 158,808 | 488,728 | 476,048 | 370,341 | 233,897 | -196,438 | 1,071,447 |
| 20 | Class E (light industrial) development |  | 112,451 | 1,057,644 | 1,057,644 | 1,017.470 | 1,017,470 | 864,870 | 559,671 |
| 21 | Class E (retail - convenience) development |  | 154,167 | 4,028,279 | 4,028,279 | 3,967,790 | 3,967,790 | 3,750,426 | 3,315,696 |
| 22 | Class E (retail - supermarket) development |  | 185,000 | 700,221 | 700,221 | 653,657 | 653,657 | 482,378 | 139,820 |
| 23 | Class E (office) development |  | 111,000 | 382,443 | 382,443 | 301,189 | 301,189 | -15,078 | -656,803 |
| 24 | Class E (office) development |  | 33,036 | 992,717 | 992,717 | 816,229 | 816,229 | 183,751 | ${ }^{-1,113,987}$ |
| 25 | Industrial (B2/B8) |  | 66,071 | 21,216,232 | 21,216,232 | 20,605,156 | 20,605,156 | 19,572,721 | 17,507,851 |
| 26 | Industrial (B2/B8) |  | 1,233,333 | 1,060,812 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,392 |
| 27 | Hotel (city centre) 50 rooms |  | 61,667 | -1,758,855 | -1,758,855 | -1,819,124 | --1,819,124 | -2,051,794 | -2,517,134 |
| 28 | Hotel (city centre) 75 rooms |  | 28,906 | -2,638,283 | -2,638,283 | -2,728,686 | $-2,728,686$ | -3,077,691 | -3,775,701 |
| 29 | Hotel ( (city centre) 100 rooms |  | 43,359 | -3,517,711 | -3,517,711 | ${ }^{-3,638,248}$ | -3,638,248 | -4,103,588 | 5,034,268 |
| 30 | Community uselleisure |  | 57,813 | -859,075 | -859,075 | -899,742 | -899,742 | ${ }^{-1,058,305}$ | 1,375,431 |

OXFORD CITY COUNCIL - LOCAL PLAN
Aff Hsg: $\quad \begin{aligned} & \text { 40\% } \\ & \text { MKt value: }\end{aligned}$


| Site ref | Site | No of units | BLV | Baseline including affordable housing @ 40\% | EV charging | BNG/UGF | Accessibility | NZC Operational Only | NZC Operational |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House |  | BLV |  |  |  |  |  |  |
| 2 | 2 Houses | 2 | 9,197 | 295,946 | 295,067 | 290,992 | 281,279 | 264,580 | 231,180 |
| 3 | 5 Houses | 5 | 18,394 | 739,866 | 737,669 | 727,480 | 703,199 | 661,449 | 577,950 |
| 4 | 10 houses | 10 | 45,984 | 1,479,732 | 1,475,337 | 1,454,961 | 1,406,396 | 1,322,898 | 1,155,901 |
| 5 | 30 flats - low density | 30 | 91,969 | 2,338,905 | 2,332,431 | 2,266,442 | 2,181,265 | 1,914,468 | 1,380,874 |
| 6 | 30 flats - medium density | 30 | 122,625 | 2,107,025 | 2,103,787 | 2,037,799 | 1,952,621 | 1,685,824 | 1,152,230 |
| 7 | 30 flats - high density | 30 | 110,362 | 1,992,792 | 1,992,792 | 1,919,064 | 1,833,887 | 1,538,572 | 947,940 |
| 8 | 100 houses | 100 | 78,869 | 13,791,511 | 13,751,344 | 13,565,080 | 13,121,155 | 12,357,897 | 10,827,7711 |
| 9 | 100 flats - medium density | 100 | 919,686 | 6,555,298 | 6,534,749 | 6,325,321 | 6,054,992 | 5,208,250 | 3,544,769 |
| 10 | 200 houses | 200 | 367,874 | 25,962,280 | 25,887,674 | 25,541,712 | 24,716,093 | 23,287,408 | 20,430,037 |
| 11 | 200 flats-medium density | 200 | 1,839,371 | 11,444,130 | 11,405,644 | 11,013,409 | 10,507, 113 | 8,921,263 | 5,701,783 |
| 12 | 450 houses | 450 | 735,749 | 49,832,496 | 49,690,045 | 49,029,484 | 47,450,855 | 44,729,161 | 39,284,921 |
| 13 | 450 flats - medium density | 450 | 4,138,586 | 22,474,618 | 22,400,590 | 21,646,106 | 20,662,803 | 17,547,909 | 11,157,732 |
| 14 | Student housing - studios 150 units |  | 1,655,434 | 2,026,751 | 2,026,751 | 1,866,452 | 1,866,452 | 1,269,929 | 76,883 |
| 15 | Student housing - ensuite 150 units |  | 118,446 | 1,305,713 | 1,305,713 | 1,198,848 | 1,198,848 | 801,166 | 5,802 |
| 16 | Student housing - studios 250 units |  | 77,623 | 3,3777.918 | 3,377,918 | 3.110.754 | 3,110,754 | 2.116.549 | 128,137 |
| 17 | Student housing - ensuite 250 units | - | 199,808 | 2,619,829 | 2,619,829 | 2,443,907 | 2,443,907 | 1,789,246 | 479,923 |
| 18 | Student housing - ensuite 300 units |  | 132,926 | 3,143,794 | 3,143,794 | 2,932,689 | 2,932,689 | 2,147,095 | 575,907 |
| 19 | C2 care scheme - flats | 60 | 158,808 | 1,171,009 | 1,158,519 | 1,054,401 | 920,006 | 498,205 |  |
| 20 | Class E (light industrial) development |  | 112,451 | 1,057,644 | 1,057,644 | 1,017,470 | 1,017,470 | 864,870 | 559,671 |
| 21 | Class E (retail - convenience) development |  | 154,167 | 4,028,279 | 4,028,279 | 3,967,790 | 3,967,790 | 3,750,426 | 3,315,696 |
| 22 | Class E (retail - supermarket) development | - | 185,000 | 700,221 | 700,221 | 653,657 | 653,657 | 482,378 | 139,820 |
| 23 | Class E (office) development |  | 111,000 | 382,443 | 382,443 | 301,189 | 301,189 | 15,078 | -656,803 |
| 24 | Class E (office) development | . | 33,036 | 992,717 | 992,717 | 816,229 | 816,229 | 183,751 | 1,113,987 |
| 25 | Industrial (32/B8) | - | 66,071 | 21,216,232 | 21,216,232 | 20,605,156 | 20,605,156 | 19,572,721 | 17,507,851 |
| 26 | Industrial (B2/B8) |  | 1,233,333 | 1.060,812 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,392 |
| 27 | Hotel (city centre) 50 rooms | - | 61,667 | -1,758,855 | -1,758,855 | -1,819,124 | -1,819,124 | -2,051,794 | 2,517,134 |
| 28 | Hotel ( (ity centre) 75 rooms |  | 28,906 | $-2,638,283$ | -2,638,283 | $-2,728,686$ | -2,728,686 | -3,077,691 | -3,775,701 |
| 29 | Hotel (city centre) 100 rooms |  | 43,359 | -3,517,711 | -3,517,711 | ${ }^{-3,638,248}$ | -3,638,248 | -4,103,588 | 5,034,2 |
| 30 | Community uselelisure |  | 57,813 | -859,075 | ${ }^{-859,075}$ | -899,742 | -899,742 | -1,058,305 | -1,375,431 |

OXFORD CITY COUNCIL - LOCAL PLAN
$\begin{array}{ll}\text { Aff Hsg: } & \quad 40 \% \\ \text { Mkt value: } & \text { £7 } 840\end{array}$


| Site ref | Site | No of units | BLV | Baseline including affordable housing @ 40\% | EV charging | BNG/UGF | Accessibility | NZC Operational Only | NZC Operational and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House | 1 | BLV |  |  |  |  |  |  |
| 2 | 2 Houses | 2 | 9,197 | 295,519 | 294,640 | 289,995 | 278,924 | 259,890 | 221,822 |
| 3 | 5 Houses | 5 | 18,394 | 738,796 | 736,599 | 724,986 | 697,310 | 649,724 | 554,553 |
| 4 | 10 houses | 10 | 45,984 | 1,477,593 | 1,473,198 | 1,449,973 | 1,394,620 | 1,299,448 | 1,109,107 |
| 5 | 30 flats - low density | 30 | 91,969 | 1.887,791 | 1,881,317 | 1,802,669 | 1,705,584 | ${ }_{1}^{1,387,824}$ | 752,301 |
| 6 | 30 flats - medium density | 30 | 122,625 | 1,639,922 | 1,636,685 | 1,558,036 | 1,460,952 | 1,143,191 | 507,670 |
| 7 | 30 flats - high density | 30 | 110,362 | 1,509,702 | 1,509,702 | 1,423,315 | 1,326,230 | 979,950 | 287,392 |
| 8 | 100 houses | 100 | 78,869 | 13,797,068 | 13,756,900 | 13,544,598 | 13,038,617 | 12,168,660 | 10,409,512 |
| , | 100 flats - medium density | 100 | 919,686 | 5,062,746 | 5,042,197 | 4,792,590 | 4,484,471 | 3,473,574 | 1,425,830 |
| 10 | 200 houses | 200 | 367,874 | 25,997,655 | 25,922,468 | 25,525,077 | 24,577,968 | 22,949,564 | 19,692,756 |
| 11 | 200 flats-medium density | 200 | 1,883,371 | 8,565,480 | 8,526,408 | 8,051,788 | 7,465,911 | 5.548,312 | 1,662,073 |
| 12 | 450 houses | 450 | 735,749 | 49,931,054 | 49,787,819 | 49,030,776 | 47,226,500 | 44,124,334 | 37,891,976 |
| 13 | 450 flats - medium density | 450 | 4,138,586 | 16,862,846 | 16,785,531 | 15,846,379 | 14,687,072 | 10,843,540 | 3,004,967 |
| 14 | Student housing - studios 150 units |  | 1,655,434 | 817,121 | 817,121 | 641,428 | 641,428 | -16,597 | -1,352,219 |
| 15 | Student housing - ensuite 150 units | - | 118,446 | 499,294 | 499,294 | 382,165 | 382,165 | -57,212 | -947,627 |
| 16 | Student housing - studios 250 units |  | 77,623 | 1,361,868 | 1,361,868 | 1,069,045 | 1,069,045 | -27,662 | -2,253,698 |
| 17 | Student housing - ensuite 250 units |  | 199,808 | 1,292,307 | 1,292,307 | 1,099,489 | 1,099,489 | 377,606 | -1,082,426 |
| 18 | Student housing - ensuite 300 units |  | 132,926 | 1,550,768 | ${ }^{1,550,7688}$ | 1,39,387 | 1,399,387 | 453,128 | -1,288,912 |
| 19 | C2 care scheme - flats | 60 | 158,808 | 278,697 | 266,017 | 140,031 | 15,725 | -532,511 | -1,579,579 |
| 20 | Class E (light industrial) development |  | 112,451 | 1,057,644 | 1,057,644 | 1,017,470 | 1,017,470 | 864,870 | 559,671 |
| 21 | Class E (retail - convenience) development |  | 154,167 | 12,478,445 | 12,478,445 | 12,417,955 | 12,417,955 | 12,200,591 | 11,765,862 |
| 22 | Class E (retail - supermarket) development |  | 185,000 | 700,221 | 700,221 | 653,657 | 653,657 | 482,378 | 139,820 |
| 23 | Class E (office) development | . | 111,000 | 3,856,999 | 3,856,999 | 3,756,008 | 3,756,008 | 3,361,445 | 2,572,318 |
| 24 | Class E (office) development |  | 33,036 | 8,218,253 | 8,218,253 | 7,887,214 | 7,887,214 | 7,097,590 | 5,518,342 |
| 25 | Industrial (32/B8) |  | 66,071 | 21,216,232 | 21,216,232 | 20,605, 156 | 20,605,156 | 19,572,721 | 17,507,851 |
| 26 | Industrial ( $32 / 88$ ) |  | 1,233,333 | 1,060,812 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,392 |
| 27 | Hotel ( (ity centre) 50 rooms |  | 61,667 | -1,758,855 | -1,758,855 | -1,819,124 | -1,819,124 | -2,051,794 | -2,517, ,134 |
| 28 | Hotel (city centre) 75 rooms |  | 28,906 | -2,638,283 | -2,638,283 | $-2,728,686$ | -2,728,686 | -3,077,691 | -3,775,701 |
| 29 | Hotel ( (city centre) 100 rooms |  | 43,359 | -3,517,711 | 3,517,711 | 3,638,248 | 3,633,248 | 4,103,588 | -5,034,268 |
| 30 | Community uselelisure | . | 57,813 | -859,075 | -859,075 | -899,742 | -899,742 | ${ }^{-1,058,305}$ | -1,375,431 |

OXFORD CITY COUNCIL - LOCAL PLAN
Aff Hsg: $\quad \begin{aligned} & \text { 40\% } \\ & \text { Mkt value: }\end{aligned}$

| Site ref | Site | No of units | BLV | Baseline including affordable housing @ 40\% | EV charging | BNG/UGF | Accessibility | NZC Operational Only | NZC Operational and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House |  | 189,654 |  |  |  |  |  |  |
| 2 | 2 Houses | 2 | 379,308 | 339,853 | 338,974 | 334,329 | 323,259 | 304,224 | 266,156 |
| 3 | 5 Houses | 5 | 948,271 | 849,632 | 847,435 | 835,822 | 808,146 | 760,560 | 665,389 |
| 4 | 10 houses | 10 | 1,896,541 | 1,699,264 | 1,694,870 | 1,671,645 | 1.616,291 | 1,521,120 | 1,330,779 |
| 5 | 30 flats - low density | 30 | 2,528,721 | 2,431,379 | 2,424,905 | 2,346,257 | 2,249,172 | 1,931,412 | 1,295,890 |
| 6 | 30 flats - medium density | 30 | 2,275,849 | 2,167,523 | 2,164,286 | 2,085,638 | 1,988,553 | 1,670,793 | 1,035,271 |
| 7 | 30 flats - high density | 30 | 1,626,405 | 2,021,315 | 2,021,315 | 1,934,928 | 1,887,843 | 1,491,.563 | 799,005 |
| 8 | 100 houses | 100 | 18,965,410 | 15,848,476 | 15,808,309 | 15,596,007 | 15,090,025 | 14,220,069 | 12,473,702 |
| 9 | 100 flats - medium density | 100 | 7,586,164 | 6,727,108 | 6,706,559 | 6,456,952 | 6,148,833 | 5,140,347 | 3,110,924 |
| 10 | 200 houses | 200 | 37,930,820 | 29,846,088 | 29,771,482 | 29,377, ,156 | 28,434,216 | 26,805,812 | 23,549,005 |
| 11 | 200 flats- medium density | 200 | 15,172,328 | 11,632,779 | 11,594,293 | 11,126,808 | 10,549,735 | 8.6333 .310 | 4,787,515 |
| 12 | 450 houses | 450 | 85,344,346 | 57,305,631 | 57,163,181 | 56,410,279 | 54,611,564 | 51,509,398 | 45,305,000 |
| 13 | 450 flats - medium density | 450 | 34,137,738 | 22,928,193 | 22,853,137 | 21,934,075 | 20,792,190 | 17,008,977 | 9,312,425 |
| 14 | Student housing - studios 150 units | - | 2,442,541 | 817,121 | 817,121 | 641,428 | 641,428 | -16,597 | ${ }^{-1,352,219}$ |
| 15 | Student housing - ensuite 150 units |  | 1,600,716 | 499,294 | 499,294 | 382,165 | 382,165 | -57,212 | -947,627 |
| 16 | Student housing - studios 250 units | - | 4,120,369 | 1,361,868 | 1,361,868 | 1,069,045 | 1,069,045 | -27,662 | ${ }^{-2,253,698}$ |
| 17 | Student housing - ensuite 250 units |  | 2,741,158 | 1,292,307 | 1,292,307 | 1,099,489 | 1,099,489 | 377,606 | ${ }^{-1,082,426}$ |
| 18 | Student housing - ensuite 300 units |  | 3,274,886 | 1,550,768 | 1,550,768 | 1,319,387 | 1,319,387 | 453,128 | -1,298,912 |
| 19 | C2 care scheme - flats | 60 | 2,318,922 | 965,825 | 953,336 | 829,243 | 676,062 | 167,182 | -865,935 |
| 20 | Class E (light industrial) development |  | 3,179,167 | 1,057,644 | 1,057,.644 | 1,017,470 | 1,017,470 | 864,870 | 559,671 |
| 21 | Class E(retail - convenience) development | . | 3,815,000 | 12,478,445 | 12,478,445 | 12,417,955 | 12,417,955 | 12,200,591 | 11,765,862 |
| 22 | Class E (retail - supermarket) development |  | 2,289,000 | 700,221 | 700,221 |  | 653,657 | 482,378 |  |
| 23 | Class E (office) development | . | 681,250 | 3,856,999 | 3,856,999 | 3,756,008 | 3,756,008 | 3,361,445 | 2,572,318 |
| 24 | Class E (office) development |  | 1,362,500 | 8,218,253 | 8,218,253 | 7,887,214 | 7,887,214 | 7,097,590 | 5,518,342 |
| 25 | Industrial (B2/B8) |  | 25,433,333 | 21,216,232 | 21,216,232 | 20,605, 156 | 20,605,156 | 19,572,721 | 17,507,851 |
| 26 | Industrial (B2/B8) | . | 1,271,667 | 1,060,812 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,392 |
| 27 | Hotel (city centre) 50 rooms |  | 596,094 | -1,758,855 | -1,758,855 | -1,819,124 | -1,819,124 | -2,051,794 | -2,517, ,134 |
| 28 | Hotel (city centre) 75 rooms |  | 894,141 | -2,638,283 | -2,638,283 | -2,728,686 | -2,728,686 | -3,077,691 | -3,775,701 |
| 29 | Hotel (city centre) 100 rooms |  | 1,192,188 | ${ }^{-3,517,711}$ | ${ }^{-3,517,711}$ | -3,638,248 | 3.638,248 | -4,103.588 | 5,034,268 |
| 30 | Community uselelisure | . | 839,300 | -859,075 | ${ }^{-859,075}$ | -899,742 | -899,742 | ${ }^{-1,058,305}$ | -1,375,431 |


| SENCHMARK LAND VALUE 2 (SECONDARY RETAIL) |
| :--- |

BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL)

| Site ref | Site | No of units | BLV | Baseline including affordable ousing @ 40\% housing @ 40\% | EV charging | bNG/UGF | Accessibility | NZC Operational Only | NZC Operational and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House | 1 | 40,019 | 169,926 | 169,487 | 167,164 | 161,629 | 152,112 | 133,077 |
| 2 | 2 Houses | 2 | 80,038 | 339,853 | 338,974 | 334,329 | 323,259 | 304,224 | 266,156 |
| 3 | 5 Houses | 5 | 200,094 | 849,632 | 847,435 | 835,822 | 808,146 | 760,560 | 665,389 |
|  | 10 houses | 10 | 400,188 | 1,699,264 | 1,694,870 | 1,671,645 | 1,616,291 | 1,521,120 | 1,330,779 |
| 5 | 30 flats - low density | 30 | 533,583 | 2,431,379 | 2,424,905 | 2,346,257 | 2,249,172 | 1,931,412 | 1,295,890 |
| 6 | 30 flats - medium density | 30 | 480,225 | 2,167,523 | 2,164,286 | 2,085,638 | 1,988,553 | 1,670,793 | 1,035, 271 |
| 7 | 30 flats - high density | 30 | 343,186 | 2,021,315 | 2,021,315 | 1,934,928 | 1,887,843 | 1,491,563 | 799,005 |
| 8 | 100 houses | 100 | 4,001,876 | 15,848,476 | 15,808,309 | 15,596,007 | 15,090,025 | 14,220,069 | 12,473,702 |
| 9 | 100 flats - medium density | 100 | 1,600,750 | 6,727,108 | 6,706,559 | 6,456,952 | 6,148,833 | 5,140,347 | 3,110,924 |
| 10 | 200 houses | 200 | 8,003,751 | 29,846,088 | 29,771,482 | 29,377, 156 | 28,434,216 | 26,805,812 | 23,549,005 |
| 11 | 200 flats-medium density | 200 | 3,201,500 | 11,632,779 | 11,594,293 | 11,126,808 | 10,549,735 | 8,633,310 | 4,787,515 |
| 12 | 450 houses | 450 | 18,088,440 | 57,305,631 | 57,163,181 | 56,410,279 | 54,611,564 | 51,509,398 | 45,305,000 |
| 13 | 450 flats - medium density | 450 | 7,203,376 | 22,928,193 | 22,853,137 | 21,934,075 | 20,792,190 | 17,008,977 | 9,312,425 |
| 14 | Student housing - studios 150 units |  | 515,398 | 817,121 | 817,121 | 641,428 | 641,428 | -16,597 | -1,352,219 |
| 15 | Student housing - ensuite 150 units |  | 337,766 | 499,294 | 499,294 | 382,165 | 382,165 | -57, 212 | -947,627 |
| 16 | Student housing - studios 250 units |  | 869,436 | 1,361,868 | 1,361,868 | 1,069,045 | 1,069,045 | -27,662 | 2,253,698 |
| 17 | Student housing - ensuite 250 units | - | 578,409 | 1,292,307 | 1,292,307 | 1,099,489 | 1,099,489 | 377,606 | -1,082,426 |
| 18 | Student housing - ensuite 300 units | - | 691,031 | 1,550,768 | 1,550,768 | 1,319,387 | 1,319,387 | 453,128 | ${ }^{-1,298,912}$ |
| 19 | C2 care scheme - flats | 60 | 489,314 | 965,825 | 953,336 | 829,243 | 676,062 | 167,182 | -865,935 |
| 20 | Class E (light industrial) development |  | 670,833 | 1,057,644 | 1,057,644 | 1,017,470 | 1,017,470 | 864.870 | 559,671 |
| 21 | Class E (retail - convenience) development |  | 805,000 | 12,478,445 | 12,478,445 | 12,417,955 | 12,417,955 | 12,200,591 | 11,765,862 |
| 22 | Class E (retail - supermarket) development | . | 483,000 | 700,221 | 700,221 | 653,657 | 653,657 | 482,378 | 139,820 |
| 23 | Class E (office) development |  | 143,750 | 3,856,999 | 3,856,999 | 3,756,008 | 3,756,008 | 3,361,445 | 2,572,318 |
| 24 | Class E (office) development |  | 287,500 | 8,218,253 | 8,218,253 | 7,887,214 | 7,887,214 | 7,097,590 | 5,518,342 |
| 25 | Industrial (82/B8) |  | 5,366,667 | 21,216,232 | 21,216,232 | 20,605,156 | 20,605,156 | 19,572,721 | 17,507,851 |
| 26 | Industrial (32/B8) |  | 268,333 | 1,006,812 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,392 |
| 27 | Hotel ( city centre) 50 rooms | - | 125,781 | -1,758,855 | $-1,758,855$ | -1,819,124 | -1,819,124 | 2,051,794 | -2,517,134 |
| 28 | Hotel (city centre) 75 rooms |  | 188,672 | -2,638,283 | $-2,638,283$ | -2,728,686 | -2,728,686 | -3,077,691 | 3,775,701 |
| 29 | Hotel (city centre) 100 rooms |  | 251,563 | -3,517,711 | --3,517,711 | -3,638,248 | -3,638,248 | -4,103,588 | 5,034,268 |
| 30 | Community uselelisure |  | 177,100 | -859,075 | ${ }_{-}^{-859,075}$ | -899,742 | -899,742 | ${ }^{-1,0058,305}$ | 1,375,431 |


| Site ref | Site | No of units | BLV | $\begin{gathered} \text { Baseline } \\ \text { including } \\ \text { affordable } \\ \text { husing @ 40\% } \end{gathered}$ | EV charging | BNG/UGF | Accessibility | NZC Operational Only | NZC Operationa and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House | 1 | BLV |  |  |  |  |  |  |
| 2 | 2 Houses | 2 | 9,197 | 339,853 | 338,974 | 334,329 | 323,259 | 304,224 | 266,156 |
| 3 | 5 Houses | 5 | 18,394 | 849,632 | 847,435 | 835,822 | 808,146 | 760,560 | 665,389 |
| 4 | 10 houses | 10 | 45,984 | 1,699,264 | 1,694,870 | 1,671,645 | 1,616,291 | 1,521,120 | 1,330,779 |
| 5 | 30 flats - Iow density | 30 | 91,969 | 2,431,379 | 2,424,905 | 2,346,257 | 2.249,172 | 1,931,412 | 1,295,890 |
| 6 | 30 flats - medium density | 30 | 122,625 | 2,167,523 | 2,164,286 | 2,085,638 | 1,988,553 | 1,670,793 | 1,035,271 |
| 7 | 30 flats - high density | 30 | 110,362 | 2,021,315 | 2,021,315 | 1,934,928 | 1,837,843 | 1,491,563 | 799,005 |
| 8 | 100 houses | 100 | 78,869 | 15,848,476 | 15,808,309 | 15,596,007 | 15,090,025 | 14,220,069 | 12,473,702 |
| 9 | 100 flats - medium density | 100 | 919,686 | 6,727,108 | 6,706,559 | 6,456,952 | 6,148,833 | 5,140,347 | 3,110,924 |
| 10 | 200 houses | 200 | 367,874 | 29,846,088 | 29,771,482 | 29,377,156 | 28,434,216 | 26,805,812 | 23,549,005 |
| 11 | 200 flats- medium density | 200 | 1,839,371 | 11,632,779 | 11,594,293 | 11,126,808 | 10,549,735 | 8,633,310 | 4,787,515 |
| 12 | 450 houses | 450 | 735,749 | 57,305,631 | 57,163,181 | 56,410,279 | 54,611,564 | 51,509,398 | 45,305,000 |
| 13 | 450 flats - medium density | 450 | 4,138,586 | 22,928,193 | 22,853,137 | 21,934,075 | 20,792, 190 | 17,008,977 | 9,312,425 |
| 14 | Student housing - studios 150 units |  | 1,655,434 | 817,121 | 817,121 | 641,428 | 641,428 | -16,597 | ${ }^{1,3,352,219}$ |
| 15 | Student housing - ensuite 150 units |  | 118,446 | 499,294 | 499,294 | 382,165 | 382,165 | -57,212 | -947,627 |
| 16 | Student housing - studios 250 units | - | 77,623 | 1,361,868 | 1,361,868 | 1,069,045 | 1,069,045 | -27,662 | -2,253,698 |
| 17 | Student housing - ensuite 250 units |  | 199,808 | 1,292,307 | 1,292,307 | 1,099,489 | 1,099, 489 | 377,606 | -1,082,426 |
| 18 | Student housing - ensuite 300 units | . | 132,926 | 1,550,768 | 1,550,768 | 1,319,387 | 1,319,387 | 453,128 | ${ }^{-1,298,912}$ |
| 19 | C2 care scheme - flats | 60 | 158,808 | 965,825 | 953,336 | 829,243 | 676,062 | 167,182 | -865,935 |
| 20 | Class E ( light industrial) development |  | 112,451 | 1,057,644 | 1,057,644 | 1,017,470 | 1.017,470 | 864,870 | 559,671 |
| 21 | Class E (retail - convenience) development |  | 154,167 | 12,478,445 | 12,478,445 | 12,417,955 | 12,417,955 | 12,200,591 | 11,765,862 |
| 22 | Class E (retail - supermarket) development |  | 185,000 | 700,221 | 700,221 | 653,657 | 653,657 | 482,378 | 139,82 |
| 23 | Class E (office) development | - | 111,000 | 3,856,999 | 3,856,999 | 3,756,008 | 3,756,008 | 3,361,445 | 2,572,318 |
| 24 | Class E ( (ffice) development |  | 33,036 | 8,218,253 | 8,218,253 | 7,887,214 | 7,887,214 | 7,097,590 | 5.518,342 |
| 25 | Industrial (B21/88) |  | 66,071 | 21,216,232 | 21,216,232 | 20,605,156 | 20,605,156 | 19,572, 721 | 17,507,851 |
| 26 | Industrial (B2/B8) |  | 1,233,333 | 1,060,812 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,39 |
| 27 | Hotel ( (city centre) 50 rooms |  | 61,667 | -1,758,855 | -1,758,855 | -1,819,124 | -1,819,124 | -2,051,794 | -2,517,134 |
| 28 | Hotel (city centre) 75 rooms |  | 28,906 | -2,638,283 | ${ }^{-2,688,283}$ | -2,728,686 | $-2,728,686$ | - 3 ,077,691 | ${ }^{-3,775,701}$ |
| 29 | Hotel (City centre) 100 rooms |  | 43,359 | 3,517,711 | ${ }^{-3,517,711}$ | 3,638,248 | 3.638,248 | ${ }^{-4,103,588}$ | 5,034,268 |
| 30 | Community uselleisure | . | 57,813 | -859,075 | -859,075 | -899,742 | -899,742 | ${ }^{-1,058,305}$ | -1,355,431 |

OXFORD CITY COUNCIL - LOCAL PLAN
Aff Hsg: $\quad \quad 40 \%$

| Site ref | Site | No of units | BLV | Baseline including affordable housing @ 40\% | EV charging | BNG/UGF | Accessibility | NZC Operational Only | NZC Operational and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House |  | 189,654 | 192,094 | 191,65 |  |  |  |  |
| 2 | 2 Houses | 2 | 379,308 | 384,187 | 383,308 | 378,663 | 367,593 | 348,559 | 310,490 |
| 3 | 5 Houses | 5 | 948,271 | 960,468 | 958,271 | 946,659 | 918,982 | 871,396 | 776,226 |
| 4 | 10 houses | 10 | 1,896,541 | 1,920,936 | 1,916,541 | 1,893,316 | 1,837,963 | 1,742,792 | 1,552,450 |
| 5 | 30 flats - low density | 30 | 2,528,721 | 2,974,968 | 2,968,494 | 2,889,846 | 2,792,761 | 2,475,001 | 1,839,479 |
| 6 | 30 flats - medium density | 30 | 2,275,849 | 2,695,124 | 2,691,886 | 2,613,239 | 2,516,154 | 2,198,393 | 1,562,872 |
| 7 | 30 flats - high density | 30 | 1,626,405 | 2,532,928 | 2,532,928 | 2,446,541 | 2,349,456 | 2,003,176 | 1,310,619 |
| 8 | 100 houses | 100 | 18,965,410 | 17,899,885 | 17,859,717 | 17,647,415 | 17,141,433 | 16,271,478 | 14,531,566 |
| 9 | 100 flats - medium density | 100 | 7,586,164 | 8,391,470 | 8,370,921 | 8,121,314 | 7,813,195 | 6,804,709 | 4,787,739 |
| 10 | 200 houses | 200 | 37,930,820 | 33,687,957 | 33,613,351 | 33,219,025 | 32,279, 224 | 30,662,060 | 27,405,253 |
| 11 | 200 flats- medium density | 200 | 15,172,328 | 14,683,373 | 14,644,888 | 14,177,402 | 13,600,329 | 11,711,551 | 7,883,111 |
| 12 | 450 houses | 450 | 85,344,346 | 64,669,885 | 64,527,435 | 63,774,533 | 61,980,127 | 58,894,462 | 52,690,130 |
| 13 | 450 flats - medium density | 450 | 34,137,738 | 28,885,373 | 28,811,346 | 27,912,114 | 26,800,504 | 23,102, 107 | 15,522,261 |
| 14 | Student housing - studios 150 units | - | 2,442,541 | 817,121 | 817,121 | 641,428 | 641,428 | -16,597 | -1,352,219 |
| 15 | Student housing - ensuite 150 units |  | 1,600,716 | 499,294 | 499,294 | 382,165 | 382,165 | -57,212 | -947,627 |
| 16 | Student housing - studios 250 units | - | 4,120,369 | 1,361,868 | 1,361,868 | 1,069,045 | 1,069,045 | -27,662 | ${ }^{-2,253,698}$ |
| 17 | Student housing - ensuite 250 units |  | 2,741,158 | 1,292,307 | 1,292,307 | 1,099,489 | 1,099,489 | 377,606 | ${ }^{-1,082,426}$ |
| 18 | Student housing - ensuite 300 units |  | 3,274,886 | 1,550,768 | 1,550,768 | 1,319,387 | 1,319,387 | 453,128 | ${ }^{-1,298,912}$ |
| 19 | C2 care scheme - flats | 60 | 2,318,922 | 1,647,966 | 1,635.476 | 1.511,384 | 1,358,202 | 856,832 | -161,596 |
| 20 | Class E (light industrial) development |  | 3,179,167 | 1,057.644 | 1,057.644 | 1.0177.470 | 1.0177.470 | 864.870 | 559,671 |
| 21 | Class E(retail - convenience) development | . | 3,815,000 | 12,478,445 | 12,478,445 | 12,417,955 | 12,417,955 | 12,200,591 | 11,765,862 |
| 22 | Class E (retail - supermarket) development |  | 2,289,000 | 700,221 | 700,221 |  | 653,657 | 482,378 |  |
| 23 | Class E (office) development | . | 681,250 | 3,856,999 | 3,856,999 | 3,756,008 | 3,756,008 | 3,361,445 | 2,572,318 |
| 24 | Class E (office) development |  | 1,362,500 | 8,218,253 | 8,218,253 | 7,887,214 | 7,887,214 | 7,097,590 | 5,518,342 |
| 25 | Industrial (B2/B8) |  | 25,433,333 | 21,216,232 | 21,216,232 | 20,605, ,156 | 20,605,156 | 19,572,721 | 17,507,851 |
| 26 | Industrial (B2/B8) | . | 1,271,667 | 1,060,812 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,392 |
| 27 | Hotel (city centre) 50 rooms |  | 596,094 | -1,758,855 | ${ }^{-1,758,855}$ | -1,819,124 | -1,819,124 | -2,051,794 | -2,517, ,134 |
| 28 | Hotel (city centre) 75 rooms |  | 894,141 | -2,638,283 | -2,638,283 | $-2,728,686$ | -2,728,686 | -3,077,691 | -3,775,701 |
| 29 | Hotel (city centre) 100 rooms |  | 1,192,188 | -3,517,711 | ${ }^{-3,517,711}$ | ${ }^{3,6388,248}$ | 3,638,248 | -4,103,588 | 5,034,268 |
| 30 | Community uselleisure | . | 839,300 | -859,075 | ${ }^{-859,075}$ | -899,742 | -899,742 | -1,058,305 | -1,375,431 |


| Site ref | Site | No of units | BLV | $\left\lvert\, \begin{gathered} \text { Baseline } \\ \text { including } \\ \text { affordable } \\ \text { housing @ 40\% } \end{gathered}\right.$ | EV charging | BNG/UGF | Accessibility | NZC Operational Only | NZC Operationa and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House |  | £104,645 |  |  |  |  |  |  |
| 2 | 2 Houses | 2 | £209,291 | 384,187 | 383,308 | 378,663 | 367,593 | 348,559 | 310,490 |
| 3 | 5 Houses | 5 | £523,227 | 960,468 | 958,271 | 946,659 | 918,982 | 871,396 | 776,226 |
| 4 | 10 houses | 10 | £1,046,453 | 1,920,936 | 1,996,541 | 1,883,316 | 1.837,963 | 1,742,792 | 1,552,450 |
| 5 | 30 flats - Iow density | 30 | £1,395,271 | 2,974,968 | 2,968,494 | 2,889,846 | 2,792,761 | 2,475,001 | 1,839,479 |
| 6 | 30 flats - medium density | 30 | £1,255,744 | 2,695,124 | 2,691,886 | 2,613,239 | 2,516,154 | 2,198,393 | 1,562,872 |
| 7 | 30 flats - high density | 30 | £897,400 | 2,532,928 | 2,532,928 | 2,446,541 | 2,349,456 | 2,003,176 | 1,310,619 |
| 8 | 100 houses | 100 | £10,464,532 | 17,899,885 | 17,859,717 | 17,647,415 | 17,141,433 | 16,271,478 | 14,531,566 |
| 9 | 100 flats - medium density | 100 | £4,185,813 | 8,391,470 | 8,370,921 | 8,121,314 | 7,813,195 | 6,804,709 | 4,787,739 |
| 10 | 200 houses | 200 | £20,929,063 | 33,687,957 | 33,613,351 | 33,219,025 | 32,279,224 | 30,662,060 | 27,405,253 |
| 11 | 200 flats-medium density | 200 | £8,371,625 | 14,683,373 | 14,644,888 | 14,177,402 | 13,600,329 | 11,711,551 | 7,883,111 |
| 12 | 450 houses | 450 | £47,090,393 | 64,669,885 | 64,527,435 | 63,774,533 | 61,980, 127 | 58,894,462 | 52,690,130 |
| 13 | 450 flats - medium density | 450 | £18,836,157 | 28,885,373 | 28,811,346 | 27,912,114 | 26,800,504 | 23,102,107 | 15,522,261 |
| 14 | Student housing - studios 150 units |  | £1,347,719 | 817,121 | 817,121 | 641,428 | 641,428 | -16,597 | -1,352,219 |
| 15 | Student housing - ensuite 150 units | - | £883,226 | 499,294 | 499,294 | 382,165 | 382,165 | -57,212 | -947,627 |
| 16 | Student housing - studios 250 units |  | £2,273,493 | 1,361,868 | 1,361,868 | 1,069,045 | 1,069,045 | -27,662 | 2,253,698 |
| 17 | Student housing - ensuite 250 units |  | £1,512,487 | 1,292,307 | 1,292,307 | 1,009, 489 | 1,099,489 | 377,606 | -1,082, 426 |
| 18 | Student housing - ensuite 300 units |  | £1,806,981 | 1,550,768 | 1,550,768 | 1,319,387 | 1,319,387 | 453,128 | -1,298,912 |
| 19 | C2 care scheme - flats | 60 | £1,279,510 | 1,647,966 | 1,635,476 | 1,511,384 | 1,358,202 | 856,832 | -161,596 |
| 20 | Class E (light industrial) development |  | £1,754,167 | 1,057,644 | 1,057,644 | 1,017,470 | 1,0177,470 | 864,870 |  |
| 21 | Class E (retail - convenience) development |  | £2,105,000 | 12,478,445 | 12,478,445 | 12,417,955 | 12,417,955 | 12,200,591 | 11,765,862 |
| 22 | Class E (retail - supermarket) development | - | £1,263,000 | 700,221 | 700,221 | 653,657 | 653,657 | 482,378 | 139,82 |
| 23 | Class E (office) development |  | £375,893 | 3,856,999 | 3,856,999 | 3,756,008 | 3,756,008 | 3,361,445 | 2,572,318 |
| 24 | Class E (office) development |  | £751,786 | 8,218,253 | 8,218,253 | 7,887,214 | 7,887,214 | 7,097,590 | 5,518,342 |
| 25 | Industrial (B2/B8) | - | £14,033,333 | 21,216,232 | 21,216,232 | 20,605, 156 | 20,605, 156 | 19,572,721 | 17,507,851 |
| 26 | Industrial (B2/B8) |  | £701,667 | 1,060,812 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,392 |
| 27 | Hotel (city centre) 50 rooms | - | £328,906 | -1,758,855 | -1,758,855 | -1,819,124 | -1,819,124 | ${ }^{-2,051,794}$ | -2,517,13 |
| 28 | Hotel (city centre) 75 rooms |  | £493,359 | -2,638,283 | -2,638,283 | $-2,728,686$ | $-2,728,686$ | -3,077,691 | -3,775,701 |
| 29 | Hotel ( (city centre) 100 rooms |  | £657,813 | ${ }^{-3,517,711}$ | ${ }^{-3.517,711}$ | -3,638,248 | 3,638,248 | ${ }^{-4,103,588}$ | $-5.034,268$ |
| 30 | Community uselleisure | - | £463,100 | ${ }^{-859,075}$ | ${ }^{-859,075}$ | -899,742 | $-899,742$ | -1,058,305 | -1,355,431 |

BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL)

| Site ref | Site | No of units | BLV | Baseline including affordable ousing @ 40\% housing @ 40\% | EV charging | bNG/UGF | Accessibility | NZC Operational Only | NZC Operational and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House | 1 | 40,019 | 192,094 | 191,65 | 189,332 | 183,796 | 174,279 | 155,245 |
| 2 | 2 Houses | 2 | 80,038 | 384,187 | 383,308 | 378,663 | 367,593 | 348,559 | 310,490 |
| 3 | 5 Houses | 5 | 200,094 | 960,468 | 958,271 | 946,659 | 918,982 | 871,396 | 776,226 |
|  | 10 houses | 10 | 400,188 | 1,920,936 | 1,916,541 | 1,893,316 | 1,837,963 | 1,742,792 | 1,552,450 |
| 5 | 30 flats - low density | 30 | 533,583 | 2,974,968 | 2,968,494 | 2,889,846 | 2,792,761 | 2,475,001 | 1,839,479 |
| 6 | 30 flats - medium density | 30 | 480,225 | 2,695,124 | 2,691,886 | 2,613,239 | 2,516,154 | 2,198,393 | 1,562,872 |
| 7 | 30 flats - high density | 30 | 343,186 | 2,532,928 | 2,532,928 | 2,446,541 | 2,349,456 | 2,003,176 | 1,310,619 |
| 8 | 100 houses | 100 | 4,001,876 | 17,899,885 | 17,859,717 | 17,647,415 | 17,141,433 | 16,271,478 | 14,531,566 |
| 9 | 100 flats - medium density | 100 | 1,600,750 | 8,391,470 | 8,370,921 | 8,121,314 | 7,813,195 | 6,804,709 | 4,787,739 |
| 10 | 200 houses | 200 | 8,003,751 | 33,687,957 | 33,613,351 | 33,219,025 | 32,279,224 | 30,662,060 | 27,405,253 |
| 11 | 200 flats-medium density | 200 | 3,201,500 | 14,683,373 | 14,644,888 | 14,177,402 | 13,600,329 | 11,711,551 | 7,883,111 |
| 12 | 450 houses | 450 | 18,088,440 | 64,669,885 | 64,527,435 | 63,774,533 | 61,980,127 | 58,894,462 | 52,690,130 |
| 13 | 450 flats - medium density | 450 | 7,203,376 | 28,885,373 | 28,811,346 | 27,912,114 | 26,800,504 | 23,102,107 | 15,522,261 |
| 14 | Student housing - studios 150 units |  | 515,398 | 817,121 | 817,121 | 641,428 | 641,428 | -16,597 | -1,352,219 |
| 15 | Student housing - ensuite 150 units |  | 337,766 | 499,294 | 499,294 | 382,165 | 382,165 | -57,212 | -947,627 |
| 16 | Student housing - studios 250 units |  | 869,436 | 1,361,868 | 1,361,868 | 1,069,045 | 1,069,045 | -27,662 | 2,253,698 |
| 17 | Student housing - ensuite 250 units | - | 578,409 | 1,292,307 | 1,292,307 | 1,099,489 | 1,099,489 | 377,606 | -1,082,426 |
| 18 | Student housing - ensuite 300 units | - | 691,031 | 1,550,768 | 1,550,768 | 1,319,387 | 1,319,387 | 453,128 | ${ }^{-1,298,912}$ |
| 19 | C2 care scheme - flats | 60 | 489,314 | 1,647,966 | 1,635,476 | 1,511,384 | 1,358,202 | 856,832 | -161,596 |
| 20 | Class E (light industrial) development |  | 670,833 | 1,057,644 | 1,057,644 | 1,017,470 | 1.017,470 | 864,870 | 559,671 |
| 21 | Class E (retail - convenience) development |  | 805,000 | 12,478,445 | 12,478,445 | 12,417,955 | 12,417,955 | 12,200,591 | 11,765,862 |
| 22 | Class E (retail - supermarket) development | . | 483,000 | 700,221 | 700,221 | 653,657 | 653,657 | 482,378 | 139,820 |
| 23 | Class E (office) development |  | 143,750 | 3,856,999 | 3,856,999 | 3,756,008 | 3,756,008 | 3,361,445 | 2,572,318 |
| 24 | Class E (office) development |  | 287,500 | 8,218,253 | 8,218,253 | 7,887,214 | 7,887,214 | 7,097,590 | 5,518,342 |
| 25 | Industrial (32/B8) |  | 5,366,667 | 21,216,232 | 21,216,232 | 20,605,156 | 20,605,156 | 19,572,721 | 17,507,851 |
| 26 | Industrial (32/B8) |  | 268,333 | 1,006,812 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,392 |
| 27 | Hotel ( city centre) 50 rooms | - | 125,781 | -1,758,855 | $-1,758,855$ | -1,819,124 | -1,819,124 | 2,051,794 | -2,517,134 |
| 28 | Hotel ( city centre) 75 rooms |  | 188,672 | -2,638,283 | $-2,638,283$ | -2,728,686 | --,728,686 | -3,077,691 | 3,775,701 |
| 29 | Hotel (city centre) 100 rooms |  | 251,563 | -3,517,711 | --3,517,711 | -3,638,248 | -3,638,248 | -4,103,588 | 5,034,268 |
| 30 | Community uselelisure |  | 177,100 | -859,075 | ${ }_{-}^{-859,075}$ | -899,742 | -899,742 | -1,058,305 | -1,355,431 |


| Site ref | Site | No of units | BLV | $\begin{gathered} \text { Baseline } \\ \text { including } \\ \text { affordable } \\ \text { husing @ 40\% } \end{gathered}$ | EV charging | BNG/UGF | Accessibility | NZC Operational Only | NZC Operationa and Embodied |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | 1 House | 1 | BLV |  |  |  |  |  |  |
| 2 | 2 Houses | 2 | 9,197 | 384,187 | 383,308 | 378,663 | 367,593 | 348,559 | 310,490 |
| 3 | 5 Houses | 5 | 18,394 | 960,468 | 958,271 | 946,659 | 918,982 | 871,396 | 776,226 |
| 4 | 10 houses | 10 | 45,984 | 1,920,936 | 1,996,541 | 1,893,316 | 1,837,963 | 1,742,792 | 1,552,450 |
| 5 | 30 flats - Iow density | 30 | 91,969 | 2,974,968 | 2,968,494 | 2,889,846 | 2,792,761 | 2,475,001 | 1,839,479 |
| 6 | 30 flats - medium density | 30 | 122,625 | 2,695,124 | 2,691,886 | 2,613,239 | 2,516,154 | 2,198,393 | 1,562,872 |
| 7 | 30 flats - high density | 30 | 110,362 | 2,532,928 | 2,532,928 | 2,446,541 | 2,349,456 | 2,003,176 | 1,310,619 |
| 8 | 100 houses | 100 | 78,869 | 17,899,885 | 17,859,717 | 17,647,415 | 17,141,433 | 16,271,478 | 14,531,566 |
| 9 | 100 flats - medium density | 100 | 919,686 | 8,391,470 | 8,370,921 | 8,121,314 | 7,813,195 | 6,804,709 | 4,787,739 |
| 10 | 200 houses | 200 | 367,874 | 33,687,957 | 33,613,351 | 33,219,025 | 32,279,224 | 30,662,060 | 27,405,253 |
| 11 | 200 flats- medium density | 200 | 1,839,371 | 14,683,373 | 14,644,888 | 14,177,402 | 13,600,329 | 11,711,551 | 7,883,111 |
| 12 | 450 houses | 450 | 735,749 | 64,669,885 | 64,527,435 | 63,774,533 | 61,980,127 | 58,894,462 | 52,690, 130 |
| 13 | 450 flats - medium density | 450 | 4,138,586 | 28,885,373 | 28,811,346 | 27,912,114 | 26,800,504 | 23,102,107 | 15,522,261 |
| 14 | Student housing - studios 150 units |  | 1,655,434 | 817,121 | 817,121 | 641,428 | 641,428 | -16,597 | ${ }^{1,3,352,219}$ |
| 15 | Student housing - ensuite 150 units |  | 118,446 | 499,294 | 499,294 | 382,165 | 382,165 | -57,212 | -947,627 |
| 16 | Student housing - studios 250 units | - | 77,623 | 1,361,868 | 1,361,868 | 1,069,045 | 1,069,045 | -27,662 | -2,253,698 |
| 17 | Student housing - ensuite 250 units |  | 199,808 | 1,292,307 | 1,292,307 | 1,099,489 | 1,0999,489 | 377,606 | -1,082,426 |
| 18 | Student housing - ensuite 300 units | . | 132,926 | 1,550,768 | 1,550,768 | 1,39,387 | 1,319,387 | 453,128 | -1,298,912 |
| 19 | C2 care scheme - flats | 60 | 158,808 | 1,647,966 | 1,635,476 | 1,511,384 | 1,358,202 | 856,832 | -161,596 |
| 20 | Class E ( light industrial) development |  | 112,451 | 1,057,644 | 1,057,644 | 1.017,470 | 1.017,470 | 864,870 | 559,671 |
| 21 | Class E (retail - convenience) development |  | 154,167 | 12,478,445 | 12,478,445 | 12,417,955 | 12,417,955 | 12,200,591 | 11,765,862 |
| 22 | Class E (retail - supermarket) development |  | 185,000 | 700,221 | 700,221 | 653,657 | 653,657 | 482,378 | 139,8 |
| 23 | Class E (office) development | - | 111,000 | 3,856,999 | 3,856,999 | 3,756,008 | 3,756,008 | 3,361,445 | 2,572,318 |
| 24 | Class E ( (ffice) development |  | 33,036 | 8,218,253 | 8,218,253 | 7,887,214 | 7,887,214 | 7,097,590 | 5,518,342 |
| 25 | Industrial (B21/88) |  | 66,071 | 21,216,232 | 21,216,232 | 20,605,156 | 20,605,156 | 19,572, 721 | 17,507,851 |
| 26 | Industrial (B2/B8) |  | 1,233,333 | 1,060,812 | 1,060,812 | 1,030,258 | 1,030,258 | 978,636 | 875,39 |
| 27 | Hotel ( (city centre) 50 rooms |  | 61,667 | -1,758,855 | -1,758,855 | -1,819,124 | -1,819,124 | -2,051,794 | -2,517,134 |
| 28 | Hotel (city centre) 75 rooms |  | 28,906 | -2,638,283 | -2,638,283 | -2,728,686 | ${ }^{-2,728,686}$ | - 3 ,077,691 | ${ }^{-3,775,701}$ |
| 29 | Hotel (City centre) 100 rooms |  | 43,359 | 3,517.711 | ${ }^{-3,517.711}$ | 3,638,248 | ${ }^{3.6389,248}$ | $\xrightarrow{-4,035,588}$ | -5,034,268 |
| 30 | Community uselleisure | . | 57,813 | -859,075 | -859,075 | -899,742 | -899,742 | ${ }^{-1,058,305}$ | -1,355,431 |

## Appendix 13 - Maximum CIL rates

| BENCHMARK LAND VALUE 1 (SECONDARY OFFICES) |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | £4,156 | £4,770 | £5,384 | £5,998 | £6,612 | £7,226 | £7,840 | £8,454 | £9,068 |
| 1 | 1 House | - | - | - | - | - | - | - | - | - |
| 2 | 2 Houses | - | - | - | - | - | - | - | - | - |
| 3 | 5 Houses | - | - | - | - | - | - | - | - | - |
| 4 | 10 houses | - | - | - | - | - | - | - | - |  |
| 5 | 30 flats - low density | - | - | - | - | - |  | - | - | 66.84 |
| 6 | 30 flats - medium density | - | - | - | - | - | - | - | - | 57.82 |
| 7 | 30 flats - high density | - | - | - | - | - | 62.66 | - | 6.57 | 221.69 |
| 8 | 100 houses | - | - | - | - | - | - | - | - | - |
| 9 | 100 flats - medium density | - | - | - | - | - | - | - | - | - |
| 10 | 200 houses | - | - | - | - |  |  |  |  |  |
| 11 | 200 flats- medium density | - | - | - | - | - | - | - | - | - |
| 12 | 450 houses | - | - | - | - | - |  | - |  |  |
| 13 | 450 flats - medium density | - | - | - | - | - | - | - | - | - |
| 14 | Student housing - studios 150 units | - | - | - | - | - | - | - | - | - |
| 15 | Student housing - ensuite 150 units | - | - | - | - | - | - | - | - | - |
| 16 | Student housing - studios 250 units | - | - | - | - | - | - | - | - | - |
| 17 | Student housing - ensuite 250 units | - | - | - | - | - | - | - | - | - |
| 18 | Student housing - ensuite 300 units | - | - | - | - | - | - | - | - | - |
| 19 | C2 care scheme - flats | - | - | - | - | - | - | - |  |  |
| 20 | Class E (light industrial) development | - | - | - | - | - | - | - | - |  |
| 21 | Class E (retail - comparison) development | 134.78 | 134.78 | 134.78 | 134.78 | 134.78 | 134.78 | 3,514.84 | 3,514.84 | 3,514.84 |
| 22 | Class E (retail - supermarket) development |  | - | - |  |  |  | - |  |  |
| 23 | Class E (office) development | - | - | - | - | - | - | 1,104.19 | 1,104.19 | 1,104.19 |
| 24 | Class E (office) development | - | - | - | - | - | - | 1,179.15 | 1,179.15 | 1,179.15 |
| 25 | Industrial (B2/B8) |  | - | - | - | - | - | - | - | - |
| 26 | Industrial (B2/B8) | - | - | - | - | - | - | - | - | - |
| 27 | Hotel ( city centre) 50 rooms | - | - | - | - | - | - | - | - | - |
| 28 | Hotel ( ciity centre) 75 rooms | - | - | - | - | - | - | - | - | - |
| 29 | Hotel (city centre) 100 rooms | - | - | - | - | - | - | - | - | - |
| 30 | Community use/leisure | - | - | - | - | - | - | - | - | - |

Adopted rate
(indexed)

| 58.9 |
| :---: |
| 58.9 |
| 58.9 |
| 58.9 |
| 58.90 |
| 58.90 |
| 58.9 |
| 58.9 |
| 58.90 |
| 58.90 |
| 58.9 |
| 58.90 |
| 58.90 |
| 58.9 |
| 58.90 |
| 58.9 |
| 58.90 |
| 58.90 |
| 58.9 |
| 31.72 |
| 58.9 |
| 58.90 |
| 31.77 |
| 31.77 |
| 31.77 |
| 31.77 |
| 31.77 |
| 31.77 |
| 31.77 |
| 31.77 |


| Adopted rate <br> (indexed) |
| :--- |
| 158.90 |
| 158.90 |
| 158.90 |
| 158.90 |
| 158.90 |
| 158.90 |
| 158.90 |
| 158.90 |
| 158890 |
| 158.90 |
| 158.90 |
| 158.90 |
| 158.90 |
| 158.90 |
| 158.90 |
| 158890 |
| 158.90 |
| 158.90 |
| 158.90 |
| 31.77 |
| 158.90 |
| 158.90 |
| 31.77 |
| 31.77 |
| 31.77 |
| 31.77 |
| 31.77 |
| 31.77 |
| 31.77 |
| 31.77 |


| BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL) |  | £4,156 | £4,770 | £5,384 | £5,998 | £6,612 | £7,226 | £7,840 | £8,454 | £9,068 | Adopted rate (indexed) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
|  | 1 House |  | 83.09 | 360.53 | 624.81 | 873.75 | 1,122.68 | 1,096.35 | 1,345.29 | 1,594.23 | 158.90 |
| 2 | 2 Houses | - | 83.08 | 360.53 | 624.81 | 873.75 | 1,122.69 | 1,096.35 | 1,345.29 | 1,594.23 | 158.90 |
| 3 | 5 Houses |  | 83.08 | 360.53 | 624.81 | 873.75 | 1,122.69 | 1,096.35 | 1,345.29 | 1,594.23 | 158.90 |
| 4 | 10 houses |  | 83.08 | 360.53 | 624.81 | 873.75 | 1,122.69 | 1,096.35 | 1,345.29 | 1,594.23 | 158.90 |
| 5 | 30 flats - low density |  |  |  | 195.81 | 399.30 | 602.78 | 405.64 | 609.12 | 812.61 | 158.90 |
| 6 | 30 flats - medium density | - | - | - | 142.14 | 339.64 | 537.14 | 334.01 | 531.51 | 729.01 | 158.90 |
| 7 | 30 flats - high density | - |  | - | 151.07 | 326.20 | 501.32 | 310.11 | 485.23 | 660.36 | 158.90 |
| 8 | 100 houses | - | 54.25 | 312.61 | 558.60 | 789.05 | 1,019.42 | 998.17 | 1,228.55 | 1,458.92 | 158.90 |
|  | 100 flats - medium density | - |  |  | 114.10 | 301.18 | 488.09 | 293.55 | 480.46 | 667.37 | 158.90 |
| 10 | 200 houses |  | 30.35 | 272.65 | 502.29 | 718.82 | 934.88 | 916.38 | 1,132.64 | 1,348.36 | 158.90 |
| 11 | 200 flats- medium density | - | - | - | 56.00 | 229.22 | 401.19 | 213.02 | 386.24 | 557.87 | 158.90 |
| 12 | 450 houses | - | - | 169.29 | 365.01 | 549.31 | 733.09 | 718.51 | 902.35 | 1,086.13 | 158.90 |
| 13 | 450 flats - medium density |  |  |  | 27.98 | 181.47 | 332.20 | 167.74 | 320.45 | 470.62 | 158.90 |
| 14 | Student housing - studios 150 units | 325.60 | 325.60 | 325.60 | 325.60 | 325.60 | 325.60 | 39.76 | 39.76 | 39.76 | 158.90 |
| 15 | Student housing - ensuite 150 units | 312.39 | 312.39 | 312.39 | 312.39 | 312.39 | 312.39 | 26.55 | 26.55 | 26.55 | 158.90 |
| 16 | Student housing - studios 250 units | 324.21 | 324.21 | 324.21 | 324.21 | 324.21 | 324.21 | 38.37 | 38.37 | 38.37 | 158.90 |
| 17 | Student housing - ensuite 250 units | 398.15 | 398.15 | 398.15 | 398.15 | 398.15 | 398.15 | 115.83 | 115.83 | 115.83 | 158.90 |
| 18 | Student housing - ensuite 300 units | 398.66 | 398.66 | 398.66 | 398.66 | 398.66 | 398.66 | 116.34 | 116.34 | 116.34 | 158.90 |
| 19 | C2 care scheme - flats | - | - | - | - | - | 84.65 | - | 10.08 | 166.40 | 158.90 |
| 20 | Class E (light industrial) development | 109.73 | 109.73 | 109.73 | 109.73 | 109.73 | 109.73 | 109.73 | 109.73 | 109.73 | 31.77 |
| 21 | Class E (retail - comparison) development | 1,338.78 | 1,338.78 | 1,338.78 | 1,338.78 | 1,338.78 | 1,338.78 | 4,718.84 | 4,718.84 | 4,718.84 | 158.90 |
| 22 | Class E (retail - supermarket) development | 160.19 | 160.19 | 160.19 | 160.19 | 160.19 | 160.19 | 160.19 | 160.19 | 160.19 | 158.90 |
| 23 | Class E (office) development |  |  |  |  |  |  | 1,319.19 | 1,319.19 | 1,319.19 | 31.77 |
| 24 | Class E (office) development | 11.38 | 11.38 | 11.38 | 11.38 | 11.38 | 11.38 | 1,394.15 | 1,394.15 | 1,394.15 | 31.77 |
| 25 | Industrial (B2/B8) | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 31.77 |
| 26 | Industrial (B2/B8) | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 742.44 | 31.77 |
| 27 | Hotel (city centre) 50 rooms |  | - | - |  |  | - | - |  |  | 31.77 |
| 28 | Hotel (city centre) 75 rooms |  | - | - | - | - | - | - | - | - | 31.77 |
| 29 | Hotel (city centre) 100 rooms | - | - | - | - | - | - | - | - | - | 31.77 |
| 30 | Community use/leisure | - | - | - | - | - | - | - | - | - | 31.77 |


| BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) |  | £4,156 | £4,770 | £5,384 | £5,998 | £6,612 | £7,226 | £7,840 | £8,454 | £9,068 | $\begin{array}{\|l} \hline \begin{array}{l} \text { Adopted rate } \\ \text { (indexed) } \end{array} \\ \hline \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 1 | 1 House | 151.26 | 428.72 | 706.16 | 970.44 | 1,219.38 | 1,468.31 | 1,441.98 | 1,690.92 | 1,939.86 | 158.90 |
| 2 | 2 Houses | 151.26 | 428.71 | 706.16 | 970.44 | 1,219.38 | 1,468.32 | 1,441.98 | 1,690.92 | 1,939.86 | 158.90 |
| 3 | 5 Houses | 151.26 | 428.71 | 706.16 | 970.44 | 1,219.38 | 1,468.32 | 1,441.98 | 1,690.92 | 1,939.86 | 158.90 |
| 4 | 10 houses | 151.26 | 428.71 | 706.16 | 970.44 | 1,219.38 | 1,468.32 | 1,441.98 | 1,690.92 | 1,939.86 | 158.90 |
| 5 | 30 flats - low density |  |  | 133.11 | 349.43 | 552.91 | 756.39 | 559.25 | 762.74 | 966.22 | 158.90 |
| 6 | 30 flats - medium density |  |  | 70.44 | 280.39 | 477.89 | 675.39 | 472.26 | 669.76 | 867.26 | 158.90 |
| 7 | 30 flats - high density |  |  | 55.26 | 241.43 | 416.55 | 591.68 | 400.46 | 575.59 | 750.71 | 158.90 |
| 8 | 100 houses | 138.93 | 399.88 | 658.24 | 904.23 | 1,134.68 | 1,365.06 | 1,343.80 | 1,574.18 | 1,804.55 | 158.90 |
|  | 100 flats - medium density |  | - | 51.05 | 252.35 | 439.43 | 626.34 | 431.80 | 618.71 | 805.62 | 158.90 |
| 10 | 200 houses | 131.68 | 375.98 | 618.28 | 847.92 | 1,064.45 | 1,280.51 | 1,262.01 | 1,478.27 | 1,693.99 | 158.90 |
| 11 | 200 flats- medium density | - | - | 7.64 | 194.25 | 367.47 | 539.44 | 351.27 | 524.49 | 696.12 | 158.90 |
| 12 | 450 houses | 99.42 | 308.58 | 514.92 | 710.64 | 894.94 | 1,078.72 | 1,064.14 | 1,247.98 | 1,431.76 | 158.90 |
| 13 | 450 flats - medium density |  |  | - | 166.23 | 319.72 | 470.45 | 305.99 | 458.70 | 608.87 | 158.90 |
| 14 | Student housing - studios 150 units | 413.81 | 413.81 | 413.81 | 413.81 | 413.81 | 413.81 | 127.97 | 127.97 | 127.97 | 158.90 |
| 15 | Student housing - ensuite 150 units | 399.11 | 399.11 | 399.11 | 399.11 | 399.11 | 399.11 | 113.27 | 113.27 | 113.27 | 158.90 |
| 16 | Student housing - studios 250 units | 413.49 | 413.49 | 413.49 | 413.49 | 413.49 | 413.49 | 127.65 | 127.65 | 127.65 | 158.90 |
| 17 | Student housing - ensuite 250 units | 487.25 | 487.25 | 487.25 | 487.25 | 487.25 | 487.25 | 204.92 | 204.92 | 204.92 | 158.90 |
| 18 | Student housing - ensuite 300 units | 487.37 | 487.37 | 487.37 | 487.37 | 487.37 | 487.37 | 205.04 | 205.04 | 205.04 | 158.90 |
| 19 | C2 care scheme - flats |  |  |  |  | 13.78 | 170.76 |  | 96.19 | 252.51 | 158.90 |
| 20 | Class E (light industrial) development | 316.39 | 316.39 | 316.39 | 316.39 | 316.39 | 316.39 | 316.39 | 316.39 | 316.39 | 31.77 |
| 21 | Class E (retail - comparison) development | 1,586.78 | 1,586.78 | 1,586.78 | 1,586.78 | 1,586.78 | 1,586.78 | 4,966.84 | 4,966.84 | 4,966.84 | 158.90 |
| 22 | Class E (retail - supermarket) development | 408.19 | 408.19 | 408.19 | 408.19 | 408.19 | 408.19 | 408.19 | 408.19 | 408.19 | 158.90 |
| 23 | Class E (office) development | 12.96 | 12.96 | 12.96 | 12.96 | 12.96 | 12.96 | 1,363.48 | 1,363.48 | 1,363.48 | 31.77 |
| 24 | Class E (office) development | 55.67 | 55.67 | 55.67 | 55.67 | 55.67 | 55.67 | 1,438.44 | 1,438.44 | 1,438.44 | 31.77 |
| 25 | Industrial (B2/B8) | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 31.77 |
| 26 | Industrial (B2/B8) | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 949.10 | 31.77 |
| 27 | Hotel (city centre) 50 rooms |  |  | - | - | - | - | - | - |  | 31.77 |
| 28 | Hotel (city centre) 75 rooms | - | - | - | - | - | - |  |  |  | 31.77 |
| 29 | Hotel (city centre) 100 rooms | - | - | - |  | - | - | - | - | - | 31.77 |
| 30 | Community use/leisure | - | - | - | - | - | - | - | - | - | 31.77 |

## Appendix 14 - Sensitivity analysis - growth

|  | £7,630,000 PER HA |  |  |  | Residual land values |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% AH | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 11 House | 1 | £189,380 |  |  | 76,152 | 9,62 | 63 |  | 50,111 | 43,624 | 37,146 | 30,678 | 24,2 |
| 22 Houses | 2 | £378,760 | 178,456 | 165,370 | 152,303 | 139,255 | 126,225 | 113,214 | 100,222 | 87,247 | 74,293 | 61,355 | 48,438 |
| 35 Houses | 5 | £946,901 | 446,139 | 413,425 | 380,757 | 348,136 | 315,562 | 283,034 | 250,553 | 218,119 | 185,731 | 153,390 | 121,094 |
| 410 houses | 10 | £1,893,801 | 892,277 | 826,850 | 761,515 | 696,274 | 631,125 | 566,070 | 501,108 | 436,237 | 371,462 | 306,779 | 242,189 |
| 530 flats - low density | 30 | £2,525,068 | 652,834 | 501,479 | 350,340 | 199,448 | 48,713 | 103,329 | 255,894 | 408,238 | 560,363 | 712,267 | 863,952 |
| 630 flats - medium density | 30 | £2,272,562 | 438,548 | 292,347 | 146,355 | 573 | 147,212 | 294,793 | 442,161 | 589,317 | 736,259 | 882,990 | 1,029,507 |
| 730 flats - high density | 30 | £1,624,256 | 243,319 | 102,272 | 39,161 | 181,949 | 324,532 | 466,909 | 609,081 | 751,047 | 892,808 | 1,034,363 | 1,175,713 |
| 8100 houses | 100 | £18,938,013 | 8,397,935 | 7,783,047 | 7,169,033 | 6,555,895 | 5,943,631 | 5,332,242 | 4,721,727 | 4,112,087 | 3,503,322 | 2,895,431 | 2,288,415 |
| 9100 flats - medium density | 100 | £7,575,205 | 1,174,857 | 716,111 | 258,024 | 202,448 | 669,684 | 1,139,552 | 1,608,741 | 2,077,253 | 2,545,088 | 3,012,244 | 3,478,724 |
| 10200 houses | 200 | £37,876,026 | 15,951,380 | 14,789,965 | 13,629,279 | 12,470,247 | 11,312,867 | 10,157,141 | 9,003,069 | 7,850,649 | 6,699,882 | 5,550,770 | 4,398,864 |
| 11200 flats- medium density | 200 | £15,150,410 | 1,067,217 | 246,511 | 583,005 | 1,415,085 | 2,245,969 | 3,075,655 | 3,915,192 | 4,757,168 | 5,597,924 | 6,437,461 | 7,275,781 |
| 12450 houses | 450 | £85,221,058 | 30,695,656 | 28,461,362 | 26,230,247 | 24,002,310 | 21,774,959 | 19,547,283 | 17,322,794 | 15,101,491 | 12,880,637 | 10,656,963 | 8,435,368 |
| 13450 flats - medium density | 450 | £34,088,423 | 1,595,123 | 49,604 | 1,716,273 | 3,389,248 | 5,076,763 | 6,768,150 | 8,480,426 | 10,209,532 | 11,950,515 | 13,688,974 | 15,424,908 |
| 14 Student housing - studios 150 units |  | £2,442,541 | 5,895,739 | 5,154,536 | 4,413,332 | 3,672,128 | 2,930,925 | 2,189,721 | 1,448,517 | 707,313 | 34,408 | 786,920 | 1,539,434 |
| 15 Student housing - ensuite 150 units |  | £1,600,716 | 3,885,039 | 3,390,903 | 2,896,768 | 2,402,632 | 1,908,497 | 1,444,360 | 920,224 | 426,089 | 69,085 | 570,761 | 1,072,437 |
| 16 Student housing - studios 250 units |  | £4,120,369 | 9,826,232 | 8,590,893 | 7,355,553 | 6,120,214 | 4,884,874 | 3,649,535 | 2,414,195 | 1,178,856 | 57,345 | 1,311,534 | 2,565,722 |
| 17 Student housing - ensuite 250 units |  | £2,741,158 | 7,053,894 | 6,216,952 | 5,380,009 | 4,543,067 | 3,706,124 | 2,869,182 | 2,032,239 | 1,195,297 | 358,354 | 485,891 | 1,335,604 |
| 18 Student housing - ensuite 300 units |  | £3,274,886 | 8,464,673 | 7,460,341 | 6,456,011 | 5,451,680 | 4,447,348 | 3,443,018 | 2,438,687 | 1,434,355 | 430,025 | 583,068 | 1,602,724 |
| 19 C 2 care scheme - flats | 60 | £2,318,922 | 1,468,089 | 1,647,893 | 1,827,699 | 2,007,504 | 2,187,308 | 2,367,113 | 2,546,918 | 2,726,723 | 2,906,528 | 3,086,333 | 3,266,138 |
| 20 Class E (light industrial) development |  | £3,179,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 Class E (retail - convenience) development |  | £3,815,000 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 |
| 22 Class E (retail - supermarket) development | - | £2,289,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 Class E (office) development |  | £681,250 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 |
| 24 Class E (office) development |  | £1,362,500 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 |
| 25 Industrial (B2/B8) | - | £25,433,333 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 |
| 26 Industrial (B2/B8) |  | £1,271,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel ( city centre) 50 rooms |  | £596,094 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £894,141 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel (city centre) 100 rooms |  | £1,192, 188 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
| 30 Community use/leisure |  | £839,300 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 |




| BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) |  | £370,000 | 0\% AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 140\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
| 11 House | 1 | £9,184 | 89,228 | 82,685 | 76,152 | 69,627 | 63,112 | 56,607 | 50,111 | 43,624 | 37,146 | 30,678 | 24,219 |
| 22 Houses | 2 | £18,367 | 178,456 | 165,370 | 152,303 | 139,255 | 126,225 | 113,214 | 100,222 | 87,247 | 74,293 | 61,355 | 48,438 |
| 35 Houses | 5 | £45,918 | 446,139 | 413,425 | 380,757 | 348,136 | 315,562 | 283,034 | 250,553 | 218,119 | 185,731 | 153,390 | 121,094 |
| 410 houses | 10 | £91,836 | 892,277 | 826,850 | 761,515 | 696,274 | 631,125 | 566,070 | 501,108 | 436,237 | 371,462 | 306,779 | 242,189 |
| 530 flats - low density | 30 | £122,448 | 652,834 | 501,479 | 350,340 | 199,418 | 48,713 | 103,329 | 255,894 | 408,238 | 560,363 | 712,267 | 863,952 |
| 630 flats - medium density | 30 | £110,203 | 438,548 | 292,347 | 146,355 | 573 | 147,212 | 294,793 | 442,161 | 589,317 | 736,259 | 882,990 | 1,029,507 |
| 730 flats - high density | 30 | £78,765 | 243,319 | 102,272 | 39,161 | 181,949 | 324,532 | 466,909 | 609,081 | 751,047 | 892,808 | 1,034,363 | 1,175,713 |
| 8100 houses | 100 | £918,357 | 8,397,935 | 7,783,047 | 7,169,033 | 6,555,895 | 5,943,631 | 5,332,242 | 4,721,727 | 4,112,087 | 3,503,322 | 2,895,431 | 2,288,415 |
| 9100 flats - medium density | 100 | £367,343 | 1,174,857 | 716,111 | 258,024 | 202,448 | 669,684 | 1,139,552 | 1,608,741 | 2,077,253 | 2,545,088 | 3,012,244 | 3,478,724 |
| 10200 houses | 200 | £1,836,714 | 15,951,380 | 14,789,965 | 13,629,279 | 12,470,247 | 11,312,867 | 10,157,141 | 9,003,069 | 7,850,649 | 6,699,882 | 5,550,770 | 4,398,864 |
| 11200 flats-medium density | 200 | £734,686 | 1,067,217 | 246,511 | 583,005 | 1,415,085 | 2,245,969 | 3,075,655 | 3,915,192 | 4,757,168 | 5,597,924 | 6,437,461 | 7,275,781 |
| 12450 houses | 450 | £4,132,607 | 30,695,656 | 28,461,362 | 26,230,247 | 24,002,310 | 21,774,959 | 19,547,283 | 17,322,794 | 15,101,491 | 12,880,637 | 10,656,963 | 8,435,368 |
| 13450 flats - medium density | 450 | £1,653,043 | 1,595,123 | 49,604 | 1,716,273 | 3,389,248 | 5,076,763 | 6,768,150 | 8,480,426 | 10,209,532 | 11,950,515 | 13,688,974 | 15,424,908 |
| 14 Student housing - studios 150 units |  | £118,446 | 5,895,739 | 5,154,536 | 4,413,332 | 3,672,128 | 2,930,925 | 2,189,721 | 1,448,517 | 707,313 | 34,408 | 786,920 | 1,539,434 |
| 15 Student housing - ensuite 150 units |  | £77,623 | 3,885,039 | 3,390,903 | 2,896,768 | 2,402,632 | 1,908,497 | 1,414,360 | 920,224 | 426,089 | 69,085 | 570,761 | 1,072,437 |
| 16 Student housing - studios 250 units |  | £199,808 | 9,826,232 | 8,590,893 | 7,355,553 | 6,120,214 | 4,884,874 | 3,649,535 | 2,414,195 | 1,178,856 | 57,345 | 1,311,534 | 2,565,722 |
| 17 Student housing - ensuite 250 units | - | £132,926 | 7,053,894 | 6,216,952 | 5,380,009 | 4,543,067 | 3,706,124 | 2,869,182 | 2,032,239 | 1,195,297 | 358,354 | 485,891 | 1,335,604 |
| 18 Student housing - ensuite 300 units |  | £158,808 | 8,464,673 | 7,460,341 | 6,456,011 | 5,451,680 | 4,447,348 | 3,443,018 | 2,438,687 | 1,434,355 | 430,025 | 583,068 | 1,602,724 |
| 19 C 2 care scheme - flats | 60 | £112,451 | 1,468,089 | 1,647,893 | 1,827,699 | 2,007,504 | 2,187,308 | 2,367,113 | 2,546,918 | 2,726,723 | 2,906,528 | 3,086,333 | 3,266,138 |
| 20 Class E (light industrial) development | - | £154,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 Class E (retail - convenience) development |  | £185,000 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 |
| 22 Class E (retail - supermarket) development |  | £111,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 Class E (office) development |  | £33,036 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 |
| 24 Class E (office) development |  | £66,071 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 |
| 25 Industrial (B2/B8) |  | £1,233,333 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 |
| 26 Industrial (B2/B8) |  | £61,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel ( (ity centre) 50 rooms |  | £28,906 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £43,359 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel (city centre) 100 rooms |  | £57,813 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
| 30 Community usel/eisure |  | £40,700 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875. | 1,404,875 |





|  |  |  |  | 0\% AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
|  | 1 House | 1 | £39,961 | 178,342 | 168,048 | 157,768 | 147,503 | 137,253 | 127,017 | 116,79 | 06,5 | 96,3 | 86, | 76,057 |
|  | 22 Houses | 2 | £79,922 | 356,685 | 336,096 | 315,537 | 295,007 | 274,506 | 254,034 | 233,592 | 213,178 | 192,794 | 172,440 | 152,114 |
|  | 35 Houses | 5 | £199,805 | 891,712 | 840,240 | 788,842 | 737,516 | 686,264 | 635,084 | 583,978 | 532,946 | 481,985 | 431,098 | 380,284 |
|  | 410 houses | 10 | £399,609 | 1,783,423 | 1,680,480 | 1,577,683 | 1,475,033 | 1,372,527 | 1,270,170 | 1,167,957 | 1,065,890 | 963,970 | 862,196 | 760,568 |
|  | 530 flats - low density | 30 | £532,813 | 2,838,123 | 2,595,209 | 2,352,642 | 2,110,421 | 1,868,545 | 1,627,016 | 1,385,833 | 1,144,996 | 904,505 | 664,359 | 424,561 |
|  | 630 flats - medium density | 30 | £479,531 | 2,559,563 | 2,324,497 | 2,089,765 | 1,855,369 | 1,621,308 | 1,387,582 | 1,154,192 | 921,136 | 688,415 | 456,029 | 223,979 |
|  | 730 flats - high density | 30 | £342,733 | 2,300,060 | 2,072,842 | 1,845,947 | 1,619,376 | 1,393,129 | 1,167,206 | 941,608 | 716,333 | 491,383 | 266,756 | 42,454 |
| 8 | 8100 houses | 100 | £3,996,094 | 16,700,638 | 15,737,649 | 14,776,024 | 13,815,766 | 12,856,875 | 11,899,350 | 10,943,191 | 9,988,399 | 9,034,974 | 8,082,914 | 7,132,221 |
|  | 9100 flats - medium density | 100 | £1,598,438 | 7,910,604 | 7,175,123 | 6,440,692 | 5,707,310 | 4,974,976 | 4,243,690 | 3,513,379 | 2,777,790 | 2,043,258 | 1,309,784 | 577,367 |
| 10 | 0200 houses | 200 | £7,992,189 | 31,507,938 | 29,693,608 | 27,881,853 | 26,072,672 | 24,266,066 | 22,462,033 | 20,660,576 | 18,861,693 | 17,065,384 | 15,271,649 | 13,480,489 |
| 11 | 1200 flats-medium density | 200 | £3,196,876 | 13,542,003 | 12,221,681 | 10,903,242 | 9,586,686 | 8,272,013 | 6,959,222 | 5,648,314 | 4,337,581 | 3,017,435 | 1,699,190 | 382,847 |
|  | 2450 houses | 450 | £17,982,425 | 60,586,802 | 57,098,126 | 53,613,443 | 50,133,711 | 46,658,929 | 43,189,101 | 39,724,223 | 36,264,296 | 32,809,322 | 29,359,298 | 25,914,226 |
| 13 | 3450 flats - medium density | 450 | £7,192,970 | 26,621,521 | 24,017,360 | 21,416,913 | 18,820,180 | 16,227,160 | 13,619,633 | 11,012,605 | 8,407,566 | 5,781,655 | 3,155,125 | 505,419 |
| 14 | 4 Student housing - studios 150 units |  | £515,398 | 5,895,739 | 5,154,536 | 4,413,332 | 3,672,128 | 2,930,925 | 2,189,721 | 1,448,517 | 707,313 | 34,408 | 786,920 | 1,539,434 |
|  | 5 Student housing - ensuite 150 units |  | £337,766 | 3,885,039 | 3,390,903 | 2,896,768 | 2,402,632 | 1,908,497 | 1,414,360 | 920,224 | 426,089 | 69,085 | 570,761 | 1,072,437 |
| 16 | 6 Student housing - studios 250 units |  | £869,436 | 9,826,232 | 8,590,893 | 7,355,553 | 6,120,214 | 4,884,874 | 3,649,535 | 2,414,195 | 1,178,856 | 57,345 | 1,311,534 | 2,565,722 |
| 17 | 7 Student housing - ensuite 250 units |  | £578,409 | 7,053,894 | 6,216,952 | 5,380,009 | 4,543,067 | 3,706,124 | 2,869,182 | 2,032,239 | 1,195,297 | 358,354 | 485,891 | 1,335,604 |
| 18 | 8 Student housing - ensuite 300 units |  | £691,031 | 8,464,673 | 7,460,341 | 6,456,011 | 5,451,680 | 4,447,348 | 3,443,018 | 2,438,687 | 1,434,355 | 430,025 | 583,068 | 1,602,724 |
| 19 | 9 C 2 care scheme - flats | 60 | £489,314 | 1,326,242 | 1,042,442 | 757,159 | 470,022 | 182,884 | 105,843 | 397,361 | 689,889 | 986,209 | 1,282,530 | 1,578,850 |
| 20 | 0 Class E (light industrial) development |  | £670,833 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 | 21 Class E (retail - convenience) development |  | £805,000 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 |
| 22 | 2 Class E (retail - supermarket) development |  | £483,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
|  | 23 Class E (office) development |  | £143,750 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 |
| 24 | 24 Class E (office) development |  | £287,500 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 |
| 25 | 25 Industrial (B2/B8) |  | £5,366,667 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 |
|  | 6 Industrial (B2/B8) |  | £268,333 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 | 27 Hotel (city centre) 50 rooms |  | £125,781 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 | 8 Hotel (city centre) 75 rooms |  | £188,672 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
|  | 9 Hotel (city centre) 100 rooms |  | £251,563 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
| 30 | 0 Community use/leisure |  | £177,100 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) $£ 370,000$ |  |  |  | $0 \% \text { AH }$ | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | \|35\% AH | 40\% AH | \|45\% AH | 50\% AH |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
|  | 11 House | 1 | £9,184 | 178,342 | 168,048 | 157,768 | 147,503 | 137,253 | 127,017 | 116,795 | 106,589 | 96,397 | 86,219 | 76,057 |
|  | 22 Houses | 2 | £18,367 | 356,685 | 336,096 | 315,537 | 295,007 | 274,506 | 254,034 | 233,592 | 213,178 | 192,794 | 172,440 | 152,114 |
|  | 35 Houses | 5 | £45,918 | 891,712 | 840,240 | 788,842 | 737,516 | 686,264 | 635,084 | 583,978 | 532,946 | 481,985 | 431,098 | 380,284 |
|  | 410 houses | 10 | £91,836 | 1,783,423 | 1,680,480 | 1,577,683 | 1,475,033 | 1,372,527 | 1,270,170 | 1,167,957 | 1,065,890 | 963,970 | 862,196 | 760,568 |
|  | 530 flats - low density | 30 | £122,448 | 2,838,123 | 2,595,209 | 2,352,642 | 2,110,421 | 1,868,545 | 1,627,016 | 1,385,833 | 1,144,996 | 904,505 | 664,359 | 424,561 |
|  | 630 flats - medium density | 30 | £110,203 | 2,559,563 | 2,324,497 | 2,089,765 | 1,855,369 | 1,621,308 | 1,387,582 | 1,154,192 | 921,136 | 688,415 | 456,029 | 223,979 |
|  | 730 flats - high density | 30 | £78,765 | 2,300,060 | 2,072,842 | 1,845,947 | 1,619,376 | 1,393,129 | 1,167,206 | 941,608 | 716,333 | 491,383 | 266,756 | 42,454 |
|  | 8100 houses | 100 | £918,357 | 16,700,638 | 15,737,649 | 14,776,024 | 13,815,766 | 12,856,875 | 11,899,350 | 10,943,191 | 9,988,399 | 9,034,974 | 8,082,914 | 7,132,221 |
|  | 9100 flats - medium density | 100 | £367,343 | 7,90,604 | 7,175,123 | 6,440,692 | 5,707,310 | 4,974,976 | 4,243,690 | 3,513,379 | 2,777,790 | 2,043,258 | 1,309,784 | 577,367 |
| 10 | 0200 houses | 200 | £1,836,714 | 31,507,938 | 29,693,608 | 27,881,853 | 26,072,672 | 24,266,066 | 22,462,033 | 20,660,576 | 18,861,693 | 17,065,384 | 15,271,649 | 13,480,489 |
|  | 1200 flats-medium density | 200 | £734,686 | 13,542,003 | 12,221,681 | 10,903,242 | 9,586,686 | 8,272,013 | 6,959,222 | 5,648,314 | 4,337,581 | 3,017,435 | 1,699,190 | 382,847 |
| 12 | 2450 houses | 450 | £4,132,607 | 60,586,802 | 57,098,126 | 53,613,443 | 50,133,711 | 46,658,929 | 43,189,101 | 39,724,223 | 36,264,296 | 32,809,322 | 29,359, 298 | 25,914,226 |
| 13 | 3450 flats - medium density | 450 | £1,653,043 | 26,621,521 | 24,017,360 | 21,416,913 | 18,820,180 | 16,227,160 | 13,619,633 | 11,012,605 | 8,407,566 | 5,781,655 | 3,155,125 | 505,419 |
|  | 4 Student housing - studios 150 units |  | £118,446 | 5,895,739 | 5,154,536 | 4,413,332 | 3,672,128 | 2,930,925 | 2,189,721 | 1,448,517 | 707,313 | 34,408 | 786,920 | 1,539,434 |
| 15 | 5 Student housing - ensuite 150 units |  | £77,623 | 3,885,039 | 3,390,903 | 2,896,768 | 2,402,632 | 1,908,497 | 1,414,360 | 920,224 | 426,089 | 69,085 | 570,761 | 1,072,437 |
| 16 | 6 Student housing - studios 250 units |  | £199,808 | 9,826,232 | 8,590,893 | 7,355,553 | 6,120,214 | 4,884,874 | 3,649,535 | 2,414,195 | 1,178,856 | 57,345 | 1,311,534 | 2,565,722 |
| 17 | 7 Student housing - ensuite 250 units |  | £132,926 | 7,053,894 | 6,216,952 | 5,380,009 | 4,543,067 | 3,706,124 | 2,869,182 | 2,032,239 | 1,195,297 | 358,354 | 485,891 | 1,335,604 |
| 18 | 8 Student housing - ensuite 300 units |  | £158,808 | 8,464,673 | 7,460,341 | 6,456,011 | 5,451,680 | 4,447,348 | 3,443,018 | 2,438,687 | 1,434,355 | 430,025 | 583,068 | 1,602,724 |
| 19 | 9 C2 care scheme - flats | 60 | £112,451 | 1,326,242 | 1,042,442 | 757,159 | 470,022 | 182,884 | 105,843 | 397,361 | 689,889 | 986,209 | 1,282,530 | 1,578,850 |
| 20 | 0 Class E (light industrial) development |  | £154,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 | 1 Class E (retail - convenience) development |  | £185,000 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 |
| 22 | 2 Class E (retail - supermarket) development |  | £111,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 | 23 Class E (office) development |  | £33,036 | ,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 |
| 24 | 4 Class E (office) development |  | £66,071 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 |
|  | 25 Industrial (B2/B8) | - | £1,233,333 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316, 130 |
| 26 | 6 Industrial (B2/B8) |  | £61,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 | 27 Hotel (city centre) 50 rooms |  | £28,906 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 | 8 Hotel (city centre) 75 rooms |  | £43,359 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 | 9 Hotel (city centre) 100 rooms |  | £57,813 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
|  | 0 Community use/leisure |  | £40,700 | 1.404.875 | 1.404,875 | 1,404,875 | 1,404,875 | 1.404.875 | 1.404,875 | 1,404,875 | 1.404 .875 | 1,404,875 | 1,404,875 | 1.404,875 |









|  |  |  |  | 0\% AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
|  | 11 House | 1 | £39,961 | 329,352 | 310,250 | 174 | 272,127 | 253,106 | 234,113 | 215,14 | 96,2 | 177,294 | 158, | 139 |
|  | 2 Houses | 2 | £79,922 | 658,703 | 620,500 | 582,349 | 544,253 | 506,212 | 468,226 | 430,292 | 392,414 | 354,589 | 316,818 | 279,102 |
|  | 5 Houses | 5 | £199,805 | 1,646,758 | 1,551,248 | 1,455,873 | 1,360,634 | 1,265,531 | 1,170,563 | 1,075,730 | 981,033 | 886,473 | 792,047 | 697,757 |
|  | 410 houses | 10 | £399,609 | 3,293,517 | 3,102,496 | 2,911,747 | 2,721,268 | 2,531,062 | 2,341,126 | 2,151,461 | 1,962,068 | 1,772,945 | 1,584,094 | 1,395,513 |
|  | 530 flats - low density | 30 | £532,813 | 6,010,848 | 5,555,022 | 5,099,843 | 4,645,315 | 4,190,533 | 3,734,736 | 3,279,592 | 2,825,099 | 2,371,260 | 1,918,073 | 1,465,537 |
|  | 630 flats - medium density | 30 | £479,531 | 5,607,476 | 5,165,772 | 4,724,699 | 4,282,448 | 3,840,149 | 3,398,481 | 2,957,447 | 2,517,045 | 2,077,276 | 1,638,139 | 1,199,635 |
|  | 730 flats - high density | 30 | £342,733 | 5,222,875 | 4,795,105 | 4,365,732 | 3,936,970 | 3,508,822 | 3,081,285 | 2,654,361 | 2,228,049 | 1,802,350 | 1,377,264 | 952,790 |
| 8 | 8100 houses | 100 | £3,996,094 | 30,711,690 | 28,933,912 | 27,158,657 | 25,385,925 | 23,615,717 | 21,848,032 | 20,082,868 | 18,320,229 | 16,560,113 | 14,802,520 | 13,047,450 |
|  | 9100 flats - medium density | 100 | £1,598,438 | 17,503,249 | 16,116,071 | 14,730,870 | 13,341,368 | 11,952,255 | 10,565,129 | 9,179,988 | 7,796,835 | 6,415,668 | 5,036,488 | 3,659,294 |
| 10 | 0200 houses | 200 | £7,992,189 | 57,826,289 | 54,483,330 | 51,145,114 | 47,811,644 | 44,482,916 | 41,158,935 | 37,839,697 | 34,524,953 | 31,210,996 | 27,901,788 | 24,597,331 |
| 11 | 1200 flats- medium density | 200 | £3,196,876 | 30,993,039 | 28,486,782 | 25,975,377 | 23,462,152 | 20,952,517 | 18,446,470 | 15,944,015 | 13,445,149 | 10,939,896 | 8,426,913 | 5,917,550 |
|  | 2450 houses | 450 | £17,982,425 | 111,044,038 | 104,627,151 | 98,219,371 | 91,820,698 | 85,431,131 | 79,050,672 | 72,679,320 | 66,317,074 | 59,959,980 | 53,609,511 | 47,268,155 |
| 13 | 450 flats - medium density | 450 | £7,192,970 | 60,726,025 | 55,857,719 | 50,979,567 | 46,108,372 | 41,231,658 | 36,347,535 | 31,451,303 | 26,539,939 | 21,597,673 | 16,628,744 | 11,637,261 |
| 14 | Student housing - studios 150 units |  | £515,398 | 4,475,586 | 3,734,382 | 2,993,179 | 2,251,975 | 1,510,771 | 769,567 | 28,364 | 723,717 | 1,476,229 | 2,228,743 | 2,981,255 |
| 15 | Student housing - ensuite 150 units |  | £337,766 | 2,938,271 | 2,444,135 | 1,949,998 | 1,455,863 | 961,727 | 467,592 | 26,950 | 528,625 | 1,030,300 | 1,531,976 | 2,033,651 |
| 16 | Student housing - studios 250 units |  | £869,436 | 7,459,310 | 6,223,971 | 4,988,631 | 3,753,292 | 2,517,952 | 1,282,613 | 47,273 | 1,206,194 | 2,460,382 | 3,714,571 | 4,968,759 |
| 17 | Student housing - ensuite 250 units |  | £578,409 | 5,495,330 | 4,658,388 | 3,821,445 | 2,984,503 | 2,147,560 | 1,310,618 | 473,675 | 368,810 | 1,218,523 | 2,068,236 | 2,929,657 |
| 18 | Student housing - ensuite 300 units |  | £691,031 | 6,594,396 | 5,590,065 | 4,585,734 | 3,581,403 | 2,577,072 | 1,572,741 | 568,410 | 442,572 | 1,462,228 | 2,481,882 | 3,515,588 |
| 19 | 9 C2 care scheme - flats | 60 | £489,314 | 4,901,125 | 4,356,386 | 3,811,646 | 3,265,643 | 2,715,889 | 2,166,135 | 1,616,381 | 1,066,626 | 513,588 | 43,872 | 609,167 |
| 20 | Class E (light industrial) development |  | £670,833 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 | 1 Class E (retail - convenience) development |  | £805,000 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 |
| 22 | Class E (retail - supermarket) development |  | £483,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
|  | 3 Class E (office) development |  | £143,750 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 |
| 24 | 4 Class E (office) development |  | £287,500 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 |
| 25 | Industrial (B2/B8) |  | £5,366,667 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 |
|  | 6 Industrial (B2/B8) |  | £268,333 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 | Hotel (city centre) 50 rooms |  | £125,781 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 | Hotel (city centre) 75 rooms |  | £188,672 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
|  | Hotel (city centre) 100 rooms |  | £251,563 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
| 30 | Community use/leisure |  | £177,100 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) £ ${ }^{\text {370,000 }}$ |  |  |  | 0\% AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | \|35\% AH | 40\% AH | \|45\% AH | 50\% AH |
|  | Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
|  | 11 House | 1 | £9,184 | 329,352 | 310,250 | 291,174 | 272,127 | 253,106 | 234,113 | 215,146 | 196,206 | 177,294 | 158,409 | 139,551 |
|  | 22 Houses | 2 | £18,367 | 658,703 | 620,500 | 582,349 | 544,253 | 506,212 | 468,226 | 430,292 | 392,414 | 354,589 | 316,818 | 279,102 |
|  | 35 Houses | 5 | £45,918 | 1,646,758 | 1,551,248 | 1,455,873 | 1,360,634 | 1,265,531 | 1,170,563 | 1,075,730 | 981,033 | 886,473 | 792,047 | 697,757 |
| 4 | 410 houses | 10 | £91,836 | 3,293,517 | 3,102,496 | 2,911,747 | 2,721,268 | 2,531,062 | 2,341,126 | 2,151,461 | 1,962,068 | 1,772,945 | 1,584,094 | 1,395,513 |
|  | 530 flats - low density | 30 | £122,448 | 6,010,848 | 5,555,022 | 5,099,843 | 4,645,315 | 4,190,533 | 3,734,736 | 3,279,592 | 2,825,099 | 2,371,260 | 1,918,073 | 1,465,537 |
|  | 630 flats - medium density | 30 | £110,203 | 5,607,476 | 5,165,772 | 4,724,699 | 4,282,448 | 3,840,149 | 3,398,481 | 2,957,447 | 2,517,045 | 2,077,276 | 1,638,139 | 1,199,635 |
|  | 730 flats - high density | 30 | £78,765 | 5,222,875 | 4,795,105 | 4,365,732 | 3,936,970 | 3,508,822 | 3,081,285 | 2,654,361 | 2,228,049 | 1,802,350 | 1,377,264 | 952,790 |
| 8 | 8100 houses | 100 | £918,357 | 30,711,690 | 28,933,912 | 27,158,657 | 25,385,925 | 23,615,717 | 21,848,032 | 20,082,868 | 18,320,229 | 16,560,113 | 14,802,520 | 13,047,450 |
|  | 9100 flats - medium density | 100 | £367,343 | 17,503,249 | 16,116,071 | 14,730,870 | 13,341,368 | 11,952,255 | 10,565,129 | 9,179,988 | 7,796,835 | 6,415,668 | 5,036,488 | 3,659,294 |
| 10 | 200 houses | 200 | £1,836,714 | 57,826,289 | 54,483,330 | 51,145,114 | 47,811,644 | 44,482,916 | 41,158,935 | 37,839,697 | 34,524,953 | 31,210,996 | 27,901,788 | 24,597,331 |
|  | 1200 flats- medium density | 200 | £734,686 | 30,993,039 | 28,486,782 | 25,975,377 | 23,462,152 | 20,952,517 | 18,446,470 | 15,944,015 | 13,445,149 | 10,939,896 | 8,426,913 | 5,917,550 |
| 12 | 2450 houses | 450 | £4,132,607 | 111,044,038 | 104,627,151 | 98,219,371 | 91,820,698 | 85,431,131 | 79,050,672 | 72,679,320 | 66,317,074 | 59,959,980 | 53,609,511 | 47,268,155 |
| 13 | 3450 flats - medium density | 450 | £1,653,043 | 60,726,025 | 55,857,719 | 50,979,567 | 46,108,372 | 41,231,658 | 36,347,535 | 31,451,303 | 26,539,939 | 21,597,673 | 16,628,744 | 11,637,261 |
|  | 4 Student housing - studios 150 units |  | £118,446 | 4,475,586 | 3,734,382 | 2,993,179 | 2,251,975 | 1,510,771 | 769,567 | 28,364 | 723,717 | 1,476,229 | 2,228,743 | 2,981,255 |
| 15 | 5 Student housing - ensuite 150 units |  | £77,623 | 2,938,271 | 2,444,135 | 1,949,998 | 1,455,863 | 961,727 | 467,592 | 26,950 | 528,625 | 1,030,300 | 1,531,976 | 2,033,651 |
| 16 | Student housing - studios 250 units |  | £199,808 | 7,459,310 | 6,223,971 | 4,988,631 | 3,753,292 | 2,517,952 | 1,282,613 | 47,273 | 1,206,194 | 2,460,382 | 3,714,571 | 4,968,759 |
|  | 7 Student housing - ensuite 250 units |  | £132,926 | 5,495,330 | 4,658,388 | 3,821,445 | 2,984,503 | 2,147,560 | 1,310,618 | 473,675 | 368,810 | 1,218,523 | 2,068,236 | 2,929,657 |
| 18 | Student housing - ensuite 300 units |  | £158,808 | 6,594,396 | 5,590,065 | 4,585,734 | 3,581,403 | 2,577,072 | 1,572,741 | 568,410 | 442,572 | 1,462,228 | 2,481,882 | 3,515,588 |
| 19 | C2 care scheme - flats | 60 | £112,451 | 4,901,125 | 4,356,386 | 3,811,646 | 3,265,643 | 2,715,889 | 2,166,135 | 1,616,381 | 1,066,626 | 513,588 | 43,872 | 609,167 |
|  | 0 Class E (light industrial) development |  | £154,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 | 1 Class E (retail - convenience) development |  | £185,000 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 |
| 22 | 2 Class E (retail - supermarket) development |  | £111,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 | 3 Class E (office) development |  | £33,036 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 |
| 24 | 4 Class E (office) development |  | £66,071 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 |
| 25 | Industrial (B2/B8) | - | £1,233,333 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316, 130 |
| 26 | Industrial (B2/B8) |  | £61,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 | 7 Hotel ( (iity centre) 50 rooms |  | £28,906 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 | 8 Hotel ( city centre) 75 rooms |  | £43,359 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 | Hotel (city centre) 100 rooms |  | £57,813 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
|  | Community use/leisure |  | £40,700 | 1.404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1.404.875 |




| BENCHMARK LAND VALUE 4 (GREENFIELD/U |  | £ 370,000 |  |  |  |  |  | sidual land valu |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% AH | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 11 House | 1 | £9,184 | 373,909 | 352,549 | 331,219 | 309,919 | 288,650 | 267,410 | 246,202 | 225,023 | 203,875 | 182,758 | 161,670 |
| 22 Houses | 2 | £18,367 | 747,818 | 705,097 | 662,438 | 619,838 | 577,299 | 534,821 | 492,404 | 450,047 | 407,751 | 365,515 | 323,340 |
| 35 Houses | 5 | £45,918 | 1,869,544 | 1,762,743 | 1,656,093 | 1,549,594 | 1,443,248 | 1,337,053 | 1,231,009 | 1,125,117 | 1,019,377 | 913,788 | 808,350 |
| 410 houses | 10 | £91,836 | 3,739,089 | 3,525,486 | 3,312,186 | 3,099, 190 | 2,886,496 | 2,674,106 | 2,462,019 | 2,250,234 | 2,038,753 | 1,827,575 | 1,616,700 |
| 530 flats - low density | 30 | £122,448 | 7,093,421 | 6,582,727 | 6,072,759 | 5,563,518 | 5,055,004 | 4,547,216 | 4,040,155 | 3,531,747 | 3,023,079 | 2,515,143 | 2,007,936 |
| 630 flats - medium density | 30 | £110,203 | 6,658,208 | 6,163,252 | 5,668,999 | 5,175,451 | 4,682,608 | 4,190,468 | 3,696,604 | 3,202,910 | 2,709,925 | 2,217,648 | 1,726,081 |
| 730 flats - high density | 30 | £78,765 | 6,241,767 | 5,762,548 | 5,284,009 | 4,806,154 | 4,328,982 | 3,849,794 | 3,371,119 | 2,893,130 | 2,415,828 | 1,939,212 | 1,463,283 |
| 8100 houses | 100 | £918,357 | 34,835,138 | 32,848,374 | 30,864,430 | 28,883,304 | 26,904,998 | 24,929,513 | 22,956,845 | 20,986,997 | 19,019,968 | 17,055,757 | 15,094,367 |
| 9100 flats - medium density | 100 | £367,343 | 20,817,693 | 19,262,531 | 17,709,584 | 16,158,850 | 14,610,329 | 13,064,021 | 11,511,721 | 9,960,454 | 8,411,413 | 6,864,599 | 5,320,013 |
| 10200 houses | 200 | £1,836,714 | 65,548,664 | 61,814,318 | 58,085,269 | 54,361,520 | 50,643,069 | 46,929,919 | 43,222,066 | 39,519,512 | 35,822,258 | 32,130,303 | 28,443,647 |
| 11200 flats-medium density | 200 | £734,686 | 37,067,722 | 34,253,586 | 31,443,457 | 28,637,333 | 25,835,214 | 23,028,858 | 20,217,827 | 17,410,826 | 14,607,856 | 11,808,914 | 8,995,794 |
| 12450 houses | 450 | £4,132,607 | 125,846,605 | 118,679,490 | 111,522,547 | 104,375,772 | 97,239,168 | 90,112,733 | 82,996,469 | 75,890,374 | 68,794,449 | 61,708,695 | 54,633,109 |
| 13450 flats - medium density | 450 | £1,653,043 | 72,432,866 | 66,992,520 | 61,542,585 | 56,100,419 | 50,666,022 | 45,215,425 | 39,770,592 | 34,306,417 | 28,829,848 | 23,323,563 | 17,769,936 |
| 14 Student housing - studios 150 units |  | £118,446 | 4,475,586 | 3,734,382 | 2,993,179 | 2,251,975 | 1,510,771 | 769,567 | 28,364 | 723,717 | 1,476,229 | 2,228,743 | 2,981,255 |
| 15 Student housing - ensuite 150 units |  | £77,623 | 2,938,271 | 2,444,135 | 1,949,998 | 1,455,863 | 961,727 | 467,592 | 26,950 | 528,625 | 1,030,300 | 1,531,976 | 2,033,651 |
| 16 Student housing - studios 250 units |  | £199,808 | 7,459,310 | 6,223,971 | 4,988,631 | 3,753,292 | 2,517,952 | 1,282,613 | 47,273 | 1,206,194 | 2,460,382 | 3,714,571 | 4,968,759 |
| 17 Student housing - ensuite 250 units |  | £132,926 | 5,495,330 | 4,658,388 | 3,821,445 | 2,984,503 | 2,147,560 | 1,310,618 | 473,675 | 368,810 | 1,218,523 | 2,068,236 | 2,929,657 |
| 18 Student housing - ensuite 300 units |  | £158,808 | 6,594,396 | 5,590,065 | 4,585,734 | 3,581,403 | 2,577,072 | 1,572,741 | 568,410 | 442,572 | 1,462,228 | 2,481,882 | 3,515,588 |
| 19 C 2 care scheme - flats | 60 | £112,451 | 6,248,606 | 5,636,493 | 5,024,379 | 4,412,266 | 3,800,153 | 3,188,039 | 2,570,665 | 1,952,748 | 1,334,831 | 716,913 | 91,163 |
| 20 Class E (light industrial) development |  | £154,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 Class E (retail - convenience) development |  | £185,000 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 |
| 22 Class E (retail - supermarket) development |  | £111,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 Class E (office) development | - | £33,036 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 |
| 24 Class E (office) development |  | £66,071 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 |
| 25 Industrial (B2/B8) | - | £1,233,333 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 |
| 26 Industrial (B2/B8) |  | £61,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel ( (city centre) 50 rooms |  | £28,906 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £43,359 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel (city centre) 100 rooms |  | £57,813 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
| 30 Community use/leisure |  | £40,700 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 |


|  |  |  | PER HA | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description |  |  | 20\% AH |  |  |  | 25\% AH | 30\% AH |  |  |  |  |
| 11 House | 1 | £189,380 |  | 418,466 | 394,847 | 371,26 | 347,712 | 32 | 300,709 | 277,258 | 253,840 | 230,456 | 207,105 | 183,789 |
| 22 Houses | 2 | £378,760 | 836,932 | 789,695 | 742,525 | 695,422 | 648,386 | 601,417 | 554,515 | 507,680 | 460,912 | 414,212 | 367,577 |
| 35 Houses | 5 | £946,901 | 2,092,331 | 1,974,238 | 1,856,313 | 1,738,556 | 1,620,965 | 1,503,542 | 1,386,288 | 1,269,200 | 1,152,280 | 1,035,528 | 918,944 |
| 410 houses | 10 | £1,893,801 | 4,184,661 | 3,948,476 | 3,712,626 | 3,477,110 | 3,241,930 | 3,007,085 | 2,772,575 | 2,538,401 | 2,304,560 | 2,071,056 | 1,837,886 |
| 530 flats - low density | 30 | £2,525,068 | 8,175,994 | 7,610,432 | 7,045,676 | 6,481,723 | 5,918,575 | 5,356,230 | 4,794,691 | 4,233,955 | 3,674,024 | 3,112,213 | 2,550,33 |
| 630 flats - medium density | 30 | £2, 272,562 | 7,708,941 | 7,160,730 | 6,613,300 | 6,066,649 | 5,520,778 | 4,975,687 | 4,431,377 | 3,887,845 | 3,342,573 | 2,797,158 | 2,252,527 |
| 730 flats - high density | 30 | £1,624,256 | 7,260,659 | 6,729,800 | 6,199,696 | 5,670,347 | 5,141,754 | 4,613,916 | 4,086,834 | 3,558,211 | 3,029,306 | 2,501,161 | 1,973,776 |
| 8100 houses | 100 | £18,938,013 | 38,958,585 | 36,762,836 | 34,570,203 | 32,380,684 | 30,194,281 | 28,010,993 | 25,830,821 | 23,653,764 | 21,479,822 | 19,308,996 | 17,141,284 |
| 9100 flats - medium density | 100 | £7,575,205 | 24,132,136 | 22,408,991 | 20,688,298 | 18,970,058 | 17,254,267 | 15,540,929 | 13,830,040 | 12,121,604 | 10,407,158 | 8,692,71 | 6,980,73 |
| 10200 houses | 200 | £37,876,026 | 73,271,038 | 69,145,305 | 65,025,424 | 60,911,396 | 56,803,222 | 52,700,902 | 48,604,436 | 44,513,822 | 40,429,063 | 36,350,157 | 2,27, |
| 11200 flats-medium density | 200 | £15,150,410 | 43,142,405 | 40,020,391 | 36,902,819 | 33,789,689 | 30,681,000 | 27,576,754 | 24,476,950 | 21,376,504 | 18,265,838 | 15,159,645 | 12,057 |
| 12450 houses | 450 | £85,221,058 | 140,649,171 | 132,731,830 | 124,825,722 | 116,930,846 | 109,047,203 | 101,174,794 | 93,313,617 | 85,463,674 | 77,624,963 | 69,797,486 | 61,981,241 |
| 450 flats - medium density | 450 | £34,088,423 | 84,079,218 | 78,051,514 | 72,032,385 | 66,021,832 | 60,018,436 | 54,000,964 | 47,992,104 | 41,973,964 | 35,951,927 | 29,903,336 | 23,827,243 |
| 14 Student housing - studios 150 units |  | £2,442,541 | 4,475,586 | 3,734,382 | 2,993,179 | 2,251,975 | 1,510,771 | 769,567 | 28,364 | 723,717 | 1,476,229 | 2,228,743 | 2,981,255 |
| 15 Student housing - ensuite 150 units |  | £1,600,716 | 2,938,271 | 2,444,135 | 1,949,998 | 1,455,863 | 961,727 | 467.592 | 26,950 | 528,625 | 1,030,300 | 1,531,976 | 2,033,651 |
| 16 Student housing - studios 250 units |  | £4,120,369 | 7,459,310 | 6,223,971 | 4,988,631 | 3,753,292 | 2,517,952 | 1,282,613 | 47,273 | 1,206,194 | 2,460,382 | 3,714,571 | 4,968,759 |
| 17 Student housing - ensuite 250 units |  | £2,741,158 | 5,495,330 | 4,658,388 | 3,821,445 | 2,984,503 | 2,147,560 | 1,310,618 | 473,675 | 368,810 | 1,218,523 | 2,068,236 | 2,929,657 |
| 18 Student housing - ensuite 300 units |  | £3,274,886 | 6,594,396 | 5,590,065 | 4,585,734 | 3,581,403 | 2,577,072 | 1,572,741 | 568,410 | 442,572 | 1,462,228 | 2,481,882 | 3,515,588 |
| 19 C 2 care scheme - flats | 60 | £2,318,922 | 7,595,961 | 6,916,600 | 6,237,113 | 5,557,625 | 4,878,138 | 4,198,651 | 3,519,163 | 2,838,869 | 2,152,789 | 1,466,708 | 780,628 |
| 20 Class E (light industrial) development |  | £3,179,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 Class E (retail - convenience) development |  | £3,815,000 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 |
| 22 Class E (retail - supermarket) development |  | £2,289,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 Class E (office) development |  | £681,250 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 |
| 24 Class E (office) development |  | £1,362,500 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 |
| 25 Industrial (B2/B8) |  | £25,433,333 | 17,316,130 | 17,316,130 | 17,316, ,130 | 17,316, ,130 | 17,316,130 | 17,316, 130 | 17,316,130 | 17,316, ,130 | 17,316,130 | 17,316,130 | 17,316,130 |
| 26 Industrial (B2/B8) |  | £1,271,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel (city centre) 50 rooms |  | £596,094 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £894,141 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel ( city centre) 100 rooms |  | £1, 192, 188 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
| 30 Community use/leisure |  | £839,300 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 |


| BENCHMARK LAND VALUE 2 (SECONDARY RETAIL) |  | £4,210,000 | PER HA |  |  |  |  | esidual land valu |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% AH | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 1 House | - 1 | £104,494 | 418,466 | 394,847 | 371,262 | 347,712 | 324,193 | 300,709 | 277,258 | 253,840 | 230,456 | 207,105 | 183,789 |
| 22 Houses | 2 | £208,988 | 836,932 | 789,695 | 742,525 | 695,422 | 648,386 | 601,417 | 554,515 | 507,680 | 460,912 | 414,212 | 367,577 |
| 35 Houses | 5 | £522,471 | 2,092,331 | 1,974,238 | 1,856,313 | 1,738,556 | 1,620,965 | 1,503,542 | 1,386,288 | 1,269,200 | 1,152,280 | 1,035,528 | 918,944 |
| 410 houses | 10 | £1,044,941 | 4,184,661 | 3,948,476 | 3,712,626 | 3,477,110 | 3,241,930 | 3,007,085 | 2,772,575 | 2,538,401 | 2,304,560 | 2,071,056 | 1,837,886 |
| 530 flats - low density | 30 | £1,393,255 | 8,175,994 | 7,610,432 | 7,045,676 | 6,481,723 | 5,918,575 | 5,356,230 | 4,794,691 | 4,233,955 | 3,674,024 | 3,112,213 | 2,550,335 |
| 630 flats - medium density |  | £1,253,930 | 7,708,941 | 7,160,730 | 6,613,300 | 6,066,649 | 5,520,778 | 4,975,687 | 4,431,377 | 3,887,845 | 3,342,573 | 2,797,158 | 2,252,527 |
| 730 flats - high density | 30 | £896,215 | 7,260,659 | 6,729,800 | 6,199,696 | 5,670,347 | 5,141,754 | 4,613,916 | 4,086,834 | 3,558,211 | 3,029,306 | 2,501,161 | 1,973,776 |
| 8100 houses | 100 | £10,449,415 | 38,958,585 | 36,762,836 | 34,570,203 | 32,380,684 | 30,194,281 | 28,010,993 | 25,830,821 | 23,653,764 | 21,479,822 | 19,308,996 | 17,141,284 |
| 9100 flats - medium density | 100 | £4,179,766 | 24,132,136 | 22,408,991 | 20,688,298 | 18,970,058 | 17,254,267 | 15,540,929 | 13,830,040 | 12,121,604 | 10,407,158 | 8,692,710 | 6,980,730 |
| 10200 houses | 200 | £20,898,829 | 73,271,038 | 69,145,305 | 65,025,424 | 60,911,396 | 56,803,222 | 52,700,902 | 48,604,436 | 44,513,822 | 40,429,063 | 36,350,157 | 32,277,104 |
| 11200 flats-medium density | 200 | £8,359,532 | 43,142,405 | 40,020,391 | 36,902,819 | 33,789,689 | 30,681,000 | 27,576,754 | 24,476,950 | 21,376,504 | 18,265,838 | 15,159,645 | 12,057,921 |
| 12450 houses | 450 | £47,022,366 | 140,649,171 | 132,731,830 | 124,825,722 | 116,930,846 | 109,047,203 | 101,174,794 | 93,313,617 | 85,463,674 | 77,624,963 | 69,797,486 | 61,981,241 |
| 13450 flats - medium density | 450 | £18,808,946 | 84,079,218 | 78,051,514 | 72,032,385 | 66,021,832 | 60,018,436 | 54,000,964 | 47,992,104 | 41,973,964 | 35,951,927 | 29,903,336 | 23,827,243 |
| 14 Student housing - studios 150 units |  | £1,347,719 | 4,475,586 | 3,734,382 | 2,993,179 | 2,251,975 | 1,510,771 | 769,567 | 28,364 | 723,717 | 1,476,229 | 2,228,743 | 2,981,255 |
| 15 Student housing - ensuite 150 units |  | £883,226 | 2,938,271 | 2,444,135 | 1,949,998 | 1,455,863 | 961,727 | 467.592 | 26,950 | 528,625 | 1,030,300 | 1,531,976 | 2,033,651 |
| 16 Student housing - studios 250 units |  | £2,273,493 | 7,459,310 | 6,223,971 | 4,988,631 | 3,753,292 | 2,517,952 | 1,282,613 | 47,273 | 1,206,194 | 2,460,382 | 3,714,571 | 4,968,759 |
| 17 Student housing - ensuite 250 units | - | £1,512,487 | 5,495,330 | 4,658,388 | 3,821,445 | 2,984,503 | 2,147,560 | 1,30,618 | 473,675 | 368,810 | 1,218,523 | 2,068,236 | 2,929,657 |
| 18 Student housing - ensuite 300 units |  | £1,806,981 | 6,594,396 | 5,590,065 | 4,585,734 | 3,581,403 | 2,577,072 | 1,572,741 | 568,410 | 442,572 | 1,462,228 | 2,481,882 | 3,515,588 |
| 19 C 2 care scheme - flats | 60 | £1,279,510 | 7,595,961 | 6,916,600 | 6,237,113 | 5,557,625 | 4,878,138 | 4,198,651 | 3,519,163 | 2,838,869 | 2,152,789 | 1,466,708 | 780,628 |
| 20 Class E (light industrial) development |  | £1,754,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 Class E (retail - convenience) development | - | £2,105,000 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 |
| 22 Class E (retail - supermarket) development |  | £1,263,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 Class E (office) development | - | £375,893 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 |
| 24 Class E (office) development |  | £751,786 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 |
| 25 Industrial (B2/B8) |  | £14,033,333 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316, 130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 |
| 26 Industrial (B2/B8) |  | £701,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel (city centre) 50 rooms |  | £328,906 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £493,359 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel (city centre) 100 rooms |  | £657,813 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
| 30 Community usel/eisure |  | £463,100 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 |


| ICHMARK LA |  |  |  |  |  |  |  | sidual lan |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% AH | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% | 40\% AH | AH | 50\% AH |
| 11 House | 1 | £39,961 | 418,46 | 394,847 | 371,262 | 347,712 | 324,193 | 300,709 | 277,258 | 253,84 | 230,456 | 207,105 | 183,789 |
| 22 Houses | 2 | £79,922 | 836,932 | 789,695 | 742,525 | 695,422 | 648,386 | 601,417 | 554,515 | 507,680 | 460,912 | 414,212 | 367,577 |
| 35 Houses | 5 | £199,805 | 2,092,331 | 1,974,238 | 1,856,313 | 1,738,556 | 1,620,965 | 1,503,542 | 1,386,288 | 1,269,200 | 1,152,280 | 1,035,528 | 918,944 |
| 410 houses | 10 | £399,609 | 4,184,661 | 3,948,476 | 3,712,626 | 3,477,110 | 3,241,930 | 3,007,085 | 2,772,575 | 2,538,401 | 2,304,560 | 2,071,056 | 1,837,886 |
| 530 flats - low density | 30 | £532,813 | 8,175,994 | 7,610,432 | 7,045,676 | 6,481,723 | 5,918,575 | 5,356,230 | 4,794,691 | 4,233,955 | 3,674,024 | 3,112,213 | 2,550,335 |
| 630 flats - medium density | 30 | £479,531 | 7,708,941 | 7,160,730 | 6,613,300 | 6,066,649 | 5,520,778 | 4,975,687 | 4,431,377 | 3,887,845 | 3,342,573 | 2,797,158 | 2,252,527 |
| 730 flats - high density | 30 | £342,733 | 7,260,659 | 6,729,800 | 6,199,696 | 5,670,347 | 5,141,754 | 4,613,916 | 4,086,834 | 3,558,211 | 3,029,306 | 2,501,161 | 1,973,776 |
| 8100 houses | 100 | £3,996,094 | 38,958,585 | 36,762,836 | 34,570,203 | 32,380,684 | 30,194,281 | 28,010,993 | 25,830,821 | 23,653,764 | 21,479,822 | 19,308,996 | 17,141,284 |
| 9100 flats - medium density | 100 | £1,598,438 | 24,132,136 | 22,408,991 | 20,688,298 | 18,970,058 | 17,254,267 | 15,540,92 | 13,830,04 | 12,121,60 | 10,407,15 | 8,692,7 | 6,980,73 |
| 10200 houses | 200 | £7,992,189 | 73,271,038 | 69,145,305 | 65,025,424 | 60,911,396 | 56,803,222 | 52,700,902 | 48,604,436 | 44,513,822 | 40,429,063 | 36,350,157 | 32,277, 104 |
| 11200 flats-medium density | 200 | £3,196,876 | 43,142,405 | 40,020,391 | 36,902,819 | 33,789,689 | 30,681,000 | 27,576,754 | 24,476,950 | 21,376,504 | 18,265,838 | 15,159,645 | 12,057,921 |
| 12450 houses | 450 | £17,982,425 | 140,649,171 | 132,731,830 | 124,825,722 | 116,930,846 | 109,047,203 | 101, 174,794 | 93,313,617 | 85,463,674 | 77,624,963 | 69,797,486 | 61,981,241 |
| 3450 flats - medium density | 450 | £7,192,970 | 84,079,218 | 78,051,514 | 72,032,385 | 66,021,832 | 60,018,436 | 54,000,964 | 47,992,104 | 41,973,964 | 35,951,927 | 29,903,33 | 23,827,243 |
| 14 Student housing - studios 150 units |  | £515,398 | 4,475,586 | 3,734,382 | 2,993,179 | 2,251,975 | 1,510,771 | 769,567 | 28,364 | 723,717 | 1,476,229 | 2,228,743 | 2,981,25 |
| 15 Student housing - ensuite 150 units |  | £337,766 | 2,938,271 | 2,444,135 | 1,949,998 | 1,455,863 | 961,727 | 467,592 | 26,950 | 528,625 | 1,030,300 | 1,531,976 | 2,033,65 |
| 16 Student housing - studios 250 units |  | £869,436 | 7,459,310 | 6,223,971 | 4,988,631 | 3,753,292 | 2,517,952 | 1,282,613 | 47,273 | 1,206,194 | 2,460,382 | 3,714,571 | 4,968,759 |
| 17 Student housing - ensuite 250 units |  | £578,409 | 5,495,330 | 4,658,388 | 3,821,445 | 2,984,503 | 2,147,560 | 1,310,618 | 473,675 | 368,810 | 1,218,523 | 2,068,23 | 2,929,657 |
| 18 Student housing - ensuite 300 units |  | £691,031 | 6,594,396 | 5,590,065 | 4,585,734 | 3,581,403 | 2,577,072 | 1,572,741 | 568,410 | 442,572 | 1,462,228 | 2,481,882 | 3,515,588 |
| 19 C 2 care scheme - flats | 60 | £489,314 | 7,595,961 | 6,916,600 | 6,237,113 | 5,557,625 | 4,878,138 | 4,198,651 | 3,519,163 | 2,838,869 | 2,152,789 | 1,466,708 | 780,628 |
| 20 Class E (light industrial) development |  | £670,833 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,33 | 531,33 | 531,33 |
| 21 Class E (retail - convenience) development |  | £805,000 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 |
| 22 Class E (retail - supermarket) development |  | £483,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,01 | 108,015 | 108,015 |
| 23 Class E (office) development |  | £143,750 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 |
| 24 Class E (office) development |  | £287,500 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 |
| 25 Industrial (B2/B8) |  | £5,366,667 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 |
| 26 Industrial (B2/B8) |  | £268,333 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel ( ciity centre) 50 rooms |  | £125,781 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £188,672 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel (city centre) 100 rooms |  | £251,563 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
| 30 Community use/leisure |  | £177,100 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,8 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,8 | ,404,875 |


| BENCHMARK LAND VALUE 4 (GREENFIELD/U | , | £370,000 |  |  |  |  |  | sidual land valu | lues |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% AH | 5\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 11 House | 1 | £9,184 | 418,466 | 394,847 | 371,262 | 347,712 | 324,193 | 300,709 | 277,258 | 253,840 | 230,456 | 207,105 | 183,789 |
| 22 Houses |  | £18,367 | 836,932 | 789,695 | 742,525 | 695,422 | 648,386 | 601,417 | 554,515 | 507,680 | 460,912 | 414,212 | 367,577 |
| 35 Houses | 5 | £45,918 | 2,092,331 | 1,974,238 | 1,856,313 | 1,738,556 | 1,620,965 | 1,503,542 | 1,386,288 | 1,269,200 | 1,152,280 | 1,035,528 | 918,944 |
| 410 houses | 10 | £91,836 | 4,184,661 | 3,948,476 | 3,712,626 | 3,477,110 | 3,241,930 | 3,007,085 | 2,772,575 | 2,538,401 | 2,304,560 | 2,071,056 | 1,837,886 |
| 530 flats - low density | 30 | £122,448 | 8,175,994 | 7,610,432 | 7,045,676 | 6.481,723 | 5,918,575 | 5,356,230 | 4,794,691 | 4,233,955 | 3,674,024 | 3,112,213 | 2,550,335 |
| 630 flats - medium density | 30 | £110,203 | 7,708,941 | 7,160,730 | 6,613,300 | 6,066,649 | 5,520,778 | 4,975,687 | 4,431,377 | 3,887,845 | 3,342,573 | 2,797,158 | 2,252,527 |
| 730 flats - high density | 30 | £78,765 | 7,260,659 | 6,729,800 | 6,199,696 | 5,670,347 | 5,141,754 | 4,613,916 | 4,086,834 | 3,558,211 | 3,029,306 | 2,501,161 | 1,973,776 |
| 8100 houses | 100 | £918,357 | 38,958,585 | 36,762,836 | 34,570,203 | 32,380,684 | 30,194,281 | 28,010,993 | 25,830,821 | 23,653,764 | 21,479,822 | 19,308,996 | 17,141,284 |
| 9100 flats - medium density | 100 | £367,343 | 24,132,136 | 22,408,991 | 20,688,298 | 18,970,058 | 17,254,267 | 15,540,929 | 13,830,040 | 12,121,604 | 10,407,158 | 8,692,710 | 6,980,730 |
| 10200 houses | 200 | £1,836,714 | 73,271,038 | 69,145,305 | 65,025,424 | 60,911,396 | 56,803,222 | 52,700,902 | 48,604,436 | 44,513,822 | 40,429,063 | 36,350,157 | 32,277, 104 |
| 11200 flats-medium density | 200 | £734,686 | 43,142,405 | 40,020,391 | 36,902,819 | 33,789,689 | 30,681,000 | 27,576,754 | 24,476,950 | 21,376,504 | 18,265,838 | 15,159,645 | 12,057,921 |
| 12450 houses | 450 | £4,132,607 | 140,649,171 | 132,731,830 | 124,825,722 | 116,930,846 | 109,047, 203 | 101, 174,794 | 93,313,617 | 85,463,674 | 77,624,963 | 69,797,486 | 61,981,241 |
| 13450 flats - medium density | 450 | £1,653,043 | 84,079,218 | 78,051,514 | 72,032,385 | 66,021,832 | 60,018,436 | 54,000,964 | 47,992,104 | 41,973,964 | 35,951,927 | 29,903,336 | 23,827,243 |
| 14 Student housing - studios 150 units |  | £118,446 | 4,475,586 | 3,734,382 | 2,993,179 | 2,251,975 | 1,510,771 | 769,567 | 28,364 | 723,717 | 1,476,229 | 2,228,743 | 2,981,255 |
| 15 Student housing - ensuite 150 units |  | £77,623 | 2,938,271 | 2,444,135 | 1,949,998 | 1,455,863 | 961,727 | 467,592 | 26,950 | 528,625 | 1,030,300 | 1,531,976 | 2,033,651 |
| 16 Student housing - studios 250 units |  | £199,808 | 7,459,310 | 6,223,971 | 4,988,631 | 3,753,292 | 2,517,952 | 1,282,613 | 47,273 | 1,206,194 | 2,460,382 | 3,714,571 | 4,968,759 |
| 17 Student housing - ensuite 250 units |  | £132,926 | 5,495,330 | 4,658,388 | 3,821,445 | 2,984,503 | 2,147,560 | 1,310,618 | 473,675 | 368,810 | 1,218,523 | 2,068,236 | 2,929,657 |
| 18 Student housing - ensuite 300 units |  | £158,808 | 6,594,396 | 5,590,065 | 4,585,734 | 3,581,403 | 2,577,072 | 1,572,741 | 568,410 | 442,572 | 1,462,228 | 2,481,882 | 3,515,588 |
| 19 C 2 care scheme - flats | 60 | £112,451 | 7,595,961 | 6,916,600 | 6,237,113 | 5,557,625 | 4,878,138 | 4,198,651 | 3,519,163 | 2,838,869 | 2,152,789 | 1,466,708 | 780,628 |
| 20 Class E (light industrial) development |  | £154,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 Class E (retail - convenience) development |  | £185,000 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 | 11,725,499 |
| 22 Class E (retail - supermarket) development |  | £111,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 Class E (office) development |  | £33,036 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 | 2,499,048 |
| 24 Class E (office) development |  | £66,071 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 | 5,371,712 |
| 25 Industrial (B2/B8) |  | £1,233,333 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316, ,130 |
| 26 Industrial (B2/B8) |  | £61,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel (city centre) 50 rooms |  | £28,906 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £43,359 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel (city centre) 100 rooms 30 Community usellisure |  | $£ 57,813$ $£ 40,700$ | 5,120,680 $1,404,875$ | 5,120,680 <br> $1.404,875$ | 5,120,680 $1,404,875$ | 5,120,680 <br> $1.404,875$ | 5,120,680 1.404,875 | 5,120,680 $1.404,875$ | 5,120,680 $1,404,875$ | 5,120,680 $1,404,875$ | 5,120,680 $1,404,875$ | 5,120,680 1,404,875 | $\frac{5,1,20,680}{1,404,875}$ |

Appendix 15 - Sensitivity analysis - downside

|  | - ¢7,630,000 |  | $\begin{aligned} & \text { PER HA } \\ & 0 \% \text { AH } \end{aligned}$ | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | \|50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description |  |  | 20\% AH |  |  |  | 25\% AH | 30\% AH |  |  |  |  |
| 11 House | 1 | £189,380 |  |  | 51,42 | 45,668 |  |  | 28, | 22,728 | 17,013 | 11,307 | 5,609 | 82 |
| 22 Houses | 2 | £378,760 | 114,375 | 102,847 | 91,336 | 79,841 | 68,362 | 56,900 | 45,456 | 34,026 | 22,613 | 11,218 | 65 |
| 35 Houses | 5 | £946,901 | 285,937 | 257,117 | 228,340 | 199,603 | 170,906 | 142,252 | 113,638 | 85,066 | 56,534 | 28,043 | 412 |
| 410 houses | 10 | £1,893,801 | 571,874 | 514,236 | 456,679 | 399,205 | 341,813 | 284,503 | 227,276 | 170,131 | 113,067 | 56,087 | 825 |
| 530 flats - low density | 30 | £2,525,068 | 134,893 | 269,656 | 404,226 | 538,603 | 672,785 | 806,774 | 940,568 | 1,074,169 | 1,207,577 | 1,340,791 | 1,473,811 |
| 630 flats - medium density | 30 | £2,272,562 | 328,989 | 459,074 | 588,974 | 718,686 | 848,210 | 977,548 | 1,106,699 | 1,235,662 | 1,364,438 | 1,493,027 | 1,621,428 |
| 730 flats - high density | 30 | £1,624,256 | 503,735 | 629,144 | 754,372 | 879,420 | 1,004,288 | 1,128,974 | 1,253,480 | 1,377,805 | 1,501,951 | 1,625,915 | 1,749,698 |
| 8100 houses | 100 | £18,938,013 | 5,386,445 | 4,844,931 | 4,304,191 | 3,763,300 | 3,220,068 | 2,677,616 | 2,135,942 | 1,595,046 | 1,054,928 | 515,588 | 23,324 |
| 9100 flats - medium density | 100 | £7,575,205 | 1,294,555 | 1,708,394 | 2,121,639 | 2,534,288 | 2,946,341 | 3,357,798 | 3,768,660 | 4,178,927 | 4,588,597 | 4,997,672 | 5,406,151 |
| 10200 houses | 200 | £37,876,026 | 10,304,882 | 9,279,545 | 8,252,149 | 7,226,221 | 6,201,760 | 5,178,766 | 4,157,240 | 3,129,556 | 2,102,920 | 1,074,345 | 39,787 |
| 11200 flats- medium density | 200 | £15,150,410 | 3,570,038 | 4,312,226 | 5,053,344 | 5,793,393 | 6,532,372 | 7,270,282 | 8,007,122 | 8,742,893 | 9,477,594 | 10,211,226 | 10,943,788 |
| 12450 houses | 450 | £85,221,058 | 19,802,279 | 17,822,795 | 15,845,978 | 13,862,243 | 11,881,345 | 9,896,942 | 7,909,389 | 5,912,513 | 3,905,441 | 1,880,831 | 181,071 |
| 13450 flats - medium density | 450 | £34,088,423 | 7,953,069 | 9,457,847 | 10,971,853 | 12,502,032 | 14,029,997 | 15,555,751 | 17,079,294 | 18,600,624 | 20, 119,743 | 21,636,650 | 23,151,346 |
| 14 Student housing - studios 150 units |  | £2,442,541 | 5,895,739 | 5,154,536 | 4,413,332 | 3,672,128 | 2,930,925 | 2,189,721 | 1,448,517 | 707,313 | 34,408 | 786,920 | 1,539,434 |
| 15 Student housing - ensuite 150 units |  | £1,600,716 | 3,885,039 | 3,390,903 | 2,896,768 | 2,402,632 | 1,908,497 | 1,414,360 | 920,224 | 426,089 | 69,085 | 570,761 | 1,072,437 |
| 16 Student housing - studios 250 units | - | £4,120,369 | 9,826,232 | 8,590,893 | 7,355,553 | 6,120,214 | 4,884,874 | 3,649,535 | 2,414,195 | 1,178,856 | 57,345 | 1,311,534 | 2,565,722 |
| 17 Student housing - ensuite 250 units |  | £2,741,158 | 7,053,894 | 6,216,952 | 5,380,009 | 4,543,067 | 3,706,124 | 2,869,182 | 2,032,239 | 1,195,297 | 358,354 | 485,891 | 1,335,604 |
| 18 Student housing - ensuite 300 units |  | £3,274,886 | 8,464,673 | 7,460,341 | 6,456,011 | 5,451,680 | 4,447,348 | 3,443,018 | 2,438,687 | 1,434,355 | 430,025 | 583,068 | 1,602,724 |
| 19 C 2 care scheme - flats | 60 | £2,318,922 | 2,493,659 | 2,651,021 | 2,808,382 | 2,965,743 | 3,123,104 | 3,280,466 | 3,437,826 | 3,595,188 | 3,752,550 | 3,909,911 | 4,067,272 |
| 20 Class E (light industrial) development |  | £3,179,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 Class E (retail - convenience) development |  | £3,815,000 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 |
| 22 Class E (retail - supermarket) development | - | £2,289,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 Class E (office) development |  | £681,250 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 |
| 24 Class E (office) development |  | £1,362,500 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 |
| 25 Industrial (B2/B8) |  | £25,433,333 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 |
| 26 Industrial (B2/B8) |  | £1,271,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel (city centre) 50 rooms | - | £596,094 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £894,141 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel (city centre) 100 rooms |  | £1,192,188 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
| 30 Community use/leisure | - | £839,300 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 |


| BENCHMARK LAND VALUE 2 (SECONDARY RETAIL) |  | £4,210,000 | PER HA | 15\% AH $\quad 10 \% \mathrm{AH} \quad 15 \% \mathrm{AH} \quad \left\lvert\, 20 \% \mathrm{AH} \quad \begin{gathered}\text { Residual land values } \\ 25 \% \\ \text { AH }\end{gathered}\right.$ |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% AH |  |  |  |  |  |  |  |  |  |  |
| 11 House | 1 | £104,494 | 57,188 | 51,423 |  | 39,920 | 34,181 | 28,450 | 22,728 | 17,013 |  | 5,609 | - 82 |
| 22 Houses | 2 | £208,988 | 114,375 | 102,847 | 91,336 | 79,841 | 68,362 | 56,900 | 45,456 | 34,026 | 22,613 | 11,218 | 165 |
| 35 Houses | 5 | £522,471 | 285,937 | 257,117 | 228,340 | 199,603 | 170,906 | 142,252 | 113,638 | 85,066 | 56,534 | 28,043 | 12 |
| 410 houses | 10 | £1,044,941 | 571,874 | 514,236 | 456,679 | 399,205 | 341,813 | 284,503 | 227,276 | 170,131 | 113,067 | 56,087 | 825 |
| 530 flats - low density | 30 | £1,393,255 | 134,893 | 269,656 | 404,226 | 538,603 | 672,785 | 806,774 | 940,568 | 1,074,169 | 1,207.577 | 1,340,791 | 1,473,811 |
| 630 flats - medium density | 30 | £1,253,930 | 328,989 | 459,074 | 588,974 | 718,686 | 848,210 | 977,548 | 1,106,699 | 1,235,662 | 1,364,438 | 1,493,027 | 1,621,428 |
| 730 flats - high density | 30 | £896,215 | 503,735 | 629,144 | 754,372 | 879,420 | 1,004,288 | 1,128,974 | 1,253,480 | 1,377,805 | 1,501,951 | 1,625,915 | 1,749,698 |
| 8100 houses | 100 | £10,449,415 | 5,386,445 | 4,844,931 | 4,304,191 | 3,763,300 | 3,220,068 | 2,677,616 | 2,135,942 | 1,595,046 | 1,054,928 | 515,588 | 23,324 |
| 9100 flats - medium density | 100 | £4,179,766 | 1,294,555 | 1,708,394 | 2,121,639 | 2,534,288 | 2,946,341 | 3,357,798 | 3,768,660 | 4,178,927 | 4,588,597 | 4,997,672 | 5,406,151 |
| 10200 houses | 200 | £20,898,829 | 10,304,882 | 9,279,545 | 8,252,149 | 7,226,221 | 6,201,760 | 5,178,766 | 4,157,240 | 3,129,556 | 2,102,920 | 1,074,345 | 39,787 |
| 11200 flats-medium density | 200 | £8,359,532 | 3,570,038 | 4,312,226 | 5,053,344 | 5,793,393 | 6,532,372 | 7,270,282 | 8,007,122 | 8,742,893 | 9,477,594 | 10,211,226 | 10,943,788 |
| 12450 houses | 450 | £47,022,366 | 19,802,279 | 17,822,795 | 15,845,978 | 13,862,243 | 11,881,345 | 9,896,942 | 7,909,389 | 5,912,513 | 3,905,441 | 1,880,831 | 181,071 |
| 13450 flats - medium density | 450 | £18,808,946 | 7,953,069 | 9,457,847 | 10,971,853 | 12,502,032 | - 14,029,997 | 15,555,751 | 17,079,294 | 18,600,624 | 20,119,743 | 21,636,650 | 23,151,346 |
| 14 Student housing - studios 150 units |  | £1,347,719 | 5,895,739 | 5,154,536 | 4,413,332 | 3,672,128 | 2,930,925 | 2,189,721 | 1,448,517 | 707,313 | 34,408 | 786,920 | 1,539,434 |
| 15 Student housing - ensuite 150 units |  | £883,226 | 3,885,039 | 3,390,903 | 2,896,768 | 2,402,632 | 1,908,497 | 1,444,360 | 920,224 | 426,089 | 69,085 | 570,761 | 1,072,437 |
| 16 Student housing - studios 250 units |  | £2,273,493 | 9,826,232 | 8,590,893 | 7,355,553 | 6,120,214 | 4,884,874 | 3,649,535 | 2,414,195 | 1,178,856 | 57,345 | 1,311,534 | 2,565,722 |
| 17 Student housing - ensuite 250 units |  | £1,512,487 | 7,053,894 | 6,216,952 | 5,380,009 | 4,543,067 | 3,706,124 | 2,869,182 | 2,032,239 | 1,195,297 | 358,354 | 485,891 | 1,335,604 |
| 18 Student housing - ensuite 300 units |  | £1,806,981 | 8,464,673 | 7,460,341 | 6,456,011 | 5,451,680 | 4,447,348 | 3,443,018 | 2,438,687 | 1,434,355 | 430,025 | 583,068 | 1,602,724 |
| 19 C 2 care scheme - flats | 60 | £1,279,510 | 2,493,659 | 2,651,021 | 2,808,382 | 2,965,743 | 3,123,104 | 3,280,466 | 3,437,826 | 3,595,188 | 3,752,550 | 3,909,911 | 4,067,272 |
| 20 Class E (light industrial) development |  | £1,754,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 Class E (retail - convenience) development |  | £2,105,000 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 |
| 22 Class E (retail - supermarket) development |  | £1,263,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 Class E (office) development | - | £375,893 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 |
| 24 Class E (office) development |  | £751,786 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 |
| 25 Industrial (B2/B8) |  | £14,033,333 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 |
| 26 Industrial (B2/B8) | - | £701,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel (city centre) 50 rooms |  | £328,906 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £493,359 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel ( City centre) 100 rooms |  | £657,813 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
| 30 Community use/leisure | - | £463,100 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 |


| BENCHMARK LAND VALUE 3 (SECONDARY INDUSTRIAL) |  | £1,610,000 |  |  |  |  |  | sidual land val |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV | 0\% AH | 15\% AH | 10\% AH | 15\% AH | 20\% AH | 25\% AH | 30\% AH | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| 11 House | 1 | £39,961 | 57,188 | 51,423 | 45,668 | 39,920 | 81 | 28,450 | 728 | ,013 |  |  |  |
| 22 Houses | 2 | £79,922 | 114,375 | 102,847 | 91,336 | 79,841 | 68,362 | 56,900 | 45,456 | 34,026 | 22,613 | 11,218 | 165 |
| 35 Houses | 5 | £199,805 | 285,937 | 257,117 | 228,340 | 199,603 | 170,906 | 142,252 | 113,638 | 85,066 | 56,534 | 28,043 | 412 |
| 410 houses | 10 | £399,609 | 571,874 | 514,236 | 456,679 | 399,205 | 341,813 | 284,503 | 227,276 | 170,131 | 113,067 | 56,087 | 825 |
| 530 flats - low density | 30 | £532,813 | 134,893 | 269,656 | 404,226 | 538,603 | 672,785 | 806,774 | 940,568 | 1,074,169 | 1,207.577 | 1,340,791 | 1,473,811 |
| 630 flats - medium density | 30 | £479,531 | 328,989 | 459,074 | 588,974 | 718,686 | 848,210 | 977,548 | 1,106,699 | 1,235,662 | 1,364,438 | 1,493,027 | 1,621,428 |
| 730 flats - high density | 30 | £342,733 | 03,735 | 629,144 | 754,372 | 879,420 | 1,004,288 | 1,128,974 | 1,253,480 | 1,377,805 | 1,501,951 | 1,625,915 | 1,749,698 |
| 8100 houses | 100 | £3,996,094 | 5,386,445 | 4,844,931 | 4,304,191 | 3,763,300 | 3,220,068 | 2,677,616 | 2,135,942 | 1,595,046 | 1,054,928 | 515,588 | 23,324 |
| 9100 flats - medium density | 100 | £1,598,438 | 1,294,555 | 1,708,394 | 2,121,639 | 2,534,288 | 2,946,341 | 3,357,798 | 3,768,660 | 4,178,927 | 4,588,597 | 4,997,672 | 5,406,151 |
| 10200 houses | 200 | £7,992,189 | 10,304,882 | 9,279,545 | 8,252,149 | 7,226,221 | 6,201,760 | 5,178,766 | 4,157,240 | 3,129,556 | 2,102,920 | 1,074,345 | 39,787 |
| 11200 flats-medium density | 200 | £3,196,876 | 3,570,038 | 4,312,226 | 5,053,344 | 5,793,393 | 6,532,372 | 7,270,282 | 8,007,122 | 8,742,893 | 9,477,594 | 10,211,226 | 10,943,788 |
| 12450 houses | 450 | £17,982,425 | 19,802,279 | 17,822,795 | 15,845,978 | 13,862,243 | 11,881,345 | 9,896,942 | 7,909,389 | 5,912,513 | 3,905,441 | 1,880,831 | 181,071 |
| 13450 flats - medium density | 450 | £7,192,970 | 7,953,069 | 9,457,847 | 10,971,853 | 12,502,032 | 14,029,997 | 15,555,751 | 17,079,294 | 18,600,624 | 20, 119,743 | 21,636,650 | 23,151,346 |
| 14 Student housing - studios 150 units |  | £515,398 | 5,895,739 | 5,154,536 | 4,413,332 | 3,672,128 | 2,930,925 | 2,189,721 | 1,448,517 | 707,313 | 34,408 | 786,920 | 1,539,434 |
| 15 Student housing - ensuite 150 units |  | £337,766 | 3,885,039 | 3,390,903 | 2,896,768 | 2,402,632 | 1,908,497 | 1,444,360 | 920,224 | 426,089 | 69,085 | 570,761 | 1,072,437 |
| 16 Student housing - studios 250 units |  | £869,436 | 9,826,232 | 8,590,893 | 7,355,553 | 6,120,214 | 4,884,874 | 3,649,535 | 2,414,195 | 1,178,856 | 57,345 | 1,311,534 | 2,565,722 |
| 17 Student housing - ensuite 250 units |  | £578,409 | 7,053,894 | 6,216,952 | 5,380,009 | 4,543,067 | 3,706,124 | 2,869,182 | 2,032,239 | 1,195,297 | 358,354 | 485,891 | 1,335,604 |
| 18 Student housing - ensuite 300 units |  | £691,031 | 8,464,673 | 7,460,341 | 6,456,011 | 5,451,680 | 4,447,348 | 3,443,018 | 2,438,687 | 1,434,355 | 430,025 | 583,068 | 1,602,724 |
| 19 C 2 care scheme - flats | 60 | £489,314 | 2,493,659 | 2,651,021 | 2,808,382 | 2,965,743 | 3,123,104 | 3,280,466 | -3,437,826 | 3,595,188 | 3,752,550 | 3,909,911 | 4,067,272 |
| 20 Class E (light industrial) development | - | £670,833 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 Class E (retail - convenience) development |  | £805,000 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 |
| 22 Class E (retail - supermarket) development |  | £483,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 Class E (office) development |  | £143,750 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 |
| 24 Class E (office) development |  | £287,500 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 |
| 25 Industrial (B2/B8) |  | £5,366,667 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 |
| 26 Industrial (B2/B8) |  | £268,333 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel (city centre) 50 rooms |  | £125,781 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £188,672 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel (city centre) 100 rooms |  | £251,563 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
| 30 Community use/leisure |  | £177,100 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 |


| BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) |  | £370,000 | 0\% AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | \|45\% AH | 150\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
| 11 House | 1 | £9,184 | 57,188 | 51,423 | 45,668 | 39,920 | 34,181 | 28,450 | 22,728 | 17,013 | 11,307 | 5,609 | - 82 |
| 22 Houses | 2 | £18,367 | 114,375 | 102,847 | 91,336 | 79,841 | 68,362 | 56,900 | 45,456 | 34,026 | 22,613 | 11,218 | - 165 |
| 35 Houses | 5 | £45,918 | 285,937 | 257,117 | 228,340 | 199,603 | 170,906 | 142,252 | 113,638 | 85,066 | 56,534 | 28,043 | 412 |
| 410 houses | 10 | £91,836 | 571,874 | 514,236 | 456,679 | 399,205 | 341,813 | 284,503 | 227,276 | 170,131 | 113,067 | 56,087 | 82 |
| 530 flats - low density | 30 | £122,448 | 134,893 | 269,656 | 404,226 | 538,603 | 672,785 | 806,774 | 940,568 | 1,074,169 | 1,207,577 | 1,340,791 | 1,473,811 |
| 630 flats - medium density | 30 | £110,203 | 328,989 | 459,074 | 588,974 | 718,686 | 848,210 | 977,548 | 1,106,699 | 1,235,662 | 1,364,438 | 1,493,027 | 1,621,428 |
| 730 flats - high density | 30 | £78,765 | 503,735 | 629,144 | 754,372 | 879,420 | 1,004,288 | 1,128,974 | 1,253,480 | 1,377,805 | 1,501,951 | 1,625,915 | 1,749,698 |
| 8100 houses | 100 | £918,357 | 5,386,445 | 4,844,931 | 4,304,191 | 3,763,300 | 3,220,068 | 2,677,616 | 2,135,942 | 1,595,046 | 1,054,928 | 515,588 | 23,324 |
| 9100 flats - medium density | 100 | £367,343 | 1,294,555 | 1,708,394 | 2,121,639 | 2,534,288 | 2,946,341 | 3,357,798 | 3,768,660 | 4,178,927 | 4,588,597 | 4,997,672 | 5,406,151 |
| 10200 houses | 200 | £1,836,714 | 10,304,882 | 9,279,545 | 8,252,149 | 7,226,221 | 6,201,760 | 5,178,766 | 4,157,240 | 3,129,556 | 2,102,920 | 1,074,345 | 39,787 |
| 11200 flats-medium density | 200 | £734,686 | 3,570,038 | 4,312,226 | 5,053,344 | 5,793,393 | 6,532,372 | 7,270,282 | 8,007,122 | 8,742,893 | 9,477,594 | 10,211,226 | 10,943,788 |
| 12450 houses | 450 | £4,132,607 | 19,802,279 | 17,822,795 | 15,845,978 | 13,862,243 | 11,881,345 | 9,896,942 | 7,909,389 | 5,912,513 | 3,905,441 | 1,880,831 | 181,071 |
| 13450 flats - medium density | 450 | £1,653,043 | 7,953,069 | 9,457,847 | 10,971,853 | 12,502,032 | 14,029,997 | 15,555,751 | 17,079,294 | 18,600,624 | 20,119,743 | 21,636,650 | 23,151,346 |
| 14 Student housing - studios 150 units |  | £118,446 | 5,895,739 | 5,154,536 | 4,413,332 | 3,672,128 | 2,930,925 | 2,189,721 | 1,448,517 | 707,313 | 34,408 | 786,920 | 1,539,434 |
| 15 Student housing - ensuite 150 units |  | £77,623 | 3,885,039 | 3,390,903 | 2,896,768 | 2,402,632 | 1,908,497 | 1,414,360 | 920,224 | 426,089 | 69,085 | 570,761 | 1,072,437 |
| 16 Student housing - studios 250 units |  | £199,808 | 9,826,232 | 8,590,893 | 7,355,553 | 6,120,214 | 4,884,874 | 3,649,535 | 2,414,195 | 1,178,856 | 57,345 | 1,311,534 | 2,565,722 |
| 17 Student housing - ensuite 250 units |  | £132,926 | 7,053,894 | 6,216,952 | 5,380,009 | 4,543,067 | 3,706,124 | 2,869,182 | 2,032,239 | 1,195,297 | 358,354 | 485,891 | 1,335,604 |
| 18 Student housing - ensuite 300 units |  | £158,808 | 8,464,673 | 7,460,341 | 6,456,011 | 5,451,680 | 4,447,348 | 3,443,018 | 2,438,687 | 1,434,355 | 430,025 | 583,068 | 1,602,724 |
| 19 C 2 care scheme - flats | 60 | £112,451 | 2,493,659 | 2,651,021 | 2,808,382 | 2,965,743 | 3,123,104 | 3,280,466 | 3,437,826 | 3,595,188 | 3,752,550 | 3,909,911 | 4,067,272 |
| 20 Class E (light industrial) development |  | £154,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 Class E (retail - convenience) development |  | £185,000 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 |
| 22 Class E (retail - supermarket) development |  | £111,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 Class E (office) development |  | £33,036 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 |
| 24 Class E (office) development |  | £66,071 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 |
| 25 Industrial (B2/B8) |  | £1,233,333 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 |
| 26 Industrial (B2/B8) |  | £61,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel (city centre) 50 rooms |  | £28,906 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £43,359 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel (city centre) 100 rooms |  | £57,813 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,68 | 5,120,680 |
| 30 Community use/leisure |  | £40,700 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,8 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 |





| BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) |  | £370,000 | 0\% AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | \|45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
| 11 House | 1 | £9,184 | 97,011 | 89,571 | 82,141 | 74,722 | 67,314 | 59,915 | 52,527 | 45,151 | 37,785 | 30,429 | 23,084 |
| 22 Houses | 2 | £18,367 | 194,022 | 179,142 | 164,282 | 149,443 | 134,626 | 119,831 | 105,056 | 90,302 | 75,569 | 60,859 | 46,168 |
| 35 Houses | 5 | £45,918 | 485,056 | 447,854 | 410,705 | 373,609 | 336,567 | 299,576 | 262,639 | 225,756 | 188,925 | 152,146 | 115,421 |
| 410 houses | 10 | £91,836 | 970,111 | 895,708 | 821,410 | 747,219 | 673,133 | 599,153 | 525,279 | 451,511 | 377,849 | 304,292 | 230,842 |
| 530 flats - low density | 30 | £122,448 | 843,699 | 670,046 | 496,641 | 323,485 | 150,577 | 22,419 | 197,461 | 372,250 | 546,787 | 721,071 | 895,103 |
| 630 flats - medium density | 30 | £110,203 | 623,800 | 455,956 | 288,353 | 120,990 | 46,836 | 216,263 | 385,447 | 554,387 | 723,083 | 891,534 | 1,059,741 |
| 730 flats - high density | 30 | £78,765 | 422,957 | 260,924 | 99,123 | 63,398 | 227,196 | 390,759 | 554,085 | 717,176 | 880,030 | 1,042,649 | 1,205,031 |
| 8100 houses | 100 | £918,357 | 9,127,145 | 8,430,345 | 7,732,187 | 7,035,024 | 6,338,856 | 5,643,683 | 4,949,505 | 4,256,322 | 3,564,134 | 2,872,941 | 2,181,999 |
| 9100 flats - medium density | 100 | £367,343 | 1,766,530 | 1,238,244 | 710,716 | 183,945 | 347,287 | 887,120 | 1,427,518 | 1,967,136 | 2,505,975 | 3,044,032 | 3,581,311 |
| 10200 houses | 200 | £1,836,714 | 17,313,022 | 15,997,826 | 14,684,501 | 13,370,808 | 12,056,768 | 10,744,605 | 9,434,320 | 8,125,913 | 6,819,384 | 5,513,737 | 4,203,176 |
| 11200 flats-medium density | 200 | £734,686 | 2,164,627 | 1,222,292 | 273,583 | 689,032 | 1,654,430 | 2,618,439 | 3,586,463 | 4,564,560 | 5,541,243 | 6,516,511 | 7,490,366 |
| 12450 houses | 450 | £4,132,607 | 33,325,845 | 30,790,695 | 28,259,152 | 25,731,216 | 23,206,889 | 20,682,928 | 18,157,314 | 15,635,318 | 13,112,779 | 10,586,587 | 8,055,901 |
| 13450 flats - medium density | 450 | £1,653,043 | 3,833,315 | 1,943,207 | 33,649 | 1,905,152 | 3,857,281 | 5,820,978 | 7,806,294 | 9,809,434 | 11,837,003 | 13,861,636 | 15,883,330 |
| 14 Student housing - studios 150 units |  | £118,446 | 5,895,739 | 5,154,536 | 4,413,332 | 3,672,128 | 2,930,925 | 2,189,721 | 1,448,517 | 707,313 | 34,408 | 786,920 | 1,539,434 |
| 15 Student housing - ensuite 150 units |  | £77,623 | 3,885,039 | 3,390,903 | 2,896,768 | 2,402,632 | 1,908,497 | 1,414,360 | 920,224 | 426,089 | 69,085 | 570,761 | 1,072,437 |
| 16 Student housing - studios 250 units |  | £199,808 | 9,826,232 | 8,590,893 | 7,355,553 | 6,120,214 | 4,884,874 | 3,649,535 | 2,414,195 | 1,178,856 | 57,345 | 1,311,534 | 2,565,722 |
| 17 Student housing - ensuite 250 units |  | £132,926 | 7,053,894 | 6,216,952 | 5,380,009 | 4,543,067 | 3,706,124 | 2,869,182 | 2,032,239 | 1,195,297 | 358,354 | 485,891 | 1,335,604 |
| 18 Student housing - ensuite 300 units |  | £158,808 | 8,464,673 | 7,460,341 | 6,456,011 | 5,451,680 | 4,447,348 | 3,443,018 | 2,438,687 | 1,434,355 | 430,025 | 583,068 | 1,602,724 |
| 19 C 2 care scheme - flats | 60 | £112,451 | 1,218,953 | 1,428,383 | 1,637,813 | 1,847,244 | 2,056,673 | 2,266,103 | 2,475,534 | 2,684,963 | 2,894,393 | 3,103,823 | 3,313,253 |
| 20 Class E (light industrial) development |  | £154,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 Class E (retail - convenience) development |  | £185,000 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 |
| 22 Class E (retail - supermarket) development |  | £111,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 Class E (office) development |  | £33,036 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 |
| 24 Class E (office) development |  | £66,071 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 |
| 25 Industrial (B2/B8) |  | £1,233,333 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 |
| 26 Industrial (B2/B8) |  | £61,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel (city centre) 50 rooms |  | £28,906 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £43,359 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel (city centre) 100 rooms |  | £57,813 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,68 | 5,120,680 |
| 30 Community use/leisure |  | £40,700 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,8 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,87 | 1,404,875 |




| BENCHMARK LAND VALUE 4 (GREENFIELD/UNDEVELOPED LAND) |  | £370,000 | 0\% AH | 5\% AH | 10\% AH | 15\% AH | Residual land values |  |  | 35\% AH | 40\% AH | 45\% AH | 50\% AH |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Description | No of units | BLV |  |  |  |  | 20\% AH | 25\% AH | 30\% AH |  |  |  |  |
| 11 House | 1 | £9,184 | 136,834 | 127,718 | 118,614 | 109,523 | 100,445 | 91,380 | 82,328 | 73,289 | 64,263 | 55,250 | 46,250 |
| 22 Houses | 2 | £18,367 | 273,670 | 255,436 | 237,229 | 219,046 | 200,891 | 182,761 | 164,656 | 146,578 | 128,526 | 110,500 | 92,499 |
| 35 Houses | 5 | £45,918 | 684,174 | 638,590 | 593,071 | 547,616 | 502,226 | 456,901 | 411,641 | 366,446 | 321,315 | 276,249 | 231,248 |
| 410 houses | 10 | £91,836 | 1,368,347 | 1,277,179 | 1,186,142 | 1,095,232 | 1,004,453 | 913,803 | 823,282 | 732,891 | 642,630 | 552,499 | 462,497 |
| 530 flats - low density | 30 | £122,448 | 1,820,266 | 1,605,697 | 1,391,434 | 1,177,478 | 963,827 | 750,484 | 537,446 | 324,715 | 112,291 | 101,350 | 316,394 |
| 630 flats - medium density | 30 | £110,203 | 1,571,644 | 1,364,087 | 1,156,828 | 949,865 | 743,200 | 536,830 | 330,757 | 124,981 | 81,727 | 290,041 | 498,053 |
| 730 flats - high density | 30 | £78,765 | 1,342,078 | 1,141,536 | 941,281 | 741,312 | 541,630 | 342,235 | 143,126 | 56,545 | 258,110 | 459,383 | 660,365 |
| 8100 houses | 100 | £918,357 | 12,835,495 | 11,982,742 | 11,131,201 | 10,280,871 | 9,431,754 | 8,583,850 | 7,737,156 | 6,891,675 | 6,047,406 | 5,204,349 | 4,359,416 |
| 9100 flats - medium density | 100 | £367,343 | 4,793,830 | 4,138,991 | 3,485,090 | 2,832,123 | 2,180,093 | 1,528,998 | 878,840 | 229,617 | 425,059 | 1,090,392 | 1,756,471 |
| 10200 houses | 200 | £1,836,714 | 24,279,880 | 22,670,605 | 21,063,618 | 19,458,919 | 17,856,506 | 16,256,380 | 14,658,541 | 13,062,989 | 11,469,725 | 9,878,747 | 8,289,225 |
| 11200 flats-medium density | 200 | £734,686 | 7,765,422 | 6,601,248 | 5,429,873 | 4,257,562 | 3,086,932 | 1,917,983 | 750,715 | 432,174 | 1,630,001 | 2,826,098 | 4,036,942 |
| 12450 houses | 450 | £4,132,607 | 46,707,057 | 43,617,299 | 40,529,802 | 37,443,792 | 34,362,178 | 31,284,964 | 28,212,148 | 25,143,730 | 22,079,710 | 19,011,935 | 15,948,286 |
| 13450 flats - medium density | 450 | £1,653,043 | 15,117,128 | 12,803,796 | 10,477,992 | 8,148,044 | 5,821,437 | 3,473,699 | 1,126,100 | 1,264,278 | 3,684,276 | 6,130,085 | 8,615,316 |
| 14 Student housing - studios 150 units |  | £118,446 | 5,895,739 | 5,154,536 | 4,413,332 | 3,672,128 | 2,930,925 | 2,189,721 | 1,448,517 | 707,313 | 34,408 | 786,920 | 1,539,434 |
| 15 Student housing - ensuite 150 units | - | £77,623 | 3,885,039 | 3,390,903 | 2,896,768 | 2,402,632 | 1,908,497 | 1,444,360 | 920,224 | 426,089 | 69,085 | 570,761 | 1,072,437 |
| 16 Student housing - studios 250 units |  | £199,808 | 9,826,232 | 8,590,893 | 7,355,553 | 6,120,214 | 4,884,874 | 3,649,535 | 2,414,195 | 1,178,856 | 57,345 | 1,311,534 | 2,565,722 |
| 17 Student housing - ensuite 250 units |  | £132,926 | 7,053,894 | 6,216,952 | 5,380,009 | 4,543,067 | 3,706, 124 | 2,869,182 | 2,032,239 | 1,195,297 | 358,354 | 485,891 | 1,335,604 |
| 18 Student housing - ensuite 300 units |  | £158,808 | 8,464,673 | 7,460,341 | 6,456,011 | 5,451,680 | 4,447,348 | 3,443,018 | 2,438,687 | 1,434,355 | 430,025 | 583,068 | 1,602,724 |
| 19 C 2 care scheme - flats | 60 | £112,451 | 43,701 | 212,890 | 470,146 | 728,744 | 990,243 | 1,251,741 | 1,513,240 | 1,774,739 | 2,036,237 | 2,297,736 | 2,559,235 |
| 20 Class E (light industrial) development |  | £154,167 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 | 531,333 |
| 21 Class E (retail - convenience) development |  | £185,000 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 | 3,275,332 |
| 22 Class E (retail - supermarket) development |  | £111,000 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 | 108,015 |
| 23 Class E (office) development |  | £33,036 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 | 2,564,788 |
| 24 Class E (office) development |  | £66,071 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 | 4,990,506 |
| 25 Industrial (B2/B8) |  | £1,233,333 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316,130 | 17,316, 130 | 17,316,130 | 17,316,130 | 17,316,130 |
| 26 Industrial (B2/B8) |  | £61,667 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 | 865,807 |
| 27 Hotel (city centre) 50 rooms |  | £28,906 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 | 2,560,340 |
| 28 Hotel (city centre) 75 rooms |  | £43,359 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 | 3,840,510 |
| 29 Hotel (city centre) 100 rooms |  | £57,813 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 | 5,120,680 |
| 30 Community use/leisure |  | £40,700 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 | 1,404,875 |















[^0]:    ${ }^{1}$ Although this document was published prior to the draft NPPF and NPPG, it remains relevant for testing local plans. The approaches to testing advocated by the LHDG guidance are consistent with those in the draft PPG.

[^1]:    Source: Land Registry

[^2]:    ${ }^{2}$ Knight Frank PRS Update August 2017

[^3]:    ${ }^{3}$ Viability Testing Local Plans: Advice for planning practitioners, June 2012
    ${ }^{4}$ RICS Guidance Note: Financial Viability in Planning, August 2012
    ${ }^{5}$ And also following the publication of Planning Policy Statement 3 which required that LPAs set affordable housing policies on the basis of both proven need and viability. The need for viability testing was established following the quashing in 2008 of Blyth Valley's Core Strategy, which based its $30 \%$ affordable housing target on need alone, with no evidence on the viability of the policy.

[^4]:    ${ }^{6}$ For the purposes of this report, existing use value is defined as the value of the site in its existing use, assuming that it remains in that use. We are not referring to the RICS Valuation Standards definition of 'Existing Use Value'.
    ${ }^{7}$ Viability Testing Local Plans: Advice for planning practitioners, Local Housing Delivery Group, Chaired by Sir John Harman, June 2012

[^5]:    functionally obsolete

    - 2.5 year void and rent free period

    ■ $£ 648$ per square metre ( $£ 60$ per square foot) including fees for essential refurbishment including M\&E, based on BCIS rehabilitation costs

    - Purchaser's costs deducted at 6.8\%
    - $15 \%$ letting agent and letting legal fees
    - $10 \%$ premium.

[^6]:    ${ }^{8}$ In principle, these approaches can be used for affordable housing contributions on student housing or general housing developments, subject to deploying appropriate inputs or assumptions.
    ${ }^{9}$ See for example Richmond Upon Thames - small sites calculator https://www.richmond.gov.uk/media/11603/annex e step by step guide.pdf
    10 Developer's profit it typically applied at between 17-20\% of GDV on private housing and $6 \%$ on the affordable housing, so the increased profit arising from converting a unit from private to affordable housing would be $11 \%$ to $14 \%$ (i.e. $17 \%$ or $20 \%$ less $6 \%)$.

